

# North Carolina Total Retirement Plans 

2Q 2023 Board of Trustees Report

On: August 24, 2023
As of: June 30, 2023

Report contains information up through the last business day of the period end.


North Carolina
Total Retirement Plans 401k | 457


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401k | 457

## North Carolina Total Retirement Plans

| Historical Plan Statistics - Plans Combined |  |  |  | Rolling 13 months |  |  | 12/31/2022 | 1/31/2023 | 2/28/2023 | 3/31/2023 | 4/30/2023 | 5/31/2023 | 6/30/2023 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 6/30/2022 | 7/31/2022 | 8/31/2022 | 9/30/2022 | 10/31/2022 | 111/30/2022 |  |  |  |  |  |  |  |
| Total Participants Balances | \$13,749,194,407 | \$14,482,968,078 | \$14,040,020,550 | \$13,052,746,832 | \$13,604,502,533 | \$14,265,219,520 | \$13,860,208,688 | \$14,647,763,276 | \$14,346,637,947 | \$14,597,067,861 | \$14,702,704,734 | \$14,610,739,430 | \$15,188,357,908 |
| Contributions* | \$70,538,224 | \$63,898,593 | \$73,255,993 | \$72,935,073 | \$66,664,771 | \$67,789,286 | \$70,633,959 | \$69,748,354 | \$67,687,873 | \$78,594,059 | \$69,657,346 | \$72,886,300 | \$74,078,997 |
| Distributions* | (\$64,504,308) | (\$72,586,734) | (\$92,828,961) | $(\$ 65,038,069)$ | (\$76,703,394) | (\$89,757,111) | $(563,120,461)$ | ( $\$ 84,530,201$ ) | ( $568,657,353$ ) | (\$81,911,975) | ( $\$ 69,659,810$ ) | (\$73,624,442) | (\$74,523,935) |
| Cash Flow | \$6,033,916 | ( $88,688,141$ ) | (\$19,572,968) | \$7,897,005 | (\$10,038,623) | (\$21,967,825) | \$7,513,498 | (\$14,781,847) | $(5969,480)$ | (\$3,317,917) | (\$2,464) | (\$738,142) | (\$444,938) |
| Account Balances |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average Participant Balance | \$45,433 | \$47,836 | \$46,330 | \$42,934 | \$44,740 | \$46,719 | \$45,273 | \$47,914 | \$46,822 | \$47,521 | \$47,868 | \$47,483 | \$49,252 |
| Participation / Deferrals |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Active Participation Rate | 34.90\% | 35.31\% | 35.06\% | 35.02\% | 35.02\% | 35.16\% | 35.05\% | 34.53\% | 34.48\% | 34.36\% | 34.33\% | 34.29\% | 34.03\% |
| Active Average Employee Deferral | \$245.22 | \$245.50 | \$246.26 | \$248.39 | \$248.38 | \$248.44 | \$248.72 | \$250.52 | \$250.74 | \$252.89 | \$252.92 | \$255.47 | \$258.69 |
| Total Unique Participants with a Balance | 302,628 | 302,765 | 303,042 | 304,016 | 304,082 | 305,342 | 306,149 | 305,711 | 306,406 | 307,174 | 307,151 | 307,703 | 308,379 |
| Total Enrollments | 2,293 | 2,214 | 2,708 | 2,409 | 2,970 | 1,915 | 1,704 | 2,168 | 2,009 | 2,146 | 1,870 | 2,051 | 2,083 |
| Asset Allocation |  |  |  |  |  |  |  |  |  |  |  |  |  |
| \% of Plan Assets in Stable Value | 17.81\% | 17.06\% | 17.55\% | 18.85\% | 18.17\% | 17.23\% | 17.81\% | 16.79\% | 17.07\% | 16.81\% | 16.61\% | 16.70\% | 16.07\% |
| \% of Plan Assets for GoalMaker Participants | 48.98\% | 48.91\% | 48.83\% | 48.57\% | 48.19\% | 48.86\% | 49.33\% | 49.54\% | 49.56\% | 49.88\% | 50.09\% | 49.87\% | 49.77\% |
| GoalMaker Participation Rate in All Members | 70.08\% | 70.20\% | 70.94\% | 71.11\% | 70.62\% | 70.78\% | 70.92\% | 71.04\% | 71.17\% | 71.32\% | 71.46\% | 71.58\% | 72.74\% |
| GoalMaker Participation Rate in New Members | 93.83\% | 95.39\% | 94.53\% | 94.35\% | 92.46\% | 94.16\% | 94.54\% | 94.71\% | 93.99\% | 94.44\% | 94.65\% | 94.28\% | 94.85\% |
| Number of Participants in GoalMaker | 237,157 | 237,522 | 238,163 | 239,414 | 239,623 | 241,125 | 242,147 | 242,112 | 243,047 | 244,135 | 244,516 | 245,338 | 246,229 |
| Number of Participants in One Fund | 31,052 | 31,129 | 31,007 | 31,038 | 30,998 | 30,953 | 30,908 | 30,681 | 30,592 | 30,511 | 30,292 | 30,206 | 30,066 |
| Number of Participants in Four or More Funds | 271,385 | 271,524 | 271,976 | 273,018 | 273,082 | 274,532 | 275,481 | 275,333 | 276,216 | 277,169 | 277,460 | 278,200 | 279,074 |
| Contributions |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Amount of Contributions | \$70,538,224 | \$63,898,593 | \$73,255,993 | \$72,935,073 | \$66,664,771 | \$67,789,286 | \$70,633,959 | \$69,748,354 | \$67,687,873 | \$78,594,059 | \$69,657,346 | \$72,886,300 | \$74,078,997 |
| \% of Assets Contributed* | 0.51\% | 0.44\% | 0.52\% | 0.56\% | 0.49\% | 0.48\% | 0.51\% | 0.48\% | 0.47\% | 0.54\% | 0.47\% | 0.50\% | 0.49\% |
| Participant Contributions | \$40,780,160 | \$34,887,085 | \$40,648,276 | \$41,695,341 | \$39,380,709 | \$40,103,046 | \$41,262,360 | \$40,505,632 | \$39,710,627 | \$44,005,130 | \$40,498,127 | \$42,714,900 | \$42,683,068 |
| Rollovers in | \$7,240,984 | \$5,169,305 | \$8,583,423 | \$5,883,473 | \$3,586,874 | \$4,057,071 | \$4,266,481 | \$3,793,050 | \$4,877,837 | \$7,648,484 | \$5,376,534 | \$5,681,513 | \$5,072,723 |
| Employer Contributions | \$22,517,079 | \$23,842,203 | \$24,024,295 | \$25,356,259 | \$23,697,188 | \$23,629,169 | \$25,105,119 | \$25,449,671 | \$23,099,409 | \$26,940,445 | \$23,782,685 | \$24,489,887 | \$26,323,206 |
| Distributions |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Number of All Withdrawals* | 5,769 | 6,369 | 6,785 | 5,997 | 9,330 | 9,077 | 6,646 | 6,774 | 5,139 | 6,122 | 5,821 | 5,934 | 5,912 |
| Total Amount of Distributions | \$64,504,308 | \$72,586,734 | \$92,828,961 | \$65,038,069 | \$76,703,394 | \$89,757,111 | \$63,120,461 | \$84,530,201 | \$68,657,353 | \$81,911,975 | \$69,659,810 | \$73,624,442 | \$74,523,935 |
| \% of Assets Distributed* | 0.47\% | 0.50\% | 0.66\% | 0.50\% | 0.56\% | 0.63\% | 0.46\% | 0.58\% | 0.48\% | 0.56\% | 0.47\% | 0.50\% | 0.49\% |
| Termination | \$20,962,243 | \$20,156,993 | \$20,336,336 | \$16,036,617 | \$16,325,117 | \$14,077,721 | \$14,926,238 | \$31,158,315 | \$19,459,592 | \$24,377,913 | \$21,141,258 | \$22,903,610 | \$21,491,523 |
| Hardship | \$959,443 | \$1,956,751 | \$1,573,954 | \$1,154,884 | \$1,098,638 | \$1,184,011 | \$1,158,762 | \$1,499,824 | \$1,071,809 | \$1,680,962 | \$1,041,701 | \$1,380,850 | \$1,538,485 |
| In Serice | \$4,110,213 | \$3,677,340 | \$3,556,212 | \$3,354,541 | \$2,278,853 | \$2,406,638 | \$2,072,984 | \$4,136,203 | \$3,373,410 | \$3,914,042 | \$4,002,967 | \$4,474,971 | \$4,445,270 |
| Internal Rollovert | \$835,518 | \$1,896,341 | \$1,462,265 | \$2,620,994 | \$1,113,562 | \$634,298 | \$806,509 | \$849,904 | \$161,889 | \$515,772 | \$1,258,097 | \$157,020 | \$409,820 |
| External Rollover | \$30,228,107 | \$37,086,367 | \$58,168,572 | \$32,199,617 | \$33,950,195 | \$40,545,234 | \$34,113,009 | \$37,697,227 | \$37,819,345 | \$43,294,752 | \$35,561,171 | \$38,078,545 | \$39,606,542 |
| Loans |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Number of New Loans | 1,298 | 1,416 | 1,426 | 1,135 | 1,100 | 1,157 | 1,018 | 1,079 | 1,063 | 1,334 | 1,193 | 1,412 | 1,376 |
| Number of Outstanding Active Loans | 41,710 | 41,835 | 41,674 | 41,521 | 41,285 | 41,149 | 41,020 | 40,975 | 40,852 | 40,794 | 40,758 | 40,801 | 40,882 |
| Average Loan Balance | \$6,589 | \$6,605 | \$6,623 | \$6,610 | \$6,589 | \$6,581 | \$6,552 | \$6,518 | \$6,524 | \$6,584 | \$6,612 | \$6,650 | \$6,673 |

NFull details on all Distribution types can be found in each Plan's section of the report.
**Regardless of distribution type, Internal Rollovers refer to the distribution of money to another account within Prudential. For example from the NC 401 (k) plan to the NC 457 plan.
Note: Effective 2.28.2023 the 403(b) Plan closed and no assets or statistics for the Plan are included in the above table from that date forward.

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## North Carolina Total Retirement Plans

## Historical Plan Statistics - Plans Combined

## Rolling 13 months

Contributions vs Distributions Including Rollovers


Active Participation Rate


Average Participant Balance


Active Average Employee Deferral


## North Carolina Total Retirement Plans

## Historical Plan Statistics - Plans Combined

## Rolling 13 months

Total Unique Participants with a Balance


GoalMaker Participation Rate


Total Enrollments


Number of New Loans


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## North Carolina Total Retirement Plans

## Our Mission: Retirement Readiness

$65.63 \%$ of all active NC public servants are "retirement ready." $77.86 \%$ of all active NC public servants with a 401(k) and/or 457 plan are "retirement ready." Retirement readiness is defined as the ability to replace $80 \%$ of pre-retirement income, beginning at age 62 and continuing throughout 30 years of retirement.

## 401(k) and 457 Plans Combined Summary Goals:

| Sub Goal | As of 6/30/2023 | Stretch Goal | \% to Stretch Goal | Contractual Goal | \% to Contractual Goal |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Average Monthly Contributions | \$258.69 | \$185.00 | 139.83\% | \$183.80 | 140.75\% |
| Active Participation Rate | 34.03\% | 30.50\% | 111.57\% | 30.01\% | 113.40\% |
| GoalMaker Utilization Among New Members | 94.85\% | 93\% | 101.99\% | 80\% | 118.56\% |
| GoalMaker Utilization Among All Members | 72.74\% | 57\% | 127.61\% | N/A | N/A |

0 Employers adopted the 401(k) Plan from January 1, 2023 through June 30, 2023
6 Employers adopted the 457 Plan from January 1, 2023 through June 30, 2023
1 Employer adopted Contribution Accelerator from January 1, 2023 through June 302023
17 Employers added, changed or enhanced their Employer Contribution from January 1, 2023 through June 30, 2023

|  | As of 6/30/2023 |
| :--- | ---: |
| Consolidated Total Plan Assets | $\$ 15,188,357,908$ |
| Consolidated Unique Participant Count | 308,379 |

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## North Carolina Total Retirement Plans

## Asset Allocation By Fund - Combined 401(k) and 457 Plans



The total number of unique participants across the $401(k)$ and 457 Plans combined as of June 30,2023 was $308,379$.

The average monthly employee deferral from July 1, 2022 to June 30,2023 was $\$ 258.69$ for the Combined $401(k)$ and 457 Plans.
The average active participation rate from July 1, 2022 to June 30,2023 was $34.03 \%$ for the Combined 401(k) and 457 Plans.

The GoalMaker utilization among new members as of June 30, 2023 was $94.31 \%$ for the Combined 401(k) and 457 Plans.

Assets reflect actua participant account balances and do not include expense account assets.

The GoalMaker utilization among members as of June 30, 2023 was 71.71\% for the Combined 401(k) and 457 Plans.

