## North Carolina Total Retirement Plans 3Q 2023 Board of Trustees Report

On: November 30, 2023 As of: September 30, 2023
Report contains information up through the last business day of the period end.

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## Goals and Summaries of Plans

## Historical Plan Statistics - Plans Combined Rolling 13 months

|  | 9/30/2022 | 10/31/2022 | 11/30/2022 | 12/31/2022 | 1/312023 | 2/28/2023 | 3/31/2023 | 4/3012023 | 5/31/2023 | 6/30/2023 | 7/31/2023 | 8/31/2023 | 9/30/2023 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Participants Balances | \$13,052,746,832 | \$13,604,502,533 | \$14,265,219,520 | \$13,860,208,688 | \$14,647,763,276 | \$14,346,637,947 | \$14,597,067,861 | \$14,702,704,734 | \$14,610,739,430 | \$15,188,357,908 | \$15,548,193,363 | \$15,224,728,889 | \$14,685,252,452 |
| Contributions* | \$72,935,073 | \$66,664,771 | \$67,789,286 | \$70,633,959 | \$69,748,354 | \$67,687,873 | \$78,594,059 | \$69,657,346 | \$72,886,300 | \$74,078,997 | \$69,453,728 | \$75,801,986 | \$66,388,032 |
| Distributions* | (\$65,038,069) | ( $976,703,394)$ | (\$89,757,111) | $(863,120,461)$ | ( $884,530,201$ ) | ( $968,657,353)$ | (581,911,975) | ( $569,659,810$ ) | (573,624,442) | (\$74,523,935) | (575,831,283) | $(\$ 79,637,650)$ | (\$70,698,016) |
| Cash Flow | \$7,897,005 | (\$10,038,623) | (\$21,967,825) | \$7,513,498 | $(\$ 14,781,847)$ | $(5969,480)$ | $(\$ 3,317,917)$ | (\$2,464) | (\$738,142) | $(\$ 444,938)$ | $(\$ 6,377,556)$ | $(\$ 3,835,664)$ | $(\$ 4,309,984)$ |
| Account Balances |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average Participant Balance | \$42,934 | \$44,740 | \$46,719 | \$45,273 | \$47,914 | \$46,822 | \$47,521 | \$47,868 | \$47,483 | \$49,252 | \$50,389 | \$49,189 | \$47,266 |
| Participation / Deferrals |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Active Participation Rate | 35.02\% | 35.02\% | 35.16\% | 35.05\% | 34.53\% | 34.48\% | 34.36\% | 34.33\% | 34.29\% | 34.03\% | 34.02\% | 34.01\% | 33.98\% |
| Active Average Employee Deferral | \$248.39 | \$248.38 | \$248.44 | \$248.72 | \$250.52 | \$250.74 | \$252.89 | \$252.92 | \$255.47 | \$258.69 | \$260.22 | \$260.64 | \$257.42 |
| Total Unique Participants with a Balance | 304,016 | 304,082 | 305,342 | 306,149 | 305,711 | 306,406 | 307,174 | 307,151 | 307,703 | 308,379 | 308,561 | 309,512 | 310,696 |
| Total Enrollments | 2,409 | 2,970 | 1,915 | 1,704 | 2,168 | 2,009 | 2,146 | 1,870 | 2,051 | 2,083 | 2,555 | 2,749 | 2,413 |
| Asset Allocation |  |  |  |  |  |  |  |  |  |  |  |  |  |
| \% of Plan Assets in Stable Value | 18.85\% | 18.17\% | 17.23\% | 17.81\% | 16.79\% | 17.07\% | 16.81\% | 16.61\% | 16.70\% | 16.07\% | 15.58\% | 15.85\% | 16.47\% |
| \% of Plan Assets for GoalMaker Participants | 48.57\% | 48.19\% | 48.86\% | 49.33\% | 49.54\% | 49.56\% | 49.88\% | 50.09\% | 49.87\% | 49.77\% | 49.79\% | 49.83\% | 49.98\% |
| GoalMaker Participation Rate in All Members | 71.11\% | 70.62\% | 70.78\% | 70.92\% | 71.04\% | 71.17\% | 71.32\% | 71.46\% | 71.58\% | 72.74\% | 71.84\% | 72.00\% | 72.16\% |
| GoalMaker Participation Rate in New Members | 94.35\% | 92.46\% | 94.16\% | 94.54\% | 94.71\% | 93.99\% | 94.44\% | 94.65\% | 94.28\% | 94.85\% | 94.75\% | 93.65\% | 93.05\% |
| Number of Participants in GoalMaker | 239,414 | 239,623 | 241,125 | 242,147 | 242,112 | 243,047 | 244,135 | 244,516 | 245,338 | 246,229 | 246,877 | 248,095 | 249,436 |
| Number of Participants in One Fund | 31,038 | 30,998 | 30,953 | 30,908 | 30,681 | 30,592 | 30,511 | 30,292 | 30,206 | 30,066 | 29,825 | 29,702 | 29,630 |
| Number of Participants in Four or More Funds | 273,018 | 273,082 | 274,532 | 275,481 | 275,333 | 276,216 | 277,169 | 277,460 | 278,200 | 279,074 | 279,657 | 280,805 | 282,113 |
| Contributions |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Amount of Contributions | \$72,935,073 | \$66,664,771 | \$67,789,286 | \$70,633,959 | \$69,748,354 | \$67,687,873 | \$78,594,059 | \$69,657,346 | \$72,886,300 | \$74,078,997 | \$69,453,728 | \$75,801,986 | \$66,388,032 |
| \% of Assets Contributed* | 0.56\% | 0.49\% | 0.48\% | 0.51\% | 0.48\% | 0.47\% | 0.54\% | 0.47\% | 0.50\% | 0.49\% | 0.45\% | 0.50\% | 0.45\% |
| Patricipant Contributions | \$41,695,341 | \$39,380,709 | \$40,103,046 | \$41,262,360 | \$40,505,632 | \$39,710,627 | \$44,005,130 | \$40,498,127 | \$42,714,900 | \$42,683,068 | \$37,871,716 | \$41,346,198 | \$35,904,130 |
| Rollovers in | \$5,883,473 | \$3,586,874 | \$4,057,071 | \$4,266,481 | \$3,793,050 | \$4,877,837 | \$7,648,484 | \$5,376,534 | \$5,681,513 | \$5,072,723 | \$6,388,601 | \$7,026,416 | \$3,722,526 |
| Employer Contributions | \$25,356,259 | \$23,697,188 | \$23,629,169 | \$25,105,119 | \$25,449,671 | \$23,099,409 | \$26,940,445 | \$23,782,685 | \$24,489,887 | \$26,323,206 | \$25,193,410 | \$27,429,372 | \$26,761,377 |
| Distributions |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Number of All Withdrawals* | 5,997 | 9,330 | 9,077 | 6,646 | 6,774 | 5,139 | 6,122 | 5,821 | 5,934 | 5,912 | 6,284 | 6,129 | 5,772 |
| Total Amount of Distributions | \$65,038,069 | \$76,703,394 | \$89,757,111 | \$63,120,461 | \$84,530,201 | \$68,657,353 | \$81,911,975 | \$69,659,810 | \$73,624,442 | \$74,523,935 | \$75,831,283 | \$79,637,650 | \$70,698,016 |
| \% of Assets Distributed* | 0.50\% | 0.56\% | 0.63\% | 0.46\% | 0.58\% | 0.48\% | 0.56\% | 0.47\% | 0.50\% | 0.49\% | 0.49\% | 0.52\% | 0.48\% |
| Termination | \$16,036,617 | \$16,325,117 | \$14,077,721 | \$14,926,238 | \$31,158,315 | \$19,459,592 | \$24,377,913 | \$21,141,258 | \$22,903,610 | \$21,491,523 | \$20,591,672 | \$20,444,207 | \$18,777,313 |
| Hardship | \$1,154,884 | \$1,098,638 | \$1,184,011 | \$1,158,762 | \$1,499,824 | \$1,071,809 | \$1,680,962 | \$1,041,701 | \$1,380,850 | \$1,538,485 | \$1,697,145 | \$2,088,232 | \$1,444,043 |
| In Serice | \$3,354,541 | \$2,278,853 | \$2,406,638 | \$2,072,984 | \$4, 136,203 | \$3,373,410 | \$3,914,042 | \$4,002,967 | \$4,474,971 | \$4,445,270 | \$4,676,061 | \$4,376,854 | \$3,913,682 |
| Internal Rollover" | \$2,620,994 | \$1,113,562 | \$634,298 | \$800,509 | \$849,904 | \$161,889 | \$515,772 | \$1,258,097 | \$157,020 | \$409,820 | \$251,057 | \$176,009 | \$371,771 |
| Extermal Rollover | \$32,199,617 | \$33,950,195 | \$40,545,234 | \$34,113,009 | \$37,697,227 | \$37,819,345 | \$43,294,752 | \$35,561,171 | \$38,078,545 | \$39,606,542 | \$41,686,505 | \$46,527,477 | \$39,088,661 |
| Loans |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Number of New Loans | 1,135 | 1,100 | 1,157 | 1,018 | 1,079 | 1,063 | 1,334 | 1,193 | 1,412 | 1,376 | 1,513 | 1,450 | 1,291 |
| Number of Outstanding Active Loans | 41,521 | 41,285 | 41,149 | 41,020 | 40,975 | 40,852 | 40,794 | 40,758 | 40,801 | 40,882 | 40,961 | 40,986 | 41,145 |
| Average Loan Balance | \$6,610 | \$6,589 | \$6,581 | \$6,552 | \$6,518 | \$6,524 | \$6,584 | \$6,612 | \$6,650 | \$6,673 | \$6,721 | \$6,757 | \$6,778 |

