

## STATE OF NORTH CAROLINA

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# SECTION I

## **GALLIARD CAPITAL MANAGEMENT**

WHO WE ARE

\$85.6 B

TOTAL AUM

190

INSTITUTIONAL CLIENTS

CLIENT RELATIONSHIP TENURE



- ~91% of our clients have worked with Galliard for greater than 5 years
- **81** of those relationships exceed **15 years** with Galliard

#### CLIENT TYPES

- Corporate
   Public Entities
- Taft-Hartley
   Operating Funds
- Healthcare
   Insurance Reserves
  - Foundations / Endowments

\$68.5 B

TOTAL STABLE VALUE AUM

Galliard is one of the

LARGEST managers of stable

value assets<sup>1</sup>

75+

STABLE VALUE SEPARATE ACCOUNTS

Offer **separate account** and **collective fund** solutions for clients

FORTUNE 100 / 500

20 Fortune 100 clients; 45 Fortune 500 clients<sup>2</sup>

28 YEARS

OF EXCLUSIVE FOCUS ON

**FIXED INCOME & STABLE VALUE** 

Senior Professionals Average Years of Experience:

Stable value strategy – **27**Fixed income portfolio management – **24** 

92 EMPLOYEES ON STAFF

**Allspring** 

A subsidiary of Allspring Global Investments

Data as of 9/30/2023.

1: Source: Pensions & Investments, data as of December 31, 2022; Total assets 'ranked' are managed by Galliard and reported under Allspring Global Investments. 2: 2022 Fortune 500 edition, data as of September 30, 2023.



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## **GALLIARD CAPITAL MANAGEMENT**

## ORGANIZATION CHART

EXECUTIVE	MANAGEMEN	T TEAM:		<b>ike Norman</b> enior Managing Principa	l The second		<b>Ajay Mirza,</b> Senior Managing F			
FIXED INCOM	IE INVESTMENT	PORTFOLI	O & RELATIONS	HIP MANAGEMEI	N T		CLIENT S	UPPO	RT	
<b>Credit</b> Brandon Kanz, CFA Senior Principal <i>Sector Head</i>	Structured Product Ajay Mirza, CFA Senior Managing Principa Sector Head	Portfolio Andrea Johnson, Senior Principal	Relationship CFA Tami Pearse Principal	Pete Schmit, C Senior Director		nifer Lamm or Principa	111110111		Si r As	ixed Income teve Patterson ssociate ead
Rene Hoogmoed, CFA Senior Principal	Matt Robertson, CFA Senior Principal	Robert Crandall, Senior Director	CFA Paul Langanki, Senior Director	, CFA Jordan Bewley Director	Jenr Asso	nifer Hoppe ciate Direct	er, CFA	Schmidt	Li	uke Olson enior Associate
Matt Bentley Principal	Mike Meerovich Director	Michael Amunds Director	Sen Alesha McAdar Senior Director	ms Ryan Olsen Director		Garrison ociate	Bre Ricl Associat	nie	O.	cinoi Associate
Chad Callahan Principal	Tyler Wadsworth, CFA Associate Director	Elizabeth Smithl Associate Directo	ley Steve Moen r Senior Director	Linh Buoen Associate Direct	or <u> </u>					
Robert Barrett, CFA Senior Director	Jimmie Wu, CFA Associate Director		Conor Murphy, Senior Director	CFA		y Lassi	FP	Jacquelii	ne Beck	ETING er
John Kenley, CFA Senior Director	David Que, CFA Senior Associate	STABLE V	ALUE STRATEGY	/CONTRACT		ociate Direc iree Wright		Senior As Shanna I		
Will Moeller, CFA Director	Sanhakorn Rattanacheeworn Senior Associate		na Burton Kathryn Ta		Asso	ociate		Associate		
TECHN	OLOGY		OPERATIONS				LEGA	L/COM	PLIAN	NCE
George Jones Senior Director	Christopher Smith Senior Director	Jennifer Miller Senior Director	Trevor Fletcher Senior Associate	Jin Heo Associate	Christina Pe Associate		Firm Compliance Paul Felsch	Ellen Rivard		<b>Legal</b> Paula Novi
Charlie Head Associate Director	Heather Goserud, CFA Associate Director	Carmen Rangel, CPA Senior Director	Phil Kos Senior Associate	Natalia Kolakowska Associate	Brad Sillang Associate	20	Chief Compliance Officer			Principal
Will Ingle Associate Director	Christian Asilo Senior Associate	Pete Anderson Director	Christopher LaMere Senior Associate	Pashia Lor Associate	Melaina Sac Associate		Laurie Kern Associate Director			
Ben Modica Associate Director	Baber Khan Senior Associate	Brian Brooks Director	Matt Remington Senior Associate	Margo Monson Associate						
Mark Perzichilli Senior Associate	Joe Ostrowski Associate	Rasaan Ellison Director	Brent Thornton Senior Associate	Mike Myers Associate				_ =		
Ahmed Taher Senior Associate		Michelle Boss Associate Director	Dana Blomgren Associate	Phil Nguyen Associate			COMPLIANCI Brian Heruth			ROJECT AGEMENT
Scott Lackey Associate		Stephanie Ripley Associate Director	Rath Chak Associate	Jesse Perzichilli	Andrew Mck Director	(essock	Senior Associat	S	mily My senior As	
Suresh Sankaranarayana Associate	ın	Jason Skull Associate Director	Olana Gemeda Associate	Associate	Matt Brown Associate Dir	ector	Leah Scherma Senior Associat			

OTHER SERVICES PROVIDED BY ALLSPRING INCLUDE:

Human Resources Finance Technology Infrastructure Risk Management

As of 9/30/2023. FOR INSTITUTIONAL INVESTOR USE ONLY.



