# North Carolina Total Retirement Plans <br> 4Q 2024 <br> Board of Trustees Report 

On: February 22, 2024 As oft December 31, 2023
Report contains information up through the last business day of the period end.

For plan sponsor use only. Not to be distributed to plan participants or the general public | Please refer to the end of this presentation for important notes and disclaimers.

## Table of Contents

- Goals and Summaries of Plans ..... 3
- NC 401(k) \& 457 Deferred Compensation Plan Results ..... 10
- Rollover History and Current Activity ..... 35
- Participant Service \& Retirement Security Education Activity ..... 36
- Plan Adoptions and Employer Contribution Updates ..... 39
- Communication Accomplishments 4Q 2023 ..... 44
- Signature Newsletter 4Q 2023 ..... 47


## Goals and Summaries of Plans

## Historical Plan Statistics - Plans Combined <br> Rolling 13 months

|  | 12/31/2022 | 1/312023 | 2/28/2023 | 3/31/2023 | 4/30/2023 | 5/312023 | 6/30/2023 | 7/31/2023 | 8/31/2023 | 9/30/2023 | 10/31/2023 | 11/30/2023 | 12/31/2023 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Participants Balances | \$13,860,208,688 | \$14,647,763,276 | \$14,346,637,947 | \$14,597,067,861 | \$14,702,704,734 | \$14,610,739,430 | \$15,188,357,908 | \$15,548,193,363 | \$15,224,728,889 | \$14,685,252,452 | \$14,335,262,767 | \$15,330,109,195 | \$16,042,078,201 |
| Contributions* | \$70,633,959 | \$69,748,354 | \$67,687,873 | \$78,594,059 | \$69,657,346 | \$72,886,300 | \$74,078,997 | \$69,453,728 | \$75,801,986 | \$66,388,032 | \$83,857,172 | \$77,387,346 | \$82,257,147 |
| Distributions* | (\$63,120,461) | (\$84,530,201) | (\$68,657,353) | (\$81,911,975) | (\$69,659,810) | (\$73,624,442) | (\$74,523,935) | $(575,831,283)$ | (\$79,637,650) | (\$70,698,016) | (\$86,353,067) | (\$86,381,453) | (\$72,243,231) |
| Cash Flow | \$7,513,498 | (\$14,781,847) | $(\$ 969,480)$ | (\$3,317,917) | (\$2,464) | (\$738,142) | (\$444,938) | $(\$ 6,377,556)$ | $(\$ 3,835,664)$ | (\$4,309,984) | (\$2,495,896) | (\$8,994, 107) | \$10,013,916 |
| Account Balances |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average Participant Balance | \$45,273 | \$47,914 | \$46,822 | \$47,521 | \$47,868 | \$47,483 | \$49,252 | \$50,389 | \$49,189 | \$47,266 | \$46,032 | \$48,937 | \$51,012 |
| Participation / Deferrals |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Active Participation Rate | 35.05\% | 34.53\% | 34.48\% | 34.36\% | 34.33\% | 34.29\% | 34.03\% | 34.02\% | 34.01\% | 33.98\% | 34.15\% | 34.40\% | 34.52\% |
| Active Average Employee Deferral | \$248.72 | \$250.52 | \$250.74 | \$252.89 | \$252.92 | \$255.47 | \$258.69 | \$260.22 | \$260.64 | \$257.42 | \$262.64 | \$263.73 | \$266.47 |
| Total Unique Participants with a Balance | 306,149 | 305,711 | 306,406 | 307,174 | 307,151 | 307,703 | 308,379 | 308,561 | 309,512 | 310,696 | 311,419 | 313,262 | 314,475 |
| Total Enrollments | 1,704 | 2,168 | 2,009 | 2,146 | 1,870 | 2,051 | 2,083 | 2,555 | 2,749 | 2,413 | 3,876 | 2,186 | 1,765 |
| Asset Allocation |  |  |  |  |  |  |  |  |  |  |  |  |  |
| \% of Plan Assets in Stable Value | 17.81\% | 16.79\% | 17.07\% | 16.81\% | 16.61\% | 16.70\% | 16.07\% | 15.58\% | 15.85\% | 16.47\% | 16.85\% | 15.70\% | 15.07\% |
| \% of Plan Assets for GoalMaker Participants | 49.33\% | 49.54\% | 49.56\% | 49.88\% | 50.09\% | 49.87\% | 49.77\% | 49.79\% | 49.83\% | 49.98\% | 49.95\% | 50.23\% | 50.47\% |
| GoalMaker Participation Rate in All Members | 70.92\% | 71.04\% | 71.17\% | 71.32\% | 71.46\% | 71.58\% | 72.74\% | 71.84\% | 72.00\% | 72.16\% | 72.30\% | 72.92\% | 72.60\% |
| GoalMaker Participation Rate in New Members | 94.54\% | 94.71\% | 93.99\% | 94.44\% | 94.65\% | 94.28\% | 94.85\% | 94.75\% | 93.65\% | 93.05\% | 92.74\% | 94.09\% | 94.39\% |
| Number of Participants in GoalMaker | 242,147 | 242,112 | 243,047 | 244,135 | 244,516 | 245,338 | 246,229 | 246,877 | 248,095 | 249,436 | 250,576 | 252,546 | 253,834 |
| Number of Participants in One Fund | 30,908 | 30,681 | 30,592 | 30,511 | 30,292 | 30,206 | 30,066 | 29,825 | 29,702 | 29,630 | 29,542 | 29,586 | 29,526 |
| Number of Participants in Four or More Funds | 275,481 | 275,333 | 276,216 | 277,169 | 277,460 | 278,200 | 279,074 | 279,657 | 280,805 | 282,113 | 283,174 | 285,076 | 286,347 |
| Contributions |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Amount of Contributions | \$70,633,959 | \$69,748,354 | \$67,687,873 | \$78,594,059 | \$69,657,346 | \$72,886,300 | \$74,078,997 | \$69,453,728 | \$75,801,986 | \$66,388,032 | \$83,857,172 | \$77,387,346 | \$82,257,147 |
| \% of Assets Contributed* | 0.51\% | 0.48\% | 0.47\% | 0.54\% | 0.47\% | 0.50\% | 0.49\% | 0.45\% | 0.50\% | 0.45\% | 0.58\% | 0.50\% | 0.51\% |
| Participant Contributions | \$41,262,360 | \$40,505,632 | \$39,710,627 | \$44,005,130 | \$40,498,127 | \$42,714,900 | \$42,683,068 | \$37,871,716 | \$41,346,198 | \$35,904,130 | \$51,717,526 | \$44,297,903 | \$46,551,401 |
| Rollovers In | \$4,266,481 | \$3,793,050 | \$4,877,837 | \$7,648,484 | \$5,376,534 | \$5,681,513 | \$5,072,723 | \$6,388,601 | \$7,026,416 | \$3,722,526 | \$4,807,641 | \$5,644,746 | \$8,023,255 |
| Employer Contributions | \$25,105,119 | \$25,449,671 | \$23,099,409 | \$26,940,445 | \$23,782,685 | \$24,489,887 | \$26,323,206 | \$25,193,410 | \$27,429,372 | \$26,761,377 | \$27,332,005 | \$27,444,697 | \$27,682,491 |
| Distributions |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Number of All Withdrawals* | 6,646 | 6,774 | 5,139 | 6,122 | 5,821 | 5,934 | 5,912 | 6,284 | 6,129 | 5,772 | 10,188 | 9,120 | 5,842 |
| Total Amount of Distributions | \$63,120,461 | \$84,530,201 | \$68,657,353 | \$81,911,975 | \$69,659,810 | \$73,624,442 | \$74,523,935 | \$75,831,283 | \$79,637,650 | \$70,698,016 | \$86,353,067 | \$86,381,453 | \$72,243,231 |
| \% of Assets Distributed* | 0.46\% | 0.58\% | 0.48\% | 0.56\% | 0.47\% | 0.50\% | 0.49\% | 0.49\% | 0.52\% | 0.48\% | 0.60\% | 0.56\% | 0.45\% |
| Temination | \$14,926,238 | \$31,158,315 | \$19,459,592 | \$24,377,913 | \$21,141,258 | \$22,903,610 | \$21,491,523 | \$20,591,672 | \$20,444,207 | \$18,777,313 | \$19,939,581 | \$17,188,521 | \$17,184,808 |
| Hardship | \$1,158,762 | \$1,499,824 | \$1,071,809 | \$1,680,962 | \$1,041,701 | \$1,380,850 | \$1,538,485 | \$1,697,145 | \$2,088,232 | \$1,444,043 | \$1,224,127 | \$1,331,529 | \$1,712,039 |
| In Serice | \$2,072,984 | \$4,136,203 | \$3,373,410 | \$3,914,042 | \$4,002,967 | \$4,474,971 | \$4,445,270 | \$4,676,061 | \$4,376,854 | \$3,913,682 | \$4,055,214 | \$2,626,036 | \$2,935,477 |
| Internal Rollover** | \$806,509 | \$849,904 | \$161,889 | \$515,772 | \$1,258,097 | \$157,020 | \$409,820 | \$251,057 | \$176,009 | \$371,771 | \$283,454 | \$596,456 | \$2,297,205 |
| External Rollover | \$34,113,009 | \$37,697,227 | \$37,819,345 | \$43,294,752 | \$35,561,171 | \$38,078,545 | \$39,606,542 | \$41,686,505 | \$46,527,477 | \$39,088,661 | \$38,334,859 | \$39,099,304 | \$42,230,745 |
| Loans |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Number of New Loans | 1,018 | 1,079 | 1,063 | 1,334 | 1,193 | 1,412 | 1,376 | 1,513 | 1,450 | 1,291 | 1,267 | 1,206 | 1,045 |
| Number of Outstanding Active Loans | 41,020 | 40,975 | 40,852 | 40,794 | 40,758 | 40,801 | 40,882 | 40,961 | 40,986 | 41,145 | 41,110 | 41,186 | 41,127 |
| Average Loan Balance | \$6,552 | \$6,518 | \$6,524 | \$6,584 | \$6,612 | \$6,650 | \$6,673 | \$6,721 | \$6,757 | \$6,778 | \$6,765 | \$6,746 | \$6,716 |

## Includes Rollovers

NFull details on all Distribution types can be found in each Plan's section of the report.
**Regardless of distribution type, Internal Rollovers refer to the distribution of money to another account within Prudential. For example from the NC 401 (k) plan to the NC 457 plan
Note: Effective 2.28 .2023 the 403 (b) Plan closed and no assets or statistics for the Plan are included in the above table from that date forward.

## Historical Plan Statistics - Plans Combined <br> Rolling 13 months

Contributions vs Distributions
Including Rollovers


Active Participation Rate


Average Participant Balance


Active Average Employee Deferral

| \$270.00 |  |
| :---: | :---: |
| \$265.00 |  |
| \$260.00 |  |
| \$255.00 |  |
| \$250.00 |  |
| \$245.00 |  |
| \$240.00 |  |
| \$235.00 |  |
|  |  |

## Historical Plan Statistics - Plans Combined <br> Rolling 13 months

Total Unique Participants with a Balance


GoalMaker Participation Rate


Total Enrollments


Number of New Loans


## Our Mission: Retirement Readiness

60.86\% of all active NC public servants are "retirement ready." $73.61 \%$ of all active NC public servants with a $401(\mathrm{k})$ and/or 457 plan are "retirement ready." Retirement readiness is defined as the ability to replace $80 \%$ of pre-retirement income, beginning at age 62 and continuing throughout 30 years of retirement.

## 401(k) and 457 Plans Combined Summary Goals:

| Sub Goal | As of 12/31/2023 | Stretch Goal | \% to Stretch Goal | Contractual Goal | \% to Contractual Goal |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Average Monthly Contributions | \$266.47 | \$185.00 | 144.04\% | \$183.80 | 144.98\% |
| Active Participation Rate | 34.52\% | 30.50\% | 113.18\% | 30.01\% | 115.03\% |
| GoalMaker Utilization Among New Members | 94.39\% | 93\% | 101.49\% | 80\% | 117.99\% |
| GoalMaker Utilization Among All Members | 72.60\% | 57\% | 127.37\% | N/A | N/A |

2 Employer adopted the 401(k) Plan from January 1, 2023 through December 31, 2023
16 Employers adopted the 457 Plan from January 1, 2023 through December 31, 2023
6 Employers adopted Contribution Accelerator from January 1, 2023 through December 31, 2023
44 Employers added, changed or enhanced their Employer Contribution from January 1, 2023 through December 31, 2023

|  | As of 12/31/2023 |
| :--- | ---: |
| Consolidated Total Plan Assets | $\$ 16,042,078,201$ |
| Consolidated Unique Participant Count | 314,475 |

## Asset Allocation By Fund - Combined 401(k) and 457 Plans



Assets reflect actual participant account balances and do not include expense account assets.

The total number of unique participants across the $401(k)$ and 457 Plans combined as of December 31, 2023 was 314,475.
The average monthly employee deferral from January 1, 2023 to December 31, 2023 was $\$ 266.47$ for the Combined 401(k) and 457 Plans.
The average active participation rate from January 1, 2023 to December 31, 2023 was $34.52 \%$ for the Combined 401(k) and 457 Plans.
The GoalMaker utilization among new members as of December 31, 2023 was $94.39 \%$ for the Combined 401(k) and 457 Plans.
The GoalMaker utilization among members as of December 31, 2023 was $72.60 \%$ for the Combined 401(k) and 457 Plans.