## Includes Rollovers

Ful details on all Distribution types can be found in each Plan's section of the report.

Note: Effective 2.28 .2023 the $403($ (b) Plan closed and no assets or statistics for the Plan are included in the above table from that date forward.

## Historical Plan Statistics - Plans Combined <br> Rolling 13 months



Active Participation Rate


Average Participant Balance


## Historical Plan Statistics - Plans Combined <br> Rolling 13 months

Total Unique Participants with a Balance


GoalMaker Participation Rate


Total Enrollments


## Our Mission: Retirement Readiness

60.86\% of all active NC public servants are "retirement ready." 73.61\% of all active NC public servants with a $401(\mathrm{k})$ and/or 457 plan are "retirement ready." Retirement readiness is defined as the ability to replace $80 \%$ of pre-retirement income, beginning at age 62 and continuing throughout 30 years of retirement.

## 401(k) and 457 Plans Combined Summary Goals:

| Sub Goal | As of 9/30/2023 | Stretch Goal | \% to Stretch Goal | Contractual Goal | \% to Contractual Goal |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Average Monthly Contributions | \$257.42 | \$185.00 | 139.15\% | \$183.80 | 140.05\% |
| Active Participation Rate | 33.98\% | 30.50\% | 111.41\% | 30.01\% | 113.23\% |
| GoalMaker Utilization Among New Members | 93.05\% | 93\% | 100.05\% | 80\% | 116.31\% |
| GoalMaker Utilization Among All Members | 72.16\% | 57\% | 126.60\% | N/A | N/A |

2 Employer adopted the 401(k) Plan from January 1, 2023 through September 30, 2023
15 Employers adopted the 457 Plan from January 1, 2023 through September 30, 2023
5 Employers adopted Contribution Accelerator from January 1, 2023 through September 30, 2023
42 Employers added, changed or enhanced their Employer Contribution from January 1, 2023 through September 30, 2023

|  | As of 9/30/2023 |
| :--- | ---: |
| Consolidated Total Plan Assets | $\$ 14,685,252,452$ |
| Consolidated Unique Participant Count | 310,696 |

## Asset Allocation By Fund - Combined 401(k) and 457 Plans



Assets reflect actual participant account balances and do not include expense account assets.

The total number of unique participants across the $401(\mathrm{k})$ and 457 Plans combined as of September 30, 2023 was 310,696.

The average monthly employee deferral from October 1,2022 to September 30, 2023 was $\$ 257.42$ for the Combined 401(k) and 457 Plans.

The average active participation rate from October 1, 2022 to September 30, 2023 was $33.98 \%$ for the Combined $401(k)$ and 457 Plans.
The GoalMaker utilization among new members as of September 30, 2023 was $93.05 \%$ for the Combined 401(k) and 457 Plans.