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## North Carolina Total Retirement Plans

## Asset Allocation By Fund - 401(k) Plan



The total number of unique participants in the 401(k) Plan as of June 30, 2023 was 283,611.
The average monthly employee deferral from July 1, 2022 to June 30,2023 was $\$ 237.99$ for the 401(k) Plan.

Assets reflect actual participant account balances and do not include expense account assets.

The GoalMaker utilization among new members as of June 30, 2023 was $94.85 \%$ for the 401(k) Plan.

The GoalMaker utilization among members as of June 30, 2023 was $72.24 \%$ for the 401(k) Plan.


North Carolina Total Retirement Plans 401k | 457

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## North Carolina Total Retirement Plans

## Asset Allocation By Fund - 457 Plan

|  |  |  | \# Participants Utilizing |  |  | \# Participants Utilizing |  |  | \# Participants Utilizing |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Investment Option | Asset Class | 6/30/2021 | \% | 6/30/2021 | 6/30/2022 | \% | 6/30/2022 | 6/30/2023 | \% | 6/30/2023 |
| North Carolina Stable Value Fund | Stable Value | \$390,108,569 | 20.33\% | 31,421 | \$391,153,875 | 23.52\% | 31,630 | \$378,899,804 | 20.96\% | 31,665 |
| North Carolina Fixed Income Fund | Fixed Income | \$228,125,106 | 11.89\% | 45,136 | \$204,922,803 | 12.32\% | 45,354 | \$212,445,877 | 11.75\% | 45,672 |
| North Carolina Fixed Income Index Fund | Fixed Income | \$20,403,032 | 1.06\% | 2,278 | \$17,430,489 | 1.05\% | 2,076 | \$16,664,582 | 0.92\% | 1,927 |
| North Carolina Treasury Inflation Protected Securities | Fixed Income | \$37,681,083 | 1.96\% | 14,680 | \$38,904,804 | 2.34\% | 15,448 | \$39,950,850 | 2.21\% | 16,124 |
| North Carolina Large Cap Core Fund | Large-Cap Stock | \$340,650,394 | 17.76\% | 9,404 | \$250,127,703 | 15.04\% | 8,815 | \$284,747,800 | 15.75\% | 8,258 |
| North Carolina Large Cap Index Fund | Large-Cap Stock | \$382,734,031 | 19.95\% | 47,069 | \$331,229,072 | 19.91\% | 47,485 | \$391,215,257 | 21.64\% | 47,870 |
| North Carolina Small/Mid Cap Core Fund | Small-Cap Stock | \$184,884,716 | 9.64\% | 46,712 | \$150,384,831 | 9.04\% | 46,932 | \$165,181,955 | 9.14\% | 47,183 |
| North Carolina Small/Mid Cap Index Fund | Small-Cap Stock | \$48,504,319 | 2.53\% | 2,082 | \$37,903,084 | 2.28\% | 2,148 | \$43,873,349 | 2.43\% | 2,151 |
| North Carolina International Fund | Global/Intl Stock | \$218,690,221 | 11.40\% | 46,685 | \$180,542,624 | 10.85\% | 46,850 | \$208,725,880 | 11.55\% | 47,108 |
| North Carolina International Index Fund | Global/Intl Stock | \$21,569,496 | 1.12\% | 1,359 | \$17,321,937 | 1.04\% | 1,387 | \$20,152,541 | 1.11\% | 1,407 |
| North Carolina Inflation Responsive Fund | Specialty | \$45,141,429 | 2.35\% | 41,553 | \$43,379,953 | 2.61\% | 42,169 | \$45,866,043 | 2.54\% | 42,643 |
| Total Plan Assets |  | \$1,918,492,395 | 100.00\% |  | \$1,663,301,176 | 100.00\% |  | \$1,807,723,937 | 100.00\% |  |

The total number of unique participants in the 457 Plan as of June 30, 2023 was 56,592 .

The average monthly employee deferral from July 1, 2022 to June 30, 2023 was $\$ 204.31$ for the 457 Plan.

The average active participation rate from July 1, 2022 to June 30,2023 was $9.19 \%$ for the 457 Plan.

The GoalMaker utilization among new members as of June 30,2023 was $91.21 \%$ for the 457 Plan.

Assets reflect actua participant account balances and do not include expense account assets.

The GoalMaker utilization among members as of June 30, 2023 was $73.05 \%$ for the 457 Plan.


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## North Carolina Total Retirement Plans

| 401(k) Plan Percentage Gain |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Assets (6/30/2022) | Contributions | Distributions | Earnings | Assets (6/30/2023) | Percentage Gain |  |
| NC 401(k) Plan | $\$ 12,060,614,598$ | $\$ 753,228,238$ | $\$ 760,539,635$ | $\$ 2,989,676,738$ | $\$ 13,380,633,972$ | $11.01 \%$ |  |


| 401(k) Plan |  |  |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2Q 2022 | 2Q 2023 | Difference \# | Difference \% |  |  |  |  |
| Members with an Account Balance | 276,793 | 283,611 | 6,818 | $2.46 \%$ |  |  |  |  |
| Average Account Balance | $\$ 43,573$ | $\$ 47,180$ | $\$ 3,607$ | $8.28 \%$ |  |  |  |  |
| Median Account Balance | $\$ 12,035$ | $\$ 12,973$ | $\$ 938$ | $7.79 \%$ |  |  |  |  |

401(k) Member Breakdown



Member breakdown reflects status on recordkeeping system updated from limited indicative data received from employers which may cause the active status to be inflated. Distributions do not include Deemed Distributions or Loan Defaults/Offsets.

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## North Carolina Total Retirement Plans

|  | 4.57 Plan Percentage Gain |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Assets (6/30/2022) | Contributions | Distributions | Earnings | Assets (6/30/2023) | Percentage Gain |  |
| NC 457 Plan | $\$ 1,663,301,176$ | $\$ 94,571,195$ | $\$ 126,249,741$ | $\$ 176,101,306$ | $\$ 1,807,723,937$ | $10.79 \%$ |  |


| 457 Plan |  |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2Q 2022 | 2Q 2023 | Difference \# | Difference \% |  |  |  |
| Members with an Account Balance | 56,686 | 56,592 | -94 | $-0.17 \%$ |  |  |  |
| Average Account Balance | $\$ 29,342$ | $\$ 31,943$ | $\$ 2,601$ | $8.86 \%$ |  |  |  |
| Median Account Balance | $\$ 4,912$ | $\$ 5,699$ | $\$ 787$ | $16.02 \%$ |  |  |  |

457 Member Breakdown



Member breakdown reflects status on recordkeeping system updated from limited indicative data received from employers which may cause the active status to be inflated. Distributions do not include Deemed Distributions or Loan Defaults/Offsets.

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## North Carolina Total Retirement Plans

| 401 (k) Plan Quarterly Enrollments \& Contribution Changes |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2Q 2020 | 2Q 2021 | $\begin{gathered} \text { 2Q } 2021 \\ \% \text { of Change } \end{gathered}$ | 2Q 2022 | $\begin{gathered} \text { 2Q } 2022 \\ \text { \% of Change } \end{gathered}$ | 2Q 2023 | $\begin{gathered} \text { 2Q } 2023 \\ \text { \% of Change } \end{gathered}$ |
| Enrollments | 2,614 | 3,705 | 29.45\% | 4,973 | 34.22\% | 4,992 | 0.38\% |
| \% of New Hires Enrolled in Plan | 70.94\% | 65.53\% | -8.25\% | 66.16\% | 0.96\% | 63.21\% | -4.45\% |
| GoalMaker Elections | 2,400 | 3,527 | 31.95\% | 4,717 | 33.74\% | 4,728 | 0.23\% |
| Contribution Changes |  |  |  |  |  |  |  |
| Deferral Decreases | 2,204 | 1,489 | -48.02\% | 3,692 | 147.95\% | 2,720 | -26.33\% |
| Deferral Increases | 6,550 | 4,957 | -32.14\% | 5,490 | 10.75\% | 6,325 | 15.21\% |
| Pre-tax Participation Rate | 21.20\% | 21.57\% | 1.72\% | 22.21\% | 2.96\% | 21.85\% | -1.62\% |
| Roth Participation Rate | 9.14\% | 9.46\% | 3.38\% | 9.81\% | 3.70\% | 9.69\% | -1.20\% |
| Voluntary (Employee \& Roth) Participation Rate | 27.60\% | 28.09\% | 1.74\% | 28.84\% | 2.68\% | 28.32\% | -1.80\% |


| 401(k) Plan Quarterly Enrollments \& Contribution Change Method |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2Q 2020 | 2Q 2021 | 2Q 2022 | 2Q 2023 |
| Method of Enrollment |  |  |  |  |
| Paper Form | 64.85\% | 62.72\% | 61.67\% | 60.61\% |
| Pseudo Enrollment | 26.95\% | 27.32\% | 30.61\% | 28.52\% |
| Internet | 8.19\% | 9.96\% | 7.72\% | 10.87\% |
| Method of Contribution Change |  |  |  |  |
| Internet | 97.46\% | 96.36\% | 94.30\% | 88.98\% |
| Paper Form | 2.50\% | 3.59\% | 5.61\% | 10.32\% |
| Participant Service Center | 0.00\% | 0.00\% | 0.00\% | 0.65\% |
| VRU | 0.04\% | 0.05\% | 0.09\% | 0.06\% |

Participation rates for YTD and quarter are based on the population actively contributing for the time period reported.
As a result, the participation results will vary.


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## North Carolina Total Retirement Plans

| 401(k) Plan YTD Enrollments \& Contribution Changes |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2020 | 2021 | $\begin{gathered} 2021 \\ \% \text { of Change } \end{gathered}$ | 2022 | $\begin{gathered} 2022 \\ \% \text { of Change } \end{gathered}$ | 2023 | $\begin{gathered} 2023 \\ \% \text { of Change } \end{gathered}$ |
| Enrollments | 6,952 | 7,129 | 2.48\% | 10,392 | 45.77\% | 10,164 | -2.19\% |
| \% of New Hires Enrolled in Plan | 55.76\% | 56.57\% | 1.43\% | 59.67\% | 5.49\% | 52.70\% | -11.69\% |
| GoalMaker Elections | 6,474 | 6,743 | 3.99\% | 10,020 | 48.60\% | 9,938 | -0.82\% |
| Contribution Changes |  |  |  |  |  |  |  |
| Deferral Decreases | 6,486 | 4,104 | -58.04\% | 6,926 | 68.76\% | 5,709 | -17.57\% |
| Deferral Increases | 15,029 | 13,703 | -9.68\% | 13,802 | 0.72\% | 13,814 | 0.09\% |
| Pre-tax Participation Rate | 21.83\% | 22.11\% | 1.27\% | 22.90\% | 3.59\% | 22.47\% | -1.89\% |
| Roth Participation Rate | 9.39\% | 9.70\% | 3.20\% | 10.11\% | 4.28\% | 9.95\% | -1.67\% |
| Voluntary (Employee \& Roth) Participation Rate | 28.30\% | 28.68\% | 1.32\% | 29.67\% | 3.44\% | 29.03\% | -2.13\% |



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## North Carolina Total Retirement Plans

| 457 Plan Quarterly Enrollments \& Contribution Changes |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2Q 2020 | 2Q 2021 | $\begin{gathered} \text { 2Q } 2021 \\ \text { \% of Change } \end{gathered}$ | 2Q 2022 | $\begin{gathered} \text { 2Q } 2022 \\ \text { \% of Change } \end{gathered}$ | 2Q 2023 | $\begin{gathered} \text { 2Q } 2023 \\ \text { \% of Change } \end{gathered}$ |
| Enrollments | 559 | 836 | 49.55\% | 924 | 10.53\% | 1,002 | 8.44\% |
| \% of New Hires Enrolled in Plan | 19.81\% | 20.28\% | 2.36\% | 16.67\% | -17.77\% | 17.17\% | 2.98\% |
| GoalMaker Elections | 482 | 758 | 57.26\% | 824 | 8.71\% | 919 | 11.53\% |
| Contribution Changes |  |  |  |  |  |  |  |
| Deferral Decreases | 604 | 545 | -9.77\% | 774 | 42.02\% | 571 | -26.23\% |
| Deferral Increases | 979 | 1,277 | 30.44\% | 981 | -23.18\% | 1,119 | 14.07\% |
| Pre-tax Participation Rate | 8.52\% | 8.19\% | -3.85\% | 7.83\% | -4.40\% | 7.10\% | -9.34\% |
| Roth Participation Rate | 2.24\% | 2.40\% | 7.12\% | 2.49\% | 3.69\% | 2.31\% | -7.44\% |
| Voluntary (Employee \& Roth) Participation Rate | 9.69\% | 9.50\% | -2.00\% | 9.18\% | -3.37\% | 8.42\% | -8.27\% |


| 457 Plan Quarterly Enrollments \& Contribution Change Method |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2Q 2020 | 2Q 2021 | 2Q 2022 | 2Q 2023 |
| Method of Enrollment |  |  |  |  |
| Paper Form | 77.06\% | 76.50\% | 74.54\% | 64.24\% |
| Pseudo Enrollment | 6.45\% | 4.44\% | 4.98\% | 13.59\% |
| Internet | 16.49\% | 19.06\% | 20.48\% | 22.18\% |
| Method of Contribution Change |  |  |  |  |
| Internet | 98.56\% | 98.33\% | 96.43\% | 97.61\% |
| Paper Form | 1.35\% | 1.67\% | 3.44\% | 2.23\% |
| Participant Service Center | 0.00\% | 0.00\% | 0.00\% | 0.17\% |
| VRU | 0.09\% | 0.00\% | 0.13\% | 0.00\% |

Participation rates for YTD and quarter are based on the population actively contributing for the time period reported.
As a result, the participation results will vary.