## Asset Allocation By Fund - 401(k) Plan



Assets reflect actual participant account balances and do not include expense account assets.

The total number of unique participants in the 401(k) Plan as of December 31, 2023 was 289,453.
The average monthly employee deferral from January 1, 2023 to December 31, 2023 was $\$ 245.29$ for the 401(k) Plan.
The average active participation rate from January 1, 2023 to December 31, 2023 was $31.25 \%$ for the 401(k) Plan.
The GoalMaker utilization among new members as of December 31, 2023 was $94.85 \%$ for the 401(k) Plan.
The GoalMaker utilization among members as of December 31, 2023 was $73.14 \%$ for the 401(k) Plan.

## Asset Allocation By Fund - 457 Plan



Assets reflect actual participant account balances and do not include expense account assets.

The total number of unique participants in the 457 Plan as of December 31, 2023 was 57,218.
The average monthly employee deferral from January 1, 2023 to December 31, 2023 was $\$ 212.02$ for the 457 Plan.
The average active participation rate from January 1, 2023 to December 31, 2023 was $9.12 \%$ for the 457 Plan.
The GoalMaker utilization among new members as of December 31, 2023 was $91.57 \%$ for the 457 Plan.
The GoalMaker utilization among members as of December 31, 2023 was $73.60 \%$ for the 457 Plan.

## NC 401(k) \& 457 Deferred Compensation Plan Results

## NC 401(k) Plan



## NC 401(k) \& 457 Deferred Compensation Plan Results

## NC 457 Plan

|  | 457 Plan Percentage Gain |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Assets (12/31/2022) | Contributions | Distributions | Earnings | Assets (12/31/2023) | Percentage Gain |
| NC 457 Plan | $\$ 1,669,264,251$ | $\$ 97,185,240$ | $\$ 125,865,450$ | $\$ 254,636,117$ | $\$ 1,895,220,158$ | $15.52 \%$ |


| 457 Plan |  |  |  |  |  |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 4Q 2022 | 4Q 2023 | Difference \# | Difference \% |  |  |  |  |  |  |  |
| Members with an Account Balance | 56,742 | 57,218 | 476 | $0.84 \%$ |  |  |  |  |  |  |  |
| Average Account Balance | $\$ 29,418$ | $\$ 33,123$ | $\$ 3,704$ | $12.59 \%$ |  |  |  |  |  |  |  |
| Median Account Balance | $\$ 5,146$ | $\$ 5,995$ | $\$ 849$ | $16.50 \%$ |  |  |  |  |  |  |  |

457 Member Breakdown



Member breakdown reflects status on recordkeeping system updated from limited indicative data received from employers which may cause the active status to be inflated. Distributions do not include Deemed Distributions or Loan Defaults/Offsets.

## NC 401(k) \& 457 Deferred Compensation Plan Results

## NC 401(k) Plan

| 401(k) Plan Quarterly Enrollments \& Contribution Changes |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 4Q 2020 | 4Q 2021 | $\begin{gathered} \text { 4Q } 2021 \\ \text { \% of Change } \end{gathered}$ | 4Q 2022 | $\begin{gathered} \text { 4Q } 2022 \\ \text { \% of Change } \end{gathered}$ | 4Q 2023 | $\begin{gathered} \text { 4Q } 2023 \\ \text { \% of Change } \end{gathered}$ |
| Enrollments | 3,727 | 6,240 | 40.27\% | 5,567 | -10.79\% | 6,582 | 18.23\% |
| \% of New Hires Enrolled in Plan | 55.41\% | 63.65\% | 12.95\% | 56.56\% | -11.14\% | 68.73\% | 21.52\% |
| GoalMaker Elections | 3,514 | 5,875 | 40.19\% | 5,210 | -11.32\% | 6,147 | 17.98\% |
| Contribution Changes |  |  |  |  |  |  |  |
| Deferral Decreases | 2,349 | 2,922 | 19.61\% | 3,265 | 11.74\% | 3,482 | 6.65\% |
| Deferral Increases | 6,876 | 7,334 | 6.24\% | 4,889 | -33.34\% | 7,075 | 44.71\% |
| Pre-tax Participation Rate | 21.21\% | 22.45\% | 5.52\% | 22.14\% | -1.41\% | 22.37\% | 1.05\% |
| Roth Participation Rate | 9.20\% | 9.88\% | 6.91\% | 9.90\% | 0.26\% | 9.92\% | 0.17\% |
| Voluntary (Employee \& Roth) Participation Rate | 27.57\% | 29.17\% | 5.48\% | 28.77\% | -1.38\% | 28.90\% | 0.44\% |


| 401(k) Plan Quarterly Enrollments \& Contribution Change Method |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 4Q 2020 | 4Q 2021 | 4Q 2022 | 4Q 2023 |
| Method of Enrollment |  |  |  |  |
| Paper Form | 59.79\% | 57.11\% | 59.19\% | 64.63\% |
| Pseudo Enrollment | 26.73\% | 29.90\% | 28.28\% | 21.27\% |
| Internet | 13.47\% | 12.99\% | 12.52\% | 14.10\% |
| Method of Contribution Change |  |  |  |  |
| Internet | 95.75\% | 94.27\% | 86.99\% | 90.21\% |
| Paper Form | 4.17\% | 5.67\% | 12.37\% | 9.20\% |
| Participant Service Center | 0.00\% | 0.00\% | 0.59\% | 0.52\% |
| VRU | 0.08\% | 0.07\% | 0.05\% | 0.07\% |

Participation rates for YTD and quarter are based on the population actively contributing for the time period reported.
As a result, the participation results will vary.

## NC 401(k) \& 457 Deferred Compensation Plan Results

## NC 401(k) Plan

| 401(k) Plan YTD Enrollments \& Contribution Changes |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2020 | 2021 | $\begin{gathered} 2021 \\ \% \text { of Change } \end{gathered}$ | 2022 | $\begin{gathered} 2022 \\ \% \text { of Change } \end{gathered}$ | 2023 | $\begin{gathered} 2023 \\ \% \text { of Change } \end{gathered}$ |
| Enrollments | 13,865 | 19,046 | 27.20\% | 22,145 | 16.27\% | 23,112 | 4.37\% |
| \% of New Hires Enrolled in Plan | 45.13\% | 49.11\% | 8.12\% | 48.52\% | -1.21\% | 48.72\% | 0.41\% |
| GoalMaker Elections | 12,970 | 17,992 | 27.91\% | 21,095 | 17.25\% | 22,061 | 4.58\% |
| Contribution Changes |  |  |  |  |  |  |  |
| Deferral Decreases | 11,242 | 10,576 | -6.30\% | 13,739 | 29.91\% | 12,340 | -10.18\% |
| Deferral Increases | 28,850 | 30,955 | 6.80\% | 24,581 | -20.59\% | 28,225 | 14.82\% |
| Pre-tax Participation Rate | 22.97\% | 24.62\% | 6.70\% | 24.55\% | -0.30\% | 24.40\% | -0.59\% |
| Roth Participation Rate | 9.90\% | 10.82\% | 8.48\% | 11.04\% | 2.06\% | 10.79\% | -2.33\% |
| Voluntary (Employee \& Roth) Participation Rate | 29.61\% | 31.71\% | 6.65\% | 31.65\% | -0.19\% | 31.25\% | -1.26\% |


| 401(k) Plan YTD Enrollments \& Contribution Change Method |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2020 | 2021 | 2022 | 2023 |
| Method of Enrollment |  |  |  |  |
| Paper Form | 64.36\% | 59.23\% | 59.23\% | 62.77\% |
| Pseudo Enrollment | 26.86\% | 30.09\% | 31.43\% | 26.15\% |
| Internet | 8.78\% | 10.68\% | 9.35\% | 11.08\% |
| Method of Contribution Change |  |  |  |  |
| Internet | 97.12\% | 95.40\% | 91.30\% | 89.84\% |
| Paper | 2.81\% | 4.48\% | 8.47\% | 9.52\% |
| Participant Service Center | 0.00\% | 0.06\% | 0.16\% | 0.56\% |
| VRU | 0.07\% | 0.06\% | 0.06\% | 0.08\% |

Participation rates for YTD and quarter are based on the population actively contributing for the time period reported.
As a result, the participation results will vary.

## NC 401(k) \& 457 Deferred Compensation Plan Results

## NC 457 Plan

| 457 Plan Quarterly Enrollments \& Contribution Changes |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 4Q 2020 | 4Q 2021 | $\begin{gathered} \text { 4Q } 2021 \\ \% \text { of Change } \end{gathered}$ | 4Q 2022 | $\begin{gathered} \text { 4Q } 2022 \\ \% \text { of Change } \end{gathered}$ | 4Q 2023 | $\begin{gathered} \text { 4Q } 2023 \\ \% \text { of Change } \end{gathered}$ |
| Enrollments | 791 | 1,296 | 63.84\% | 1,022 | -21.14\% | 1,245 | 21.82\% |
| \% of New Hires Enrolled in Plan | 16.73\% | 17.79\% | 6.36\% | 14.18\% | -20.27\% | 16.97\% | 19.66\% |
| GoalMaker Elections | 729 | 1,190 | 63.24\% | 945 | -20.59\% | 1,140 | 20.63\% |
| Contribution Changes |  |  |  |  |  |  |  |
| Deferral Decreases | 591 | 752 | 27.24\% | 805 | 7.05\% | 852 | 5.84\% |
| Deferral Increases | 1,335 | 1,479 | 10.79\% | 1,009 | -31.78\% | 1,624 | 60.95\% |
| Pre-tax Patricipation Rate | 8.23\% | 8.26\% | 0.42\% | 7.49\% | -9.40\% | 7.11\% | -5.01\% |
| Roth Participation Rate | 2.33\% | 2.55\% | 9.58\% | 2.38\% | -6.71\% | 2.41\% | 1.29\% |
| Voluntary (Employee \& Roth) Participation Rate | 9.43\% | 9.61\% | 1.98\% | 8.81\% | -8.31\% | 8.44\% | -4.20\% |


| 457 Plan Quarterly Enrollments \& Contribution Change Method |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 4Q 2020 | 4Q 2021 | 4Q 2022 | 4Q 2023 |
| Method of Enrollment |  |  |  |  |
| Paper Form | 72.57\% | 56.91\% | 71.16\% | 66.43\% |
| Pseudo Enrollment | 4.05\% | 25.10\% | 4.79\% | 5.14\% |
| Internet | 23.39\% | 17.99\% | 24.05\% | 28.43\% |
| Method of Contribution Change |  |  |  |  |
| Internet | 98.15\% | 96.68\% | 96.15\% | 98.42\% |
| Paper Form | 1.85\% | 3.32\% | 3.45\% | 1.25\% |
| Participant Service Center | 0.00\% | 0.00\% | 0.37\% | 0.27\% |
| VRU | 0.00\% | 0.00\% | 0.04\% | 0.06\% |

Participation rates for YTD and quarter are based on the population actively contributing for the time period reported.
As a result, the participation results will vary.

## NC 401(k) \& 457 Deferred Compensation Plan Results

## NC 457 Plan

| 457 Plan YTD Enrollments \& Contribution Changes |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2020 | 2021 | $\begin{gathered} 2021 \\ \% \text { of Change } \end{gathered}$ | 2022 | $\begin{gathered} 2022 \\ \% \text { of Change } \end{gathered}$ | 2023 | $\begin{gathered} 2023 \\ \% \text { of Change } \end{gathered}$ |
| Enrollments | 3,033 | 3,913 | 29.01\% | 4,064 | 3.86\% | 4,749 | 16.86\% |
| \% of New Hires Enrolled in Plan | 13.42\% | 13.71\% | 2.18\% | 11.82\% | -13.74\% | 13.04\% | 10.31\% |
| GoalMaker Elections | 2,716 | 3,557 | 30.96\% | 3,765 | 5.85\% | 4,390 | 16.60\% |
| Contribution Changes |  |  |  |  |  |  |  |
| Deferral Decreases | 2,676 | 2,534 | -5.31\% | 3,144 | 24.07\% | 2,824 | -10.18\% |
| Deferral Increases | 5,464 | 5,722 | 4.72\% | 4,745 | -17.07\% | 5,414 | 14.10\% |
| Pre-tax Participation Rate | 8.92\% | 10.54\% | 18.14\% | 8.34\% | -20.86\% | 7.71\% | -7.53\% |
| Roth Participation Rate | 2.52\% | 2.83\% | 12.24\% | 2.66\% | -6.09\% | 2.62\% | -1.31\% |
| Voluntary (Employee \& Roth) Participation Rate | 10.17\% | 10.54\% | 3.61\% | 9.77\% | -7.26\% | 9.12\% | -6.66\% |

457 Plan YTD Enrollments \& Contribution Change Method

|  | 2020 | 2021 | 2022 | 2023 |
| :---: | :---: | :---: | :---: | :---: |
| Method of Enrollment |  |  |  |  |
| Paper Form | 78.45\% | 68.51\% | 71.84\% | 66.91\% |
| Pseudo Enrollment | 6.15\% | 12.82\% | 7.05\% | 11.05\% |
| Internet | 15.40\% | 18.67\% | 21.11\% | 22.04\% |
| Method of Contribution Change |  |  |  |  |
| Internet | 98.24\% | 97.39\% | 96.06\% | 98.11\% |
| Paper | 1.72\% | 2.55\% | 3.76\% | 1.64\% |
| Participant Service Center | 0.00\% | 0.00\% | 0.10\% | 0.20\% |
| VRU | 0.04\% | 0.06\% | 0.08\% | 0.05\% |

Participation rates for YTD and quarter are based on the population actively contributing for the time period reported.
As a result, the participation results will vary.