The GoalMaker utilization among members as of September 30, 2023 was $72.16 \%$ for the Combined 401(k) and 457 Plans.

## Goals and Summaries of Plans

## Asset Allocation By Fund - 401(k) Plan

| Investment Option | Asset Class | 9/30/2021 | \# Participants Utilizing |  |  | \# Participants Utilizing |  |  | \# Participants Utilizing |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | \% | 9/30/2021 | 9/30/2022 | \% | 9/30/2022 | 9/30/2023 | \% | 9/30/2023 |
| North Carolina Stable Value Fund | Stable Value | \$2,004,411,083 | 14.48\% | 137,550 | \$2,065,114,623 | 18.02\% | 141,909 | \$2,044,782,026 | 15.80\% | 142,946 |
| North Carolina Fixed Income Fund | Fixed Income | \$2,071,021,687 | 14.96\% | 212,827 | \$1,754,737,284 | 15.31\% | 223,814 | \$1,952,616,188 | 15.09\% | 232,698 |
| North Carolina Fixed Income Index Fund | Fixed Income | \$81,768,173 | 0.59\% | 23,770 | \$64,045,797 | 0.56\% | 22,416 | \$67,074,077 | 0.52\% | 21,297 |
| North Carolina Treasury Inflation Protected Securities | Fixed Income | \$323,960,422 | 2.34\% | 65,188 | \$298,287,866 | 2.60\% | 69,814 | \$326,141,966 | 2.52\% | 72,793 |
| North Carolina Large Cap Core Fund | Large-Cap Stock | \$2,123,564,231 | 15.34\% | 62,369 | \$1,489,253,104 | 12.99\% | 59,578 | \$1,745,404,959 | 13.49\% | 56,858 |
| North Carolina Large Cap Index Fund | Large-Cap Stock | \$3,273,061,857 | 23.64\% | 235,012 | \$2,653,214,745 | 23.15\% | 245,844 | \$3,133,533,595 | 24.22\% | 254,402 |
| North Carolina Small/Mid Cap Core Fund | Small-Cap Stock | \$911,652,978 | 6.59\% | 203,561 | \$735,617,923 | 6.42\% | 215,122 | \$829,795,221 | 6.41\% | 224,524 |
| North Carolina Small/Mid Cap Index Fund | Small-Cap Stock | \$376,734,440 | 2.72\% | 20,493 | \$286,751,668 | 2.50\% | 20,300 | \$314,541,704 | 2.43\% | 19,835 |
| North Carolina International Fund | Global/Intl Stock | \$2,094,332,178 | 15.13\% | 208,803 | \$1,640,311,927 | 14.31\% | 219,990 | \$1,974,248,027 | 15.26\% | 229,115 |
| North Carolina International Index Fund | Global/Intl Stock | \$80,184,561 | 0.58\% | 6,345 | \$62,856,724 | 0.55\% | 6,415 | \$80,365,453 | 0.62\% | 6,497 |
| North Carolina Inflation Responsive Fund | Specialty | \$503,271,063 | 3.64\% | 193,220 | \$411,341,324 | 3.59\% | 205,532 | \$470,109,481 | 3.63\% | 215,191 |
| Total Plan Assets |  | \$13,843,962,672 | 100.00\% |  | \$11,461,532,984 | 100.00\% |  | \$12,938,612,698 | 100.00\% |  |

## Assets reflect actual participant account balances and do not include expense account assets.

The total number of unique participants in the 401(k) Plan as of September 30, 2023 was 285,942.
The average monthly employee deferral from October 1, 2022 to September 30, 2023 was $\$ 237.71$ for the 401(k) Plan.

The average active participation rate from October 1, 2022 to September 30, 2023 was $30.86 \%$ for the 401(k) Plan.

The GoalMaker utilization among new members as of September 30, 2023 was $93.24 \%$ for the 401(k) Plan.

The GoalMaker utilization among members as of September 30, 2023 was $72.70 \%$ for the 401(k) Plan.

## Goals and Summaries of Plans

## Asset Allocation By Fund - 457 Plan

| Investment Option | Asset Class | 9/30/2021 | \# Participants Utilizing |  |  | \# Participants Utilizing |  |  | \# Participants Utilizing |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | \% | 9/30/2021 | 9/30/2022 | \% | 9/30/2022 | 9/30/2023 | \% | 9/30/2023 |
| North Carolina Stable Value Fund | Stable Value | \$391,881,968 | 20.56\% | 31,442 | \$394,863,605 | 24.86\% | 31,687 | \$373,505,519 | 21.38\% | 31,614 |
| North Carolina Fixed Income Fund | Fixed Income | \$230,962,961 | 12.12\% | 45,202 | \$192,454,197 | 12.11\% | 45,446 | \$209,056,410 | 11.97\% | 45,826 |
| North Carolina Fixed Income Index Fund | Fixed Income | \$19,782,676 | 1.04\% | 2,234 | \$16,214,504 | 1.02\% | 2,033 | \$16,210,640 | 0.93\% | 1,891 |
| North Carolina Treasury Inflation Protected Securities | Fixed Income | \$39,559,473 | 2.08\% | 14,937 | \$36,286,739 | 2.28\% | 15,624 | \$39,443,199 | 2.26\% | 16,254 |
| North Carolina Large Cap Core Fund | Large-Cap Stock | \$335,287,050 | 17.59\% | 9,261 | \$232,952,764 | 14.66\% | 8,622 | \$272,187,041 | 15.58\% | 8,179 |
| North Carolina Large Cap Index Fund | Large-Cap Stock | \$376,353,728 | 19.75\% | 47,170 | \$313,315,041 | 19.72\% | 47,587 | \$373,993,780 | 21.41\% | 48,105 |
| North Carolina Small/Mid Cap Core Fund | Small-Cap Stock | \$182,364,882 | 9.57\% | 46,756 | \$143,650,320 | 9.04\% | 47,008 | \$154,608,849 | 8.85\% | 47,332 |
| North Carolina Small/Mid Cap Index Fund | Small-Cap Stock | \$47,092,739 | 2.47\% | 2,099 | \$36,832,945 | 2.32\% | 2,158 | \$42,414,399 | 2.43\% | 2,178 |
| North Carolina International Fund | Global/Intl Stock | \$214,936,694 | 11.28\% | 46,721 | \$166,414,415 | 10.48\% | 46,901 | \$200,526,994 | 11.48\% | 47,265 |
| North Carolina International Index Fund | Global/Intl Stock | \$20,961,631 | 1.10\% | 1,370 | \$15,846,431 | 1.00\% | 1,391 | \$19,567,013 | 1.12\% | 1,424 |
| North Carolina Inflation Responsive Fund | Specialty | \$46,671,024 | 2.45\% | 41,709 | \$39,820,756 | 2.51\% | 42,308 | \$45,125,910 | 2.58\% | 42,836 |
| Total Plan Assets |  | \$1,905,854,826 | 100.00\% |  | \$1,588,651,716 | 100.00\% |  | \$1,746,639,753 | 100.00\% |  |

Assets reflect actual participant account balances and do not include expense account assets.