# SECTION II

### STABLE VALUE MARKET UPDATE

#### HISTORICAL RATES AS OF 9/30/2023

Despite volatility in the market over the past three years and a backdrop of higher interest rates, stable value crediting rates have continued to deliver positive total returns to participants. Blended yields are trending higher as they follow the general direction of interest rates, but on a lag.



<sup>1:</sup> Effective Federal Funds Rate sourced from the Federal Reserve. Rates are not annualized.

<sup>2:</sup> Blended yield is after all fees including the current maximum investment management fee of 0.20% which may be charged by Galliard for management of a client's account. From April 1, 2017, to June 30, 2020, Galliard's maximum fee was 0.35%. Historical amounts reflect these fee deductions on their respective dates.

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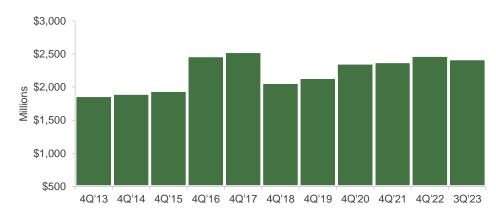
PORTFOLIO CHARACTERISTICS

#### STATE OF NORTH CAROLINA STABLE VALUE FUND

#### ACCOUNT SUMMARY

Benchmark	ICE BofA US 3-Month Tsy Bill Index+150 bps, 3 Year Constant Maturity Treasury
Galliard Inception Date	December 1, 2010
Net Asset Value	\$2,427,115,546

#### HISTORICAL FUND ASSETS



#### PORTFOLIO CHARACTERISTICS

	Portfolio 6/30/23	Portfolio 9/30/23
Average Quality - Book Value <sup>1</sup>	A+	A+
Average Quality - Market Value <sup>2</sup>	AA	AA
Number of Contract Issuers	5	5
Blended Yield (after all fees) <sup>3</sup>	2.70%	2.89%
Yield to Maturity	5.29%	5.75%
Effective Duration	3.35 years	3.35 years
Market/Book Value Ratio	93.06%	91.64%

#### PORTFOLIO DISTRIBUTION

	<b>% Portfolio</b> 6/30/23	<b>% Portfolio</b> 9/30/23
Liquidity Buffer: Cash & Equivalents <sup>4</sup>	1.5	1.4
Short Portfolio	34.6	35.2
Intermediate Portfolio	63.9	63.4
Total	100.0%5	100.0%5



<sup>1:</sup> Average holdings quality of the contracts and other book value assets in the portfolio. The Weighted Average Quality of the portfolio has NOT been assessed by a nationally recognized statistical rating organization. The Weighted Average Quality shown represents an average quality of the individual holdings' Composite Ratings, as rated by S&P, Moody's and Fitch.

<sup>2:</sup> Average holdings quality of the underlying assets of the portfolio. The Weighted Average Quality shown represents an average quality of the individual holdings' Composite Ratings, as rated by S&P, Moody's and Fitch.

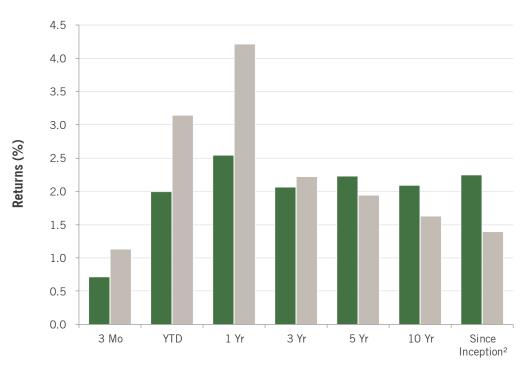
<sup>3:</sup> Blended Yield is net of all fees, including book value contract fees, Galliard investment management fees, and, if applicable, external manager fees, collective fund administrative fees, and plan administrative reimbursement.

<sup>4:</sup> Includes Receivables and Payables

<sup>5:</sup> Total % of portfolio may not add to 100% due to rounding.

ANNUALIZED INVESTMENT PERFORMANCE

#### ANNUALIZED INVESTMENT PERFORMANCE AS OF 9/30/231



		3 Mo	YTD	1 Yr	3 Yr	5 Yr	10 Yr	Inception <sup>2</sup>	
	State of North Carolina Stable Value Fund (net of all fees - NAV level) <sup>3</sup>	0.71	1.99	2.54	2.06	2.23	2.09	2.25	
	3 Year Constant Maturity Treasury Yield	1.13	3.14	4.22	2.22	1.94	1.63	1.39	
_	ICE BofA U.S. 3-Month Treasury Bill Index + 150 bps	1.69	4.76	6.04	3.23	3.25	2.64	2.41	
_	Value Added (net of all fees - NAV level) <sup>4</sup>	(0.42)	(1.15)	(1.68)	(0.16)	0.29	0.46	0.86	

<sup>1:</sup> Returns for periods of less than one year are not annualized.