## NC 401(k) \& 457 Deferred Compensation Plan Results

## NC 401(k) Plan

| 401(k) Contributions |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 4Q 2020 | 4Q 2021 | $\text { 4Q } 2021$ <br> Change \% | 4Q 2022 | $\text { 4Q } 2022$ <br> Change \% | 4Q 2023 | $\text { 4Q } 2023$ <br> Change \% |
| Employee Contributions | \$71,075,290 | \$77,257,782 | 8.70\% | \$76,152,731 | -1.43\% | \$88,943, 076 | 16.80\% |
| Roth | \$19,482,787 | \$22,904,248 | 17.56\% | \$24,205,501 | 5.68\% | \$28,472,550 | 17.63\% |
| Total Employee Contributions | \$90,558,077 | \$100,162,030 | 10.61\% | \$100,358,232 | 0.20\% | \$117,415,626 | 17.00\% |
| Employer Contributions | \$61,501,524 | \$66,172,769 | 7.60\% | \$71,097,093 | 7.44\% | \$80,812,873 | 13.67\% |
| QNEC | \$25,739 | \$4,536 | -82.38\% | \$14,936 | 229.25\% | \$33,316 | 123.05\% |
| Rollovers | \$8,763,337 | \$18,480,564 | 110.89\% | \$10,914,002 | -40.94\% | \$16,669,434 | 52.73\% |
| Total Contributions | \$160,848,677 | \$184,819,900 | 14.90\% | \$182,384,263 | -1.32\% | \$214,931,249 | 17.85\% |
| Average Voluntary Contributions | \$236 | \$256 | 8.67\% | \$256 | 0.12\% | \$292 | 13.85\% |
| Average Roth Contributions | \$153 | \$176 | 15.03\% | \$185 | 4.61\% | \$215 | 16.46\% |
| Average Employee Contributions | \$232 | \$256 | 10.56\% | \$260 | 1.58\% | \$299 | 14.96\% |


| 401(k) Contributions |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2020 | 2021 | $2021$ <br> Change \% | 2022 | $2022$ <br> Change \% | 2023 | $2023$ <br> Change \% |
| Employee Contributions | \$270,758,080 | \$292,127,558 | 7.89\% | \$302,346,407 | 3.50\% | \$321,056,185 | 6.19\% |
| Roth | \$71,855,330 | \$83,782,190 | 16.60\% | \$93,027,207 | 11.03\% | \$101,776,854 | 9.41\% |
| Total Employee Contributions | \$342,613,410 | \$375,909,748 | 9.72\% | \$395,373,614 | 5.18\% | \$422,833,038 | 6.95\% |
| Employer Contributions | \$236,199,122 | \$246,601,509 | 4.40\% | \$271,265,577 | 10.00\% | \$305,838,560 | 12.75\% |
| QNEC | \$154,836 | \$52,946 | -65.80\% | \$32,716 | -38.21\% | \$88,347 | 170.04\% |
| Rollovers | \$47,688,551 | \$65,796,272 | 37.97\% | \$68,550,719 | 4.19\% | \$61,853,195 | -9.77\% |
| Total Contributions | \$626,655,920 | \$688,360,475 | 9.85\% | \$735,222,627 | 6.81\% | \$790,613,140 | 7.53\% |
| Average Voluntary Contributions | \$203 | \$215 | 5.92\% | \$224 | 3.97\% | \$237 | 5.86\% |
| Average Roth Contributions | \$130 | \$145 | 11.91\% | \$158 | 8.51\% | \$175 | 11.29\% |
| Average Employee Contributions | \$201 | \$216 | 7.76\% | \$228 | 5.52\% | \$245 | 7.46\% |

Average contributions for YTD and the quarter are based on the population actively contributing for the time period reported.
As a result, the average contribution amounts will vary.

## NC 401(k) \& 457 Deferred Compensation Plan Results

## NC 457 Plan

| 457 Contributions |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 4Q 2020 | 4Q 2021 | 4Q 2021 <br> Change \% | 4Q 2022 | 4Q 2022 <br> Change \% | 4Q 2023 | 4Q 2023 <br> Change \% |
| Employee Contributions | \$15,678,019 | \$16,812,272 | 7.23\% | \$16,013,002 | -4.75\% | \$19,653,275 | 22.73\% |
| Roth | \$3,178,315 | \$4,006,533 | 26.06\% | \$4,375,180 | 9.20\% | \$5,497,930 | 25.66\% |
| Total Employee Contributions | \$18,856,334 | \$20,818,805 | 10.41\% | \$20,388,182 | -2.07\% | \$25,151,205 | 23.36\% |
| Employer Contributions | \$1,187,431 | \$1,281,601 | 7.93\% | \$1,319,446 | 2.95\% | \$1,525,875 | 15.65\% |
| QNEC | \$8,594 | \$2,543 | -70.41\% | \$0 | -100.00\% | \$87,129 | 100.00\% |
| Rollovers | \$3,144,062 | \$2,843,005 | -9.58\% | \$996,424 | -64.95\% | \$1,806,207 | 81.27\% |
| Total Contributions | \$23,196,421 | \$24,945,954 | 7.54\% | \$22,704,053 | -8.99\% | \$28,570,416 | 25.84\% |
| Average Voluntary Contributions | \$179 | \$200 | 11.69\% | \$204 | 2.19\% | \$257 | 25.81\% |
| Average Roth Contributions | \$157 | \$188 | 19.86\% | \$197 | 5.20\% | \$237 | 20.01\% |
| Average Employee Contributions | \$188 | \$213 | 13.31\% | \$220 | 3.42\% | \$277 | 25.48\% |


| 457 Contributions |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2020 | 2021 | $2021$ <br> Change \% | 2022 | $2022$ <br> Change \% | 2023 | $2023$ <br> Change \% |
| Employee Contributions | \$59,961,440 | \$64,016,901 | 6.76\% | \$65,563,203 | 2.42\% | \$66,665,697 | 1.68\% |
| Roth | \$11,513,286 | \$14,524,948 | 26.16\% | \$16,734,199 | 15.21\% | \$18,307,624 | 9.40\% |
| Total Employee Contributions | \$71,474,727 | \$78,541,848 | 9.89\% | \$82,297,402 | 4.78\% | \$84,973,321 | 3.25\% |
| Employer Contributions | \$4,200,379 | \$4,538,468 | 8.05\% | \$5,148,785 | 13.45\% | \$5,902,200 | 14.63\% |
| QNEC | \$21,500 | \$32,319 | 50.32\% | \$3,707 | -88.53\% | \$99,548 | 2585.55\% |
| Rollovers | \$8,046,280 | \$10,056,136 | 24.98\% | \$8,992,362 | -10.58\% | \$6,210,170 | -30.94\% |
| Total Contributions | \$83,742,886 | \$93,168,771 | 11.26\% | \$96,442,255 | 3.51\% | \$97,185,240 | 0.77\% |
| Average Voluntary Contributions | \$155 | \$146 | -6.20\% | \$183 | 25.70\% | \$197 | 7.43\% |
| Average Roth Contributions | \$127 | \$149 | 16.67\% | \$167 | 12.69\% | \$174 | 4.17\% |
| Average Employee Contributions | \$163 | \$180 | 10.72\% | \$197 | 9.51\% | \$212 | 7.43\% |

Average contributions for YTD and the quarter are based on the population actively contributing for the time period reported.
As a result, the average contribution amounts will vary.

## NC 401(k) \& 457 Deferred Compensation Plan Results

## 401(k) GoalMaker Participation

|  | $12 / 31 / 2020$ | $12 / 31 / 2021$ | $12 / 31 / 2022$ | $12 / 31 / 2023$ |
| :--- | ---: | ---: | ---: | ---: |
| Total Plan Assets in GoalMaker | $\$ 6,424,869,968$ | $\$ 7,272,648,403$ | $\$ 6,255,324,254$ | $\$ 7,408,240,863$ |
| Total \# of Participants in GoalMaker | 180,836 | 191,720 | 201,039 | 211,719 |
| Year to Date $\%$ of New Enrollments with Goalmaker Election | $94.74 \%$ | $91.63 \%$ | $94.56 \%$ | $94.13 \%$ |
| Total Participation Rate | $68.47 \%$ | $69.87 \%$ | $71.46 \%$ | $73.14 \%$ |
| Prudential's Book of Business GoalMaker Average Participation Rate |  |  |  |  |
| Total $\%$ of Assets | $51.84 \%$ | $54.20 \%$ | $55.72 \%$ | $55.42 \%$ |


| Participant Age Range | Conservative | Moderate | Aggressive |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Less than 25 | 1,439 | 5,944 | 1,554 | 8,937 |
| Age 25-34 | 8,366 | 26,575 | 10,372 | 45,313 |
| Age 35-44 | 10,009 | 27,467 | 13,790 | 51,266 |
| Age 45-54 | 10,050 | 27,972 | 12,748 | 50,770 |
| Age 55-64 | 10,041 | 21,696 | 7,187 | 38,924 |
| Age 65+ | 5,698 | 8,447 | 2,364 | 16,509 |
| Total | 45,603 | 118,101 | 48,015 | 211,719 |


| Participant Age Range | Conservative | Moderate | Aggressive |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Less than 25 | $\$ 5,131,998$ | $\$ 19,497,674$ | $\$ 8,986,058$ | $\$ 33,615,730$ |
| Age 25-34 | $\$ 77,743,440$ | $\$ 249,050,989$ | $\$ 183,310,595$ | $\$ 510,105,025$ |
| Age 35-44 | $\$ 188,069,134$ | $\$ 584,304,076$ | $\$ 598,813,309$ | $\$ 1,371,186,519$ |
| Age 45-54 | $\$ 347,685,097$ | $\$ 1,056,890,330$ | $\$ 897,374,032$ | $\$ 2,301,949,460$ |
| Age 55-64 | $\$ 477,392,741$ | $\$ 1,062,663,562$ | $\$ 541,240,042$ | $\$ 2,081,296,346$ |
| Age 65+ | $\$ 366,503,169$ | $\$ 532,335,625$ | $\$ 211,248,988$ | $\$ 1,110,087,783$ |
| Total | $\$ 1,462,525,581$ | $\$ 3,504,742,258$ | $\$ 2,440,973,025$ | $\$ 7,408,240,863$ |

*Prudential's Defined Contribution book of business averages.

## 401(k) Asset Allocation by Age Group - Assets for Participants Not in GoalMaker

## As of December 31, 2023



| Asset Class | Less Than 25 | 25-34 | 35-44 | 45-54 | 55-64 | 65+ | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Stable Value | \$219,823 | \$6,280,953 | \$52,019,221 | \$254,573,053 | \$508,119,393 | \$767,980,568 | \$1,589, 193,012 |
| Fixed Income | \$96,657 | \$2,722,537 | \$17,360,563 | \$90,746,749 | \$141,777,529 | \$167,282,133 | \$419,986,169 |
| Large-Cap Stock | \$1,045,550 | \$23,727,916 | \$151,476,583 | \$982,893,431 | \$1,154,417,308 | \$1,389,015,955 | \$3,702,576,744 |
| Small-Cap Stock | \$276,793 | \$9,120,962 | \$51,421,769 | \$194,651,808 | \$191,980,156 | \$167,910,932 | \$615,362,420 |
| International Stock | \$291,331 | \$8,444,853 | \$38,078,725 | \$125,938,643 | \$110,897,367 | \$85,688,370 | \$369,339,289 |
| Specialty | \$45,337 | \$1,660,041 | \$4,952,185 | \$11,498,160 | \$14,102,439 | \$9,901,385 | \$42,159,546 |
| Total Assets | \$1,975,491 | \$51,957,262 | \$315,309,047 | \$1,660,301,845 | \$2,121,294,191 | \$2,587,779,344 | \$6,738,617,180 |
| \% Assets | 0.03\% | 0.77\% | 4.68\% | 24.64\% | 31.48\% | 38.40\% | 100.00\% |
| Total Participants | 331 | 2,720 | 7,019 | 21,532 | 22,680 | 23,452 | 77,734 |
| Average Account Balance | \$5,968 | \$19,102 | \$44,922 | \$77,109 | \$93,531 | \$110,344 | \$86,688 |