The total number of unique participants in the 457 Plan as of September 30, 2023 was 56,682.

The average monthly employee deferral from October 1, 2022 to September 30, 2023 was $\$ 200.66$ for the 457 Plan.

The average active participation rate from October 1, 2022 to September 30, 2023 was $9.05 \%$ for the 457 Plan

The GoalMaker utilization among new members as of September 30, 2023 was $91.94 \%$ for the 457 Plan.

The GoalMaker utilization among members as of September 30, 2023 was $73.31 \%$ for the 457 Plan.

## NC 401(k) \& 457 Deferred Compensation Plan Results

## NC 401(k) Plan



## NC 401(k) \& 457 Deferred Compensation Plan Results

## NC 457 Plan

| 457 Plan Percentage Gain |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Assets (9/30/2022) | Contributions | Distributions | Earnings | Assets (9/30/2023) | 23) Percentage Gain |
| NC 457 Plan | \$1,588,651,716 | \$91,318,876 | \$126,673,329 | \$193,342,490 | \$1,746,639,753 | 53 12.45\% |
| 457 Plan |  |  |  |  |  |  |
|  |  | 3Q 2022 |  | 3Q 2023 | Difference \# | Difference \% |
| Memb | ith an Account Balan | 56,714 |  | 56,682 | -32 | -0.06\% |
| Avera | count Balance | \$28,012 |  | \$30,815 | \$2,803 | 10.01\% |
| Media | ount Balance | \$4,685 |  | \$5,454 | \$768 | 16.40\% |

457 Member Breakdown



Member breakdown reflects status on recordkeeping system updated from limited indicative data received from employers which may cause the active status to be inflated. Distributions do not include Deemed Distributions or Loan Defaults/Offsets.

NC 401(k) \& 457 Deferred Compensation Plan Results

## NC 401(k) Plan

| 401(k) Plan Quarterly Enrollments \& Contribution Changes |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3Q 2020 | 3Q 2021 | $\begin{gathered} \text { 3Q } 2021 \\ \% \text { of Change } \end{gathered}$ | 3Q 2022 | $\begin{gathered} \text { 3Q } 2022 \\ \text { \% of Change } \end{gathered}$ | 3Q 2023 | $\begin{gathered} \text { 3Q } 2023 \\ \text { \% of Change } \end{gathered}$ |
| Enrollments | 3,186 | 5,677 | 43.88\% | 6,186 | 8.97\% | 6,366 | 2.91\% |
| \% of New Hires Enrolled in Plan | 27.63\% | 34.67\% | 20.31\% | 33.65\% | -2.96\% | 34.26\% | 1.84\% |
| GoalMaker Elections | 2,982 | 5,374 | 44.51\% | 5,865 | 9.14\% | 5,976 | 1.89\% |
| Contribution Changes |  |  |  |  |  |  |  |
| Deferral Decreases | 2,407 | 2,660 | 9.51\% | 3,548 | 33.38\% | 3,149 | -11.25\% |
| Deferral Increases | 6,945 | 7,595 | 8.56\% | 5,890 | -22.45\% | 7,336 | 24.55\% |
| Pre-tax Participation Rate | 21.09\% | 21.44\% | 1.66\% | 21.99\% | 2.55\% | 21.88\% | -0.50\% |
| Roth Participation Rate | 9.15\% | 9.45\% | 3.12\% | 9.91\% | 4.90\% | 9.71\% | -1.99\% |
| Voluntary (Employee \& Roth) Participation Rate | 27.44\% | 27.90\% | 1.64\% | 28.62\% | 2.58\% | 28.32\% | -1.06\% |


| 401(k) Plan Quarterly Enrollments \& Contribution Change Method |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 3Q 2020 | 3Q 2021 | 3Q 2022 | 3Q 2023 |
| Method of Enrollment |  |  |  |  |
| Paper Form | 65.59\% | 56.13\% | 59.13\% | 62.86\% |
| Pseudo Enrollment | 26.13\% | 35.07\% | 32.20\% | 29.32\% |
| Internet | 8.28\% | 8.80\% | 8.67\% | 7.82\% |
| Method of Contribution Change |  |  |  |  |
| Internet | 97.23\% | 94.09\% | 94.24\% | 89.79\% |
| Paper Form | 2.70\% | 5.83\% | 5.72\% | 9.26\% |
| Participant Service Center | 0.00\% | 0.00\% | 0.00\% | 0.87\% |
| VRU | 0.07\% | 0.08\% | 0.03\% | 0.08\% |

Participation rates for YTD and quarter are based on the population actively contributing for the time period reported.
As a result, the participation results will vary.