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## North Carolina Total Retirement Plans

| 457 Plan YTD Enrollments \& Contribution Changes |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2020 | 2021 | $\begin{gathered} 2021 \\ \% \text { of Change } \end{gathered}$ | 2022 | $\begin{gathered} 2022 \\ \% \text { of Change } \end{gathered}$ | 2023 | $\begin{gathered} 2023 \\ \% \text { of Change } \end{gathered}$ |
| Enrollments | 1,577 | 1,578 | 0.06\% | 1,897 | 20.22\% | 2,153 | 13.49\% |
| \% of New Hires Enrolled in Plan | 16.94\% | 17.17\% | 1.38\% | 14.63\% | -14.83\% | 14.91\% | 1.91\% |
| GoalMaker Elections | 1,402 | 1,428 | 1.85\% | 1,750 | 22.55\% | 1,996 | 14.06\% |
| Contribution Changes |  |  |  |  |  |  |  |
| Deferral Decreases | 1,555 | 1,148 | -26.17\% | 1,547 | 34.76\% | 1,262 | -18.42\% |
| Deferral Increases | 2,667 | 2,851 | 6.90\% | 2,615 | -8.28\% | 2,562 | -2.03\% |
| Pre-tax Participation Rate | 8.74\% | 8.40\% | -3.89\% | 8.06\% | -4.05\% | 7.28\% | -9.74\% |
| Roth Participation Rate | 2.32\% | 2.48\% | 6.95\% | 2.59\% | 4.60\% | 2.35\% | -9.29\% |
| Voluntary (Employee \& Roth) Participation Rate | 9.93\% | 9.71\% | -2.22\% | 9.45\% | -2.70\% | 8.61\% | -8.87\% |


| 457 Plan YTD Enrollments \& Contribution Change Method |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2020 | 2021 | 2022 | 2023 |
| Method of Enrollment |  |  |  |  |
| Paper Form | 81.40\% | 75.30\% | 72.02\% | 66.42\% |
| Pseudo Enrollment | 7.69\% | 5.33\% | 5.29\% | 12.49\% |
| Internet | 10.92\% | 19.37\% | 22.69\% | 21.09\% |
| Method of Contribution Change |  |  |  |  |
| Internet | 98.22\% | 97.85\% | 95.75\% | 98.04\% |
| Paper | 1.71\% | 2.04\% | 4.14\% | 1.80\% |
| Participant Service Center | 0.00\% | 0.00\% | 0.00\% | 0.13\% |
| VRU | 0.07\% | 0.11\% | 0.10\% | 0.02\% |

Participation rates for YTD and quarter are based on the population actively contributing for the time period reported.
As a result, the participation results will vary.


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## North Carolina Total Retirement Plans

| 401(k) Contributions |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2Q 2020 | 2Q 2021 | $\text { 2Q } 2021$ <br> Change \% | 2Q 2022 | $\text { 2Q } 2022$ <br> Change \% | 2Q 2023 | $\text { 2Q } 2023$ <br> Change \% |
| Employee Contributions | \$66,898,529 | \$72,740,268 | 8.73\% | \$76,227,365 | 4.79\% | \$79,267,432 | 3.99\% |
| Roth | \$17,704,924 | \$20,547,993 | 16.06\% | \$23,205,714 | 12.93\% | \$25,306,681 | 9.05\% |
| Total Employee Contributions | \$84,603,453 | \$93,288,262 | 10.27\% | \$99,433,079 | 6.59\% | \$104,574,112 | 5.17\% |
| Employer Contributions | \$57,713,488 | \$59,239,264 | 2.64\% | \$65,133,300 | 9.95\% | \$73,157,894 | 12.32\% |
| QNEC | \$765 | \$40,913 | 5250.70\% | \$8,667 | -78.82\% | \$9,561 | 10.32\% |
| Rollovers | \$8,164,455 | \$13,686,286 | 67.63\% | \$20,699,472 | 51.24\% | \$14,930,487 | -27.87\% |
| Total Contributions | \$150,482,161 | \$166,254,725 | 10.48\% | \$185,274,518 | 11.44\% | \$192,672,054 | 3.99\% |
| Average Voluntary Contributions | \$222 | \$240 | 8.13\% | \$252 | 5.32\% | \$266 | 5.18\% |
| Average Roth Contributions | \$140 | \$159 | 13.29\% | \$179 | 12.77\% | \$195 | 8.87\% |
| Average Employee Contributions | \$216 | \$237 | 9.71\% | \$255 | 7.45\% | \$271 | 6.42\% |


| 401(k) Contributions |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2020 | 2021 | 2021 <br> Change \% | 2022 | $2022$ <br> Change \% | 2023 | $2023$ <br> Change \% |
| Employee Contributions | \$135,223,670 | \$142,885,721 | 5.67\% | \$152,230,116 | 6.54\% | \$158,613,492 | 4.19\% |
| Roth | \$34,945,512 | \$40,104,228 | 14.76\% | \$45,499,192 | 13.45\% | \$49,526,238 | 8.85\% |
| Total Employee Contributions | \$170,169,182 | \$182,989,949 | 7.53\% | \$197,729,309 | 8.05\% | \$208,139,730 | 5.26\% |
| Employer Contributions | \$115,538,546 | \$117,880,626 | 2.03\% | \$128,335,925 | 8.87\% | \$147,262,935 | 14.75\% |
| QNEC | \$35,516 | \$45,810 | 28.98\% | \$10,522 | -77.03\% | \$12,924 | 22.82\% |
| Rollovers | \$24,940,053 | \$29,468,430 | 18.16\% | \$41,282,019 | 40.09\% | \$29,947,797 | -27.46\% |
| Total Contributions | \$310,683,298 | \$330,384,815 | 6.34\% | \$367,357,775 | 11.19\% | \$385,363,386 | 4.90\% |
| Average Voluntary Contributions | \$214 | \$227 | 6.05\% | \$241 | 6.26\% | \$256 | 6.01\% |
| Average Roth Contributions | \$134 | \$150 | 12.19\% | \$169 | 12.59\% | \$187 | 10.73\% |
| Average Employee Contributions | \$209 | \$225 | 7.82\% | \$243 | 8.01\% | \$262 | 7.50\% |

Average contributions for YTD and the quarter are based on the population actively contributing for the time period reported.
As a result, the average contribution amounts will vary.


North Carolina total Retirement Plans 401k | 457

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## North Carolina Total Retirement Plans

| 457 Contributions |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2Q 2020 | 2Q 2021 | $\text { 2Q } 2021$ <br> Change \% | 2Q 2022 | $\text { 2Q } 2022$ <br> Change \% | 2Q 2023 | $\text { 2Q } 2023$ <br> Change \% |
| Employee Contributions | \$15,180,008 | \$16,283,397 | 7.27\% | \$16,972,672 | 4.23\% | \$16,796,272 | -1.04\% |
| Roth | \$2,875,680 | \$3,571,465 | 24.20\% | \$4,253,475 | 19.10\% | \$4,525,710 | 6.40\% |
| Total Employee Contributions | \$18,055,687 | \$19,854,862 | 9.96\% | \$21,226,147 | 6.91\% | \$21,321,983 | 0.45\% |
| Employer Contributions | \$1,025,238 | \$1,076,975 | 5.05\% | \$1,260,147 | 17.01\% | \$1,443,117 | 14.52\% |
| QNEC | \$1,695 | \$21,192 | 1150.62\% | \$3,707 | -82.51\% | $(\$ 14,792)$ | 100.00\% |
| Rollovers | \$1,244,851 | \$3,092,532 | 148.43\% | \$2,199,277 | -28.88\% | \$1,200,282 | -45.42\% |
| Total Contributions | \$20,327,470 | \$24,045,561 | 18.29\% | \$24,689,278 | 2.68\% | \$23,950,590 | -2.99\% |
| Average Voluntary Contributions | \$169 | \$188 | 10.80\% | \$207 | 10.57\% | \$221 | 6.47\% |
| Average Roth Contributions | \$151 | \$169 | 11.83\% | \$198 | 17.17\% | \$203 | 2.37\% |
| Average Employee Contributions | \$178 | \$198 | 11.67\% | \$223 | 12.31\% | \$237 | 6.28\% |
| 457 Contributions |  |  |  |  |  |  |  |
|  | 2020 | 2021 | 2021 <br> Change \% | 2022 | 2022 <br> Change \% | 2023 | 2023 <br> Change \% |
| Employee Contributions | \$30,376,915 | \$31,540,052 | 3.83\% | \$33,729,242 | 6.94\% | \$33,004,349 | -2.15\% |
| Roth | \$5,529,988 | \$6,868,511 | 24.20\% | \$8,265,569 | 20.34\% | \$8,973,405 | 8.56\% |
| Total Employee Contributions | \$35,906,902 | \$38,408,563 | 6.97\% | \$41,994,811 | 9.34\% | \$41,977,754 | -0.04\% |
| Employer Contributions | \$1,997,371 | \$2,128,044 | 6.54\% | \$2,447,649 | 15.02\% | \$2,804,179 | 14.57\% |
| QNEC | \$4,980 | \$22,914 | 360.15\% | \$3,707 | -83.82\% | \$5,267 | 42.08\% |
| Rollovers | \$3,005,922 | \$5,347,971 | 77.91\% | \$4,714,435 | -11.85\% | \$2,502,344 | -46.92\% |
| Total Contributions | \$40,915,175 | \$45,907,492 | 12.20\% | \$49,160,602 | 7.09\% | \$47,289,543 | -3.81\% |
| Average Voluntary Contributions | \$162 | \$176 | 8.55\% | \$196 | 11.19\% | \$207 | 5.87\% |
| Average Roth Contributions | \$137 | \$156 | 13.93\% | \$183 | 17.10\% | \$194 | 5.85\% |
| Average Employee Contributions | \$169 | \$186 | 10.10\% | \$210 | 12.87\% | \$223 | 6.34\% |

Average contributions for YTD and the quarter are based on the population actively contributing for the time period reported.
As a result, the average contribution amounts will vary.


North Carolina total Retirement Plans 401k | 457

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## North Carolina Total Retirement Plans

## 401(k) GoalMaker Participation

|  | 6/30/2020 | 6/30/2021 | 6/30/2022 | 6/30/2023 |
| :---: | :---: | :---: | :---: | :---: |
| Total Plan Assets in GoalMaker | \$5,525,466,027 | \$7,004,689,121 | \$6,154,597,224 | \$6,917,973,779 |
| Total \# of Participants in GoalMaker | 178,023 | 183,668 | 195,434 | 204,890 |
| Year to Date \% of New Enrollments with Goalmaker Election | 93.18\% | 94.59\% | 94.89\% | 94.61\% |
| Total Participation Rate | 67.62\% | 69.17\% | 70.61\% | 72.24\% |
| Prudential's Book of Business GoalMaker Average Participation Rate* | 51.99\% | 52.75\% | 54.81\% | 56.28\% |
| Total \% of Assets | 49.89\% | 50.33\% | 51.03\% | 51.70\% |


| Participant Age Range | Conservative | Moderate | Aggressive | Total |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Less than 25 | 1,389 | 5,453 | 1,514 | 8,356 |
| Age 25-34 | 8,371 | 24,995 | 10,324 | 43,690 |
| Age 35-44 | 9,898 | 26,247 | 13,623 | 49,768 |
| Age 45-54 | 10,087 | 26,951 | 12,496 | 49,534 |
| Age 55-64 | 10,048 | 20,787 | 6,954 | 37,789 |
| Age 65+ | 5,462 | 8,053 | 2,238 | 15,753 |
| Total | 45,255 | 112,486 | 47,149 | 204,890 |


| Participant Age Range | Conservative | Moderate | Aggressive |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Less than 25 | $\$ 4,577,940$ | $\$ 17,033,574$ | $\$ 8,339,782$ | $\$ 29,951,297$ |
| Age 25-34 | $\$ 74,149,733$ | $\$ 224,571,725$ | $\$ 171,660,212$ | $\$ 470,381,670$ |
| Age 35-44 | $\$ 179,917,223$ | $\$ 544,014,492$ | $\$ 561,883,699$ | $\$ 1,285,815,413$ |
| Age 45-54 | $\$ 345,313,905$ | $\$ 985,844,050$ | $\$ 829,192,981$ | $\$ 2,160,350,936$ |
| Age 55-64 | $\$ 475,559,571$ | $\$ 984,087,274$ | $\$ 495,709,551$ | $\$ 1,955,356,396$ |
| Age 65+ | $\$ 342,417,644$ | $\$ 483,216,706$ | $\$ 190,483,716$ | $\$ 1,016,118,067$ |
| Total | $\$ 1,421,936,016$ | $\$ 3,238,767,820$ | $\$ 2,257,269,942$ | $\$ 6,917,973,779$ |

*Prudential's Defined Contribution book of business averages.