## 401(k) Asset Allocation by Age Group - Assets for Participants in GoalMaker

## As of December 31, 2023



| Asset Class | Less Than 25 | 25-34 | 35-44 | 45-54 | 55-64 | 65+ | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Stable Value | \$5,971 | \$363,248 | \$8,802,233 | \$82,002,868 | \$186,665,875 | \$180,623,915 | \$458,464,110 |
| Fixed Income | \$2,454,312 | \$43,992,257 | \$188,093,482 | \$596,705,413 | \$783,041,622 | \$484,271,582 | \$2,098,558,669 |
| Large-Cap Stock | \$10,782,211 | \$160,522,789 | \$403,606,494 | \$569,632,530 | \$418,914,933 | \$184,653,755 | \$1,748,112,712 |
| Small-Cap Stock | \$4,653,664 | \$69,063,693 | \$171,531,805 | \$235,769,912 | \$151,759,552 | \$58,299,842 | \$691,078,468 |
| International Stock | \$12,711,990 | \$190,612,164 | \$482,663,846 | \$658,741,478 | \$435,061,284 | \$162,438,528 | \$1,942,229,291 |
| Specialty | \$3,007,582 | \$45,550,874 | \$116,488,658 | \$159,097,258 | \$105,853,079 | \$39,800,162 | \$469,797,613 |
| Total Assets | \$33,615,730 | \$510,105,025 | \$1,371,186,519 | \$2,301,949,460 | \$2,081,296,346 | \$1,110,087,783 | \$7,408,240,863 |
| \% Assets | 0.45\% | 6.89\% | 18.51\% | 31.07\% | 28.09\% | 14.98\% | 100.00\% |
| Total Participants | 8,937 | 45,313 | 51,266 | 50,770 | 38,924 | 16,509 | 211,719 |
| Average Account Balance | \$3,761 | \$11,257 | \$26,747 | \$45,341 | \$53,471 | \$67,241 | \$34,991 |

NC 401(k) \& 457 Deferred Compensation Plan Results

## 401(k) GoalMaker Participation





## NC 401(k) \& 457 Deferred Compensation Plan Results

## 457 GoalMaker Participation

|  | $12 / 31 / 2020$ | $12 / 31 / 2021$ | $12 / 31 / 2022$ | $12 / 31 / 2023$ |
| :--- | ---: | ---: | ---: | ---: |
| Total Plan Assets in GoalMaker | $\$ 578,263,500$ | $\$ 661,667,317$ | $\$ 581,310,667$ | $\$ 688,545,345$ |
| Total \# of Participants in GoalMaker | 40,227 | 40,760 | 41,107 | 42,115 |
| Year to Date \% of New Enrollments with Goalmaker Election | $89.72 \%$ | $90.12 \%$ | $91.47 \%$ | $92.40 \%$ |
| Total Participation Rate | $70.95 \%$ | $71.86 \%$ | $72.45 \%$ | $73.60 \%$ |
| Prudential's Book of Business GoalMaker Average Participation Rate* | $51.84 \%$ | $54.20 \%$ | $55.72 \%$ | $55.42 \%$ |
| Total \% of Assets | $32.61 \%$ | $33.68 \%$ | $34.82 \%$ | $36.33 \%$ |


| Participant Age Range | Conservative | Moderate | Aggressive | Total |
| :---: | :---: | :---: | :---: | :---: |
| Less than 25 | 125 | 606 | 220 | 951 |
| Age 25-34 | 1,388 | 4,216 | 2,221 | 7,825 |
| Age 35-44 | 2,205 | 5,646 | 3,200 | 11,051 |
| Age 45-54 | 2,541 | 5,913 | 2,945 | 11,399 |
| Age 55-64 | 2,452 | 4,199 | 1,563 | 8,214 |
| Age 65+ | 1,033 | 1,274 | 368 | 2,675 |
| Total | 9,744 | 21,854 | 10,517 | 42,115 |


| Participant Age Range | Conservative | Moderate | Aggressive |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Less than 25 | $\$ 207,561$ | $\$ 1,286,332$ | $\$ 870,877$ | $\$ 2,364,770$ |
| Age 25-34 | $\$ 4,535,877$ | $\$ 17,558,144$ | $\$ 15,995,491$ | $\$ 38,089,513$ |
| Age 35-44 | $\$ 11,111,915$ | $\$ 48,616,682$ | $\$ 47,120,065$ | $\$ 106,848,661$ |
| Age 45-54 | $\$ 26,908,676$ | $\$ 89,310,255$ | $\$ 71,799,583$ | $\$ 188,018,513$ |
| Age 55-64 | $\$ 48,746,189$ | $\$ 96,003,912$ | $\$ 56,904,948$ | $\$ 201,655,049$ |
| Age 65+ | $\$ 49,964,039$ | $\$ 74,468,115$ | $\$ 27,136,684$ | $\$ 151,568,839$ |
| Total | $\$ 141,474,257$ | $\$ 327,243,440$ | $\$ 219,827,648$ | $\$ 688,545,345$ |

*Prudential's Defined Contribution book of business averages.

## 457 Asset Allocation by Age Group - Assets for Participants Not in GoalMaker

## As of December 31, 2023



| Asset Class | Less Than 25 | 25-34 | 35-44 | 45-54 | 55-64 | 65+ | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Stable Value | \$14,038 | \$352,726 | \$4,080,501 | \$22,510,347 | \$68,436,340 | \$223,688,437 | \$319,082,388 |
| Fixed Income | \$5,777 | \$309,818 | \$2,273,222 | \$10,662,725 | \$20,440,831 | \$42,148,152 | \$75,840,526 |
| Large-Cap Stock | \$146,399 | \$3,905,075 | \$19,583,313 | \$75,851,466 | \$153,931,065 | \$311,971,647 | \$565,388,965 |
| Small-Cap Stock | \$33,606 | \$1,515,727 | \$8,552,732 | \$32,043,476 | \$47,190,552 | \$71,823,004 | \$161,159,097 |
| International Stock | \$23,592 | \$1,088,120 | \$5,910,085 | \$16,135,096 | \$21,863,384 | \$32,244,993 | \$77,265,269 |
| Specialty | \$7,053 | \$115,543 | \$648,349 | \$1,793,804 | \$3,127,280 | \$2,246,538 | \$7,938,568 |
| Total Assets | \$230,466 | \$7,287,009 | \$41,048,201 | \$158,996,914 | \$314,989,452 | \$684,122,770 | \$1,206,674,813 |
| \% Assets | 0.02\% | 0.60\% | 3.40\% | 13.18\% | 26.10\% | 56.69\% | 100.00\% |
| Total Participants | 44 | 494 | 1,583 | 3,417 | 4,309 | 5,256 | 15,103 |
| Average Account Balance | \$5,238 | \$14,751 | \$25,931 | \$46,531 | \$73,100 | \$130,160 | \$79,896 |

## 457 Asset Allocation by Age Group - Assets for Participants in GoalMaker

## As of December 31, 2023



| Asset Class | Less Than 25 | 25-34 | 35-44 | 45-54 | 55-64 | 65+ | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Stable Value | \$125 | \$40,555 | \$744,645 | \$7,337,305 | \$18,646,670 | \$23,539,165 | \$50,308,465 |
| Fixed Income | \$138,957 | \$3,105,773 | \$14,625,491 | \$49,838,822 | \$76,040,147 | \$65,844,901 | \$209,594,092 |
| Large-Cap Stock | \$770,911 | \$12,046,535 | \$31,449,922 | \$46,077,004 | \$40,587,546 | \$25,542,753 | \$156,474,671 |
| Small-Cap Stock | \$330,471 | \$5,157,523 | \$13,383,618 | \$18,905,507 | \$14,674,895 | \$8,253,736 | \$60,705,750 |
| International Stock | \$908,883 | \$14,314,126 | \$37,587,139 | \$53,053,846 | \$41,599,265 | \$22,737,054 | \$170,200,314 |
| Specialty | \$215,423 | \$3,425,000 | \$9,057,846 | \$12,806,029 | \$10,106,526 | \$5,651,229 | \$41,262,052 |
| Total Assets | \$2,364,770 | \$38,089,513 | \$106,848,661 | \$188,018,513 | \$201,655,049 | \$151,568,839 | \$688,545,345 |
| \% Assets | 0.34\% | 5.53\% | 15.52\% | 27.31\% | 29.29\% | 22.01\% | 100.00\% |
| Total Participants | 951 | 7,825 | 11,051 | 11,399 | 8,214 | 2,675 | 42,115 |
| Average Account Balance | \$2,487 | \$4,868 | \$9,669 | \$16,494 | \$24,550 | \$56,661 | \$16,349 |

## NC 401(k) \& 457 Deferred Compensation Plan Results

## 457 GoalMaker Participation




Participation by Age Range
Assets by Age Range
Less than 25
$0 \% \quad$ Age 25-34


NC 401(k) \& 457 Deferred Compensation Plan Results

## Loan Information

| 401(k) YTD Loans |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2020 | 2021 | 2022 | 2023 | Change \% |
| \% of Members in Plan with a Loan | 20.71\% | 19.05\% | 18.06\% | 17.79\% | -1.46\% |
| \# of Outstanding Loans | 40,628 | 37,481 | 35,798 | 35,943 | 0.41\% |
| \# of New Loans 4Q | 2,612 | 2,962 | 2,849 | 3,071 | 7.79\% |
| \# of New Loans YTD | 11,811 | 11,686 | 12,381 | 13,226 | 6.82\% |
| Average Loan Balance | \$6,840 | \$6,890 | \$6,951 | \$7,107 | 2.25\% |
| \# of Coronavirus-Related Loans | 733 | N/A | N/A | N/A | N/A |
| Total Outstanding Loan Balance | \$277,905,864 | \$258,246,072 | \$248,839,337 | \$255,458,605 | 2.66\% |


| 457 YTD Loans |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2020 | 2021 | 2022 | 2023 | Change \% |
| \% of Members in Plan with a Loan | 14.49\% | 13.82\% | 13.20\% | 13.15\% | -0.41\% |
| \# of Outstanding Loans | 6,071 | 5,615 | 5,222 | 5,184 | -0.73\% |
| \# of New Loans 4Q | 409 | 471 | 426 | 447 | 4.93\% |
| \# of New Loans YTD | 1,844 | 1,881 | 1,827 | 2,003 | 9.63\% |
| Average Loan Balance | \$3,575 | \$3,709 | \$3,817 | \$4,003 | 4.87\% |
| \# of Coronavirus-Related Loans | 70 | N/A | N/A | N/A | N/A |
| Total Outstanding Loan Balance | \$21,704,898 | \$20,826,839 | \$19,931,531 | \$20,749,155 | 4.10\% |

[^0]NC 401(k) \& 457 Deferred Compensation Plan Results

## 401(k) Disbursements - Quarterly

| 401(k) Disbursements |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 4Q 2020 | 4Q 2021 | $\text { 4Q } 2021$ <br> Change \% | 4Q 2022 | $\text { 4Q } 2022$ <br> Change \% | 4Q 2023 | $\text { 4Q } 2023$ <br> Change \% |
| Term - Lump Sum | \$115,853,140 | \$174,793,748 | 50.88\% | \$165,737,840 | -5.18\% | \$175,449,394 | 5.86\% |
| In-Service | \$13,649,450 | \$16,518,683 | 21.02\% | \$15,432,836 | -6.57\% | \$22,839,124 | 47.99\% |
| State Retirement System | \$4,263,212 | \$4,673,393 | 9.62\% | \$1,966,594 | -57.92\% | \$2,559,809 | 30.16\% |
| Hardship | \$1,499,900 | \$4,923,366 | 228.25\% | \$3,324,815 | -32.47\% | \$4,135,976 | 24.40\% |
| Systematic | \$3,438,713 | \$3,971,098 | 15.48\% | \$4,120,767 | 3.77\% | \$4,368,409 | 6.01\% |
| Deemed Distributions | \$1,514,203 | \$1,099,419 | -27.39\% | \$1,395,086 | 26.89\% | \$1,328,669 | -4.76\% |
| Loan Defaults/Offsets | \$3,368,904 | \$4,223,080 | 25.35\% | \$3,645,398 | -13.68\% | \$3,260,730 | -10.55\% |
| Coronavirus-Related Withdrawal | \$89,509,383 | N/A | N/A | N/A | N/A | N/A | N/A |
| Total Disbursements | \$233,096,906 | \$210,202,787 | -9.82\% | \$195,623,336 | -6.94\% | \$213,942,111 | 9.36\% |


| 401(k) Disbursements |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 4Q 2020 | 4Q 2021 | $\text { 4Q } 2021$ <br> Change \% | 4Q 2022 | $\text { 4Q } 2022$ <br> Change \% | 4Q 2023 | $\text { 4Q } 2023$ <br> Change \% |
| Term - Lump Sum | 6,288 | 13,043 | 107.43\% | 13,888 | 6.48\% | 13,856 | -0.23\% |
| In-Service | 1,344 | 1,414 | 5.21\% | 1,503 | 6.29\% | 1,807 | 20.23\% |
| State Retirement System | 117 | 111 | -5.13\% | 55 | -50.45\% | 65 | 18.18\% |
| Hardship | 312 | 966 | 209.62\% | 983 | 1.76\% | 1,190 | 21.06\% |
| Systematic | 3,677 | 3,912 | 6.39\% | 3,948 | 0.92\% | 3,949 | 0.03\% |
| Coronavirus-Related Withdrawal | 8,474 | N/A | N/A | N/A | N/A | N/A | N/A |
| Total Disbursements | 20,212 | 19,446 | -3.79\% | 20,377 | 4.79\% | 20,867 | 2.40\% |

## Number of Distributions do not include Deemed Distributions or Loan Defaults/Offsets.

*Prudential's Defined Contribution book of business averages.