## NC 401(k) \& 457 Deferred Compensation Plan Results

## NC 401(k) Plan

| 401(k) Plan YTD Enrollments \& Contribution Changes |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2020 | 2021 | $\begin{gathered} 2021 \\ \% \text { of Change } \end{gathered}$ | 2022 | $\begin{gathered} 2022 \\ \text { \% of Change } \end{gathered}$ | 2023 | $\begin{gathered} 2023 \\ \text { \% of Change } \end{gathered}$ |
| Enrollments | 10,138 | 12,806 | 20.83\% | 16,578 | 29.45\% | 16,530 | -0.29\% |
| \% of New Hires Enrolled in Plan | 42.24\% | 44.20\% | 4.42\% | 46.31\% | 4.78\% | 43.65\% | -5.73\% |
| GoalMaker Elections | 9,456 | 12,117 | 21.96\% | 15,885 | 31.10\% | 15,914 | 0.18\% |
| Contribution Changes |  |  |  |  |  |  |  |
| Deferral Decreases | 8,893 | 7,654 | -16.19\% | 10,474 | 36.84\% | 8,858 | -15.43\% |
| Deferral Increases | 21,974 | 23,621 | 6.97\% | 19,692 | -16.63\% | 21,150 | 7.40\% |
| Pre-tax Participation Rate | 22.32\% | 22.75\% | 1.91\% | 23.67\% | 4.05\% | 23.28\% | -1.69\% |
| Roth Participation Rate | 9.62\% | 10.01\% | 3.85\% | 10.63\% | 6.23\% | 10.30\% | -3.11\% |
| Voluntary (Employee \& Roth) Participation Rate | 28.85\% | 29.43\% | 1.96\% | 30.63\% | 4.09\% | 29.95\% | -2.23\% |


| 401(k) Plan YTD Enrollments \& Contribution Change Method |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2020 | 2021 | 2022 | 2023 |
| Method of Enrollment |  |  |  |  |
| Paper Form | 66.04\% | 60.26\% | 59.24\% | 62.04\% |
| Pseudo Enrollment | 26.90\% | 30.19\% | 32.47\% | 28.08\% |
| Internet | 7.05\% | 9.55\% | 8.29\% | 9.88\% |
| Method of Contribution Change |  |  |  |  |
| Internet | 97.45\% | 95.78\% | 92.91\% | 89.70\% |
| Paper | 2.48\% | 4.07\% | 7.02\% | 9.63\% |
| Participant Service Center | 0.00\% | 0.08\% | 0.00\% | 0.58\% |
| VRU | 0.07\% | 0.06\% | 0.07\% | 0.08\% |

Participation rates for YTD and quarter are based on the population actively contributing for the time period reported.
As a result, the participation results will vary.

## NC 401(k) \& 457 Deferred Compensation Plan Results

## NC 457 Plan

457 Plan Quarterly Enrollments \& Contribution Changes

|  | 3Q 2020 | 3Q 2021 | $\begin{gathered} \text { 3Q } 2021 \\ \text { \% of Change } \end{gathered}$ | 3Q 2022 | $\begin{gathered} \text { 3Q } 2022 \\ \text { \% of Change } \end{gathered}$ | 3Q 2023 | $\begin{gathered} \text { 3Q } 2023 \\ \text { \% of Change } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Enrollments | 665 | 1,039 | 56.24\% | 1,145 | 10.20\% | 1,351 | 17.99\% |
| \% of New Hires Enrolled in Plan | 7.76\% | 8.61\% | 10.91\% | 8.06\% | -6.29\% | 9.23\% | 14.47\% |
| GoalMaker Elections | 585 | 939 | 60.51\% | 1,070 | 13.95\% | 1,254 | 17.20\% |
| Contribution Changes |  |  |  |  |  |  |  |
| Deferral Decreases | 530 | 634 | 19.62\% | 792 | 24.92\% | 710 | -10.35\% |
| Deferral Increases | 1,462 | 1,392 | -4.79\% | 1,121 | -19.47\% | 1,228 | 9.55\% |
| Pre-tax Participation Rate | 8.33\% | 8.01\% | -3.92\% | 7.56\% | -5.52\% | 7.00\% | -7.50\% |
| Roth Participation Rate | 2.25\% | 2.38\% | 5.50\% | 2.47\% | 3.85\% | 2.34\% | -5.34\% |
| Voluntary (Employee \& Roth) Participation Rate | 9.48\% | 9.27\% | -2.18\% | 8.90\% | -4.03\% | 8.30\% | -6.70\% |


| 457 Plan Quarterly Enrollments \& Contribution Change Method |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 3Q 2020 | 3Q 2021 | 3Q 2022 | 3Q 2023 |
| Method of Enrollment |  |  |  |  |
| Paper Form | 78.59\% | 72.67\% | 72.14\% | 68.14\% |
| Pseudo Enrolment | 5.09\% | 8.85\% | 12.05\% | 14.19\% |
| Intemet | 16.32\% | 18.48\% | 15.81\% | 17.66\% |
| Method of Contribution Change |  |  |  |  |
| Intemet | 98.37\% | 97.24\% | 96.44\% | 97.84\% |
| Paper Form | 1.63\% | 2.72\% | 3.48\% | 1.81\% |
| Participant Serice Center | 0.00\% | 0.00\% | 0.00\% | 0.23\% |
| VRU | 0.00\% | 0.04\% | 0.08\% | 0.12\% |

Participation rates for YTD and quarter are based on the population actively contributing for the time period reported.
As a result, the participation results will vary.

## NC 401(k) \& 457 Deferred Compensation Plan Results

## NC 457 Plan

| 457 Plan YTD Enrollments \& Contribution Changes |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2020 | 2021 | $\begin{gathered} 2021 \\ \% \text { of Change } \end{gathered}$ | 2022 | $\begin{gathered} 2022 \\ \% \text { of Change } \end{gathered}$ | 2023 | $\begin{gathered} 2023 \\ \text { \% of Change } \end{gathered}$ |
| Enrollments | 2,242 | 2,617 | 16.73\% | 3,042 | 16.24\% | 3,504 | 15.19\% |
| \% of New Hires Enrolled in Plan | 12.54\% | 12.31\% | -1.84\% | 11.20\% | -9.03\% | 12.05\% | 7.62\% |
| GoalMaker Elections | 1,987 | 2,367 | 19.12\% | 2,820 | 19.14\% | 3,250 | 15.25\% |
| Contribution Changes |  |  |  |  |  |  |  |
| Deferral Decreases | 2,085 | 1,782 | -14.53\% | 1,547 | -13.19\% | 1,972 | 27.47\% |
| Deferral Increases | 4,129 | 4,243 | 2.76\% | 2,615 | -38.37\% | 3,790 | 44.93\% |
| Pre-tax Participation Rate | 8.82\% | 8.49\% | -3.73\% | 8.18\% | -3.67\% | 7.42\% | -9.27\% |
| Roth Participation Rate | 2.37\% | 2.56\% | 7.95\% | 2.69\% | 5.17\% | 2.46\% | -8.52\% |
| Voluntary (Employee \& Roth) Participation Rate | 10.01\% | 9.84\% | -1.69\% | 9.58\% | -2.61\% | 8.78\% | -8.37\% |