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## North Carolina Total Retirement Plans

## 401(k) Asset Allocation by Age Group - Assets for Participants Not in GoalMaker

## As of June 30, 2023



## North Carolina Total Retirement Plans

401(k) Asset Allocation by Age Group - Assets for Participants in GoalMaker
As of June 30, 2023


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## North Carolina Total Retirement Plans

## 401(k) GoalMaker Participation





## North Carolina Total Retirement Plans

## 457 GoalMaker Participation

|  | $6 / 30 / 2020$ | $6 / 30 / 2021$ | $6 / 30 / 2022$ | $6 / 30 / 2023$ |
| :--- | ---: | ---: | ---: | ---: |
| Total Plan Assets in GoalMaker | $\$ 489,653,641$ | $\$ 633,570,262$ | $\$ 568,554,885$ | $\$ 641,490,386$ |
| Total \# of Participants in GoalMaker | 40,185 | 40,396 | 40,825 | 41,339 |
| Year to Date \% of New Enrollments with Goalmaker Election | $90.57 \%$ | $90.67 \%$ | $89.84 \%$ | $92.71 \%$ |
| Total Participation Rate | $70.58 \%$ | $71.40 \%$ | $72.02 \%$ | $73.05 \%$ |
| Prudential's Book of Business GoalMaker Average Participation Rate* | $51.99 \%$ | $52.75 \%$ | $54.81 \%$ | $56.28 \%$ |
| Total \% of Assets | $31.94 \%$ | $33.02 \%$ | $34.18 \%$ | $35.49 \%$ |


| Participant Age Range | Conservative | Moderate | Aggressive | Total |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Less than 25 | 124 | 559 | 229 | 912 |
| Age 25-34 | 1,441 | 4,200 | 2,281 | 7,922 |
| Age 35-44 | 2,190 | 5,425 | 3,109 | 10,724 |
| Age 45-54 | 2,613 | 5,814 | 2,880 | 11,307 |
| Age 55-64 | 2,436 | 4,021 | 1,511 | 7,968 |
| Age 65+ | 984 | 1,165 | 357 | 2,506 |
| Total | 9,788 | 21,184 | 10,367 | 41,339 |


| Participant Age Range | Conservative |  | Moderate | Aggressive |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Less than 25 | $\$ 204,538$ | $\$ 1,055,125$ | $\$ 910,044$ | $\$ 2,169,707$ |
| Age 25-34 | $\$ 4,295,537$ | $\$ 16,392,840$ | $\$ 15,084,042$ | $\$ 35,772,420$ |
| Age 35-44 | $\$ 11,141,873$ | $\$ 44,287,120$ | $\$ 42,328,321$ | $\$ 97,757,315$ |
| Age 45-54 | $\$ 26,754,064$ | $\$ 83,651,038$ | $\$ 65,018,686$ | $\$ 175,423,787$ |
| Age 55-64 | $\$ 48,182,940$ | $\$ 89,167,671$ | $\$ 52,774,037$ | $\$ 190,124,649$ |
| Age 65+ | $\$ 49,956,287$ | $\$ 65,035,902$ | $\$ 25,250,320$ | $\$ 140,242,509$ |
| Total | $\$ 140,535,239$ | $\$ 299,589,697$ | $\$ 201,365,450$ | $\$ 641,490,386$ |

*Prudential's Defined Contribution book of business averages.

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## North Carolina Total Retirement Plans

457 Asset Allocation by Age Group - Assets for Participants Not in GoalMaker
As of June 30, 2023


| Asset Class | Less Than 25 | 25-34 | 35-44 | 45-54 | 55-64 | 65+ | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Stable Value | \$17,969 | \$415,917 | \$4,144,658 | \$24,345,054 | \$73,579,090 | \$227,843,506 | \$330,346, 194 |
| Fixed Income | \$5,095 | \$297,353 | \$2,249,348 | \$10,555,715 | \$20,336,932 | \$40,220,060 | \$73,664,503 |
| Large-Cap Stock | \$109,030 | \$3,608,442 | \$19,105,454 | \$72,927,687 | \$137,830,782 | \$294,161,925 | \$527,743,319 |
| Small-Cap Stock | \$30,603 | \$1,468,267 | \$8,692,952 | \$29,933,332 | \$43,908,640 | \$69,128,666 | \$153,162,459 |
| International Stock | \$23,172 | \$966,301 | \$5,725,286 | \$15,363,770 | \$20,520,525 | \$30,909,333 | \$73,508,388 |
| Specialty | \$4,420 | \$130,379 | \$603,844 | \$1,610,876 | \$3,006,702 | \$2,452,466 | \$7,808,687 |
| Total Assets | \$190,288 | \$6,886,660 | \$40,521,542 | \$154,736,435 | \$299,182,671 | \$664,715,955 | \$1,166,233,551 |
| \% Assets | 0.02\% | 0.59\% | 3.47\% | 13.27\% | 25.65\% | 57.00\% | 100.00\% |
| Total Participants | 37 | 502 | 1,610 | 3,538 | 4,323 | 5,243 | 15,253 |
| Average Account Balance | \$5,143 | \$13,718 | \$25,169 | \$43,736 | \$69,207 | \$126,782 | \$76,459 |
|  |  | North Carolina Total Retirement Plans 401k \| 457 |  |  |  |  |  |

## North Carolina Total Retirement Plans

457 Asset Allocation by Age Group - Assets for Participants in GoalMaker
As of June 30, 2023


| Asset Class | Less Than 25 | 25-34 | 35-44 | 45-54 | 55-64 | 65+ | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Stable Value | \$105 | \$39,895 | \$808,265 | \$7,206,529 | \$18,239,228 | \$22,259,588 | \$48,553,609 |
| Fixed Income | \$123,103 | \$2,907,635 | \$13,582,781 | \$46,691,380 | \$71,547,683 | \$60,544,223 | \$195,396,806 |
| Large-Cap Stock | \$722,980 | \$11,555,914 | \$29,285,344 | \$43,741,157 | \$38,884,207 | \$24,030,137 | \$148,219,738 |
| Small-Cap Stock | \$301,132 | \$4,809,229 | \$12,110,605 | \$17,426,945 | \$13,664,263 | \$7,580,670 | \$55,892,844 |
| International Stock | \$825,008 | \$13,259,114 | \$33,759,344 | \$48,526,090 | \$38,359,844 | \$20,640,632 | \$155,370,033 |
| Specialty | \$197,379 | \$3,200,632 | \$8,210,976 | \$11,831,686 | \$9,429,424 | \$5,187,258 | \$38,057,356 |
| Total Assets | \$2,169,707 | \$35,772,420 | \$97,757,315 | \$175,423,787 | \$190,124,649 | \$140,242,509 | \$641,490,386 |
| \% Assets | 0.34\% | 5.58\% | 15.24\% | 27.35\% | 29.64\% | 21.86\% | 100.00\% |
| Total Participants | 912 | 7,922 | 10,724 | 11,307 | 7,968 | 2,506 | 41,339 |
| Average Account Balance | \$2,379 | \$4,516 | \$9,116 | \$15,515 | \$23,861 | \$55,963 | \$15,518 |
|  |  | North Carolina Total Retirement Plans 401k \| 457 |  |  |  |  |  |

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North Carolina Total Retirement Plans

## 457 GoalMaker Participation




ge $45-54$
$28 \%$
26\%


## North Carolina Total Retirement Plans

## Loan Information

| 401(k) YTD Loans |  |  |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ | $\mathbf{2 0 2 3}$ | Change \% |  |  |  |
| \% of Members in Plan with a Loan | $21.55 \%$ | $19,86 \%$ | $18.57 \%$ | $18.02 \%$ | $-2.99 \%$ |  |  |  |
| \# of Outstanding Loans | 42,440 | 38,703 | 36,294 | 35,718 | $-1.59 \%$ |  |  |  |
| \# of New Loans 2Q | 2,684 | 2,988 | 3,296 | 3,457 | $4.88 \%$ |  |  |  |
| \# of New Loans YTD | 6,234 | 5,456 | 6,082 | 6,470 | $6.38 \%$ |  |  |  |
| Average Loan Balance | $\$ 6,851$ | $\$ 6,882$ | $\$ 7,010$ | $\$ 7,069$ | $0.84 \%$ |  |  |  |
| \# of Coronavirus-Related Loans | $\$ 284$ | $\mathrm{~N} / \mathrm{A}$ | $\mathrm{N} / \mathrm{A}$ | $\mathrm{N} / \mathrm{A}$ | $\mathrm{N} / \mathrm{A}$ |  |  |  |
| Total Outstanding Loan Balance | $\$ 290,766,305$ | $\$ 266,352,235$ | $\$ 254,423,803$ | $\$ 252,479,050$ | $-0.76 \%$ |  |  |  |


| 457 YTD Loans |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ | $\mathbf{2 0 2 3}$ | Change \% |  |
| \% of Members in Plan with a Loan | $14.68 \%$ | $14.02 \%$ | $13.56 \%$ | $\mathbf{1 3 . 2 2 \%}$ | $-2.53 \%$ |  |
| \# of Outstanding Loans | 6,235 | 5,791 | 5,396 | 5,164 | $-4.30 \%$ |  |
| \# of New Loans 2Q | 417 | 504 | 523 | 524 | $0.19 \%$ |  |
| \# of New Loans YTD | 950 | 864 | 885 | 987 | $11.53 \%$ |  |
| Average Loan Balance | $\$ 3,554$ | $\$ 3,645$ | $\$ 3,773$ | $\$ 3,937$ | $4.36 \%$ |  |
| \# of Coronavirus-Related Loans | $\$ 26$ | N/A | N/A | N/A | N/A |  |
| Total Outstanding Loan Balance | $\$ 22,159,174$ | $\$ 21,105,959$ | $\$ 20,357,675$ | $\$ 20,331,436$ | $-0.13 \%$ |  |

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## North Carolina Total Retirement Plans

## 401(k) Disbursements - Quarterly

| 401(k) Disbursements |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2Q 2020 | 2Q 2021 | $\text { 2Q } 2021$ <br> Change \% | 2Q 2022 | $\text { 2Q } 2022$ <br> Change \% | 2Q 2023 | $\text { 2Q } 2023$ <br> Change \% |
| Term - Lump Sum | \$76,409,266 | \$139,947,680 | 83.16\% | \$154,407,360 | 10.33\% | \$156,504,707 | 1.36\% |
| In-Service | \$15,933,048 | \$17,754,890 | 11.43\% | \$20,795,160 | 17.12\% | \$21,027,312 | 1.12\% |
| State Retirement System | \$1,964,645 | \$5,197,678 | 164.56\% | \$2,913,213 | -43.95\% | \$1,789,155 | -38.58\% |
| Hardship | \$3,094,465 | \$4,015,371 | 29.76\% | \$3,279,429 | -18.33\% | \$3,810,416 | 16.19\% |
| Systematic | \$3,519,501 | \$3,846,158 | 9.28\% | \$4,124,377 | 7.23\% | \$4,118,300 | -0.15\% |
| Deemed Distributions | \$706,898 | \$1,370,123 | 93.82\% | \$1,007,065 | -26.50\% | \$773,611 | -23.18\% |
| Loan Defaults/Offsets | \$3,487,688 | \$4,004,738 | 14.83\% | \$4,306,481 | 7.53\% | \$3,261,867 | -24.26\% |
| Coronavirus-Related Withdrawal | \$68,509,747 | N/A | N/A | N/A | N/A | N/A | N/A |
| Total Disbursements | \$173,625,258 | \$176,136,638 | 1.45\% | \$190,833,084 | 8.34\% | \$191,285,369 | 0.24\% |


| 401(k) Disbursements |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2Q 2020 | 2Q 2021 | $\text { 2Q } 2021$ <br> Change \% | 2Q 2022 | $\text { 2Q } 2022$ <br> Change \% | 2Q 2023 | $\text { 2Q } 2023$ <br> Change \% |
| Term - Lump Sum | 3,946 | 6,399 | 62.16\% | 7,692 | 20.21\% | 7,842 | 1.95\% |
| In-Service | 1,065 | 1,337 | 25.54\% | 1,657 | 23.93\% | 1,847 | 11.47\% |
| State Retirement System | 59 | 129 | 118.64\% | 82 | -36.43\% | 45 | -45.12\% |
| Hardship | 436 | 869 | 99.31\% | 922 | 6.10\% | 1,071 | 16.16\% |
| Systematic | 3,739 | 3,835 | 2.57\% | 3,974 | 3.62\% | 3,933 | -1.03\% |
| Coronavirus-Related Withdrawal | 4,731 | N/A | N/A | N/A | N/A | N/A | N/A |
| Total Disbursements | 13,976 | 12,569 | -10.07\% | 14,327 | 13.99\% | 14,738 | 2.87\% |

Number of Distributions do not include Deemed Distributions or Loan Defaults/Offsets.