NC 401(k) \& 457 Deferred Compensation Plan Results

## 401(k) Disbursements - Year to Date

| 401(k) Disbursements |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2020 | 2021 | $2021$ <br> Change \% | 2022 | $2022$ <br> Change \% | 2023 | $2023$ <br> Change \% |
| Term - Lump Sum | \$439,119,389 | \$623,660,749 | 42.03\% | \$652,120,990 | 4.56\% | \$672,486,743 | 3.12\% |
| In-Service | \$65,181,105 | \$68,477,983 | 5.06\% | \$78,949,326 | 15.29\% | \$83,072,199 | 5.22\% |
| State Retirement System | \$13,356,835 | \$21,143,927 | 58.30\% | \$11,107,089 | -47.47\% | \$8,553,457 | -22.99\% |
| Hardship | \$12,073,014 | \$17,848,829 | 47.84\% | \$14,528,971 | -18.60\% | \$17,149,580 | 18.04\% |
| Systematic | \$14,146,370 | \$15,466,204 | 9.33\% | \$16,527,359 | 6.86\% | \$16,909,861 | 2.31\% |
| Deemed Distributions | \$5,440,562 | \$5,111,082 | -6.06\% | \$4,339,911 | -15.09\% | \$4,496,064 | 3.60\% |
| Loan Defaults/Offsets | \$20,314,803 | \$15,551,936 | -23.45\% | \$16,299,777 | 4.81\% | \$13,341,126 | -18.15\% |
| Coronavirus-Related Withdrawal | \$243,041,501 | N/A | N/A | N/A | N/A | N/A | N/A |
| Total Disbursements | \$812,673,580 | \$767,260,709 | -5.59\% | \$793,873,423 | 3.47\% | \$816,009,030 | 2.79\% |


| 401(k) Disbursements |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2020 | 2021 | 2021 <br> Change \% | 2022 | 2022 <br> Change \% | 2023 | 2023 <br> Change \% |
| Term - Lump Sum | 23,189 | 33,926 | 46.30\% | 38,438 | 13.30\% | 38,014 | -1.10\% |
| In-Service | 5,531 | 5,437 | -1.70\% | 6,360 | 16.98\% | 7,313 | 14.98\% |
| State Retirement System | 373 | 492 | 31.90\% | 282 | -42.68\% | 207 | -26.60\% |
| Hardship | 2,194 | 3,570 | 62.72\% | 3,870 | 8.40\% | 4,498 | 16.23\% |
| Systematic | 14,913 | 15,411 | 3.34\% | 15,809 | 2.58\% | 15,774 | -0.22\% |
| Coronavirus-Related Withdrawal | 20,325 | N/A | N/A | N/A | N/A | N/A | N/A |
| Total Disbursements | 66,525 | 58,836 | -11.56\% | 64,759 | 10.07\% | 65,806 | 1.62\% |

## Number of Distributions do not include Deemed Distributions or Loan Defaults/Offsets.

*Prudential's Defined Contribution book of business averages.

NC 401(k) \& 457 Deferred Compensation Plan Results

## 457 Disbursements - Quarterly

| 457 Disbursements |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 4Q 2020 | 4Q 2021 | $\text { 4Q } 2021$ <br> Change \% | 4Q 2022 | $\text { 4Q } 2022$ <br> Change \% | 4Q 2023 | $\text { 4Q } 2023$ <br> Change \% |
| Term - Lump Sum | \$15,102,103 | \$36,175,079 | 139.54\% | \$32,967,718 | -8.87\% | \$30,903,171 | -6.26\% |
| In-Service | \$1,363,483 | \$2,469,464 | 81.11\% | \$1,809,742 | -26.72\% | \$3,203,183 | 77.00\% |
| State Retirement System | \$317,870 | \$208,621 | -34.37\% | \$230,866 | 10.66\% | \$60,453 | -73.81\% |
| Hardship | \$15,724 | \$159,416 | 913.81\% | \$116,596 | -26.86\% | \$131,720 | 12.97\% |
| Systematic | \$1,158,289 | \$1,511,087 | 30.46\% | \$1,307,997 | -13.44\% | \$1,326,513 | 1.42\% |
| Deemed Distributions | \$101,076 | \$160,205 | 58.50\% | \$133,163 | -16.88\% | \$245,990 | 84.73\% |
| Loan Defaults/Offsets | \$257,713 | \$331,566 | 28.66\% | \$392,955 | 18.51\% | \$401,991 | 2.30\% |
| Coronavirus-Related Withdrawal | \$3,753,503 | N/A | N/A | N/A | N/A | N/A | N/A |
| Total Disbursements | \$22,069,760 | \$41,015,437 | 85.84\% | \$36,959,036 | -9.89\% | \$36,273,020 | -1.86\% |


| 457 Disbursements |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 4Q 2020 | 4Q 2021 | $\text { 4Q } 2021$ <br> Change \% | 4Q 2022 | $\text { 4Q } 2022$ <br> Change \% | 4Q 2023 | $\text { 4Q } 2023$ <br> Change \% |
| Term - Lump Sum | 1,266 | 2,851 | 125.20\% | 2,953 | 3.58\% | 2,788 | -5.59\% |
| In-Service | 57 | 171 | 200.00\% | 191 | 11.70\% | 244 | 27.75\% |
| State Retirement System | 6 | 13 | 116.67\% | 7 | -46.15\% | 5 | -28.57\% |
| Hardship | 10 | 74 | 640.00\% | 89 | 20.27\% | 117 | 31.46\% |
| Systematic | 1,113 | 1,178 | 5.84\% | 1,154 | -2.04\% | 1,129 | -2.17\% |
| Coronavirus-Related Withdrawal | 1,117 | N/A | N/A | N/A | N/A | N/A | N/A |
| Total Disbursements | 3,569 | 4,287 | 20.12\% | 4,394 | 2.50\% | 4,283 | -2.53\% |

## Number of Distributions do not include Deemed Distributions or Loan Defaults/Offsets.

*Prudential's Defined Contribution book of business averages.

NC 401(k) \& 457 Deferred Compensation Plan Results

## 457 Disbursements - Year to Date

| 457 Disbursements |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2020 | 2021 | $2021$ <br> Change \% | 2022 | $2022$ <br> Change \% | 2023 | $2023$ <br> Change \% |
| Term - Lump Sum | \$59,560,721 | \$102,126,190 | 71.47\% | \$99,821,919 | -2.26\% | \$106,310,985 | 6.50\% |
| In-Service | \$2,034,609 | \$9,646,369 | 374.11\% | \$9,690,706 | 0.46\% | \$13,627,894 | 40.63\% |
| State Retirement System | \$2,486,973 | \$2,959,427 | 19.00\% | \$1,004,959 | -66.04\% | \$330,890 | -67.07\% |
| Hardship | \$163,473 | \$385,183 | 135.62\% | \$436,892 | 13.42\% | \$561,168 | 28.45\% |
| Systematic | \$4,484,786 | \$5,260,108 | 17.29\% | \$5,197,510 | -1.19\% | \$5,034,513 | -3.14\% |
| Deemed Distributions | \$463,694 | \$508,481 | 9.66\% | \$668,778 | 31.52\% | \$1,044,462 | 56.17\% |
| Loan Defaults/Offsets | \$2,264,111 | \$1,421,697 | -37.21\% | \$2,486,390 | 74.89\% | \$1,352,847 | -45.59\% |
| Coronavirus-Related Withdrawal | \$10,732,635 | N/A | N/A | N/A | N/A | N/A | N/A |
| Total Disbursements | \$82,191,002 | \$122,307,456 | 48.81\% | \$119,307,154 | -2.45\% | \$137,218,364 | 15.01\% |


| 457 Disbursements |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2020 | 2021 | $2021$ <br> Change \% | 2022 | $2022$ <br> Change \% | 2023 | $2023$ <br> Change \% |
| Term - Lump Sum | 4,637 | 7,015 | 51.28\% | 7,509 | 7.04\% | 7,339 | -2.26\% |
| In-Service | 100 | 545 | 445.00\% | 734 | 34.68\% | 933 | 27.11\% |
| State Retirement System | 30 | 49 | 63.33\% | 18 | -63.27\% | 16 | -11.11\% |
| Hardship | 141 | 290 | 105.67\% | 344 | 18.62\% | 429 | 24.71\% |
| Systematic | 4,624 | 4,634 | 0.22\% | 4,654 | 0.43\% | 4,511 | -3.07\% |
| Coronavirus-Related Withdrawal | 2,659 | N/A | N/A | N/A | N/A | N/A | N/A |
| Total Disbursements | 12,191 | 12,533 | 2.81\% | 13,259 | 5.79\% | 13,228 | -0.23\% |

Number of Distributions do not include Deemed Distributions or Loan Defaults/Offsets.
*Prudential's Defined Contribution book of business averages.

NC 401(k) \& 457 Deferred Compensation Plan Results
401(k) Plan Asset Allocation/ Net Cash Flow October 1, 2023 to December 31, 2023

|  | Less Than 25 | 25-34 | 35-44 | 45-54 | 55-65 | 65+ | TOTAL |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Plan Assets | \$35,591,221 | \$562,062,287 | \$1,686,495,566 | \$3,962,251,305 | \$4,202,590,537 | \$3,697,867,128 | \$14,146,858,044 |
| \% Assets | 0.25\% | 3.97\% | 11.92\% | 28.01\% | 29.71\% | 26.14\% | 100.00\% |
| Total Contributions | \$5,912,600 | \$31,644,147 | \$44,769,747 | \$61,797,730 | \$45,106,127 | \$9,031,464 | \$198,261,815 |
| Rollovers In | \$38,696 | \$1,206,269 | \$2,696,339 | \$5,451,344 | \$4,403,491 | \$2,873,296 | \$16,669,434 |
| Total Distributions including: | $(\$ 184,164)$ | (\$4,288,707) | (\$12,517,026) | (\$29,046,566) | (\$70,540, 172) | $(\$ 92,776,077)$ | (\$209,352,713) |
| Rollovers Out | $(\$ 37,243)$ | (\$1,364,078) | $(\$ 6,044,692)$ | (\$16,315,230) | (\$43,011,064) | (\$42,171,267) | (\$108,943,574) |
| Cash Distributions | (\$146,921) | (\$2,924,628) | $(\$ 6,472,334)$ | (\$12,731,336) | $(\$ 27,529,108)$ | (\$50,604,811) | (\$100,409, 139) |
| Net Cash Flow | \$5,767,131 | \$28,561,708 | \$34,949,060 | \$38,202,508 | (\$21,030,554) | (\$80,871,318) | \$5,578,536 |
| Total Unique Participants | 9,268 | 48,033 | 58,285 | 72,302 | 61,604 | 39,961 | 289,453 |
| Avg. Account Balance | \$3,840 | \$11,702 | \$28,935 | \$54,801 | \$68,219 | \$92,537 | \$48,874 |
| Prudential Participant Avg. Account Balance | \$4,714 | \$18,278 | \$48,573 | \$98,606 | \$144,401 | \$145,280 | \$84,592 |

## 401(k) Plan Asset Allocation/ Net Cash Flow January 1, 2023 to December 31, 2023

|  | Less Than 25 | 25-34 | 35-44 | 45-54 | 55-65 | 65+ | TOTAL |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Plan Assets | \$35,591,221 | \$562,062,287 | \$1,686,495,566 | \$3,962,251,305 | \$4,202,590,537 | \$3,697,867,128 | \$14,146,858,044 |
| \% Assets | 0.25\% | 3.97\% | 11.92\% | 28.01\% | 29.71\% | 26.14\% | 100.00\% |
| Total Contributions | \$21,556,444 | \$116,321,012 | \$165,213,750 | \$227,136,816 | \$165,257,093 | \$33,274,830 | \$728,759,945 |
| Rollovers In | \$224,545 | \$5,379,895 | \$12,340,929 | \$17,558,795 | \$17,690,805 | \$8,658,185 | \$61,853,155 |
| Total Distributions including: | (\$1,004,433) | (\$20,165,464) | (\$47,564,564) | (\$144,591,608) | (\$299,461,019) | (\$285,384,753) | (\$798,171,840) |
| Rollovers Out | $(\$ 158,113)$ | (\$7,037,237) | (\$22,638,576) | (\$79,688,430) | (\$166,186,034) | (\$149,693,213) | (\$425,401,603) |
| Cash Distributions | $(\$ 846,319)$ | (\$13,128,227) | (\$24,925,988) | $(\$ 64,903,178)$ | (\$133,274,985) | (\$135,691,540) | (\$372,770,237) |
| Net Cash Flow | \$20,776,557 | \$101,535,443 | \$129,990,115 | \$100,104,003 | (\$116,513,120) | (\$243,451,738) | (\$7,558,740) |
| Total Unique Participants | 9,268 | 48,033 | 58,285 | 72,302 | 61,604 | 39,961 | 289,453 |
| Avg. Account Balance | \$3,840 | \$11,702 | \$28,935 | \$54,801 | \$68,219 | \$92,537 | \$48,874 |
| Prudential Participant Avg. Account Balance | \$4,714 | \$18,278 | \$48,573 | \$98,606 | \$144,401 | \$145,280 | \$84,592 |

*Prudential's Defined Contribution book of business averages.