457 Plan YTD Enrollments \& Contribution Change Method

|  | 2020 | 2021 | 2022 | 2023 |
| :---: | :---: | :---: | :---: | :---: |
| Method of Enrollment |  |  |  |  |
| Paper Form | 80.55\% | 74.25\% | 72.07\% | 67.08\% |
| Pseudo Enrollment | 6.90\% | 6.73\% | 7.79\% | 13.15\% |
| Internet | 12.55\% | 19.01\% | 20.14\% | 19.77\% |
| Method of Contribution Change |  |  |  |  |
| Internet | 98.26\% | 97.65\% | 96.02\% | 97.98\% |
| Paper | 1.69\% | 2.27\% | 3.88\% | 1.81\% |
| Participant Service Center | 0.00\% | 0.00\% | 0.00\% | 0.17\% |
| VRU | 0.05\% | 0.09\% | 0.09\% | 0.05\% |

Participation rates for YTD and quarter are based on the population actively contributing for the time period reported.
As a result, the participation results will vary.

## NC 401(k) \& 457 Deferred Compensation Plan Results

## NC 401(k) Plan

| 401(k) Contributions |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3Q 2020 | 3Q 2021 | $\text { 3Q } 2021$ <br> Change \% | 3Q 2022 | $\text { 3Q } 2022$ <br> Change \% | 3Q 2023 | $\text { 3Q } 2023$ <br> Change \% |
| Employee Contributions | \$64,459,120 | \$71,984,055 | 11.67\% | \$73,963,560 | 2.75\% | \$73,499,617 | -0.63\% |
| Roth | \$17,427,031 | \$20,773,714 | 19.20\% | \$23,322,513 | 12.27\% | \$23,778,066 | 1.95\% |
| Total Employee Contributions | \$81,886,151 | \$92,757,769 | 13.28\% | \$97,286,073 | 4.88\% | \$97,277,682 | -0.01\% |
| Employer Contributions | \$59,159,053 | \$62,548,114 | 5.73\% | \$71,832,559 | 14.84\% | \$77,762,751 | 8.26\% |
| QNEC | \$93,581 | \$2,600 | -97.22\% | \$7,258 | 179.14\% | \$42,108 | 480.16\% |
| Rollovers | \$13,985,161 | \$17,847,278 | 27.62\% | \$16,354,698 | -8.36\% | \$15,235,924 | -6.84\% |
| Total Contributions | \$155,123,945 | \$173,155,761 | 11.62\% | \$185,480,588 | 7.12\% | \$190,318,465 | 2.61\% |
| Average Voluntary Contributions | \$212 | \$237 | 11.42\% | \$248 | 4.68\% | \$244 | -1.67\% |
| Average Roth Contributions | \$138 | \$162 | 16.87\% | \$179 | 10.87\% | \$183 | 2.46\% |
| Average Employee Contributions | \$209 | \$236 | 13.08\% | \$252 | 6.74\% | \$251 | -0.44\% |


| 401(k) Contributions |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2020 | 2021 | $2021$ <br> Change \% | 2022 | $2022$ <br> Change \% | 2023 | $2023$ <br> Change \% |
| Employee Contributions | \$199,682,790 | \$214,869,776 | 7.61\% | \$226,193,676 | 5.27\% | \$232,113,109 | 2.62\% |
| Roth | \$52,372,543 | \$60,877,942 | 16.24\% | \$68,821,706 | 13.05\% | \$73,304,488 | 6.51\% |
| Total Employee Contributions | \$252,055,333 | \$275,747,718 | 9.40\% | \$295,015,382 | 6.99\% | \$305,417,597 | 3.53\% |
| Employer Contributions | \$174,697,599 | \$180,428,740 | 3.28\% | \$200,168,484 | 10.94\% | \$225,025,686 | 12.42\% |
| QNEC | \$129,097 | \$48,410 | -62.50\% | \$17,780 | -63.27\% | \$55,032 | 209.51\% |
| Rollovers | \$38,925,214 | \$47,315,707 | 21.56\% | \$57,636,717 | 21.81\% | \$45,183,721 | -21.61\% |
| Total Contributions | \$465,807,243 | \$503,540,575 | 8.10\% | \$552,838,363 | 9.79\% | \$575,682,036 | 4.13\% |
| Average Voluntary Contributions | \$205 | \$219 | 6.79\% | \$231 | 5.14\% | \$239 | 3.68\% |
| Average Roth Contributions | \$130 | \$147 | 12.70\% | \$162 | 10.26\% | \$177 | 9.38\% |
| Average Employee Contributions | \$202 | \$219 | 8.54\% | \$234 | 6.80\% | \$246 | 5.29\% |

Average contributions for YTD and the quarter are based on the population actively contributing for the time period reported.
As a result, the average contribution amounts will vary.

## NC 401(k) \& 457 Deferred Compensation Plan Results

## NC 457 Plan

| 457 Contributions |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3Q 2020 | 3Q 2021 | $\text { 3Q } 2021$ <br> Change \% | 3Q 2022 | $\text { 3Q } 2022$ <br> Change \% | 3Q 2023 | $\text { 3Q } 2023$ <br> Change \% |
| Employee Contributions | \$15,180,008 | \$16,283,397 | 7.27\% | \$15,820,959 | -2.84\% | \$14,008,074 | -11.46\% |
| Roth | \$2,875,680 | \$3,571,465 | 24.20\% | \$4,093,449 | 14.62\% | \$3,836,289 | -6.28\% |
| Total Employee Contributions | \$18,055,687 | \$19,854,862 | 9.96\% | \$19,914,408 | 0.30\% | \$17,844,362 | -10.39\% |
| Employer Contributions | \$1,025,238 | \$1,076,975 | 5.05\% | \$1,381,689 | 28.29\% | \$1,572,147 | 13.78\% |
| QNEC | \$1,695 | \$21,192 | 1150.62\% | \$0 | -100.00\% | \$7,152 | 100.00\% |
| Rollovers | \$1,244,851 | \$3,092,532 | 148.43\% | \$3,281,503 | 6.11\% | \$1,901,619 | -42.05\% |
| Total Contributions | \$20,327,470 | \$24,045,561 | 18.29\% | \$24,577,600 | 2.21\% | \$21,325,281 | -13.23\% |
| Average Voluntary Contributions | \$169 | \$188 | 10.80\% | \$200 | 6.48\% | \$188 | -6.13\% |
| Average Roth Contributions | \$151 | \$169 | 11.83\% | \$190 | 12.57\% | \$171 | -10.40\% |
| Average Employee Contributions | \$178 | \$198 | 11.67\% | \$215 | 8.27\% | \$201 | -6.54\% |


