

PRUDENTIAL CORE PLUS VEHICLES

	Current Vehicle – Prudential Variable Annuity Product	Separate Account	Prudential Collective Trust	Prudential Trust – Mercer Share Class ¹
Fee Schedule	Negotiated 14 bps	0.28% on the first \$100 0.25% on the next \$100 0.15% on the balance	0.30% on the first \$50M 0.28% on the next \$100M 0.25% on the next \$100M 0.20% on the balance	\$100-300M – 0.26% \$300-500 M– 0.24% \$500-750M – 0.18% \$750-\$1B – 0.16% \$1B-\$2B – 0.14% \$2B –\$3B – 0.12% >\$3B – 0.11%
Estimated Fee (based on 6/30/15 assets)	14 bps	23.1 bps	26.1 bps	Fee will be 18 bps starting 9/30/15. If NC selected Trust, fee would be 16bps
Pros	<ul style="list-style-type: none"> Lowest cost option 	<ul style="list-style-type: none"> NC will have its own IMA with Prudential and can customize investment guidelines Investment management fee is not dependent on other Mercer client assets 	<ul style="list-style-type: none"> Investment management fee is not dependent on other Mercer client assets 	<ul style="list-style-type: none"> Investment management fee is less than a separate account and has the potential to be equal to or less than the variable annuity product
Cons	<ul style="list-style-type: none"> Adds an additional layer of complexity Clients have been moving away from this type of vehicle 	<ul style="list-style-type: none"> Investment management fee higher than the collective trust 	<ul style="list-style-type: none"> Most expensive option Investment guidelines are not able to be customized in this structure 	<ul style="list-style-type: none"> The Investment Management Fees in this option are dependent on other Mercer clients. Investment guidelines are not able to be customized in this structure

As of 6/30/15, there were 28 Mercer Clients invested in the Prudential Core Plus Trust Mercer Share Class with aggregate assets of \$673,255,099