Distributions do not include Deemed Distributions or Loan Defaults/Offsets.

NC 401(k) \& 457 Deferred Compensation Plan Results
457 Plan Asset Allocation/ Net Cash Flow October 1, 2023 to December 31, 2023

|  | Less Than 25 | 25-34 | 35-44 | 45-54 | 55-65 | 65+ | TOTAL |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Plan Assets | \$2,595,237 | \$45,376,522 | \$147,896,862 | \$347,015,428 | \$516,644,501 | \$835,691,609 | \$1,895,220,158 |
| \% Assets | 0.14\% | 2.39\% | 7.80\% | 18.31\% | 27.26\% | 44.09\% | 100.00\% |
| Total Contributions | \$423,084 | \$2,770,535 | \$6,049,136 | \$8,808,946 | \$6,940,840 | \$1,771,668 | \$26,764,209 |
| Rollovers In | \$2,040 | \$10,444 | \$446,740 | \$839,292 | \$397,524 | \$110,168 | \$1,806,207 |
| Total Distributions including: | $(\$ 29,189)$ | $(\$ 436,883)$ | $(\$ 586,614)$ | (\$2,430,740) | $(\$ 8,249,064)$ | (\$23,892,550) | (\$35,625,039) |
| Rollovers Out | $(\$ 7,368)$ | $(\$ 137,595)$ | $(\$ 339,909)$ | (\$1,118,475) | (\$5,747,410) | (\$9,167,954) | (\$16,518,712) |
| Cash Distributions | $(\$ 21,821)$ | $(\$ 299,288)$ | $(\$ 246,705)$ | (\$1,312,264) | (\$2,501,654) | (\$14,724,596) | $(\$ 19,106,327)$ |
| Net Cash Flow | \$395,935 | \$2,344,096 | \$5,909,262 | \$7,217,498 | $(\$ 910,700)$ | (\$22,010,714) | (\$7,054,623) |
| Total Unique Participants | 995 | 8,319 | 12,634 | 14,816 | 12,523 | 7,931 | 57,218 |
| Avg. Account Balance | \$2,608 | \$5,455 | \$11,706 | \$23,422 | \$41,256 | \$105,370 | \$33,123 |
| Prudential Participant Avg. Account Balance | \$4,714 | \$18,278 | \$48,573 | \$98,606 | \$144,401 | \$145,280 | \$84,592 |

457 Plan Asset Allocation/ Net Cash Flow January 1, 2023 to December 31, 2023

|  | Less Than 25 | 25-34 | 35-44 | 45-54 | 55-65 | 65+ | TOTAL |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Plan Assets | \$2,595,237 | \$45,376,522 | \$147,896,862 | \$347,015,428 | \$516,644,501 | \$835,691,609 | \$1,895,220,158 |
| \% Assets | 0.14\% | 2.39\% | 7.80\% | 18.31\% | 27.26\% | 44.09\% | 100.00\% |
| Total Contributions | \$1,455,169 | \$9,419,318 | \$20,405,894 | \$29,837,291 | \$23,881,193 | \$5,976,205 | \$90,975,070 |
| Rollovers In | \$36,625 | \$640,241 | \$1,032,173 | \$1,978,711 | \$1,043,612 | \$1,478,809 | \$6,210,170 |
| Total Distributions including: | $(\$ 72,070)$ | (\$1,996,128) | (\$3,825,451) | (\$10,757,298) | (\$37,844,428) | (\$71,370,074) | (\$125,865,450) |
| Rollovers Out | $(\$ 8,147)$ | $(\$ 870,827)$ | (\$1,848,258) | $(\$ 5,631,197)$ | (\$24,548,138) | (\$36,967,633) | (\$69,874,200) |
| Cash Distributions | $(\$ 63,923)$ | (\$1,125,301) | $(\$ 1,977,194)$ | $(\$ 5,126,101)$ | (\$13,296,290) | (\$34,402,441) | (\$55,991,250) |
| Net Cash Flow | \$1,419,724 | \$8,063,430 | \$17,612,615 | \$21,058,704 | (\$12,919,623) | (\$63,915,060) | $(\$ 28,680,210)$ |
| Total Unique Participants | 995 | 8,319 | 12,634 | 14,816 | 12,523 | 7,931 | 57,218 |
| Avg. Account Balance | \$2,608 | \$5,455 | \$11,706 | \$23,422 | \$41,256 | \$105,370 | \$33,123 |
| Prudential Participant Avg. Account Balance | \$4,714 | \$18,278 | \$48,573 | \$98,606 | \$144,401 | \$145,280 | \$84,592 |

*Prudential's Defined Contribution book of business averages.

Distributions do not include Deemed Distributions or Loan Defaults/Offsets.

## NC 401(k) \& 457 Deferred Compensation Plan Results

## 401(k) Plan Retirement Preparation Analysis

| 10/1/2023-12/31/2023 |  |
| :--- | :--- |
| Total Retirement Income Calculator Completions | 9,639 |
| Unique Completions | 7,568 |
| Contribution Rate Increase | 3,718 |

Since Inception for Currently Active Participants as of 12/31/2023

| Average Balance, RIC Participant | $\$ 64,119$ |
| :--- | ---: |
| Average Balance, Non-RIC Participant | $\$ 28,869$ |
| Average Contribution Rate, RIC Participant | $6.56 \%$ |
| Average Contribution Rate, Non-RIC Participant | $4.97 \%$ |
| Total Count of Participants with a RIC Gap | 55,919 |
| Average RIC Gap | $\$ 3,650$ |
| Total Count of Participants with a RIC surplus | 22,741 |
| Average RIC Surplus | $\$ 1,142$ |


| 1/1/2023-12/31/2023 |  |
| :--- | :--- |
| Total Retirement Income Calculator Completions | 33,324 |
| Unique Completions | 23,079 |
| Contribution Rate Increase | 10,959 |

Total Retirement Income Calculator Completions - Number of RIC completions for the given time period. If a single participant completed the RIC multiple times within the given time period, they would be counted multiple times.

Unique Completions - Total number of unique active/eligible participants that completed the retirement income calculator during the reporting period.

Contribution Rate Increases - Total number of active/eligible participants that completed the retirement income calculator and increased their contribution rate.

Average Balance RIC Participant - For participants who have a balance greater than $\$ 0$ that have previously completed the RIC - The total balance of active participants divided by the total count of active participants.

Average Balance Non-RIC Participant - For participants who have a balance greater than $\$ 0$ that have NOT previously completed the RIC - The total balance of active participants divided by the total count of active participants.

Average Contribution Rate RIC Participant - For participants who have completed the RIC The total of all contribution rates (\%) for active participants who have completed the RIC divided by the number of active participants that have completed the RIC who have non-zero contribution rates.

Average Contribution Rate Non-RIC Participant - For participants who have NOT completed the RIC - The total of all contribution rates (\%) for active participants who have completed the RIC divided by the number of active participants that have completed the RIC who have non-zero contribution rates.

Average RIC Gap - The total RIC gaps of all active participants who have completed the RIC divided by the total count of active participants that have completed the RIC with a gap.

Total Count of Participants with a RIC gap - Total number of RIC users who completed the RIC with a gap.

Average RIC Surplus - The total of all RIC surpluses of all active participants who have completed the RIC divided by the total count of active participants that have completed the RIC with a surplus.

Total Count of Participants with a RIC Surplus - Total number of RIC users who completed the RIC with a surplus.

Participant - An individual who has enrolled in the plan and has a non-zero account balance.

## NC 401(k) \& 457 Deferred Compensation Plan Results

## 457 Plan Retirement Preparation Analysis

| 10/1/2023-12/31/2023 |  |
| :--- | ---: |
| Total Retirement Income Calculator Completions | 3,099 |
| Unique Completions | 2,517 |
| Contribution Rate Increase | 639 |


| Since Inception for Currently Active Participants as of $12 / 31 / 2023$ |  |
| :--- | ---: |
| Average Balance, RIC Participant | $\$ 28,830$ |
| Average Balance, Non-RIC Participant | $\$ 18,904$ |
| Average Contribution Rate, RIC Participant | $6.56 \%$ |
| Average Contribution Rate, Non-RIC Participant | $5.65 \%$ |
| Total Count of Participants with a RIC Gap | 13,631 |
| Average RIC Gap | $\$ 3,134$ |
| Total Count of Participants with a RIC surplus | 4,805 |
| Average RIC Surplus | $\$ 1,357$ |


| 1/1/2023-12/31/2023 |  |
| :--- | ---: |
| Total Retirement Income Calculator Completions | 10,206 |
| Unique Completions | 7,196 |
| Contribution Rate Increase | 1,903 |

Total Retirement Income Calculator Completions - Number of RIC completions for the given time period. If a single participant completed the RIC multiple times within the given time period, they would be counted multiple times

Unique Completions - Total number of unique active/eligible participants that completed the retirement income calculator during the reporting period.

Contribution Rate Increases - Total number of active/eligible participants that completed the retirement income calculator and increased their contribution rate.

Average Balance RIC Participant - For participants who have a balance greater than $\$ 0$ that have previously completed the RIC - The total balance of active participants divided by the total count of active participants.

Average Balance Non-RIC Participant - For participants who have a balance greater than $\$ 0$ that have NOT previously completed the RIC - The total balance of active participants divided by the total count of active participants.

Average Contribution Rate RIC Participant - For participants who have completed the RIC The total of all contribution rates (\%) for active participants who have completed the RIC divided by the number of active participants that have completed the RIC who have non-zero contribution rates.

Average Contribution Rate Non-RIC Participant - For participants who have NOT completed the RIC - The total of all contribution rates (\%) for active participants who have completed the RIC divided by the number of active participants that have completed the RIC who have non-zero contribution rates.

Average RIC Gap - The total RIC gaps of all active participants who have completed the RIC divided by the total count of active participants that have completed the RIC with a gap.

Total Count of Participants with a RIC gap - Total number of RIC users who completed the RIC with a gap.

Average RIC Surplus - The total of all RIC surpluses of all active participants who have completed the RIC divided by the total count of active participants that have completed the RIC with a surplus.

Total Count of Participants with a RIC Surplus - Total number of RIC users who completed the RIC with a surplus.

Participant - An individual who has enrolled in the plan and has a non-zero account balance.

## Total Assets Saved and Percent of Assets Saved Rollover History <br> Rolling 12 Month \& Current Quarter

| Year | Total Plan Assets* | Total Plan Assets for all Participants in Terminated or Retired status* | \% of Assets for all Participants in Terminated or Retired Status | Total Assets Eligible to Rollover Out** | Total Assets Distributed for Period Shown | Total Rollovers Out for Period Shown | Total Cash Distributions For Period Shown | Total \$ Assets Saved | Total \% Assets Saved |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1/1/2023-12/31/2023 | \$16,042,078,201.34 | \$6,315,914,713.84 | 39.37\% | \$5,396,995,341.73 | \$924,042,447.25 | \$495,275,802.74 | \$428,766,644.51 | \$4,472,952,894.48 | 82.88\% |
| 10/1/2023-12/31/2023 | \$16,042,078,201.34 | \$6,315,914,713.84 | 39.37\% | \$5,857,152,985.43 | \$244,977,751.83 | \$125,462,285.72 | \$119,515,466.11 | \$5,612,175,233.60 | 95.82\% |

## NC Plans Rollovers Out

| Time Period | 401(k) Plan | 457 Plan | $403(\mathrm{~b})$ Plan | Total |
| :---: | :---: | :---: | :---: | :---: |
| $1 / 1 / 2023-12 / 31 / 2023$ | $\$ 425.4 \mathrm{M}$ | $\$ 69.8 \mathrm{M}$ | $\$ 0.00$ | $\$ 495.2 \mathrm{M}$ |
| $10 / 1 / 2023-12 / 31 / 2023$ | $\$ 108.9 \mathrm{M}$ | $\$ 16.5 \mathrm{M}$ | $\$ 0.00$ | $\$ 125.4 \mathrm{M}$ |

NC Plans Cash Distributions

| Time Period | 401(k) Plan | 457 Plan | $403(\mathrm{~b})$ Plan | Total |
| :---: | :---: | :---: | :---: | :---: |
| $1 / 1 / 2023-12 / 31 / 2023$ | $\$ 372.7 \mathrm{M}$ | $\$ 55.9 \mathrm{M}$ | $\$ 5.1 \mathrm{~K}$ | $\$ 428.7 \mathrm{M}$ |
| $10 / 1 / 2023-12 / 31 / 2023$ | $\$ 100.4 \mathrm{M}$ | $\$ 19.1 \mathrm{M}$ | $\$ 0.00$ | $\$ 119.5 \mathrm{M}$ |