| 457 Contributions |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2020 | 2021 | $2021$ <br> Change \% | 2022 | $2022$ <br> Change \% | 2023 | $2023$ <br> Change \% |
| Employee Contributions | \$30,376,915 | \$31,540,052 | 3.83\% | \$49,550,201 | 57.10\% | \$47,012,422 | -5.12\% |
| Roth | \$5,529,988 | \$6,868,511 | 24.20\% | \$12,359,019 | 79.94\% | \$12,809,694 | 3.65\% |
| Total Employee Contributions | \$35,906,902 | \$38,408,563 | 6.97\% | \$61,909,219 | 61.19\% | \$59,822,116 | -3.37\% |
| Employer Contributions | \$1,997,371 | \$2,128,044 | 6.54\% | \$3,829,338 | 79.95\% | \$4,376,325 | 14.28\% |
| QNEC | \$4,980 | \$22,914 | 360.15\% | \$3,707 | -83.82\% | \$12,419 | 235.03\% |
| Rollovers | \$3,005,922 | \$5,347,971 | 77.91\% | \$7,995,938 | 49.51\% | \$4,403,963 | -44.92\% |
| Total Contributions | \$40,915,175 | \$45,907,492 | 12.20\% | \$73,738,202 | 60.62\% | \$68,614,824 | -6.95\% |
| Average Voluntary Contributions | \$162 | \$176 | 8.55\% | \$188 | 6.86\% | \$192 | 2.36\% |
| Average Roth Contributions | \$137 | \$156 | 13.93\% | \$173 | 10.79\% | \$174 | 0.33\% |
| Average Employee Contributions | \$169 | \$186 | 10.10\% | \$202 | 8.61\% | \$207 | 2.36\% |

Average contributions for YTD and the quarter are based on the population actively contributing for the time period reported.
As a result, the average contribution amounts will vary.

## NC 401(k) \& 457 Deferred Compensation Plan Results

## 401(k) GoalMaker Participation

|  | $9 / 30 / 2020$ | $9 / 30 / 2021$ | $9 / 30 / 2022$ |  |
| :--- | ---: | ---: | ---: | ---: |
| Total Plan Assets in GoalMaker | $\$ 5,809,841,880$ | $\$ 6,986,520,063$ | $\$ 5,798,097,491$ | $\$ 6,716,470,578$ |
| Total \# of Participants in GoalMaker | 179,135 | 186,725 | 198,240 | 207,883 |
| Year to Date $\%$ of New Enrollments with Goalmaker Election | $93.29 \%$ | $94.21 \%$ | $94.88 \%$ | $94.33 \%$ |
| Total Participation Rate | $68.11 \%$ | $69.69 \%$ | $71.04 \%$ | $72.70 \%$ |
| Prudential's Book of Business GoalMaker Average Participation Rate* | $51.26 \%$ | $53.09 \%$ | $55.79 \%$ | $56.29 \%$ |
| Total \% of Assets | $50.07 \%$ | $50.47 \%$ | $50.59 \%$ | $51.91 \%$ |


| Participant Age Range | Conservative | Moderate | Aggressive | Total |
| :---: | :---: | :---: | :---: | :---: |
| Less than 25 | 1,429 | 5,763 | 1,535 | 8,727 |
| Age 25-34 | 8,328 | 25,770 | 10,328 | 44,426 |
| Age 35-44 | 9,929 | 26,765 | 13,665 | 50,359 |
| Age 45-54 | 10,048 | 27,385 | 12,616 | 50,049 |
| Age 55-64 | 9,992 | 21,172 | 7,057 | 38,221 |
| Age 65+ | 5,580 | 8,213 | 2,308 | 16,101 |
| Total | 45,306 | 115,068 | 47,509 | 207,883 |


| Participant Age Range | Conservative | Moderate | Aggressive |  |
| :--- | ---: | ---: | ---: | ---: |
| Less than 25 | $\$ 4,500,601$ | $\$ 16,631,720$ | $\$ 7,923,212$ | $\$ 29,055,534$ |
| Age 25-34 | $\$ 70,051,008$ | $\$ 217,531,843$ | $\$ 163,445,099$ | $\$ 451,027,951$ |
| Age 35-44 | $\$ 171,387,509$ | $\$ 523,587,142$ | $\$ 534,558,196$ | $\$ 1,229,532,847$ |
| Age 45-54 | $\$ 325,336,077$ | $\$ 956,783,807$ | $\$ 804,839,751$ | $\$ 2,086,959,636$ |
| Age 55-64 | $\$ 454,301,240$ | $\$ 962,482,527$ | $\$ 485,700,974$ | $\$ 1,902,484,741$ |
| Age 65+ | $\$ 341,185,842$ | $\$ 486,206,107$ | $\$ 190,017,921$ | $\$ 1,017,409,869$ |
| Total | $\$ 1,366,762,277$ | $\$ 3,163,223,146$ | $\$ 2,186,485,155$ | $\$ 6,716,470,578$ |

*Prudential's Defined Contribution book of business averages.

