



Vendor Performance Guarantees Report

Measured	Fees at Risk	Q1 2020	Q2 2020	Q3 2020	Q4 2020	Q1 2021	Contractual Goal	
Daily	\$1033/mo	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	No more than 1 late delivery per month.	Standard met
Daily	\$1033/mo	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	No more than 1 incorrect file per month.	Standard met
Monthly	\$525/mo	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	≥ 95% of portfolios by second business day after month end.	Standard met
Monthly	\$525/mo	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	No reports restated (due to custodial error) per month.	Standard met
Monthly	\$525/mo	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	No less than 98% timely delivery per month.	Standard met
Monthly	\$525/mo	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	No less than 98% accurate measurement per month.	Standard met
Quarterly	\$10,000	N/A	N/A	N/A	$\checkmark$	$\checkmark$	100% accuracy.	Standard met
By Project	\$10,000 / \$100/day	N/A	N/A	N/A	$\checkmark$	$\checkmark$	100% accuracy / Project scope within 10 business days.	Standard met
Monthly	\$100/day	N/A	N/A	N/A	$\checkmark$	$\checkmark$	Within 5 business days of month end.	Standard met
	Daily Daily Daily Monthly Monthly Monthly Quarterly By Project	Daily\$1033/moDaily\$1033/moDaily\$1033/moMonthly\$525/moMonthly\$525/moMonthly\$525/moMonthly\$525/moMonthly\$525/moBy Project\$10,000 / \$100/day	Daily       \$1033/mo $$ Daily       \$1033/mo $$ Daily       \$1033/mo $$ Monthly       \$525/mo $$ By Project       \$10,000 / \$10,000       N/A         By Project       \$10,000 / \$100/day       N/A	Daily       \$1033/mo $$ Daily       \$1033/mo $$ $$ Daily       \$1033/mo $$ $$ Monthly       \$525/mo $$ $$ By Project       \$10,000 / \$10,000       N/A       N/A         By Project       \$10,000 / \$100/day       N/A       N/A	Daily       \$1033/mo $$ $$ $$ Daily       \$1033/mo $$ $$ $$ Daily       \$1033/mo $$ $$ $$ Monthly       \$525/mo $$ $$ $$ Quarterly       \$10,000       N/A       N/A       N/A         By Project       \$10,000 / \$100/day       N/A       N/A       N/A	Daily       \$1033/mo $$ $$ $$ $$ Daily       \$1033/mo $$ $$ $$ $$ $$ Daily       \$1033/mo $$ $$ $$ $$ $$ Monthly       \$525/mo $$ $$ $$ $$ Quarterly       \$10,000       N/A       N/A       N/A $$ By Project       \$10,000 / \$100/day       N/A       N/A       N/A $$	Daily       \$1033/mo $$ $$ $$ $$ $$ $$ Daily       \$1033/mo $$ $$ $$ $$ $$ $$ Daily       \$1033/mo $$ $$ $$ $$ $$ $$ $$ Monthly       \$525/mo $$ $$ $$ $$ $$ $$ Monthly       \$525/mo $$ $$ $$ $$ $$ $$ Monthly       \$525/mo $$ $$ $$ $$ $$ $$ $$ Monthly       \$525/mo $$ <	Daily       \$1033/mo       Image: Mark and the set of the set

Final Offer Review

~Staff monitors the non-monetary key performance indicators (KPIs) via quarterly reporting and bi-weekly service teleconference.

Vendor	Measured	Fees at Risk	Q1 2020	Q2 2020	Q3 2020	Q4 2020	Q1 2021	Contractual Goal	
Prudential NC									
Call Center Speed to Answer	Quarterly	\$20,000/yr	$\checkmark$	x	X	X	x	80% of calls answered within 20 sec.	34.0 sec Goal Not Achieved
Call Abandonment	Quarterly	\$10,000/yr	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	Less than 3%.	1.4% Goal Achieved
Statement Mailing Timeliness	Quarterly	\$10,000/qr	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	99% mailed within 10 business days after quarter end.	5 business days; Goal Achieved
Website Availability	Annually	\$10,000/yr	N/A	N/A	N/A	$\checkmark$	N/A	Available at least 97.5% of the time on 24/7 schedule.	2021: 100% Goal Achieved
Participant Satisfaction Survey	Annually	\$10,000/yr	96.08%	100.00%	<b>96.</b> 88%	96.66%	94.00%	94% of members respond "YES" to survey question.	94.00% Goal Achieved
Contribution Processing Timeliness	Annually	\$10,000/yr	N/A	N/A	N/A	$\checkmark$	N/A	99% processed within 1 business day of receipt.	2021: 100% Goal Achieved
Distribution Processing Timeliness	Annually	\$20,000/yr	N/A	N/A	N/A	$\checkmark$	N/A	99% processed within 2 business days.	2021: 99.9% Goal Achieved
GoalMaker Usage	Monthly	\$10,000/yr	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	80% usage by new members.	92.70% Goal Achieved





