### <u>Appendix 1 to North Carolina Supplemental Retirement Plans Placement Agent, Political Contribution, and Connection Disclosure Policy</u>

#### Form Disclosure Letter for Investment Managers

From:	The Investment Man	ager listed below		
То:	North Carolina Department of State Treasurer and North Carolina Supplemental Retirement Board of Trustees 3200 Atlantic Avenue Raleigh, North Carolina 27604			
Re:	Disclosure Letter pursuant to Placement Agent and Political Contribution, and Connection Disclosure Policy			
Ladies	and Gentlemen:			
Board in by the limakes	'') adopted by the No requires Investment M Policy. Pursuant to an	nt Agent, Political Contribution, and Connection Disclosure Policy (the orth Carolina Supplemental Retirement Board of Trustees (the "Board"), the lanagers and Placement Agents to make disclosures at certain times specified in accordance with the Policy, the undersigned Investment Manager hereby res. Capitalized terms not otherwise defined in this Disclosure Letter have the n the Policy.		
1.	Basic Information			
Name Mana		Russell Investments Implementation Services, LLC		
This let	tter is submitted in cor	nnection with the below-listed Investment Transaction.		
		fund or separate account in which the Plans are investing. For investment the name of the investment strategy.		
Trans	ition Management			
This di	sclosure letter is subm	nitted in connection with one of the following (check one box below):		
⊠ restated	A new Investment A l in its entirety).	greement (including an existing Investment Agreement that is amended and		
□ this for		existing Investment Agreement. If this box is checked, provide responses on lment, not based on the original contract.		

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An update to a previously submitted disclosure letter for the Investment Transaction above.

#### 2. Disclosures and Representations Concerning Placement Agent

#### a. Use of Placement Agent

Check the appropriate box.

The Investment Manager (or any officer, partner, principal, or affiliate thereof) (a) has used or Compensated, or will use or Compensate, a Placement Agent to assist the Investment Manager in obtaining this investment; or (b) has Compensated, or will Compensate, the Placement Agent, directly or indirectly, from the Plans' investment.

See the definition of "Placement Agent" in Section X of the Policy. Please be aware that this definition includes (without limitation) not only persons who hold themselves out as "placement agents," but also lobbyists, solicitors, brokers, meeting arrangers, or any other entities or persons that are either (i) engaged to obtain investment from the Plans or (ii) directly or indirectly compensated from the Plans or the Plans' investment.

lacktriangleq Yes  $\Box$  No Note: If the answer is "no," proceed to Question 3.

#### b. Representations

The Investment Manager hereby confirms and represents:

- i. The Placement Agent is registered with the Securities and Exchange Commission or the Financial Industry Regulatory Association;
- ii. The individual officers, partners, principals, employees, or other representatives of the Placement Agent hold all required securities licenses;
- iii. No placement fee has been, or will be, shared with any person or entity not so registered;
- iv. The Placement Agent is in the habitual systematized business of acting as a Placement Agent;
- v. Other than as disclosed in this document, no Placement Agent is being, or will be, used or Compensated, directly or indirectly, to assist the Investment Manager in obtaining investments from, or business with, any of the Plans; and
- vi. The Investment Manager, not the Department, the Board, or the Plans, shall bear the entire cost of all Placement Agent fees and expenses disclosed in this document.

#### c. Placement Agent Information

i. The name of the Placement Agent is:

1.	The name of the Flacement Agent is.	
Wesley G.	Seagraves (Graham); Cheryl L. Smith (Cheri)	

ii. Is the Placement Agent an affiliate or employee of the Investment Manager?☒ Yes ☐ No

Note that the definition of "Placement Agent" includes not only third parties, but also employees or affiliates of an Investment Manager who are subject to registration with the Securities and Exchange Commission or the Financial Industry Regulatory Association and who were or will be (i) used or Compensated

to assist in obtaining the investment from the Plans; or (ii) Compensated directly or indirectly from the Plans or the Plans' investment.

iii. The names of the Placement Agent personnel who have played a role in marketing or outreach for the Investment Transaction are:

Wesley G. Seagraves (Graham); Cheryl L. Smith (Cheri)

iv. The following Placement Agent personnel will receive Compensation, directly or indirectly, as a result of the Plans' investment in the Investment Transaction:

Wesley G. Segraves (Graham); Cheryl L. Smith (Cheri)

Note that throughout this Disclosure Letter, "Compensation" to a Placement Agent is deemed to include a flat fee, contingent fee, or any other form of tangible or intangible compensation or benefit. See the Policy's definitions for further details.

v. To the Investment Manager's knowledge, the officers, partners, or principals of the Placement Agent, not listed above, are:

Placement Agents listed above are employees of the Investment Manager. Professional biographies are provided per (vi) below.