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## North Carolina Total Retirement Plans

## 401(k) Disbursements - Year to Date

| 401(k) Disbursements |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2020 | 2021 | $2021$ <br> Change \% | 2022 | $2022$ <br> Change \% | 2023 | $2023$ <br> Change \% |
| Term - Lump Sum | \$216,589,287 | \$296,239,756 | 36.77\% | \$334,861,975 | 13.04\% | \$331,818,048 | -0.91\% |
| In-Service | \$33,255,050 | \$36,107,313 | 8.58\% | \$46,498,664 | 28.78\% | \$37,840,893 | -18.62\% |
| State Retirement System | \$4,950,233 | \$10,785,693 | 117.88\% | \$6,195,740 | -42.56\% | \$3,905,611 | -36.96\% |
| Hardship | \$7,944,192 | \$7,535,258 | -5.15\% | \$6,642,729 | -11.84\% | \$7,941,413 | 19.55\% |
| Systematic | \$7,229,308 | \$7,606,371 | 5.22\% | \$8,338,584 | 9.63\% | \$8,337,626 | -0.01\% |
| Deemed Distributions | \$1,350,449 | \$2,541,025 | 88.16\% | \$1,858,837 | -26.85\% | \$1,739,418 | -6.42\% |
| Loan Defaults/Offsets | \$6,986,360 | \$7,111,953 | 1.80\% | \$8,498,506 | 19.50\% | \$6,620,094 | -22.10\% |
| Coronavirus-Related Withdrawal | \$68,509,747 | N/A | N/A | N/A | N/A | N/A | N/A |
| Total Disbursements | \$346,814,627 | \$367,927,370 | 6.09\% | \$412,895,035 | 12.22\% | \$398,203, 102 | -3.56\% |


| 401(k) Disbursements |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2020 | 2021 | $2021$ <br> Change \% | 2022 | $2022$ <br> Change \% | 2023 | $2023$ <br> Change \% |
| Term - Lump Sum | 11,857 | 13,518 | 14.01\% | 16,482 | 21.93\% | 16,174 | -1.87\% |
| In-Service | 2,756 | 2,582 | -6.31\% | 3,161 | 22.42\% | 3,496 | 10.60\% |
| State Retirement System | 147 | 245 | 66.67\% | 157 | -35.92\% | 94 | -40.13\% |
| Hardship | 1,435 | 1,479 | 3.07\% | 1,713 | 15.82\% | 2,028 | 18.39\% |
| Systematic | 7,575 | 7,631 | 0.74\% | 7,905 | 3.59\% | 7,910 | 0.06\% |
| Coronavirus-Related Withdrawal | 4,731 | N/A | N/A | N/A | N/A | N/A | N/A |
| Total Disbursements | 28,501 | 25,455 | -10.69\% | 29,418 | 15.57\% | 29,702 | 0.97\% |

Number of Distributions do not include Deemed Distributions or Loan Defaults/Offsets.

North Carolina Total Retirement Plans 401k | 457
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## North Carolina Total Retirement Plans

## 457 Disbursements - Quarterly

| 457 Disbursements |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2Q 2020 | 2Q 2021 | $\begin{gathered} \text { 2Q } 2021 \\ \text { Change \% } \end{gathered}$ | 2Q 2022 | $\text { 2Q } 2022$ <br> Change \% | 2Q 2023 | $\text { 2Q } 2023$ <br> Change \% |
| Term - Lump Sum | \$10,481,674 | \$22,801,769 | 117.54\% | \$21,104,276 | -7.44\% | \$24,180,955 | 14.58\% |
| In-Service | \$244,525 | \$1,968,335 | 704.96\% | \$3,563,463 | 81.04\% | \$4,829,649 | 35.53\% |
| State Retirement System | \$227,218 | \$255,164 | 12.30\% | \$10,505 | -95.88\% | \$147,821 | 1307.21\% |
| Hardship | \$28,976 | \$79,861 | 175.61\% | \$102,840 | 28.77\% | \$150,620 | 46.46\% |
| Systematic | \$1,149,417 | \$1,258,002 | 9.45\% | \$1,344,237 | 6.85\% | \$1,249,251 | -7.07\% |
| Deemed Distributions | \$64,667 | \$115,694 | 78.91\% | \$115,329 | -0.32\% | \$324,314 | 181.21\% |
| Loan Defaults/Offsets | \$478,105 | \$357,356 | -25.26\% | \$388,384 | 8.68\% | \$302,382 | -22.14\% |
| Coronavirus-Related Withdrawal | \$3,162,292 | N/A | N/A | N/A | N/A | N/A | N/A |
| Total Disbursements | \$15,836,873 | \$26,836,180 | 69.45\% | \$26,629,034 | -0.77\% | \$31,184,992 | 17.11\% |
| 457 Disbursements |  |  |  |  |  |  |  |
|  | 2Q 2020 | 2Q 2021 | $\text { 2Q } 2021$ <br> Change \% | 2Q 2022 | $\text { 2Q } 2022$ <br> Change \% | 2Q 2023 | $\text { 2Q } 2023$ <br> Change \% |
| Term - Lump Sum | 1,528 | 1,475 | -3.47\% | 1,547 | 4.88\% | 1,436 | -7.18\% |
| In-Service | 15 | 103 | 586.67\% | 160 | 55.34\% | 248 | 55.00\% |
| State Retirement System | 7 | 12 | 71.43\% | 6 | -50.00\% | 5 | -16.67\% |
| Hardship | 71 | 39 | -45.07\% | 78 | 100.00\% | 109 | 39.74\% |
| Systematic | 1,239 | 1,157 | -6.62\% | 1,167 | 0.86\% | 1,131 | -3.08\% |
| Coronavirus-Related Withdrawal | 0 | N/A | N/A | N/A | N/A | N/A | N/A |
| Total Disbursements | 2,860 | 2,786 | -2.59\% | 2,958 | 6.17\% | 2,929 | -0.98\% |

Number of Distributions do not include Deemed Distributions or Loan Defaults/Offsets.

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## North Carolina Total Retirement Plans

## 457 Disbursements - Year to Date

| 457 Disbursements |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2020 | 2021 | $2021$ <br> Change \% | 2022 | $2022$ <br> Change \% | 2023 | $2023$ <br> Change \% |
| Term - Lump Sum | \$27,326,633 | \$44,269,017 | 62.00\% | \$43,843,477 | -0.96\% | \$52,738,409 | 20.29\% |
| In-Service | \$606,620 | \$3,909,312 | 544.44\% | \$5,796,713 | 48.28\% | \$7,413,538 | 27.89\% |
| State Retirement System | \$711,275 | \$1,264,756 | 77.82\% | \$548,188 | -56.66\% | \$195,400 | -64.36\% |
| Hardship | \$106,054 | \$120,743 | 13.85\% | \$196,884 | 63.06\% | \$272,220 | 38.26\% |
| Systematic | \$2,241,820 | \$2,432,562 | 8.51\% | \$2,565,979 | 5.48\% | \$2,429,431 | -5.32\% |
| Deemed Distributions | \$144,219 | \$207,575 | 43.93\% | \$206,235 | -0.65\% | \$403,820 | 95.81\% |
| Loan Defaults/Offsets | \$745,552 | \$752,642 | 0.95\% | \$759,200 | 0.87\% | \$643,930 | -15.18\% |
| Coronavirus-Related Withdrawal | \$3,162,292 | N/A | N/A | N/A | N/A | N/A | N/A |
| Total Disbursements | \$35,044,464 | \$52,956,606 | 51.11\% | \$53,916,677 | 1.81\% | \$74,276,817 | 37.76\% |


| 457 Disbursements |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2020 | 2021 | $2021$ <br> Change \% | 2022 | $2022$ <br> Change \% | 2023 | $2023$ <br> Change \% |
| Term - Lump Sum | 4,637 | 7,015 | 51.28\% | 7,509 | 7.04\% | 3,087 | -58.89\% |
| In-Service | 100 | 545 | 445.00\% | 734 | 34.68\% | 430 | -41.42\% |
| State Retirement System | 30 | 49 | 63.33\% | 18 | -63.27\% | 8 | -55.56\% |
| Hardship | 141 | 290 | 105.67\% | 344 | 18.62\% | 202 | -41.28\% |
| Systematic | 4,624 | 4,634 | 0.22\% | 4,654 | 0.43\% | 2,270 | -51.22\% |
| Coronavirus-Related Withdrawal | 2,659 | N/A | N/A | N/A | N/A | N/A | N/A |
| Total Disbursements | 12,191 | 12,533 | 2.81\% | 13,259 | 5.79\% | 5,997 | -54.77\% |

Number of Distributions do not include Deemed Distributions or Loan Defaults/Offsets.

North Carolina Total Retirement Plans 401k | 457
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## 401(k) Plan Asset Allocation/Net Cash Flow April 1, 2023 to June 30, 2023

|  | Less Than 25 | 25-34 | 35-44 | 45-54 | 55-65 | 65+ | TOTAL |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Plan Assets | \$31,712,716 | \$518,956,084 | \$1,600,888,467 | \$3,782,910,360 | \$3,978,811,442 | \$3,467,354,903 | \$13,380,633,972 |
| \% Assets | 0.24\% | 3.88\% | 11.96\% | 28.27\% | 29.74\% | 25.91\% | 100.00\% |
| Total Contributions | \$5,101,012 | \$28,005,493 | \$40,260,605 | \$55,498,816 | \$40,615,967 | \$8,259,673 | \$177,741,567 |
| Rollovers In | \$49,025 | \$1,617,118 | \$3,661,469 | \$3,831,839 | \$4,329,764 | \$1,441,272 | \$14,930,487 |
| Total Distributions including: | $(\$ 237,884)$ | (\$5,429,063) | (\$10,987,306) | (\$35,067,454) | (\$73,575,750) | (\$61,952,434) | (\$187,249,891) |
| Rollovers Out | $(\$ 40,082)$ | (\$1,751,267) | (\$4,723,462) | (\$18,821,553) | (\$38,809,425) | (\$34,027,444) | (\$98, 173,234) |
| Cash Distributions | $(\$ 197,803)$ | (\$3,677,795) | (\$6,263,843) | (\$16,245,901) | (\$34,766,325) | (\$27,924,990) | (\$89,076,657) |
| Net Cash Flow | \$4,912,153 | \$24,193,548 | \$32,934,769 | \$24,263,201 | (\$28,630,019) | (\$52,251,488) | \$5,422,163 |
| Total Unique Participants | 8,622 | 46,395 | 57,118 | 71,934 | 60,608 | 38,934 | 283,611 |
| Avg. Account Balance | \$3,678 | \$11,186 | \$28,028 | \$52,589 | \$65,648 | \$89,057 | \$47,180 |
| Prudential Participant Avg. Account Balance | \$4,153 | \$17,867 | \$48,473 | \$94,855 | \$136,340 | \$139,033 | \$79,467 |

## 401(k) Plan Asset Allocation/Net Cash Flow January 1, 2023 to June 30, 2023

|  | Less Than 25 | 25-34 | 35-44 | 45-54 | 55-65 | 65+ | TOTAL |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Plan Assets | \$31,712,716 | \$518,956,084 | \$1,600,888,467 | \$3,782,910,360 | \$3,978,811,442 | \$3,467,354,903 | \$13,380,633,972 |
| \% Assets | 0.24\% | 3.88\% | 11.96\% | 28.27\% | 29.74\% | 25.91\% | 100.00\% |
| Total Contributions | \$10,209,176 | \$56,148,236 | \$80,348,816 | \$111,476,503 | \$80,918,243 | \$16,314,616 | \$355,415,589 |
| Rollovers In | \$76,513 | \$3,175,272 | \$6,983,601 | \$8,118,321 | \$8,693,272 | \$2,900,818 | \$29,947,797 |
| Total Distributions including: | $(\$ 545,310)$ | (\$10,862,175) | (\$22,939,594) | $(\$ 74,985,192)$ | (\$155,471,512) | (\$125,039,808) | (\$389,843,591) |
| Rollovers Out | $(\$ 56,716)$ | (\$4,038,690) | (\$10,316,126) | (\$39,201,460) | $(\$ 83,118,896)$ | $(\$ 65,454,224)$ | (\$202,186,111) |
| Cash Distributions | $(\$ 488,595)$ | (\$6,823,485) | (\$12,623,468) | (\$35,783,732) | (\$72,352,616) | (\$59,585,585) | (\$187,657,481) |
| Net Cash Flow | \$9,740,379 | \$48,461,332 | \$64,392,823 | \$44,609,632 | (\$65,859,997) | (\$105,824,374) | (\$4,480,205) |
| Total Unique Participants | 8,622 | 46,395 | 57,118 | 71,934 | 60,608 | 38,934 | 283,611 |
| Avg. Account Balance | \$3,678 | \$11,186 | \$28,028 | \$52,589 | \$65,648 | \$89,057 | \$47,180 |
| Prudential Participant Avg. Account Balance | \$4,153 | \$17,867 | \$48,473 | \$94,855 | \$136,340 | \$139,033 | \$79,467 |

*Prudential's Defined Contribution book of business averages.