Vendor	Measured	Fees at Risk	Q1 2020	Q2 2020	Q3 2020	Q4 2020	Q1 2021	Contractual Goal	
Prudential NC (con	tinued)								
Contribution Level	Annually	\$10,000/yr	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	2% increase per each contract year.	125.19% Goal Achieved
Participation Level	Annually	\$10,000/yr	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	1% increase per each contract year.	114.51% Goal Achieved
Communications Strategy	Quarterly	\$10,000/qr	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	Annual communication plan development and quarterly updates.	Standard met
Revenue Report	Quarterly	\$5,000/qr	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	Provided within 15 days of the end of each calendar quarter and year.	Standard met
Administrative Quality Standards	Ad Hoc	\$50,000	N/A	N/A	N/A	N/A	x	Performance standard failure, IT-upgrade related failure, or protected info disclosure.	Not met
Retirement Readiness	Annually	\$25,000/yr	\$25,000 was received in February 2020 for the 2018 missed goal	20 20 20 20 20 20 20 20	13 Goal 60% 14 Goal 70% 15 Goal 65% 16 Goal 66% 17 Goal 67% 18 Goal 68%	; Actual 59.9 ; Actual 67.5 ; Actual 64.0 ; Actual 60.4 ; Actual 58.0 ; Actual 57.2 ; Actual 55.4 ; Actual 56.2 ; Actual T	Score reported annually at June Board meeting.	2019 Standard not met	
Best and Final Offer Review		~S	ocial Securit	y Calculator	is available t	o members v	ria NCPlans.	o staff members. prudential.com. larter of 2018.	



## Vendor Performance Guarantees Report

Vendor	Measured	Fees at Risk (\$)	Q1 2020	Q2 2020	Q3 2020	Q4 2020	Q1 2021	Results	
Callan									
Investment Policy Statement Development and Monitoring	Annually		N/A	N/A	N/A	$\checkmark$	N/A	Next Review	/ 4Q 2021
Plan Design Review and Recommendations	Annually		N/A	N/A	N/A	N/A	N/A	Review deferred	until 3Q 2021
Investment Manager Searches and Ongoing Monitoring	Quarterly	Any material deficiencies will	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	Standar	d met
Performance and Risk Reporting	Quarterly	reduce the fee by \$5,000 for	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	Standar	d met
Industry Research	Quarterly	the impacted calendar	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	Standar	d met
Glidepath Review	Annually	quarter.	$\checkmark$	N/A	N/A	N/A	N/A	Review deferred until 2Q 2021	
Stable Value Fund Review	Annually		N/A	$\checkmark$	N/A	N/A	N/A	Review deferred until 3Q 2021	
Board Meeting Presentations	Quarterly		$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	Standard met	
Recordkeeper Benchmarking Study	Annually		N/A	$\checkmark$	N/A	N/A	N/A	Review deferred until 2Q 2021	
Additional services	~Education	Cu~ al opportunities o	istody Transi ffered to Pla	ition Consulti ns' staff;	ng Service,	as requested	l by the Plan	y the Plans' manageme s' management; m Plans' management. Contractual Goal	Results
Glass Lewis		(Ψ)							
Voting System Availability	Daily		$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	99.9% availability. No scheduled maintenance from 7:00 am-7:00 pm M-F.	Standard met
Client Service Representative Responsiveness	Daily	-	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	VM response same day if received by 2:00 pm. Email response within 24 hours (proxy season) or 48 hours (otherwise).	Standard met
Voting Accuracy	Per ballot	Failure to meet one or more of	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$		
		the performance standards during a quarter shall reduce the fees by \$1,000.00, up to a maximum of \$5,000.00 in any 12-month period.				•	N	100% voting accuracy.	Standard met
Reconciliation Reports	Monthly and Annually	performance standards during a quarter shall reduce the fees by \$1,000.00, up to a maximum of \$5,000.00 in any 12-month	V	V	V	V	√	100% voting accuracy. Non-policy and missed votes and online access to authorization and instructions changes within 15 days of end of month. Voting history by June 15 for prior June 1 May 31. Monthly reconciliation of ballots received and holdings.	Standard met
		performance standards during a quarter shall reduce the fees by \$1,000.00, up to a maximum of \$5,000.00 in any 12-month	1	1	1			Non-policy and missed votes and online access to authorization and instructions changes within 15 days of end of month. Voting history by June 15 for prior June 1 May 31. Monthly reconciliation of ballots	
Reports	Annually	performance standards during a quarter shall reduce the fees by \$1,000.00, up to a maximum of \$5,000.00 in any 12-month				V	√	Non-policy and missed votes and online access to authorization and instructions changes within 15 days of end of month. Voting history by June 15 for prior June 1 May 31. Monthly reconciliation of ballots received and holdings. Accounts and votes within 10 business days	Standard met