## NC Plans Total Distributions

| Time Period | 401 (k) Plan | 457 Plan | 403(b) Plan | Total |
| :---: | :---: | :---: | :---: | :---: |
| $1 / 1 / 2023-12 / 31 / 2023$ | $\$ 798.1 \mathrm{M}$ | $\$ 125.8 \mathrm{M}$ | $\$ 5.1 \mathrm{~K}$ | $\$ 924.0 \mathrm{M}$ |
| $10 / 1 / 2023-12 / 31 / 2023$ | $\$ 209.3 \mathrm{M}$ | $\$ 35.6 \mathrm{M}$ | $\$ 0.00$ | $\$ 244.9 \mathrm{M}$ |


| 1/1/2023-12/31/2023 Rollover Payee | \% of Total Rollovers | Participants | Sum of Rollovers | 10/1/2023-12/31/2023 Rollover Payee | \% of Total Rollovers | Participants | Sum of Rollovers |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| EDWARD JONES | 13\% | 777 | \$65,101,738.04 | FIDELITY | 14\% | 199 | \$17,125,003.42 |
| FIDELITY | 13\% | 742 | \$62,093,096.19 | CHARLES SCHWAB | 13\% | 125 | \$16,334,246.80 |
| CHARLES SCHWAB | 9\% | 376 | \$43,631,551.12 | EDWARD JONES | 13\% | 174 | \$15,563,935.17 |
| PERSHING | 7\% | 428 | \$32,986,093.91 | PERSHING | 6\% | 105 | \$7,172,641.15 |
| NC STATE CREDIT UNION | 5\% | 467 | \$22,672,479.69 | NC STATE CREDIT UNION | 4\% | 109 | \$5,149,917.00 |
| RAYMOND JAMES | 4\% | 167 | \$19,039,077.30 | VANGUARD | 4\% | 50 | \$5,082,948.26 |
| VANGUARD | 4\% | 220 | \$18,555,295.40 | MERRILL LYNCH | 4\% | 32 | \$4,452,325.17 |
| NFS | 3\% | 143 | \$12,896,960.38 | NFS | 4\% | 39 | \$4,370,163.51 |
| WELLS FARGO | 3\% | 141 | \$12,412,869.22 | RAYMOND JAMES | 3\% | 40 | \$3,943,031.68 |
| LPL | 2\% | 154 | \$12,016,281.31 | WELLS FARGO | 3\% | 32 | \$3,450,594.02 |

## Participant Service Center Statistics

## 401(k) \& 457 Quarterly Participant Service Center Statistics

|  | $\mathbf{4 Q} \mathbf{2 0 2 0}$ | 4Q 2021 | 4Q 2022 | 4Q 2023 |
| :--- | :---: | :---: | :---: | :---: |
| Service Center Calls | 41,938 | 34,397 | 33,093 | 32,906 |
| Service Percentage (calls answered within 20 sec.) | $81 \%$ | $49 \%$ | $93 \%$ |  |
| Average Speed to Answer (seconds) | 43 sec | 87 sec | 7 sec | 37 sec |
| Abandon Percentage | $1.7 \%$ | $3.3 \%$ | $0.2 \%$ | $1.7 \%$ |

401(k) \& 457 YTD Participant Service Center Statistics

|  | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ | $\mathbf{2 0 2 3}$ |
| :--- | :---: | :---: | :---: | :---: |
| Service Center Calls | 166,464 | 142,504 | 140,497 | 138,899 |
| Service Percentage (calls answered within 20 sec.) | $63 \%$ | $74 \%$ | $80 \%$ |  |
| Average Speed to Answer (seconds) | 37 sec | 46 sec | $69 \%$ |  |
| Abandon Percentage | $1.3 \%$ | $1.9 \%$ | 64 sec |  |

## Retirement Security Education Information

| 401(k) \& 457 Quarterly Retirement Security Education Team Activity |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Meeting Activity | October 2023 | November 2023 | December 2023 | 3Q 2023 |
| Group Meetings - Number of Meetings | 259 | 186 | 128 | 573 |
| Group Meetings - Number of Attendees | 9,143 | 3,981 | 2,349 | 15,473 |
| Individual Meetings - Number of Meetings | 2,897 | 2,017 | 1,366 | 6,280 |
| Employer Meetings | 344 | 676 | 242 | 1,262 |
| Total On-Site Visits | 118 | 57 | 34 | 209 |
| Total Meeting Attendees | 12,040 | 5,998 | 3,715 | 21,753 |


| 401(k) \& 457 YTD Retirement Security Education Team Activity |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Meeting Activity | 1Q 2023 | 2Q 2023 | 3Q 2023 | 4Q 2023 | YTD 2023 |
| Group Meetings - Number of Meetings | 542 | 646 | 592 | 573 | 2,353 |
| Group Meetings - Number of Attendees | 11,788 | 18,029 | 18,406 | 15,473 | 63,696 |
| Individual Meetings - Number of Meetings | 6,571 | 6,912 | 6,822 | 6,280 | 26,585 |
| Employer Meetings | 946 | 896 | 1,032 | 1,262 | 4,136 |
| Total On-Site Visits | 214 | 306 | 304 | 209 | 1,033 |
| Total Meeting Attendees | 18,359 | 24,941 | 25,228 | 21,753 | 90,281 |

## Retirement Security Education Information Enrollment Activity by Quarter



## Employers Adopting the 401(k) Plan in 2023

Municipalities

Village of Alamance
Other
Wilkesboro ABC Board

## Employers Adopting Contribution Accelerator in 2023

County
Henderson County - 401(k) and 457

Community College
Guilford Tech Community College - 401(k) and 457

## Municipalities

Town of Bolton - 457
Town of Wilkesboro - 457
Village of Alamance - 401(k) and 457

## Other

High Point ABC Board - 457

## Employers Adopting the 457 Plan in 2023

## County

Cherokee County

## Community College

Montgomery Community College Richmond Community College

\author{

## Other

 <br> High Point ABC Board <br> Reidsville ABC Board <br> Town of Pittsboro ABC Board}

## Municipalities

City of Randleman
City of Rocky Mount
Town of Bolton
Town of Franklin Town of Morehead City

Town of Murphy
Town of Pinebluff
Town of Taylorsville
Village of Alamance

Schools<br>Alleghany County Schools

457 Additions

| Employer Type | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ | $\mathbf{2 0 2 3}$ | \# of <br> Eligible |
| :--- | :---: | :---: | :---: | :---: | :---: |
| CHARTER SCHOOL | 4 | 3 | 4 | 0 | 1,953 |
| COMMUNITY COLLEGE | 2 | 1 | 1 | 2 | 16,186 |
| COUNTY | 1 | 1 | 3 | 1 | 45,102 |
| MUNICIPAL | 7 | 9 | 9 | 9 | 23,435 |
| OTHER | 6 | 6 | 6 | 3 | 7,565 |
| SCHOOL | 4 | 2 | 3 | 1 | 134,172 |
| UNIVERSITY | 0 | 0 | 1 | 0 | 58,056 |

## 401(k) Employers Making Changes in 2023

## 401(k) Employers Increasing their Employer Contribution or Employer Match

Alamance Community Fire District has increased their Employer Match from 2\% to 5\%.
Bertie-Martin Regional Jail has increased from 4\% to 5\% Employer Contribution Across the Board.
City of Brevard increased their Employer Match from 2\% to 3\%.
City of Hickory has increased their Employer Match from 4\% to 5\%.
City of Statesville increased their Employer Contribution to a 5\% match.
Granville County has increased their Employer Match from 1\% to 2\%.
Hendersonville ABC Board increased their Employer Match from 4\% to 5\%.
Martin County has increased from 4\% to 5\% Employer Contribution Across the Board.
Martin County Tourism Dev Authority has increased from 4\% to 5\% Employer Contribution Across the Board. Orange County increased their Employer Contribution from $\$ 27.50$ to $\$ 29.15$ Across the Board and increased their Employer Match from $\$ 63$ to $\$ 67$.
Partners Behavioral Health Management increased their Employer Match from 2.5\% to 3\%.
Richmond County increased their Employer Match from 1.5\% to 2\%.
Roanoke Rapids Sanitary District has increased their Employer Match from 3\% to 5\%.
South Granville Water and Sewer Authority has increased their Employer Match from 1\% to 2\%.
Town of Cameron increased their Employer Contribution Across the Board from 3\% to 5\%.
Town of Kernersville has increased from 2\% to 4\% Employer Contribution Across the Board.
Town of Lewisville increased their Employer Contribution from 1.2\% to 1.5\% Across the Board and added an Employer Match of 3.5\%.
Town of Nags Head has increased from 4\% to 5\% Employer Contribution Across the Board. Town of Ramseur increased their Employer Contribution Across the Board from 2.5\% to 5\%.
Town of Richlands has increased from 3\% to 5\% Employer Contribution Across the Board.
Vance County ABC Board has increased from 1\% to 2\% Employer Contribution Across the Board.

## 401(k) Employers Making Changes in 2023

## 401(k) Employers Changing from an Employer Match to an Employer Contribution Across the Board

Burke County has changed from an Employer Match of 2\% to an Employer Contribution of 5\% Across the Board. Summerfield Fire has changed from an Employer Match of 2\% to an Employer Contribution of 4\% Across the Board.

Town of Rural Hall has changed from an Employer Match of 3\% to an Employer Contribution of 5\% Across the Board.

401(k) Employers Adding An Employer Contribution and/or Employer Match
City of Hendersonville added an Employer Match up to 2\%.
City of Newton added an Employer Match up to 2\%.
Stanly County added an Employer Match up to 1\%.
Town of Broadway added a 2\% Across the Board Employer Contribution.
Town of Catawba added a 2\% Across the Board Employer Contribution.
Town of Cedar Point added a 3\% Across the Board Employer Contribution.
Town of Maiden added an Employer Match up to 2.5\%.
Vance County added an Employer Match up to 2\%.
Village of Bald Head Island added an Employer Match up to 4\%.
West Buncombe Fire Department added an Employer Match up to 3\%.
Wilkesboro ABC Board added an Employer Match up to 5\%.
401(k) Employers Changing their Employer Contribution and/or Employer Match
City of Asheville added a match up to 1\% to their existing 5\% Across the Board Employer Contribution. Cleveland County increased from 5\% to 6\% Employer Contribution Across the Board for all eligible employees including a $1 \%$ addition to LEOs.
Town of Pinebluff added a 2\% Employer Match to their existing 3\% Across the Board Employer Contribution.

## 457 Employers Making Changes in 2023

## 457 Employers Adding An Employer Contribution and/or Employer Match

Town of Lake Santeetlah added a 10\% Employer Contribution Across the Board.
Town of Pittsboro ABC Board added the following employer contributions: Group \#1 (GM Only) Across the Board 12\%;
Group \#2 (all other employees) Across the Board 5\%; 5\% of wages earned.
Town of Taylorsville added an Employer Contribution of 3\% Across the Board to the Town Manager Only.
Village of Alamance added an Employer Match up to 5\% for Salaried Employees.

457 Employers Changing their Employer Contribution and/or Employer Match Salisbury Rowan CVB added a 6\% Across the Board Employer Contribution and removed the 5\% Employer Match.

## Communication Accomplishments 4Q 2023

## Communication Accomplishments 4Q 2023

## Participant Communications

- Pre-Migration GoalMaker Notice



## Employer Communications

- 9 Migration Emails (some were general and some were targeted)
- Payroll
- Website provisioning



## Communication Accomplishments 4Q 2023

## Targeted Emails to Nearing Retirees

- October - 166 delivered
- November - 217 delivered
- December - 593 delivered

Quarterly Signature Newsletter

- 123,000 mailed


Quarterly Statement Message

## Signature Newsletter 4Q 2023




## New and improved GoalMaker experience

## Enhanced GoalMaker

More simplified approach
Participants are mapped to a single North Carolina GoalMaker Participants are mapped to a single North Carolina GoalMaker
model that will become more conservative over time. This is model that will become more conservative over time. This is
sometimes referred to as a "glidepath."
This provides for a more simplified approach.
Rebalancing based on date of birth
Quarterly rebalancing is done on a rolling basis based on
an individual's date of birth.
This provides for a more personalized approach.
Wider range of models participants can align to a more tailored GoalMaker experience. This provides for a wider range of models to support your investing objectives.
Participants choose a static GoalMaker model,

$$
\begin{aligned}
& \text { then transition to a new, more conservative } \\
& \text { model each time they reach a specific age rang }
\end{aligned}
$$

Quarterly rebalancing is done on a single date,
for all participants who have elected GoalMaker.

## 9 portfolios per risk category and they were established based on years to, or in, retiremen

## NEWSWORTHY AND NOTEWORTHY

## Plan fees reduced ... again!



January 1, 2024: Recordkeeping Fee Reduction
Plan fees reduced ... again!
September 1, 2023: Administrative Fee Reduction
Each account's administrative fee was reduced to $0.01 \%$ (equal to 10 cents for each $\$ 1,000$ in an account),
effective September 1, 2023 . Over the past five years, the Board has lowered or temporarily waived the
administrative fee three times - saving participants more than $\$ 5.5$ million.
January 1, 2024: Recordkeeping Fee Reduction
The annual recordkeeping fee will be reduced to $\$ 25$.
 of service, whichever comes first. This is applicable to the NC 401(k) Plan only

## SECURE 2.0 Act: What you need to know

 that impact NC 401(k) and NC 457 Plan participants, as shown in the table below
## Summary of SECURE 2.0 provisions

Required minimum distribution (RMD) age increases to: - 73 for individuals who reach age 72 after Dec. 31, 2022

- 75 for individuals who reach age 74 after Dec. 31, 2032*

Eliminates the requirement for Plan participants to receive RMDs for Roth accounts during their lifetime.