Past performance is not an indication of how the investment will perform in the future. FOR INSTITUTIONAL INVESTOR USE ONLY.



Since

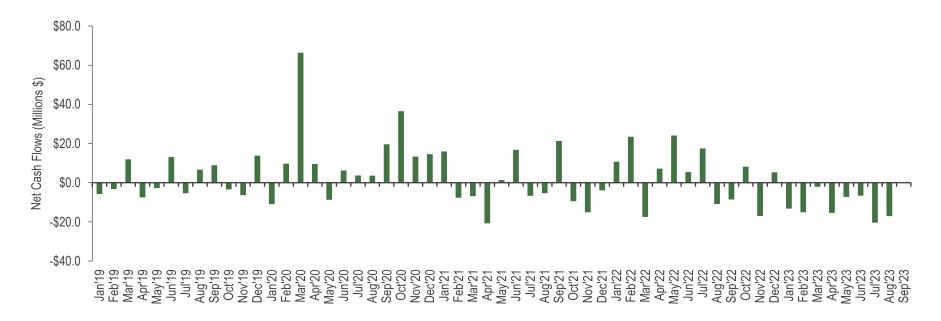
<sup>2:</sup> Galliard assumed management of this portfolio on December 1, 2010. Performance for periods referenced prior to this date include historical performance of another investment advisor.

<sup>3:</sup> Returns are net of all fees, including book value contract fees, Galliard investment management fees, and, if applicable, external managers fees, Wells Fargo collective fund administrative fees, and plan administrative reimbursement

<sup>4:</sup> May not add due to rounding.

HISTORICAL CASHFLOWS

#### HISTORICAL CASHFLOWS



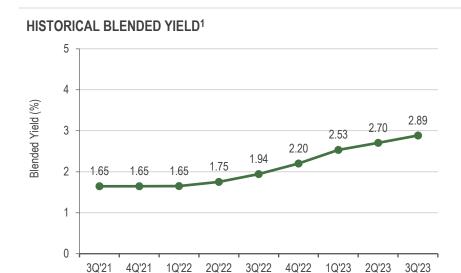
	2019	2020	2021	2022	1Q'23	2Q'23	3Q'23	2023 YTD
Beginning Assets	\$2,069.8	\$2,143.4	\$2,360.5	\$2,382.4	\$2,475.9	\$2,460.5	\$2,447.6	\$2,475.9
Net Cash Flow (\$)1	\$19.8	\$163.5	-\$20.3	\$48.1	-\$30.4	-\$29.3	-\$37.6	-\$97.3
Net Cash Flow (%)	0.95%	7.63%	-0.86%	2.02%	-1.23%	-1.19%	-1.54%	-3.93%
Estimated Investment Earnings	\$53.9	\$53.5	\$42.2	\$45.4	\$15.0	\$16.3	\$17.2	\$48.5
Ending Assets <sup>2</sup>	\$2,143.4	\$2,360.5	\$2,382.4	\$2,475.9	\$2,460.5	\$2,447.6	\$2,427.1	\$2,427.1

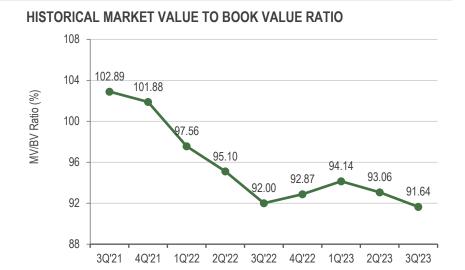
<sup>1:</sup> Contributions, Withdrawals and Investment Transfers



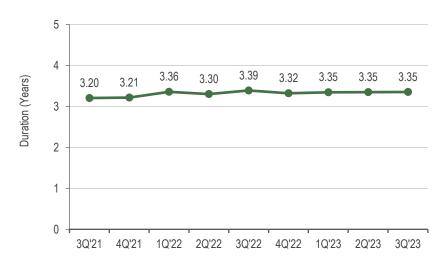
<sup>2:</sup> Cashflows may not net to final assets due to rounding.

HISTORICAL STATS

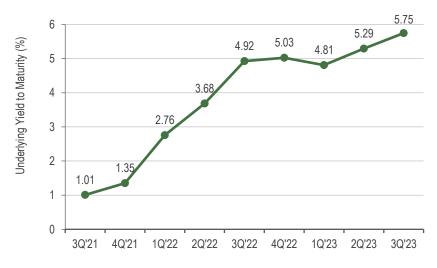




#### HISTORICAL DURATION



#### HISTORICAL UNDERLYING YIELD TO MATURITY



1: Blended Yield is net of all fees, including book value contract fees, Galliard investment management fees, and, if applicable, external manager fees, collective fund administrative fees, and plan administrative reimbursement. **FOR INSTITUTIONAL INVESTOR USE ONLY.** 