North Carolina Total Retirement Plans 401k | 457

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457 Plan Asset Allocation/Net Cash Flow April 1, 2023 to June 30, 2023

|  | Less Than 25 | 25-34 | 35-44 | 45-54 | 55-65 | 65+ | TOTAL |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Plan Assets | \$2,359,995 | \$42,659,079 | \$138,278,856 | \$330,160,222 | \$489,307,320 | \$804,958,465 | \$1,807,723,937 |
| \% Assets | 0.13\% | 2.36\% | 7.65\% | 18.26\% | 27.07\% | 44.53\% | 100.00\% |
| Total Contributions | \$338,108 | \$2,297,483 | \$5,103,688 | \$7,476,405 | \$5,992,207 | \$1,542,417 | \$22,750,307 |
| Rollovers In | \$87 | \$70,233 | \$177,064 | \$163,708 | \$171,417 | \$617,773 | \$1,200,282 |
| Total Distributions including: | $(\$ 10,798)$ | $(\$ 451,738)$ | $(\$ 1,002,285)$ | (\$2,501,845) | (\$11,839,274) | (\$14,752,357) | $(\$ 30,558,297)$ |
| Rollovers Out | \$0 | $(\$ 205,562)$ | $(\$ 416,874)$ | (\$1,512,832) | $(\$ 8,409,437)$ | $(\$ 8,328,104)$ | (\$18,872,808) |
| Cash Distributions | (\$10,798) | $(\$ 246,176)$ | $(\$ 585,411)$ | $(\$ 989,013)$ | $(\$ 3,429,837)$ | $(\$ 6,424,252)$ | (\$11,685,488) |
| Net Cash Flow | \$327,397 | \$1,915,978 | \$4,278,466 | \$5,138,269 | $(\$ 5,675,651)$ | (\$12,592,166) | $(\$ 6,607,707)$ |
| Total Unique Participants | 949 | 8,424 | 12,334 | 14,845 | 12,291 | 7,749 | 56,592 |
| Avg. Account Balance | \$2,487 | \$5,064 | \$11,211 | \$22,240 | \$39,810 | \$103,879 | \$31,943 |
| Prudential Participant Avg. Account Balance | \$4,153 | \$17,867 | \$48,473 | \$94,855 | \$136,340 | \$139,033 | \$79,467 |

457 Plan Asset Allocation/Net Cash Flow January 1, 2023 to June 30, 2023

|  | Less Than 25 | 25-34 | 35-44 | 45-54 | 55-65 | 65+ | TOTAL |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Plan Assets | \$2,359,995 | \$42,659,079 | \$138,278,856 | \$330,160,222 | \$489,307,320 | \$804,958,465 | \$1,807,723,937 |
| \% Assets | 0.13\% | 2.36\% | 7.65\% | 18.26\% | 27.07\% | 44.53\% | 100.00\% |
| Total Contributions | \$673,603 | \$4,588,650 | \$9,999,431 | \$14,650,571 | \$11,923,974 | \$2,950,970 | \$44,787,199 |
| Rollovers In | \$87 | \$278,224 | \$342,399 | \$489,361 | \$320,140 | \$1,072,132 | \$2,502,344 |
| Total Distributions including: | $(\$ 26,271)$ | $(\$ 966,279)$ | (\$2,020,974) | (\$5,850,639) | (\$20,534,075) | (\$33,650,760) | $(\$ 63,048,997)$ |
| Rollovers Out | (\$779) | $(\$ 479,897)$ | $(\$ 916,700)$ | (\$2,878,655) | (\$13,395,763) | (\$19,691,061) | $(\$ 37,362,854)$ |
| Cash Distributions | $(\$ 25,492)$ | $(\$ 486,382)$ | (\$1,104,274) | (\$2,971,985) | $(\$ 7,138,312)$ | (\$13,959,699) | $(\$ 25,686,143)$ |
| Net Cash Flow | \$647,420 | \$3,900,595 | \$8,320,856 | \$9,289,293 | (\$8,289,960) | (\$29,627,658) | (\$15,759,454) |
| Total Unique Participants | 949 | 8,424 | 12,334 | 14,845 | 12,291 | 7,749 | 56,592 |
| Avg. Account Balance | \$2,487 | \$5,064 | \$11,211 | \$22,240 | \$39,810 | \$103,879 | \$31,943 |
| Prudential Participant Avg. Account Balance | \$4,153 | \$17,867 | \$48,473 | \$94,855 | \$136,340 | \$139,033 | \$79,467 |

*Prudential's Defined Contribution book of business averages.

North Carolina North Carolina 401 k | 457

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## North Carolina Total Retirement Plans

## 401(k) Plan Retirement Preparation Analysis

| 4/1/2023-6/30/2023 |  |  |  |
| :--- | ---: | :---: | :---: |
| Total Retirement Income Calculator Completions | 7,192 |  |  |
| Unique Completions | 5,819 |  |  |
| Contribution Rate Increase | 2,332 |  |  |
| Since Inception for Currently Active Participants as of 6-30/2023 |  |  |  |
| Average Balance, RIC Participant | $\$ 63,751$ |  |  |
| Average Balance, Non-RIC Participant | $\$ 27,704$ |  |  |
| Average Contribution Rate, RIC Participant | $6.61 \%$ |  |  |
| Average Contribution Rate, Non-RIC Participant | $4.96 \%$ |  |  |
| Total Count of Participants with a RIC Gap | 56,388 |  |  |
| Average RIC Gap | $\$ 3,502$ |  |  |
| Total Count of Participants with a RIC surplus | 19,003 |  |  |
| Average RIC Surplus | $\$ 1,395$ |  |  |


| $1 / 1 / 2023-6 / 30 / 2023$ |  |
| :--- | ---: |
| Total Retirement Income Calculator Completions | 15,393 |
| Unique Completions | 12,339 |
| Contribution Rate Increase | 4,682 |

Total Retirement Income Calculator Completions - Number of RIC completions for the given time period. If a single participant completed the RIC multiple times within the given time period, they would be counted multiple times.

Unique Completions - Total number of unique active/eligible participants that completed the retirement income calculator during the reporting period.

Contribution Rate Increases - Total number of active/eligible participants that completed the retirement income calculator and increased their contribution rate.

Average Balance RIC Participant - For participants who have a balance greater than $\$ 0$ that have previously completed the RIC - The total balance of active participants divided by the total count of active participants.

Average Balance Non-RIC Participant - For participants who have a balance greater than $\$ 0$ that have NOT previously completed the RIC - The total balance of active participants divided by the total count of active participants.

Average Contribution Rate RIC Participant - For participants who have completed the RIC - The total of all contribution rates (\%) for active participants who have completed the RIC divided by the number of active participants that have completed the RIC who have non-zero contribution rates.

Average Contribution Rate Non-RIC Participant - For participants who have NOT completed the RIC - The total of all contribution rates (\%) for active participants who have completed the RIC divided by the number of active participants that have completed the RIC who have non-zero contribution rates.

Average RIC Gap - The total RIC gaps of all active participants who have completed the RIC divided by the total count of active participants that have completed the RIC with a gap.

Total Count of Participants with a RIC gap - Total number of RIC users who completed the RIC with a gap.
Average RIC Surplus - The total of all RIC surpluses of all active participants who have completed the RIC divided by the total count of active participants that have completed the RIC with a surplus.

Total Count of Participants with a RIC Surplus - Total number of RIC users who completed the RIC with a surplus.

Participant - An individual who has enrolled in the plan and has a non-zero account balance.

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## North Carolina Total Retirement Plans

## 457 Plan Retirement Preparation Analysis

| 4/1/2023-6/30/2023 |  |
| :--- | ---: |
| Total Retirement Income Calculator Completions | 2,177 |
| Unique Completions | 1,781 |
| Contribution Rate Increase | 381 |
|  |  |
| Since Inception for Currently Active Participants as of 6/30/2023 |  |
| Average Balance, RIC Participant | $\$ 27,786$ |
| Average Balance, Non-RIC Participant | $\$ 18,023$ |
| Average Contribution Rate, RIC Participant | $6.46 \%$ |
| Average Contribution Rate, Non-RIC Participant | $5.66 \%$ |
| Total Count of Participants with a RIC Gap | 13,718 |
| Average RIC Gap | $\$ 3,105$ |
| Total Count of Participants with a RIC surplus | 4,127 |
| Average RIC Surplus | $\$ 1,639$ |
|  |  |
|  |  |
| Total Retirement Income Calculator Completions |  |
| Unique Completions | 4,804 |
| Contribution Rate Increase | 3,937 |

Total Retirement Income Calculator Completions - Number of RIC completions for the given time period. If a single participant completed the RIC multiple times within the given time period, they would be counted multiple times.

Unique Completions - Total number of unique active/eligible participants that completed the retirement income calculator during the reporting period.

Contribution Rate Increases - Total number of active/eligible participants that completed the retirement income calculator and increased their contribution rate.

Average Balance RIC Participant - For participants who have a balance greater than $\$ 0$ that have previously completed the RIC - The total balance of active participants divided by the total count of active participants.

Average Balance Non-RIC Participant - For participants who have a balance greater than $\$ 0$ that have NOT previously completed the RIC - The total balance of active participants divided by the total count of active participants.

Average Contribution Rate RIC Participant - For participants who have completed the RIC - The total of all contribution rates (\%) for active participants who have completed the RIC divided by the number of active participants that have completed the RIC who have non-zero contribution rates.

Average Contribution Rate Non-RIC Participant - For participants who have NOT completed the RIC - The total of all contribution rates (\%) for active participants who have completed the RIC divided by the number of active participants that have completed the RIC who have non-zero contribution rates.

Average RIC Gap - The total RIC gaps of all active participants who have completed the RIC divided by the total count of active participants that have completed the RIC with a gap.

Total Count of Participants with a RIC gap - Total number of RIC users who completed the RIC with a gap.
Average RIC Surplus - The total of all RIC surpluses of all active participants who have completed the RIC divided by the total count of active participants that have completed the RIC with a surplus.

Total Count of Participants with a RIC Surplus - Total number of RIC users who completed the RIC with a surplus.

Participant - An individual who has enrolled in the plan and has a non-zero account balance.

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## North Carolina Total Retirement Plans

Total Assets Saved and Percent of Assets Saved - Rollover History: Rolling 12 Month \& Current Quarter

| Year | Total Plan Assets* | Total Plan Assets for all Participants in Terminated or Retired status* | \% of Assets for all Participants in Terminated or Retired Status | Total Assets Eligible to Rollover Out** | Total Assets Distributed for Period Shown | Total Rollovers Out for Period Shown | Total Cash Distributions For Period Shown | Total \$ Assets Saved | Total \% Assets Saved |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 7/1/2022-6/30/2023 | \$15,188,357,908.40 | \$5,969,260,241.10 | 39.30\% | \$5,331,931,681.08 | \$912,932,475.54 | \$491,614,943.94 | \$421,317,531.60 | \$4,418,999,205.54 | 82.88\% |
| 4/1/2023-6/30/2023 | \$15,188,357,908.40 | \$5,969,260,241.10 | 39.30\% | \$5,722,584,692.56 | \$217,808,187.24 | \$117,046,041.96 | \$100,762,145.28 | \$5,504,776,505.32 | 96.19\% |

## NC Plans Rollovers Out

| Time Period | 401(k) Plan | 457 Plan | 403(b) Plan | Total |
| :---: | :---: | :---: | :---: | :---: |
| $7 / 1 / 2022-6 / 30 / 2023$ | $\$ 396.4 \mathrm{M}$ | $\$ 69.3 \mathrm{M}$ | $\$ 25.7 \mathrm{M}$ | $\$ 491.6 \mathrm{M}$ |
| $4 / 1 / 2023-6 / 30 / 2023$ | $\$ 98.1 \mathrm{M}$ | $\$ 18.8 \mathrm{M}$ | $\$ 0.00$ | $\$ 117.0 \mathrm{M}$ |

## NC Plans Cash Distributions

| Time Period | 401(k) Plan | 457 Plan | 403(b) Plan | Total |
| :---: | :---: | :---: | :---: | :---: |
| $7 / 1 / 2022-6 / 30 / 2023$ | $\$ 364.0 \mathrm{M}$ | $\$ 56.8 \mathrm{M}$ | $\$ 396.4 \mathrm{~K}$ | $\$ 421.3 \mathrm{M}$ |
| $4 / 1 / 2023-6 / 30 / 2023$ | $\$ 89.0 \mathrm{M}$ | $\$ 11.6 \mathrm{M}$ | $\$ 0.00$ | $\$ 100.7 \mathrm{M}$ |