Expands the definition of qualified public safety employees to include certain corrections officer and forensic security employees, thus making them eligible for the age 50 exception to the $10 \%$ early withdrawal penalty. This is applicable to the NC 401(k) Plan only.

For purposes of the RMD rules, a surviving spouse may elect to be treated as the deceased Plan participant.

## Reduces the penalty for failure to take RMDs from $50 \%$ to $25 \%$.

Extends the age 50 exception to the $\mathbf{1 0 \%}$ early withdrawal penalty to those qualified public safety employees who have separated from service and have attained age 50 - or have attained 25 years

A NEW online experience is coming in early 2024
Your retirement online account will be upgraded to a new technology platform in the first quarter of 2024. Your Plan account(s), current investments, contribution rates and beneficiary elections will automatically transfer to the new digital experience.

## What you can look forward to


the help of enhanced planning features and tools

- New app for on-the-go access - Available for iOS ${ }^{\circledR}$ and Android ${ }^{\top}$ environments.


## 20,305

NC 401(k) and 457 Plans' participants in action

24,940
participants have increased
their contributions
48,223
attended group meetings
their contributions

* As of January 1, 2023, the IRS generally requires you to start taking required minimum distributions (RMDs) at age 73 . (If you turned 72 in 2022 and delayed your
first-time RMD until April 1, 2023, you must take your 2022 RMD by April 1, 2023, and your 2023 RMD by December 31, 2023.)
On April 1, 2022, Empower acquired the full service retirement business of Prudential Financial Inc. Following an initial transition period, Empower will become the sole administrator of this business. Empower refers to the products and services offered by Empower Annuity Insurance Company of America and its
subsidiaries. Empower is not affiliated with Prudential Financial Inc. or its affiliates. For additional information, please review the important information
associated with this acquisition.
GoalMaker's model allocations are based on generally accepted financial theories that take into account the historic returns of different asset classes. Past performance of any investment does not guarantee future results. Participants should consider their other assets, income and investments (e.g., equity in a home Social Security benefits, individual retirement plan investments, etc.) in addition to their interest in the plan, to the extent those items are not taken into account
in the model. Participants should also periodically reassess their GoalMaker investments to make sure their model continues to correspond to their investment objectives, risk tolerance and retirement time horizon
Retirement counselors are registered with Empower Financial Services, Inc., Member FINRA/SIPC. EFSI is an affiliate of Empower Retirement, LLC; Empower
Funds, Inc.; and registered investment adviser Empower Advisory Group, LLC. This material is for informational purposes only and is not intended to provide investment, legal, or tax recommendations or advice
Empower Retirement, LLC provides the communications and recordkeeping services for the NC $401(\mathrm{k})$ and NC 457 Plans. The investments offered to you within the
NC 401(k) and NC 457 Plans are not offered by or affiliated with Empower Retiremet Retirement products and services are provided by Empower Annuity Insurance Company, H
Retirement products and services are provided by Empower Annuity Insurance Company, Hartford, CT, or its affiliates.
North Carolina Total Retirement Plans and the North Carolina Total Retirement Plans logo are service marks of the North Carolina Department of State Treasurer.
©2023 Empower Annuity Insurance Company of America. All rights reserved. RO3262240-1223



## Disclosures

Assets and contributions reflect actual participant account balances and do not include outstanding loan balances, forfeitures, and / or expense account assets.
Customer should promptly report any inaccuracy or discrepancy to the brokerage firm(s).
All oral communications should be re-confirmed in writing to protect the customer's legal rights, including rights under the Securities Investor Protection act (SIPA).
This information should not be considered an offer or solicitation of securities, insurance products or services. No offer is intended nor should this material be construed as an offer of any product. The information is being presented by us solely in our role as the plan's service provider and or record keeper.

Retirement products and services are provided by Prudential Retirement Insurance and Annuity Company, Hartford, CT, or its affiliates.
Securities products and services are offered through Prudential Investment Management Services LLC (PIMS), Newark, NJ, a Prudential Financial company.
Prudential Retirement's registered representatives are registered with Prudential Investment Management Services, LLC, Newark, NJ. A Prudential Financial Company.
In providing this information Prudential Retirement is not undertaking to provide impartial investment advice, or to give advice in a fiduciary capacity. Prudential Retirement may benefit from advisory and other fees paid to it or its affiliates for managing, selling, or settling of the Prudential mutual funds and other investment products or securities offered by Prudential Retirement or its affiliates. Investment vehicles sponsored or managed by a Prudential Retirement affiliate generate more revenue for the Prudential enterprise than nonproprietary investment vehicles. Prudential Retirement's sales personnel generally receive greater compensation if plan assets are invested in proprietary investment vehicles. Prudential Retirement may benefit directly from the difference between investment earnings of Prudential Retirement's stable value funds and the amount credited to deposits in those funds. Prudential Retirement may also benefit from broker-dealer or other entities' co-sponsorship of Prudential conferences.

Prudential Retirement's separate accounts are available under group variable annuity contracts issued by Prudential Retirement Insurance and Annuity Company (PRIAC), Hartford, CT. PRIAC is a Prudential Financial company.

As of January 1, 2016 Prudential Retirement provides the communications and recordkeeping services for the NC Total Retirement Plans $401(k) \mid 457$, Investments offered to you within the plan(s) are not offered by or affiliated with Prudential Financial or any of its companies or businesses. Prudential Retirement is a Prudential Financial business.
"EMPOWER" and all associated logos, and product names are trademarks of Empower Annuity Insurance Company of America.
©2023 Empower Retirement, LLC. All rights reserved
Book of Business averages are as of 12/31/2023.
1053439-00003-00

## Disclosures

On April 1, 2022, Empower Annuity Insurance Company of America (EAIC), formerly known as Great-West Life \& Annuity Insurance Company, the parent company of Empower Retirement, LLC (Empower) acquired the full-service retirement business of Prudential Financial, Inc. In connection with the transaction, EAIC acquired all shares of the following entities, which are no longer affiliated with Prudential Financial, Inc.: Prudential Retirement Insurance and Annuity Company; Prudential Bank \& Trust, FSB; Global Portfolio Strategies, Inc.; TBG Insurance Services Corporation; MC Insurance Agency Services, LLC; and Mullin TBG Insurance Agency Services, LLC. On October 3, 2022, Prudential Retirement Insurance and Annuity Company was renamed Empower Annuity Insurance Company. For additional information regarding the name changes, please see: www.empower.com/name-change.

Empower is in the process of integrating the acquired full-service retirement business. Effective January 1, 2023, Global Portfolio Strategies, Inc. was merged into Empower Capital Management, LLC, an Empower affiliate. Effective March 31, 2023, Prudential Bank \& Trust, FSB is merging into Empower Trust Company, LLC, an Empower affiliate, and all services performed by Prudential Bank \& Trust, FSB will be assumed by Empower Trust Company, LLC.

Please use the following to determine if Empower is now the service provider for an account or product. If an individual has multiple accounts, they may be a customer of Prudential Financial, Inc. and its affiliates (together, Prudential) and Empower.

## Disclosures

| Account Type |  |
| :--- | :--- |
| If an individual is an annuitant, contingent annuitant, or other <br> beneficiary under a group annuity contract issued or reinsured by <br> Prudential's pension risk transfer business or a plan participant <br> whose benefit is administered by Prudential's pension risk transfer <br> business... | Service Provider <br> How does an individual know if this applies? |
| Transaction. <br> The "Important Disclosures Regarding the Empower Transaction" listed <br> below do not apply to the account. <br> Insurance Creviously issued an annuity certificate from the Prudential <br> benefit plan, OR they previously received a communication from their <br> employer that Prudential has issued a guaranteed annuity covering all or a <br> portion of their pension benefit or pays their pension benefit. |  |
| If an individual independently purchased an individual annuity, life | ...The account remains with Prudential and was not impacted by the |
| insurance, or investment product with Prudential... | transaction. |
| How does an individual know if this applies? | The "Important Disclosures Regarding the Empower Transaction" listed <br> below do not apply to the account. |
| - They independently purchased a product from Prudential (other than a |  |
| SmartSolution IRA) that is unrelated to an employer workplace plan. |  |
| The product purchased is issued by The Prudential Insurance Company of <br> America (PICA), Pruco Life Insurance Company, or Pruco Life Insurance <br> Company of New Jersey. |  |
| They purchased an investment product or service through Pruco |  |
| Securities, LLC. |  |

## Disclosures

If an individual is a participant in the Prudential Employee Savings Plan (PESP); the Jennison Associates Savings Plan; the Assurance Savings Plan; the Prudential Supplemental Employee Savings Plan; the Prudential Financial, Inc. 2021 Omnibus Incentive Plan and the attendant Prudential Long-Term Incentive Program; the Prudential Financial, Inc. 2016 Deferred Compensation Plan for Non-Employee Directors; or the PGIM, Inc. Omnibus Deferred Compensation Plan...

## How does an individual know if this applies?

- They receive statements and other notifications from Prudential in connection with one or more of these plans.

If an individual is a participant in a retirement plan previously serviced by Prudential Retirement that may include defined benefit plans, nonqualified plans, defined contribution plans, and 401(k) plans (including a plan that permits self-directed brokerage accounts), or is an account holder of a SmartSolution IRA, an Auto Roll IRA, or an NFS Prudential Brokerage Account...

This category includes certain Stable Value products on third party recordkeeping platforms where the service provider will transfer to Empower. These clients will be notified directly.

How does an individual know if this applies?

- They receive a notification from Prudential Retirement notifying them that Empower will become the service provider for their account.
- They receive a welcome email or letter from Empower.
...Prudential remains the service provider for the plans. Empower is currently providing services as a sub-contractor for a transitional period.

Please carefully review the "Important Disclosures Regarding the Empower Transaction" below that apply to the account as applicable.
.Empower is now the service provider for the account. However, with respect to SmartSolution IRAs and certain Auto Roll IRAs, Prudential Investment Management Services LLC (PIMS) remains the broker-dealer for a transitional period.

Please carefully review the "Important Disclosures Regarding the Empower Transaction" below that apply.

## Disclosures

## Important Disclosures Regarding the Empower Transaction

Effective April 1, 2022, the following will apply:

- All references to "Prudential Retirement" refer to Empower. Prudential Retirement is no longer a business unit of Prudential.
- Certain insurance products written by The Prudential Insurance Company of America were reinsured to EAICA and Empower Life \& Annuity Insurance Company of New York (for New York business). Empower will become the administrator of this business acquired from Prudential.
- Empower refers to the products and services offered by EAICA and its subsidiaries, including Empower Retirement, LLC. Empower is not affiliated with Prudential or its affiliates.
- Full-service retirement sales personnel and certain service personnel are no longer registered representatives of Prudential Investment Management Services LLC (PIMS) and are registered representatives of Empower Financial Services, Inc., formerly known as GWFS Equities, Inc., For a transition period, certain back office and service personnel will remain registered representatives of PIMS.
- During a transition period, Prudential and, as applicable, its affiliates will continue to provide services to Empower. PIMS will continue to provide certain broker-dealer services under the terms of existing services agreements for certain plans and will continue to be the brokerdealer of record for existing SmartSolution IRAs and certain Auto Roll IRAs for a transition period.
- On or about May 1, 2023, the principal underwriter and distributor for certain legacy Prudential products will change from Prudential Investment Management Services LLC to Empower Financial Services, Inc, resulting from the sale of Prudential's retirement business to Empower. The change of principal underwriter and distributor will not impact the way these products operate. You can find further details if you wish in the prospectus to be released on or about May 1, 2023, to determine which principal underwriter and distributor supports the product you are invested in.
- Any documents pertaining to fraud or security commitments by Prudential Retirement are no longer applicable and are replaced with Empower's commitments as set forth at participant.empower-retirement.com/participant/\#/articles/securityGuarantee.
- If Empower is the service provider for an account, Prudential's Privacy Statements and Privacy Notices are replaced with Empower's Privacy Notice as set forth at empower-retirement.com/privacy for the account.

All product names, logos and brands are property of their respective owners. "EMPOWER" and all associated logos and product names are trademarks of Empower Annuity Insurance Company of America. Prudential, the Prudential logo and the Rock Design are trademarks of Prudential Financial, Inc. and its affiliates and are used under license.

Information provided herein, including linked documents, is being provided for informational or educational purposes only. By sharing it, neither PIMS nor Prudential is acting as a fiduciary as defined by the Department of Labor or otherwise. If investment advice is needed, please consult with a qualified professional. Prudential Financial, its affiliates and their financial professionals do not render tax or legal advice. Please consult with your tax and legal advisors regarding your personal circumstances.

Empower Sponsor 4.2023


[^0]:    *Prudential's Defined Contribution book of business averages.