**CONTRACT ISSUERS** 

#### **CONTRACT ISSUER DISTRIBUTION & RATING SUMMARY<sup>1</sup>**

	Contract Type <sup>2</sup>	<b>% Portfolio</b> 6/30/23	<b>% Portfolio</b> 9/30/23	<b>Rating</b> 6/30/23	<b>Rating</b> 9/30/23	Wrap fees (bps) 6/30/23	Wrap fees (bps) 9/30/23
American General Life Ins. Co.	SBIC	19.7	19.7	A+	A+	15	15
Metropolitan Tower Life Ins. Co.	SBIC	10.4	10.4	AA-	AA-	15	15
Nationwide Life Ins. Co.	SBIC	20.5	20.5	A+	A+	15	15
Prudential Ins. Co. of America	SBIC	24.8	24.8	AA-	AA-	15	15
Transamerica Life Ins. Co.	SBIC	23.2	23.2	A+	A+	15	15

<sup>1:</sup> The quality rating shown represents the individual holdings' Composite Ratings, as rated by S&P, Moody's and Fitch. Ratings shown as NR/NA are not rated or not available security ratings.

2: SBIC = Security Backed Investment Contract. SAGIC = Separate Account GIC

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#### CONTRACT ISSUER CREDIT REVIEW PROCESS

#### OVERSIGHT

#### **Galliard Credit Working Group**

- MEMBERSHIP: includes all analysts and traders from both the Credit Sector Team and Structured Sector Team
- Reports contract issuer credit oversight to Galliard's Stable Value Strategy Group

#### CREDIT REVIEW PROCESS

### **Approved Issuer List**

- The Credit Working Group maintains an approved list of contract issuers on an ongoing basis
- All contracts used in stable value accounts must be written by an approved issuer

#### **Credit Working Group Review, Approval & Monitoring**

- Meets monthly to review issuer credit quality and firm-wide exposure to approved contract issuers
- · Oversees analysts' due diligence and formal credit reviews for each issuer
- Fundamental analysis of issuers includes:
  - Financial statements and ratios
  - Business model and product mix
  - Industry, economic, and regulatory environment
  - Regulatory ratios
  - Ratings agency analysis
  - Other third party research services (e.g., ALIRT, SNL)
  - Periodic due diligence calls and/or on-site visits





HOLDINGS

Asset ID	Security Description	Manager	Book Value (\$)	Market Value (\$)	Market/Book Value Ratio (%)	% of Portfolio	Crediting Rate (%) <sup>1</sup>	UCA Yield (%)		Galliard Composite Rating	Wrap Fees (bps)
LIQUIDITY BU	JFFER										
	Cash Receivable / (Payable)		-1,523,557	-1,523,557	100.0	-0.1	5.49	5.49	0.10	AAA	
01988T803	Short-Term Investment Fund II		35,849,267	35,849,267	100.0	1.5	5.49	5.49	0.10	AAA	
TOTAL LIQUI	DITY BUFFER		34,325,710	34,325,710	100.0	1.4	5.49	5.49	0.10	AAA	
SHORT PORT	TFOLIO										
946996EE1	American General Life Ins. Co.	Galliard	170,484,744	156,030,229	91.5	7.0	2.97	5.91	1.82	A+	15.0
589899J61	Metropolitan Tower Life Ins. Co.	Galliard	91,106,114	82,309,829	90.3	3.8	2.57	5.91	1.82	AA-	15.0
896994GW4	Nationwide Life Ins. Co.	Galliard	177,572,261	162,130,096	91.3	7.3	2.89	5.91	1.82	A+	15.0
744999CV3	Prudential Ins. Co. of America	Galliard	215,066,213	197,998,868	92.1	8.9	3.16	5.91	1.82	AA-	15.0
600996QF2	Transamerica Life Ins. Co.	Galliard	200,878,007	184,145,680	91.7	8.3	3.02	5.91	1.82	A+	15.0
TOTAL SHOR	RT PORTFOLIO		855,107,338	782,614,703	91.5	35.2	2.97	5.91	1.82	A+	
INTERMEDIA	TE PORTFOLIO										
946996EE1	American General Life Ins. Co.	Galliard	69,267,852	63,394,991	91.5	2.9	2.97	5.79	4.40	A+	15.0
946996EE1	American General Life Ins. Co.	Jennison Assoc.	47,227,939	43,223,728	91.5	1.9	2.97	5.36	3.78	A+	15.0
946996EE1	American General Life Ins. Co.	Payden & Rygel	46,562,219	42,614,450	91.5	1.9	2.97	5.62	4.47	A+	15.0
946996EE1	American General Life Ins. Co.	PGIM	47,152,129	43,154,345	91.5	1.9	2.97	5.82	4.48	A+	15.0
946996EE1	American General Life Ins. Co.	TCW	47,029,304	43,041,934	91.5	1.9	2.97	5.43	4.17	A+	15.0
946996EE1	American General Life Ins. Co.	Dodge & Cox	49,721,046	45,505,457	91.5	2.0	2.97	5.83	4.32	A+	15.0
589899J61	Metropolitan Tower Life Ins. Co.	Dodge & Cox	24,545,662	22,175,781	90.3	1.0	2.57	5.83	4.32	AA-	15.0
589899J61	Metropolitan Tower Life Ins. Co.	Jennison Assoc.	25,239,112	22,802,279	90.3	1.0	2.57	5.36	3.78	AA-	15.0
589899J61	Metropolitan Tower Life Ins. Co.	TCW	25,134,016	22,707,329	90.3	1.0	2.57	5.43	4.17	AA-	15.0
589899J61	Metropolitan Tower Life Ins. Co.	Galliard	36,813,818	33,259,448	90.3	1.5	2.57	5.79	4.40	AA-	15.0



<sup>1:</sup> Crediting rates are net of wrap fees and any other fees being netted out of the rates.