NC Plans Total Distributions

| Time Period | 401(k) Plan | 457 Plan | 403(b) Plan | Total |
| :---: | :---: | :---: | :---: | :---: |
| $7 / 1 / 2022-6 / 30 / 2023$ | $\$ 760.5 \mathrm{M}$ | $\$ 126.2 \mathrm{M}$ | $\$ 26.1 \mathrm{M}$ | $\$ 912.9 \mathrm{M}$ |
| $4 / 1 / 2023-6 / 30 / 2023$ | $\$ 187.2 \mathrm{M}$ | $\$ 30.5 \mathrm{M}$ | $\$ 0.00$ | $\$ 217.8 \mathrm{M}$ |


| 7/1/2022-6/30/2023 Rollover Payee | \% of Total Rollovers | Participants | Sum of Rollovers | 4/1/2023-6/30/2023 Rollover Payee | \% of Total Rollovers | Participants | Sum of Rollovers |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| EDWARD JONES | 14\% | 843 | \$64,788,835.02 | FIDELITY | 14\% | 202 | \$16,519,458.00 |
| FIDELITY | 12\% | 679 | \$52,454,658.25 | EDWARD JONES | 14\% | 185 | \$15,614,894.87 |
| PERSHING | 7\% | 387 | \$30,510,504.18 | PERSHING | 9\% | 126 | \$9,786,705.09 |
| CHARLES SCHWAB | 7\% | 301 | \$29,912,474.62 | CHARLES SCHWAB | 7\% | 67 | \$8,219,272.25 |
| NC STATE CREDIT UNION | 5\% | 551 | \$22,910,894.72 | NC STATE CREDIT UNION | 5\% | 120 | \$5,814,056.20 |
| RAYMOND JAMES | 5\% | 158 | \$21,583,187.70 | RAYMOND JAMES | 5\% | 45 | \$5,412,785.53 |
| TD AMERITRADE | 4\% | 212 | \$18,160,636.42 | VANGUARD | 4\% | 59 | \$4,991,095.47 |
| NFS | 4\% | 157 | \$17,011,817.46 | TD AMERITRADE | 3\% | 44 | \$3,144,069.77 |
| VANGUARD | 4\% | 220 | \$16,357,620.46 | LPL | 3\% | 43 | \$2,895,142.42 |
| WELLS FARGO | 3\% | 140 | \$15,336,586.58 | TIAA | 2\% | 23 | \$2,789,782.74 |

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## North Carolina Total Retirement Plans

## Participant Service Center Statistics

| 401(k) \& 457 Quarterly Participant Service Center Statistics |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2Q 2020 | $\mathbf{2 Q} \mathbf{2 0 2 1}$ | $\mathbf{2 Q} 2022$ | 2Q 2023 |  |  |
| Service Center Calls | 38,286 | 34,493 | 35,029 | 33,477 |  |  |
| Service Percentage (calls answered within 20 sec.) | $56 \%$ | $80 \%$ | $81 \%$ | $90 \%$ |  |  |
| Average Speed to Answer (seconds) | 33 sec | 30 sec | 45 sec | 12 sec |  |  |
| Abandon Percentage | $1.1 \%$ | $1.4 \%$ | $1.9 \%$ | $0.5 \%$ |  |  |


| $\mathbf{4 0 1 ( k ) ~ \& ~ 4 5 7 ~ Y T D ~ P a r t i c i p a n t ~ S e r v i c e ~ C e n t e r ~ S t a t i s t i c s ~}$ |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ | $\mathbf{2 0 2 3}$ |  |  |
| Service Center Calls | 83,628 | 71,606 | 71,228 | 69,608 |  |  |
| Service Percentage (calls answered within 20 sec.) | $67 \%$ | $82 \%$ | $69 \%$ | $89 \%$ |  |  |
| Average Speed to Answer (seconds) | 24 sec | 31 sec | 131 sec | 13 sec |  |  |
| Abandon Percentage | $0.8 \%$ | $1.4 \%$ | $5.1 \%$ | $0.5 \%$ |  |  |



## North Carolina Total Retirement Plans

Retirement Security Education Information

| 401(k) \& 457 Quarterly Retirement Security Education Team Activity |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Meeting Activity | April 2023 | May 2023 | June 2023 | 2Q 2023 |
| Group Meetings - Number of Meetings | 209 | 260 | 177 | 646 |
| Group Meetings - Number of Attendees | 5,188 | 7,947 | 4,894 | 18,029 |
| Individual Meetings - Number of Meetings | 2,233 | 2,622 | 2,057 | 6,912 |
| Employer Meetings | 314 | 280 | 302 | 896 |
| Total On-Site Visits | 114 | 121 | 71 | 306 |
| Total Meeting Attendees | 7,421 | 10,569 | 6,951 | 24,941 |


| $\mathbf{4 0 1 ( k ) ~ \& ~ 4 5 7 ~ Y T D ~ R e t i r e m e n t ~ S e c u r i t y ~ E d u c a t i o n ~ T e a m ~ A c t i v i t y ~}$ |  |  |  |
| :--- | :---: | :---: | :---: |
| Meeting Activity | $\mathbf{1 Q 2 0 2 3}$ | $\mathbf{2 Q} \mathbf{2 0 2 3}$ | YTD 2023 |
| Group Meetings - Number of Meetings | 542 | 646 | 1,188 |
| Group Meetings - Number of Attendees | 11,788 | 18,029 | 29,817 |
| Individual Meetings - Number of Meetings | 6,571 | 6,912 | 13,483 |
| Employer Meetings | 946 | 896 | 1,842 |
| Total On-Site Visits | 214 | 306 | 520 |
| Total Meeting Attendees | 18,359 | 24,941 | 43,300 |

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## North Carolina Total Retirement Plans

Retirement Security Education Information - Enrollment Activity by Quarter


## North Carolina Total Retirement Plans

## Employers Adopting the 457 Plan in 2023

County<br>Cherokee County

Community College<br>Richmond Community College

## Municipalities

Town of Taylorsville

## Other

Reidsville ABC Board Town of Pittsboro ABC Board

| 457 Additions |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Employer Type | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ | $\mathbf{2 0 2 3}$ | \# of <br> Eligible |  |
| CHARTER SCHOOL | 4 | 3 | 4 | 0 | 1,953 |  |
| COMMUNITY COLLEGE | 2 | 1 | 1 | 1 | 16,088 |  |
| COUNTY | 1 | 1 | 3 | 1 | 45,102 |  |
| MUNICIPAL | 7 | 9 | 9 | 1 | 22,121 |  |
| OTHER | 6 | 6 | 6 | 2 | 7,517 |  |
| SCHOOL | 4 | 2 | 3 | 1 | 134,172 |  |
| UNIVERSITY | 0 | 0 | 1 | 0 | 58,056 |  |

## 401(k) Employers Making Changes in 2023

## 401(k) Employers Increasing Employer Contribution or Match

City of Brevard increased their Employer Match from 2\% to 3\%. City of Statesville increased their Employer Contribution to a $5 \%$ match. Hendersonville ABC Board increased their Employer Match from 4\% to 5\%.
Partners Behavioral Health Management increased their Employer Match from 2.5\% to 3\%.
Richmond County increased their Employer Match from $1.5 \%$ to $2 \%$.
Town of Cameron increased their Employer Contribution across the board from 3\% to 5\%.
Town of Lewisville increased their Employer Contribution from $1.2 \%$ to $1.5 \%$ across the board and added an Employer Match of $3.5 \%$.
Town of Ramseur increased their Employer Contribution across the board from $2.5 \%$ to 5\%.

## 401(k) Employers Adding An Employer Contribution and/or Employer Match

Town of Maiden added a match up to $2.5 \%$.

## 401(k) Employers Changing their Employer Contribution and/or Employer Match

City of Highpoint has changed from a $1 \%$ Employer Match to a 3\% across the board Employer Contribution if participant contributes $1 \%$. Cleveland County increased from 5\% to $6 \%$ Employer Contribution across the board for all eligible employees including a $1 \%$ addition to LEOs. Town of Rural Hall has changed from a 3\% Employer Match to a 5\% across the board Employer Contribution.


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## North Carolina Total Retirement Plans

## 457 Employers Making Changes in 2023

## 457 Employers Adding An Employer Contribution and/or Employer Match

Town of Lake Santeetlah added a 10\% Employer Contribution across the board.
Town of Pittsboro ABC Board added the following employer contributions: Group \#1 (GM Only) ATB 12\%; Group \#2 (all other employees) ATB 5\%; $5 \%$ of wages earned.
Town of Taylorsville added an Employer Contribution of 3\% across the board to the Town Manager Only

## 457 Employers Changing their Employer Contribution and/or Employer Match

City of Highpoint has changed from a $1 \%$ Employer Match to a 3\% across the board Employer Contribution if participant contributes $1 \%$. Salisbury Rowan CVB added a 5\% across the board Employer Contribution to the previous 5\% match for possible total of 10\%.

## Employers Adopting Contribution Accelerator in 2023

County<br>Henderson County - 401(k) and 457

## Municipalities <br> Town of Wilkesboro - 457



401k | 457

## Communication Accomplishments 2Q 2023

## Communication Accomplishments 2Q 2023

## NAGCDA Entries:

- Plan Administrative and Plan Design category
- 403(b) Discontinuance
- NRSM category
- NRSM myNCRetirement Journey Campaigns



## Content Updates: Rebranding

- 457 Plan Highlights Flyer
- Email 1: Virtual 1x1 Announcement
- Email 2: Appointment Confirmation \& Preparation



## Communication Accomplishments 2Q 2023

## Participant Communications

- Beneficiary electing beneficiary
- Email
- Mailer


Employer Communications

- Empower's Migration is Beginning Email
- Migration Checklist



## Communication Accomplishments 2Q 2023

Targeted Emails to Nearing Retirees

- April - 197 delivered
- May - 188 delivered
- June - 575 delivered

Quarterly Signature Newsletter

- 123,000 mailed

Quarterly Statement Message


North Carolina

## Signature Newsletter 2Q 2023



A Message from<br>Treasurer Dale R. Folwell, CPA

## Signature <br> N E W SLETTER

2ND QUARTER 2023


Planning is an important part of our everyday lives. You may coordinate family events, schedule a vacation or manage projects at work. But planning is more than being organized - it helps you create a road map to achieve an objective. For long-term goals, like retirement, it means looking into the future, prioritizing and creating an action plan.
Early in your career, you may not be thinking about retirement. But, as someone who teaches, protects or otherwise serves the citizens of North Carolina, you are already saving for your future when you contribute 6\% each month to the state pension. As a participant in the North Carolina Supplemental Retirement Plans (Plans), you are adding even more to your potential future income. Time is on your side when you start saving early, and compounding interest never stops working for you.
When entering your mid-career, it is important to stay committed and follow your action plan. Log in to your account at myNCPlans.com and use the Retirement Income Calculator to see if your savings are on track.

## In this issue...

(1) Myth busters: Retirement planning
(2) PIA: Participants in action
(3) Simplify your life with a rollover
(4) Life happens. Has your beneficiary designation kept up?

Review your contributions and, if possible, start to save more.

As you near the end of your career, it is time to assess your retirement savings. You have the added value of meeting with a dedicated Empower Retirement Education Counselor who can assist you up to and through retirement to make sure your money is working for your specific situation.
Once you retire, the money you have planned so hard to save can stay in your Plan account(s). You can also roll outside assets into your Plan account(s) and continue to benefit from the strong, trusted oversight of the NC Supplemental Retirement Board of Trustees.
I applaud your commitment to retirement planning and thank you for your service.

Sincerely,
Tyackranal,cen
Dale R. Folwell, CPA
State Treasurer of North Carolina

## Information is power!

When it comes to retirement planning, what you do not know could hurt you - or someone you care about. Learn what you need to know about common retirement planning misconceptions and what you can do to make your life easier when it comes to managing your savings in the NC 401(k) and/or NC 457 Plans (the Plans).

## Myth busters: Retirement planning

According to Merriam-Webster, one of the definitions of the word "myth" is "an unfounded or false notion." ${ }^{1}$ While many are harmless, we want to tackle a few common myths related to retirement planning.


Myth \#1: Saving more will not make a difference
(8) Not true!
(1) What you need to know: Even small increases can make a substantial difference in how much you will have saved for retirement. As you can see below, increasing Plan contributions can have a significant impact on your retirement savings over time:

| You save per month ${ }^{\mathbf{2}}$ | $\mathbf{\$ 2 5}$ | $\mathbf{\$ 1 0 0}$ | $\mathbf{\$ 2 0 0}$ | $\mathbf{\$ 3 0 0}$ |
| :---: | :---: | :---: | :---: | :---: |
| $\mathbf{1 0}$ years | $\$ 4,327$ | $\$ 17,308$ | $\$ 34,617$ | $\$ 51,925$ |
| $\mathbf{1 5}$ years | $\$ 7,924$ | $\$ 31,696$ | $\$ 63,392$ | $\$ 95,089$ |
| $\mathbf{2 0}$ years | $\$ 13,023$ | $\$ 52,093$ | $\$ 104,185$ | $\$ 156,278$ |
| $\mathbf{3 0}$ years | $\$ 30,499$ | $\$ 121,997$ | $\$ 243,994$ | $\$ 365,991$ |

(3) What you can do: The Retirement Income Calculator can help you better understand how increasing your contributions can help you achieve your retirement income goals. Log in to your account to use this important tool.