- vi. <u>Attached</u> is a resume (or other summary) for each person listed above detailing the person's education, work experience and professional designations.
- vii. Are any persons listed above, or any other Placement Agent officers, partners, and/or principals, current or former (i) North Carolina State Treasurers; (ii) Board members; (iii) North Carolina Department of State Treasurer employees, contractors, or consultants; or (iv) members of the Immediate Family of persons listed in (i) to (iii) above?

□ Yes 🖾 No

If your answer is "Yes," list the persons and identify whether those persons would receive a financial benefit from the Investment Transaction.

	The Investment Manager (or its affiliate) currently manages an investment by the Plans or the Retirement Systems or has managed an investment by the Plans or the Retirement Systems within the last two years. If this box is checked, Department policy bars the Compensation of any third-party Placement Agent (in other words, a Placement Agent who is not an employee or affiliate of the Investment Manager) in connection with the Plan's investment in the Investment Transaction.
X	The Investment Manager (or its affiliate) has <u>not</u> managed an investment by the Plans or the Retirement Systems within the last two years.
e.	Whether Placement Agent is Being Compensated
	The Placement Agent is <u>not</u> being Compensated, directly or indirectly, as a result of the Plans' investment in the Investment Transaction. <i>If this box is checked, skip question 2.6.</i>
	The Placement Agent is being Compensated, directly or indirectly, as a result of the Plans' investment in the Investment Transaction.
f.	Terms of Placement Agent Compensation and Placement Agent Agreement
	Check one of the three boxes below. You may attach additional pages.
	Attached are the provisions of the Investment Manager's contract with the Placement Agent that describe the Placement Agent's Compensation and services. These provisions describe any and all Compensation of any kind provided or agreed to be provided to the Placement Agent.
	The contract or arrangement between the Investment Manager and the Placement Agent is oral, not written. Below is a description of the terms of that oral contract that create an obligation to pay a fee to or for the benefit of any Placement Agent, including but not limited to a description of all terms concerning Compensation of any kind provided or agreed to be provided to any Placement Agent. This description includes the nature, timing and value of such Compensation.
	The Placement Agent is an employee of the Investment Manager. Below is a general disclosure providing the employee's role and responsibilities and stating any known effect

Recent Management of North Carolina Investments by Investment Manager

d.

Placement Agents listed above are sales and relationship management employees of the Investment Manager. These employees earn a base wage and may earn a commission or bonus based on meeting sales objectives and servicing clients that would include Transition Management activity for NC SRP.

investment.

on the employee's Compensation that is directly attributable to the Plans' proposed

	Check	one of the two boxes below.
	i.	Has the Placement Agent (or any officer, partner, or principal thereof) been the subject of a non-routine inquiry, action, or investigation by a federal, state, or local government agency or regulatory body in the last ten (10) years?
		□ Yes ⊠ No
		If your answer is "Yes," describe any such actions or investigations. Attach additional pages as necessary.
	ii.	To the Investment Manager's knowledge, does the Placement Agent (or any officer, partner, or principal thereof) anticipate being the subject of such inquiries, actions or investigations in the future?
		□ Yes ⊠ No
		If your answer is "Yes," describe any such actions or investigations. Attach additional pages as necessary.
nnec	etions or	Relationships
nnec		Relationships
nnec	Conflic	
nec	Conflic	Are any personnel, officers, directors, partners and/or principals of the Investment Manager current North Carolina Department of State Treasurer employees, persons who serve as consultants or contractors for the Department's Supplemental
onnec	Conflic	Are any personnel, officers, directors, partners and/or principals of the Investment Manager current North Carolina Department of State Treasurer employees, persons who serve as consultants or contractors for the Department's Supplemental Retirement Plans or Investment Management Division, or Board members?   Yes  No
onnec	Conflic i.	Are any personnel, officers, directors, partners and/or principals of the Investment Manager current North Carolina Department of State Treasurer employees, persons who serve as consultants or contractors for the Department's Supplemental Retirement Plans or Investment Management Division, or Board members?  Yes No If the answer is "Yes," enclose a statement providing further information.  Will any current North Carolina Department of State Treasurer employees, persons who serve as consultants or contractors for the Department's Supplemental Retirement Plans or Investment Management Division, or Board members receive a financial benefit to themselves or to a member of their Immediate Family derived from the Compensation provided to the Investment Manager or Placement Agent

Actions and Investigations Involving Placement Agent

g.

