



## MEMORANDUM

TO: Teachers' and State Employees' Retirement System and Local Governmental Employees' Retirement System Boards of Trustees

FROM: Thomas G. Causey, Executive Director

DATE: April 28, 2022

RE: Annual Report on Supplemental Insurance

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### Background

Active state and local government employees during their working careers are able to participate through their employer in group vision, dental, life and other insurance options, in addition to health care coverage. As a retiree, those benefits are not portable, so retirees often have limited or no coverage options available at affordable rates. The NC Retirement Systems Division (RSD) makes coverage available on a participating basis to retirees and benefit recipients at competitive prices. Current products include dental and vision through UnitedHealthcare and identity theft through LifeLock. Our contracts with UnitedHealthcare and LifeLock expire December 31, 2022.

RSD partners with the Pierce Insurance Agency who serves as the exclusive broker and administrator for the program.

Pierce Insurance Agency is a family-owned company established in 1955 in Farmville, NC, and was awarded the contract in 2011 to manage supplemental insurance benefits to retirees of the North Carolina Retirement Systems through a formal bid process. Renewal options have been exercised since the execution of the initial agreement. The existing contract was recently extended through December 31, 2022.

### Status

We have experienced consistent annual growth in participation since contract inception with Pierce Insurance Agency. The total participation increase over that span exceeds 105 percent with more than 235,194 retirees and dependents currently participating in Dental and Vision. In addition, there are 23,837 participants in the identity theft program.



**2022 Open Enrollment** (October 1 – October 31, 2021, with coverage effective January 1, 2022)

- 7,698 New Dental applications
- 7,284 New Vision applications
- 1,587 New LifeLock (Identity Theft) applications

**Calendar Year 2021 (January to December 31, 2021)**

- 14,855 New Dental applications
- 14,040 New Vision applications
- 1,713 New LifeLock (Identity Theft) applications

**Current Total Participants (Retirees and Dependents) as of December 31, 2021**

- Dental: 127,424
- Vision: 107,770
- LifeLock: 23,837

**Dental Coverage**

**2022 Premiums**

UnitedHealthcare  
Monthly Premium

<b>Retiree</b>	<b>Retiree +1</b>	<b>Retiree + Family</b>
\$37.00	\$87.60	\$122.82

**Vision Coverage**

**2022 Premiums**

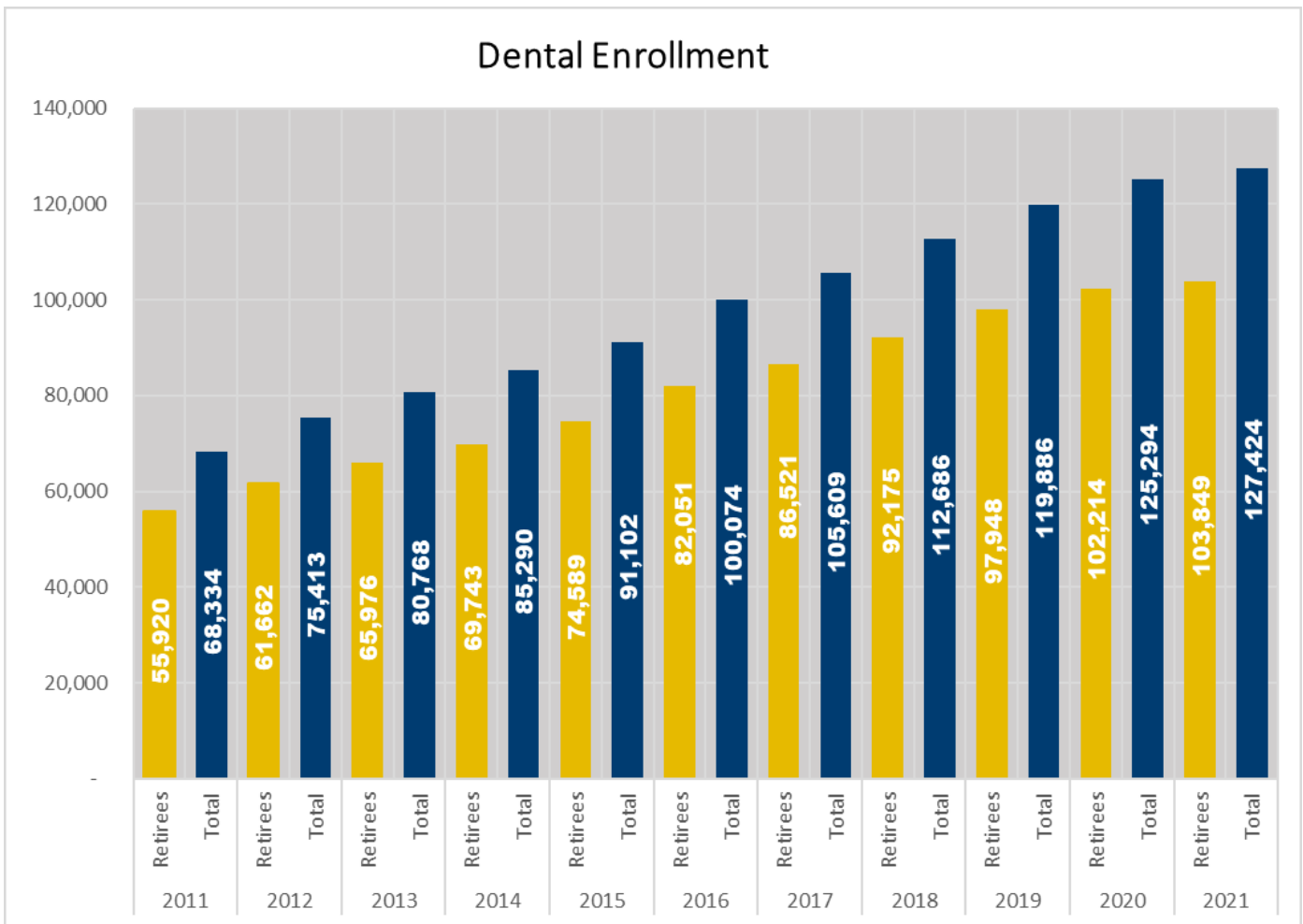
UnitedHealthcare  
Monthly Premium

	<b>Retiree</b>	<b>Retiree +1</b>	<b>Retiree + Family</b>
Plan 1 Exam & Materials	\$7.17	\$14.51	\$16.30
Plan 2 Materials Only	\$5.00	\$10.15	\$11.34



**Identity Theft Protection**  
**2022 – 5% Rate Reduction**  
LifeLock  
Monthly Premium

Retiree		Retiree + Family	
2021	2022	2021	2022
\$8.40	\$8.00	\$14.90	\$14.00





### Vision Enrollment