HOLDINGS

					Market/Book		Crediting	9	Effective	Galliard	Wrap
Asset ID	Security Description	Manager	Book Value (\$)	Market Value (\$)	Value Ratio (%)	% of Portfolio	Rate (%) <sup>1</sup>	UCA Yield (%)		Composite Rating	Fees (bps)
589899J61	Metropolitan Tower Life Ins. Co.	Payden & Rygel	24,880,349	22,478,154	90.3	1.0	2.57	5.62	4.47	AA-	15.0
589899J61	Metropolitan Tower Life Ins. Co.	PGIM	25,406,230	22,953,261	90.3	1.0	2.57	5.82	4.48	AA-	15.0
896994GW4	Nationwide Life Ins. Co.	Dodge & Cox	51,792,881	47,288,832	91.3	2.1	2.89	5.83	4.32	A+	15.0
896994GW4	Nationwide Life Ins. Co.	Galliard	71,355,815	65,150,520	91.3	2.9	2.89	5.79	4.40	A+	15.0
896994GW4	Nationwide Life Ins. Co.	Jennison Assoc.	49,201,400	44,922,713	91.3	2.0	2.89	5.36	3.78	A+	15.0
896994GW4	Nationwide Life Ins. Co.	Payden & Rygel	48,487,700	44,271,078	91.3	2.0	2.89	5.62	4.47	A+	15.0
896994GW4	Nationwide Life Ins. Co.	PGIM	49,914,262	45,573,583	91.3	2.1	2.89	5.82	4.48	A+	15.0
896994GW4	Nationwide Life Ins. Co.	TCW	48,989,438	44,729,184	91.3	2.0	2.89	5.43	4.17	A+	15.0
744999CV3	Prudential Ins. Co. of America	Dodge & Cox	62,732,252	57,753,911	92.1	2.6	3.16	5.83	4.32	AA-	15.0
744999CV3	Prudential Ins. Co. of America	Galliard	86,978,689	80,076,185	92.1	3.6	3.16	5.79	4.40	AA-	15.0
744999CV3	Prudential Ins. Co. of America	Jennison Assoc.	59,599,436	54,869,711	92.1	2.5	3.16	5.36	3.78	AA-	15.0
744999CV3	Prudential Ins. Co. of America	Payden & Rygel	58,725,610	54,065,230	92.1	2.4	3.16	5.62	4.47	AA-	15.0
744999CV3	Prudential Ins. Co. of America	PGIM	59,907,341	55,153,181	92.1	2.5	3.16	5.82	4.48	AA-	15.0
744999CV3	Prudential Ins. Co. of America	TCW	59,313,676	54,606,628	92.1	2.4	3.16	5.43	4.17	AA-	15.0
600996QF2	Transamerica Life Ins. Co.	Galliard	81,129,528	74,371,766	91.7	3.3	3.02	5.79	4.40	A+	15.0
600996QF2	Transamerica Life Ins. Co.	Payden & Rygel	54,856,827	50,287,475	91.7	2.3	3.02	5.62	4.47	A+	15.0
600996QF2	Transamerica Life Ins. Co.	Dodge & Cox	58,587,090	53,707,022	91.7	2.4	3.02	5.83	4.32	A+	15.0
600996QF2	Transamerica Life Ins. Co.	Jennison Assoc.	55,659,452	51,023,245	91.7	2.3	3.02	5.36	3.78	A+	15.0
600996QF2	Transamerica Life Ins. Co.	PGIM	56,045,803	51,377,414	91.7	2.3	3.02	5.82	4.48	A+	15.0
600996QF2	Transamerica Life Ins. Co.	TCW	55,425,624	50,808,894	91.7	2.3	3.02	5.43	4.17	A+	15.0
TOTAL INTER	RMEDIATE PORTFOLIO		1,537,682,498	1,407,347,727	91.5	63.4	2.97	5.65	4.28	A+	
TOTAL PORT	FOLIO		2,427,115,546	2,224,288,140	91.6	100.0	3.01	5.75	3.35	A+	

<sup>1:</sup> Crediting rates are net of wrap fees and any other fees being netted out of the rates. **FOR INSTITUTIONAL INVESTOR USE ONLY.** 



**EXPENSES** 

#### TOTAL ANNUAL FUND OPERATING EXPENSES

Total Annual Operating Expenses are deducted directly from the Fund's net asset value and reduce the investment option's rate of return.