3.

	i.	Supplemental Retirement Plans consultant, or member of the	surer, Department of State Treasurer employee, or Investment Management Division contractor or Board suggest to the Investment Manager that it if no Placement Agent was ultimately used?
		If your answer is "Yes," list the Agent.	e person who suggested retention of the Placement
c. Are ar box (2	ii. To the Investment Manager's knowledge, did a <u>current or former</u> Treasure Department of State Treasurer employee, Supplemental Retirement Plans of Investment Management Division contractor or consultant, or member of the Board suggest to the Department's investment staff that a Placement Agent be retained for the Investment Transaction, even if no Placement Agent was ultimately used?    Yes   No   No		
Box (1)			Box (2)
<ul> <li>The Sta</li> <li>Departn</li> <li>Membe</li> <li>Suppler</li> <li>Suppler played a Investm</li> <li>Investm</li> <li>Investm</li> <li>played a</li> </ul>	rs of the nental Renental Renental Renental Renent Transent Manaent Manaent Man	tate Treasurer Senior Staff Board etirement Plans Senior Staff etirement Plans or staff who the due diligence for the saction agement Division Senior Staff agement Division staff who due diligence for the	<ul> <li>A principal member of the project team for the Plans' account at the Investment Manager</li> <li>Any person associated with the Placement Agent listed in the responses to Question 2.3</li> </ul>

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If your answer is "Yes," list the persons and describe the relationship.

Ď No

□ Yes

mo ty <sub>l</sub> Co	ne following questions ask about past or present connections, friendships, or relationships that ay exist between the Department's staff or the Board and the Investment Manager's staff. Some pes of connections or relationships are the ordinary result of doing business. The Department's ompliance Counsel will evaluate this form to determine whether recusal, additional due diligence to other actions are required.
d.	Former Department Personnel or Officials
	re any Investment Manager personnel former North Carolina Department of State Treasurer apployees or contractors, North Carolina State Treasurers, or Board members?
	Yes 🖾 No
	your answer is "Yes," list the persons and identify whether those persons would receive chancial benefit from the Investment Transaction.
e.	Prior Working Relationships
fo Pl Di Tı	st below any professional or working relationships that the Investment Manager's project team of the Plans' account have had in the past with persons who are now Supplemental Retirement ans personnel, consultants, or contractors; members of the Board; Investment Management invision personnel, consultants, or contractors; the State Treasurer; or Department of State reasurer Senior Staff. If there are no prior working relationships to report, please indicate so by secking the "None" box below.
X	None
sa	lease list in this section any occasions where persons worked together on the same projects at the me company, at the same fund, or as part of a client-consultant relationship. You need not listion occasions in which the Investment Manager did business for the Department of States easurer.

t.	Social Connections or Personal Relationships				
for the members the S	List below any social connections or relationships between the Investment Manager's project team for the Plans' account and Supplemental Retirement Plans personnel, consultants, or contractors; members of the Board; Investment Management Division personnel, consultants, or contractors; the State Treasurer; or Department of State Treasurer Senior Staff. If there are no social connections to report, please indicate so by checking the "None" box below.				
⊠ N	one				
Please busine	e list in this section any pre-existing relationships involving social contacts outside of				

<ol><li>Lobbying Information</li></ol>
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Check one of the two boxes below.

7	The Investment Manager (and/o	or any officer, employee, partner, or principal thereof) is register	rec
– is a lo	<b>O</b> ,	If this box is checked, the following are the names and positions	
	•	(attach additional pages as necessary):	

 $\square$  Neither the Investment Manager nor any officer, employee, partner, or principal thereof is registered as a lobbyist with any state government.

#### 5. Political Contributions

#### a. Representation

The Investment Manager hereby confirms and represents that none of the Investment Manager and its covered associates as defined in SEC Rule 206(4)-5(f)(2) has made, coordinated or solicited any Political Contribution to the Treasurer or any incumbent, nominee, candidate or successful candidate for such elective office (i) in violation of applicable state or federal law; or (ii) in a manner that would make it unlawful, under the SEC Rule, for the Investment Manager to seek compensation for services to the Treasurer, the Department, the Board, and/or the Plans.