Myth \#2: Having an ex-spouse as your beneficiary does not matter because you updated your will
© ㅇ) Not true!
(1) What you need to know: Your wishes, as outlined in your will, do not supersede the beneficiary designation on file for each of your Plan accounts.
(3) What you can do: Read "Life happens. Has your beneficiary designation kept up?" and check your beneficiary(ies) on file in your NC 401(k) and/or NC 457 Plan account(s) to ensure they are up to date.

Myth \#3: Due to swings in the market, it makes sense to move all your money to the NC Stable Value Fund
© ㅇ) Not true!
(1) What you need to know: Investing for retirement is a long-term proposition. Short-term market volatility should not change your long-term saving or investment strategies. The market has tended to favor those investors who do not get rattled during market declines - and stick to a long-term plan.
(3) What you can do: If you would like assistance creating your investment strategy, you can elect GoalMaker,® which takes your investment tolerance and retirement timeline into account. This optional, easy-to-use asset allocation program is available at no additional cost.

## Participants in action



8,932
participants have increased their contributions


## 11,788

attended group meetings


## 6,571

Empower Retirement Education Counselor meetings with individuals

YTD data as of 3/31/2023


## Simplify your life with a rollover

Life today can be complicated. If you are looking for just one way to simplify it, why not roll over the retirement savings you have with a former employer(s) to the NC $401(\mathrm{k})$ and/or NC 457 Plan? ${ }^{3}$

THERE ARE MANY BENEFITS:

> Convenience: Just one website to visit; one phone number to call

## Life happens. <br> Has your beneficiary designation kept up?

Your beneficiary designations for the NC 401(k) Plan and NC 457 Plan identify the individual(s) who should receive your account balance in the event something should happen to you.

## If you do not maintain these designations, the consequences could be significant.

## Cautionary tale example \#1:

A participant passed away and their beneficiary election had not been updated in years. The account balance was paid out to a former girlfriend - even though this participant had since married.

## Cautionary tale example \#2:

A participant passed away, and the beneficiary on file was their deceased mother. The account balance went to the mother's estate, which resulted in significant legal delays and expenses.

Having an up-to-date beneficiary designation in both scenarios would have ensured that the participants' wishes had been carried out.


Update or elect a beneficiary by logging in to your account(s) at myNCPlans.com.
${ }^{1}$ Source: www.merriam-webster.com.
${ }^{2}$ It assumes a $7 \%$ hypothetical rate of return for a portfolio that includes monthly investments and a hypothetical $7 \%$ rate of return applied to annual interest compounded monthly. No taxes are considered in this illustration. Data shown is hypothetical and for illustrative purposes only and is not intended to represent performance of any specific investment, which may fluctuate.
${ }^{3}$ Consider all your options and their features and fees before moving money between accounts.
Participants using the Retirement Income Calculator should consider other assets, income and investments (e.g. equity in a home, Social Security benefits, individual retirement plan investments, etc.) when assessing the adequacy of the estimated income stream as provided by this tool. The Retirement Income Calculator is hypothetical and for illustrative purposes only and is not intended to represent performance of any specific investment, which may fluctuate. There is no assurance that retirement income objectives will be met. It is possible to lose money by investing in securities.
GoalMaker's model allocations are based on generally accepted financial theories that take into account the historic returns of different asset classes. Past performance of any investment does not guarantee future results. Participants should consider their other assets, income and investments (e.g., equity in a home, Social Security benefits, individual retirement plan investments, etc.) in addition to their interest in the plan, to the extent those items are not taken into account in the model. Participants should also periodically reassess their GoalMaker investments to make sure their model portfolio continues to correspond to their investment objectives, risk tolerance and retirement time horizon.

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## North Carolina Total Retirement Plans

## Disclosures

Assets and contributions reflect actual participant account balances and do not include outstanding loan balances, forfeitures, and / or expense account assets.
Customer should promptly report any inaccuracy or discrepancy to the brokerage firm(s).
All oral communications should be re-confirmed in writing to protect the customer's legal rights, including rights under the Securities Investor Protection act (SIPA).
This information should not be considered an offer or solicitation of securities, insurance products or services. No offer is intended nor should this material be construed as an offer of any product. The information is being presented by us solely in our role as the plan's service provider and or record keeper.

Retirement products and services are provided by Prudential Retirement Insurance and Annuity Company, Hartford, CT, or its affiliates.
Securities products and services are offered through Prudential Investment Management Services LLC (PIMS), Newark, NJ, a Prudential Financial company.
Prudential Retirement's registered representatives are registered with Prudential Investment Management Services, LLC, Newark, NJ. A Prudential Financial Company.
In providing this information Prudential Retirement is not undertaking to provide impartial investment advice, or to give advice in a fiduciary capacity. Prudential Retirement may benefit from advisory and other fees paid to it or its affiliates for managing, selling, or settling of the Prudential mutual funds and other investment products or securities offered by Prudential Retirement or its affiliates. Investment vehicles sponsored or managed by a Prudential Retirement affiliate generate more revenue for the Prudential enterprise than non-proprietary investment vehicles. Prudential Retirement's sales personnel generally receive greater compensation if plan assets are invested in proprietary investment vehicles. Prudential Retirement may benefit directly from the difference between investment earnings of Prudential Retirement's stable value funds and the amount credited to deposits in those funds. Prudential Retirement may also benefit from broker-dealer or other entities' cosponsorship of Prudential conferences.

Prudential Retirement's separate accounts are available under group variable annuity contracts issued by Prudential Retirement Insurance and Annuity Company (PRIAC), Hartford, CT. PRIAC is a Prudential Financial company.

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Book of Business averages are as of 6/30/2023
1053439-00003-00

## North Carolina Total Retirement Plans

## Disclosures

On April 1, 2022, Empower Annuity Insurance Company of America (EAIC), formerly known as Great-West Life \& Annuity Insurance Company, the parent company of Empower Retirement, LLC (Empower) acquired the full-service retirement business of Prudential Financial, Inc. In connection with the transaction, EAIC acquired all shares of the following entities, which are no longer affiliated with Prudential Financial, Inc.: Prudential Retirement Insurance and Annuity Company; Prudential Bank \& Trust, FSB; Global Portfolio Strategies, Inc.; TBG Insurance Services Corporation; MC Insurance Agency Services, LLC; and Mullin TBG Insurance Agency Services, LLC. On October 3, 2022, Prudential Retirement Insurance and Annuity Company was renamed Empower Annuity Insurance Company. For additional information regarding the name changes, please see: www.empower.com/name-change.

Empower is in the process of integrating the acquired full-service retirement business. Effective January 1, 2023, Global Portfolio Strategies, Inc. was merged into Empower Capital Management, LLC, an Empower affiliate. Effective March 31, 2023, Prudential Bank \& Trust, FSB is merging into Empower Trust Company, LLC, an Empower affiliate, and all services performed by Prudential Bank \& Trust, FSB will be assumed by Empower Trust Company, LLC.

Please use the following to determine if Empower is now the service provider for an account or product. If an individual has multiple accounts, they may be a customer of Prudential Financial, Inc. and its affiliates (together, Prudential) and Empower.

## North Carolina Total Retirement Plans

## Disclosures

| Account Type | Service Provider |
| :--- | :--- |
| If an individual is an annuitant, contingent annuitant, or other beneficiary under a <br> group annuity contract issued or reinsured by Prudential's pension risk transfer <br> business or a plan participant whose benefit is administered by Prudential's pension <br> risk transfer business... | ...The account remains with Prudential and was not impacted by the <br> transaction. |
| How does an individual know if this applies? | The "Important Disclosures Regarding the Empower Transaction" listed <br> below do not apply to the account. |
| They were previously issued an annuity certificate from the Prudential Insurance Company <br> of America in connection with their employer's defined benefit plan, OR they previously <br> received a communication from their employer that Prudential has issued a guaranteed <br> annuity covering all or a portion of their pension benefit or pays their pension benefit. |  |
| If an individual independently purchased an individual annuity, life insurance, or <br> investment product with Prudential... | $\ldots$..The account remains with Prudential and was not impacted by the |
| transaction. |  |
| How does an individual know if this applies? | The "Important Disclosures Regarding the Empower Transaction" listed <br> below do not apply to the account. |
| - They independently purchased a product from Prudential (other than a SmartSolution |  |
| IRA) that is unrelated to an employer workplace plan. |  |
| The product purchased is issued by The Prudential Insurance Company of America |  |
| (PICA), Pruco Life Insurance Company, or Pruco Life Insurance Company of New |  |
| Jersey. |  |
| They purchased an investment product or service through Pruco Securities, LLC. |  |

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## North Carolina Total Retirement Plans

## Disclosures

| If an individual is a participant in the Prudential Employee Savings Plan (PESP); the Jennison Associates Savings Plan; the Assurance Savings Plan; the Prudential Supplemental Employee Savings Plan; the Prudential Financial, Inc. 2021 Omnibus Incentive Plan and the attendant Prudential Long-Term Incentive Program; the Prudential Financial, Inc. 2016 Deferred Compensation Plan for Non-Employee Directors; or the PGIM, Inc. Omnibus Deferred Compensation Plan... <br> How does an individual know if this applies? <br> - They receive statements and other notifications from Prudential in connection with one or more of these plans. | ...Prudential remains the service provider for the plans. Empower is currently providing services as a sub-contractor for a transitional period. <br> Please carefully review the "Important Disclosures Regarding the Empower Transaction" below that apply to the account as applicable. |
| :---: | :---: |
| If an individual is a participant in a retirement plan previously serviced by Prudential Retirement that may include defined benefit plans, nonqualified plans, defined contribution plans, and 401(k) plans (including a plan that permits self-directed brokerage accounts), or is an account holder of a SmartSolution IRA, an Auto Roll IRA, or an NFS Prudential Brokerage Account... <br> This category includes certain Stable Value products on third party recordkeeping | ...Empower is now the service provider for the account. However, with respect to SmartSolution IRAs and certain Auto Roll IRAs, Prudential Investment Management Services LLC (PIMS) remains the brokerdealer for a transitional period. <br> Please carefully review the "Important Disclosures Regarding the Empower Transaction" below that apply. | platforms where the service provider will transfer to Empower. These clients will notified directly.

How does an individual know if this applies?

- They receive a notification from Prudential Retirement notifying them that Empower will become the service provider for their account.
- They receive a welcome email or letter from Empower.


## North Carolina Total Retirement Plans

## Disclosures

## Important Disclosures Regarding the Empower Transaction

Effective April 1, 2022, the following will apply:

- All references to "Prudential Retirement" refer to Empower. Prudential Retirement is no longer a business unit of Prudential.
- Certain insurance products written by The Prudential Insurance Company of America were reinsured to EAICA and Empower Life \& Annuity Insurance Company of New York (for New York business). Empower will become the administrator of this business acquired from Prudential.
- Empower refers to the products and services offered by EAICA and its subsidiaries, including Empower Retirement, LLC. Empower is not affiliated with Prudential or its affiliates.
- Full-service retirement sales personnel and certain service personnel are no longer registered representatives of Prudential Investment Management Services LLC (PIMS) and are registered representatives of Empower Financial Services, Inc., formerly known as GWFS Equities, Inc., For a transition period, certain back office and service personnel will remain registered representatives of PIMS.
- During a transition period, Prudential and, as applicable, its affiliates will continue to provide services to Empower. PIMS will continue to provide certain broker-dealer services under the terms of existing services agreements for certain plans and will continue to be the broker-dealer of record for existing SmartSolution IRAs and certain Auto Roll IRAs for a transition period.
- On or about May 1, 2023, the principal underwriter and distributor for certain legacy Prudential products will change from Prudential Investment Management Services LLC to Empower Financial Services, Inc, resulting from the sale of Prudential's retirement business to Empower. The change of principal underwriter and distributor will not impact the way these products operate. You can find further details if you wish in the prospectus to be released on or about May 1, 2023, to determine which principal underwriter and distributor supports the product you are invested in.
- Any documents pertaining to fraud or security commitments by Prudential Retirement are no longer applicable and are replaced with Empower's commitments as set forth at participant.empower-retirement.com/participant/\#/articles/securityGuarantee.
- If Empower is the service provider for an account, Prudential's Privacy Statements and Privacy Notices are replaced with Empower's Privacy Notice as set forth at empower-retirement.com/privacy for the account.


## North Carolina Total Retirement Plans

## Disclosures

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