Expense	Expense Ratio 6/30/23	Expense Ratio 9/30/23
Investment Management Fees paid to Galliard	0.053%	0.054%
Investment Management fees paid to Non-Affiliated Investment Advisors	0.057%	0.057%
Investment Contract Fees <sup>1</sup>	0.148%	0.148%
Acquired Fund Fees <sup>2</sup>	0.001%	0.001%
-Investment Contract Fees	None	None
-Other Acquired Fund Fees and Non-Affiliated Investment Management Fees paid to Non-Affiliated Investment Advisors <sup>3</sup>	0.001%	0.001%
12b-1 Distribution Fee	None	None
Other Expenses	0.014%	0.012%
Total Annual Fund Operating Expenses <sup>4</sup>	0.274%	0.271%

- 1: These are fees paid to create and maintain the investments used by a stable value fund.
- 2: These are fees borne indirectly by the Fund when it acquires an interest in another fund which pays its own separate fees.
- 3: Includes audit fees for the cost of producing a report by a qualified auditor.
- 4: Total Annual Fund Operating Expenses are reflected daily in the Fund's net asset value (NAV).

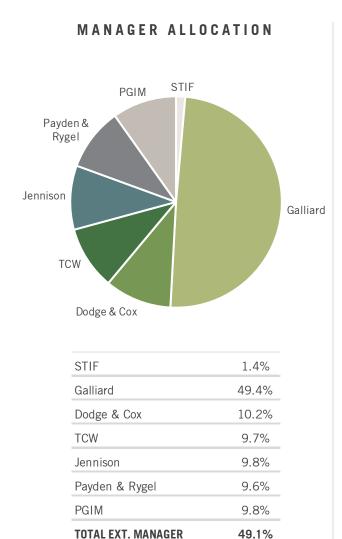
Excluding STIF or money market allocations, non-affiliated investment advisors include Dodge & Cox, Jennison Assoc., Payden & Rygel, Prudential, TCW.

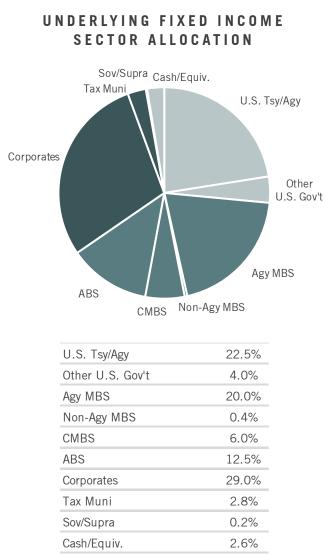


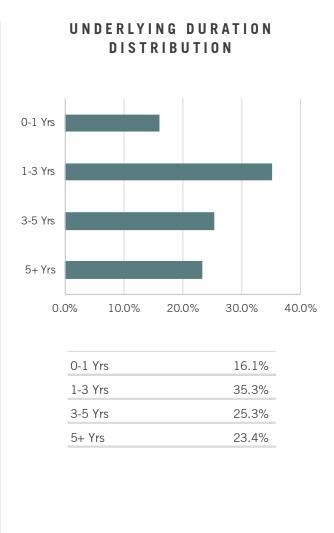
# SECTION III

	Investment Approach	Sector Rotation	Active Duration/ Yield Curve Mgmt.	Issue Selection	S E C T O R E M P H A S I S
GALLIARD	Bottom Top Up Down	Low High	Low High	Less More Important	Diversified high quality spread sector emphasis, multi-sector relative value
DODGE & COX	Bottom Top Up Down	Low High	Low High	Less More Important	Corporate credit, Agency MBS
JENNISON	Bottom Top Up Down	Low High	Low High	Less More Important	Credit, yield-curve positioning
PAYDEN & RYGEL	Bottom Top Up Down	Low High	Low High	Less More Important	Corporate credit, structured credit, multi-sector relative value
PGIM	Bottom Top Up Down	Low High	Low High	Less More Important	Multi-sector relative value, Agency MBS, global focus
T C W	Bottom Top Up Down	Low High	Low High	Less More Important	Duration, multi-sector relative value