#### b. Disclosure

During the last five years from the date of this letter, have the Investment Manager or any of its covered associates as defined in SEC Rule 206(4)-5(f)(2) made, coordinated, or solicited any Political Contributions for the campaign of (a) any incumbent, nominee, or candidate for North Carolina State Treasurer or (b) for the campaign of the current State Treasurer running for a different office?

□ Yes ⊠ No

If your answer is "Yes," list applicable Political Contributions below.

Date	Person or company making, coordinating, or soliciting	Person or entity receiving	Amount

[Signature Page Follows]

#### 6. Signature

By signing below, the Investment Manager hereby (i) represents and warrants that the information in this Disclosure Letter is true, correct, and complete in all material respects, and (ii) agrees that it shall provide the Board and Department with a written update of any material changes to Responses 1 to 3.b, 5.a, and 6 in this Disclosure Letter within fourteen (14) days from the date the Investment Manager knew or should have known of the change of information.

Sincerely,

on behalf of the Investment Manager listed above

By: Steve Kirschner

(print name)

Title: Managing Director, Head of Implementation

**Date:** June 5, 2019

### **Biography**



# **Graham Seagraves Senior Director, Relationship Management**

Based in Charlotte, N.C., Graham Seagraves is a senior director for Russell Investments' Americas Institutional business. Graham is responsible for the ongoing relationship management of key accounts in the Southeast and Mid-Atlantic focused on our largest clients and prospects within that territory. He represents Russell Investments best thinking across consulting, implementation services and our global investment division. His expertise in the workings of global capital markets and objective oriented investment solutions for clients remains a valuable resource in partnering with clients to deliver unique investment solutions. Graham assumed this role in 2008.

In his previous role, Graham worked as a strategic partner to plan sponsors, specializing in defined contribution solutions, including the increasing demand for customized target maturity vehicles. Graham was responsible for all institutional defined contribution sales on the Eastern half of the United States. Graham assumed this role in 2006 and helped to launch Russell Investments' first steps into the investment only

defined contribution marketplace. Graham was also recognized as one of three inventors of the Russell Investments Target Date Funds benchmark.

Graham joined Russell Investments with six years of experience in institutional money management sales and relationship management. Prior to Russell Investments, he was with Oppenheimer Funds Institutional Asset Management. Graham joined this institutional money management group as regional sales director, and was responsible for sales to pension plans, defined contribution plans, endowments and foundations on the East Coast.

B.A., Business Finance, Furman University
Licensed Registered Representative, FINRA Series 7 and
63 (Russell Investments Implementation Services, LLC,
member FINRA)

### **Biography**



## Cheri Smith Associate Director

Cheri Smith is an associate director for Russell Investments. Cheri is responsible for ongoing relationship management and advises clients on the implementation of investment strategies and management of global transaction costs. Her expertise in the workings of global capital markets and pension plan management helps her manage client relationships and act as a resource to institutional investors for unique implementation and investment solutions and to introduce Russell Investments' investment solutions and expertise. Cheri joined Russell Investments in 1989 as a technical specialist in the performance analytics area of the company's analytical services division. She was promoted to supervisor of performance analytics in 1991, and oversaw a production team within the division and also held client service responsibilities. Subsequently, Cheri was named supervisor of the performance/universe graphics team, a team that supported a multitude of Russell Investments divisions with client needs for graphics.

In 1995, Cheri transferred to Russell Investments' analytical services sales and marketing department as a client account manager responsible for managing client relationships, ensuring that marketing, client servicing, investment,

performance measurement and analytical reporting needs were met. In 1996 she was promoted to senior client account manager. Cheri joined Russell Investments' implementation services in 1997 as an associate client executive and was subsequently promoted to client executive. She was promoted to associate director for institutional investment services in 2005.

Prior to joining Russell Investments, Cheri was a sales assistant at Shearson Lehman Hutton, where she acted as a liaison between financial consultants and clients, and was responsible for research of municipal and corporate bonds, stocks, unit trusts and other financial instruments.

B.A., Business/Finance, Western Washington University, 1987 M.B.A., concentration in Finance, Pacific Lutheran University, 1996

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