PORTFOLIO AS OF 9/30/23







#### FOR INSTITUTIONAL INVESTOR USE ONLY.

**TOTAL PORTFOLIO** 

100%



## MARKET VALUE PERFORMANCE SUMMARY AS OF 9/30/20231

	3 Mo	YTD	1 Yr	3 Yr	5 Yr	10 Yr	Since Inception	Inception Date
SHORT DURATION								
Galliard (before fees)	0.85	2.45	3.51	(0.42)	1.63	-	1.64	6/1/2018
Bloomberg U.S. 1-3 Yr. Government/Credit	0.73	1.87	2.77	(0.72)	1.21	-	1.20	
Value Added (before fees) <sup>2</sup>	0.12	0.58	0.73	0.30	0.42	-	0.44	
INTERMEDIATE DURATION								
Dodge & Cox (before fees)	(1.75)	0.66	3.07	(2.87)	1.09	-	1.26	3/1/2015
Dodge & Cox (after fees)	(1.78)	0.58	2.96	(2.97)	0.99	-	1.16	
Bloomberg U.S. Intermediate Aggregate	(1.89)	(0.30)	1.42	(3.66)	0.42	-	0.68	
Value Added (before fees) <sup>2</sup>	0.14	0.96	1.65	0.79	0.67	-	0.58	
Galliard (before fees)	(1.73)	0.11	1.92	(3.26)	0.87	-	0.86	6/1/2018
Bloomberg U.S. Intermediate Aggregate	(1.89)	(0.30)	1.42	(3.66)	0.42	-	0.41	
Value Added (before fees) <sup>2</sup>	0.16	0.41	0.50	0.39	0.45	-	0.45	
Jennison (before fees)	(0.79)	0.79	2.58	(2.89)	1.38	1.66	1.66	10/1/2013 <sup>3</sup>
Jennison (after fees)	(0.81)	0.71	2.48	(2.98)	1.28	1.55	1.55	
Bloomberg U.S. Intermediate Govt/Credit	(0.83)	0.65	2.20	(2.93)	1.02	1.27	1.27	
Value Added (before fees) <sup>2</sup>	0.05	0.13	0.38	0.04	0.36	0.40	0.40	
Payden & Rygel (before fees)	(1.80)	0.12	1.96	(3.18)	0.80	0.94	1.47	7/1/2009
Payden & Rygel (after fees)	(1.84)	0.01	1.82	(3.31)	0.66	0.80	1.32	
Bloomberg U.S. Intermediate Aggregate <sup>4</sup>	(1.89)	(0.30)	1.42	(3.66)	0.42	0.60	0.97	
Value Added (before fees) <sup>2</sup>	0.09	0.42	0.54	0.48	0.38	0.35	0.49	
PGIM (before fees)	(1.83)	0.00	2.06	(3.32)	0.75	-	1.02	2/1/2016
PGIM (after fees)	(1.86)	(0.10)	1.92	(3.46)	0.61	-	0.88	
Bloomberg U.S. Intermediate Aggregate	(1.89)	(0.30)	1.42	(3.66)	0.42	-	0.55	
Value Added (before fees) <sup>2</sup>	0.06	0.30	0.64	0.33	0.33	-	0.47	
TCW (before fees)	(1.10)	0.55	2.06	(2.84)	1.27	-	1.26	6/1/2018
TCW (after fees)	(1.13)	0.47	1.96	(2.93)	1.18	-	1.17	
Bloomberg U.S. Intermediate Govt/Credit	(0.83)	0.65	2.20	(2.93)	1.02	-	0.98	
Value Added (before fees) <sup>2</sup>	(0.27)	(0.11)	(0.15)	0.09	0.26	-	0.28	

<sup>1:</sup> Returns for periods of less than one year are not annualized. Returns after fees reflect additional investment contract or external management fees. Galliard managed portfolios do not have net returns as fees are charged within the stable value account.

Past performance is not an indication of how the investment will perform in the future. FOR INSTITUTIONAL INVESTOR USE ONLY.



<sup>2:</sup> May not add due to rounding.

<sup>3:</sup> Performance inception for the separate account was May 1, 2018. Prior to this date returns are linked to Galliard SA Intermediate Core Fund N.

<sup>4:</sup> Linked Benchmark: Bloomberg U.S. Intermediate Aggregate Bond Index. Prior to June 1, 2018 benchmark was Bloomberg U.S. 1-3 Year Government/Credit Bond Index.

#### PERFORMANCE COMMENTARY – EXCESS RETURN

#### GALLIARD SHORT +12 Q3 2023

- · A general overweight to the spread sectors drove outperformance, with allocations to ABS and CMBS proving particularly beneficial
- A higher quality bias in corporate security selection was also helpful
- Curve positioning, with an overweight to 3-5 year maturities, detracted as yields generally rose over the quarter

#### DODGE & COX +14 Q3 2023

- Short benchmark relative duration positioning contributed positively to performance
- The overweight to Corporates and security selection within the sector contributed positively to relative performance
- Within the structured space, the portfolio's allocation to ABS benefited performance while security selection within Agency RMBS detracted

#### GALLIARD INTERMEDIATE +16 Q3 2023

- · A general overweight to the spread sectors drove outperformance
- · Security selection in corporates was also helpful
- · Curve positioning, with an overweight in intermediate maturities, detracted
- · A modest overweight in Agency RMBS detracted, as did security selection in that sector

#### **JENNISON** +5 Q3 2023

- · Security selection within Corporates, favoring higher quality issuers, added to relative performance
- · Within the out-of-benchmark allocation to structured securities, ABS contributed positively while Agency RMBS slightly detracted
- · Yield Curve positioning had a negative impact on relative performance over the quarter

#### **PAYDEN & RYGEL** +9 Q3 2023

- The portfolio's overweight to Agency RMBS detracted from performance while the overweight to Corporates slightly benefited relative performance
- · The impact of security selection in Agency RMBS and Corporates was positive
- · Short benchmark relative duration positioning contributed slightly

#### PGIM +6 Q3 2023

- The overweight to Corporates and CMBS contributed positively to performance
- The overweight to Agency RMBS and security selection within the sector hurt relative performance
- The slight short duration bias added marginally to performance

#### TCW -27 Q3 2023

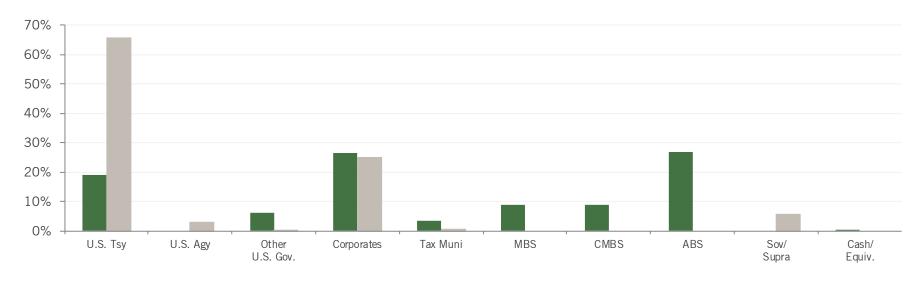
- Long benchmark relative duration positioning detracted from relative performance over the quarter
- The out-of-benchmark allocation to Agency RMBS also had a negative impact on relative performance while ABS added marginally
- The impact of security selection within Corporates and Municipals was positive



Before fees.

SHORT DURATION PORTFOLIO AS OF 9/30/23

#### BLOOMBERG U.S. 1-3 YEAR GOVERNMENT/CREDIT BOND INDEX



**■** Galliard Short

■ Bloomberg U.S. 1-3 Yr Gov't/Credit Bond Index

Characteristic	Galliard Short	Bloomberg U.S. 1-3 Yr Gov't/ Credit Bond Index
Weighted Average Quality <sup>1</sup>	AA	AA
Effective Duration	1.82 Yrs	1.78 Yrs
Yield to Maturity	5.91%	5.38%

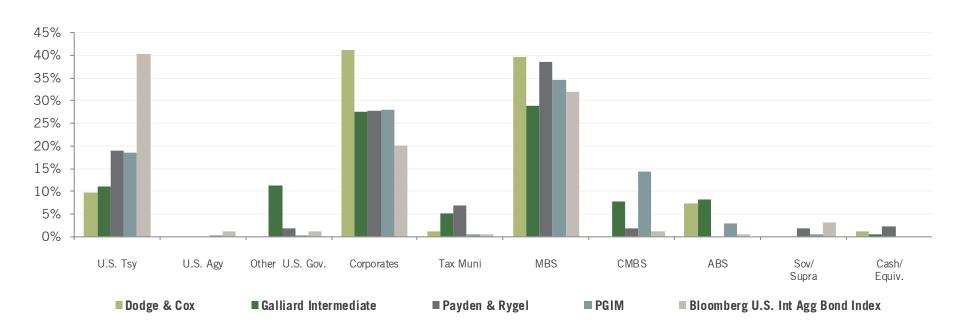
<sup>1:</sup> The Weighted Average Quality of the portfolio has NOT been assessed by a nationally recognized statistical rating organization. The Weighted Average Quality shown represents an average quality of the individual holdings' Composite Ratings, as rated by S&P, Moody's and Fitch.

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INTERMEDIATE DURATION PORTFOLIOS AS OF 9/30/23

#### BLOOMBERG U.S. INTERMEDIATE AGGREGATE BOND INDEX



Characteristic	Dodge & Cox	Galliard Intermediate	Payden & Rygel	PGIM	Bloomberg U.S. Int Agg Bond Index
Weighted Average Quality <sup>1</sup>	AA-	AA	AA-	AA-	AA
Effective Duration	4.32 Yrs	4.40 Yrs	4.47 Yrs	4.48 Yrs	4.58 Yrs
Yield to Maturity	5.83%	5.79%	5.62%	5.82%	5.37%

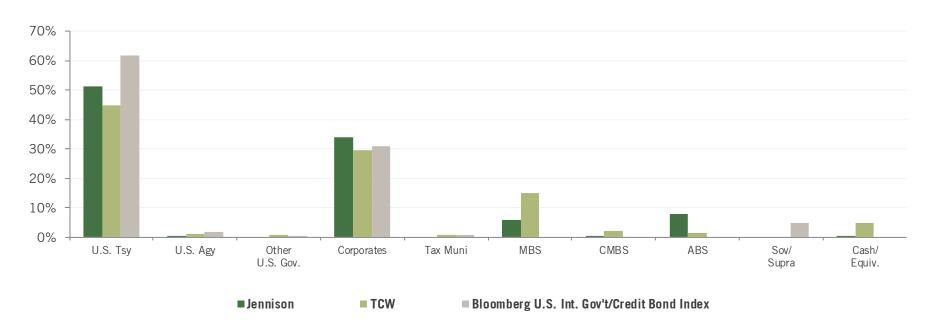
<sup>1:</sup> The Weighted Average Quality of the portfolio has NOT been assessed by a nationally recognized statistical rating organization. The Weighted Average Quality shown represents an average quality of the individual holdings' Composite Ratings, as rated by S&P, Moody's and Fitch.

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INTERMEDIATE DURATION PORTFOLIOS AS OF 9/30/23

## BLOOMBERG U.S. INTERMEDIATE GOVERNMENT/CREDIT BOND INDEX



Characteristic	Jennison	TCW	Bloomberg U.S. Int Gov't/Credit Bond Index
Weighted Average Quality <sup>1</sup>	AA	AA	AA-
Effective Duration	3.78 Yrs	4.17 Yrs	3.70 Yrs
Yield to Maturity	5.36%	5.43%	5.24%

<sup>1:</sup> The Weighted Average Quality of the portfolio has NOT been assessed by a nationally recognized statistical rating organization. The Weighted Average Quality shown represents an average quality of the individual holdings' Composite Ratings, as rated by S&P, Moody's and Fitch.

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