## 401(k) Asset Allocation by Age Group - Assets for Participants Not in GoalMaker

## As of September 30, 2023



| Asset Class | Less Than 25 | 25-34 | 35-44 | 45-54 | 55-64 | 65+ | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Stable Value | \$191,217 | \$6,597,271 | \$52,515,800 | \$255,545,675 | \$510,609,849 | \$769,674,488 | \$1,595,134,300 |
| Fixed Income | \$77,001 | \$2,457,127 | \$16,848,379 | \$84,531,216 | \$134,756,494 | \$154,187,497 | \$392,857,714 |
| Large-Cap Stock | \$871,768 | \$20,608,009 | \$139,921,459 | \$892,464,785 | \$1,026,671,587 | \$1,235,722,965 | \$3,316,260,573 |
| Small-Cap Stock | \$242,173 | \$7,954,443 | \$46,423,968 | \$173,453,390 | \$170,609,695 | \$149,496,116 | \$548,179,785 |
| International Stock | \$249,907 | \$7,388,658 | \$34,661,025 | \$112,108,731 | \$98,965,030 | \$76,190,155 | \$329,563,506 |
| Specialty | \$42,735 | \$1,506,436 | \$4,577,254 | \$10,792,439 | \$13,883,418 | \$9,343,959 | \$40,146,241 |
| Total Assets | \$1,674,801 | \$46,511,944 | \$294,947,885 | \$1,528,896,237 | \$1,955,496,072 | \$2,394,615,181 | \$6,222,142,121 |
| \% Assets | 0.03\% | 0.75\% | 4.74\% | 24.57\% | 31.43\% | 38.49\% | 100.00\% |
| Total Participants | 289 | 2,697 | 7,137 | 21,918 | 22,695 | 23,323 | 78,059 |
| Average Account Balance | \$5,795 | \$17,246 | \$41,327 | \$69,755 | \$86,164 | \$102,672 | \$79,711 |

## 401(k) Asset Allocation by Age Group - Assets for Participants in GoalMaker

## As of September 30, 2023



| Asset Class | Less Than 25 | 25-34 | 35-44 | 45-54 | 55-64 | 65+ | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Stable Value | \$5,974 | \$340,803 | \$8,632,333 | \$81,408,392 | \$183,919,812 | \$175,340,411 | \$449,647,726 |
| Fixed Income | \$2,197,076 | \$40,354,751 | \$174,276,722 | \$556,895,568 | \$730,509,114 | \$448,741,287 | \$1,952,974,516 |
| Large-Cap Stock | \$9,335,361 | \$142,164,039 | \$361,712,071 | \$511,106,797 | \$374,389,741 | \$163,969,973 | \$1,562,677,981 |
| Small-Cap Stock | \$3,915,489 | \$59,129,404 | \$148,354,260 | \$204,049,007 | \$130,803,377 | \$49,905,603 | \$596,157,140 |
| International Stock | \$10,930,053 | \$167,721,439 | \$429,748,356 | \$587,349,207 | \$386,016,655 | \$143,284,264 | \$1,725,049,974 |
| Specialty | \$2,671,581 | \$41,317,515 | \$106,809,105 | \$146,150,665 | \$96,846,043 | \$36,168,331 | \$429,963,240 |
| Total Assets | \$29,055,534 | \$451,027,951 | \$1,229,532,847 | \$2,086,959,636 | \$1,902,484,741 | \$1,017,409,869 | \$6,716,470,578 |
| \% Assets | 0.43\% | 6.72\% | 18.31\% | 31.07\% | 28.33\% | 15.15\% | 100.00\% |
| Total Participants | 8,727 | 44,426 | 50,359 | 50,049 | 38,221 | 16,101 | 207,883 |
| Average Account Balance | \$3,329 | \$10,152 | \$24,415 | \$41,698 | \$49,776 | \$63,189 | \$32,309 |

## 401(k) GoalMaker Participation




Participation by Age Range


Assets by Age Range
Less than 25
1\% Age 25-34


## NC 401(k) \& 457 Deferred Compensation Plan Results

## 457 GoalMaker Participation

|  | 9/30/2020 | 9/30/2021 | 9/30/2022 | 9/30/2023 |
| :---: | :---: | :---: | :---: | :---: |
| Total Plan Assets in GoalMaker | \$517,971,348 | \$634,886,177 | \$540,582,626 | \$623,171,453 |
| Total \# of Participants in GoalMaker | 40,098 | 40,508 | 40,983 | 41,553 |
| Year to Date \% of New Enrollments with Goalmaker Election | 87.57\% | 91.71\% | 91.17\% | 92.70\% |
| Total Participation Rate | 70.75\% | 71.62\% | 72.26\% | 73.31\% |
| Prudential's Book of Business GoalMaker Average Participation Rate* | 51.26\% | 53.09\% | 55.79\% | 56.29\% |
| Total \% of Assets | 32.30\% | 33.31\% | 34.03\% | 35.68\% |


| Participant Age Range | Conservative | Moderate | Aggressive | Total |
| :---: | :---: | :---: | :---: | :---: |
| Less than 25 | 120 | 585 | 236 | 941 |
| Age 25-34 | 1,396 | 4,190 | 2,234 | 7,820 |
| Age 35-44 | 2,188 | 5,483 | 3,153 | 10,824 |
| Age 45-54 | 2,580 | 5,855 | 2,899 | 11,334 |
| Age 55-64 | 2,428 | 4,093 | 1,531 | 8,052 |
| Age 65+ | 1,010 | 1,211 | 361 | 2,582 |
| Total | 9,722 | 21,417 | 10,414 | 41,553 |


| Participant Age Range | Conservative | Moderate | Aggressive |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Less than 25 | $\$ 186,619$ | $\$ 1,072,276$ | $\$ 804,945$ | $\$ 2,063,840$ |
| Age 25-34 | $\$ 3,987,228$ | $\$ 15,570,685$ | $\$ 14,284,357$ | $\$ 33,842,270$ |
| Age 35-44 | $\$ 10,647,686$ | $\$ 42,738,532$ | $\$ 41,112,690$ | $\$ 94,498,908$ |
| Age 45-54 | $\$ 24,885,578$ | $\$ 80,280,709$ | $\$ 63,897,612$ | $\$ 169,063,898$ |
| Age 55-64 | $\$ 45,326,733$ | $\$ 87,455,279$ | $\$ 51,135,898$ | $\$ 183,917,910$ |
| Age 65+ | $\$ 48,823,469$ | $\$ 66,124,895$ | $\$ 24,836,262$ | $\$ 139,784,625$ |
| Total | $\$ 133,857,312$ | $\$ 293,242,376$ | $\$ 196,071,765$ | $\$ 623,171,453$ |

*Prudential's Defined Contribution book of business averages.

## 457 Asset Allocation by Age Group - Assets for Participants Not in GoalMaker

## As of September 30, 2023



| Asset Class | Less Than 25 | 25-34 | 35-44 | 45-54 | 55-64 | 65+ | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Stable Value | \$19,858 | \$369,543 | \$3,878,378 | \$23,312,814 | \$70,670,156 | \$225,889,779 | \$324,140,528 |
| Fixed Income | \$5,813 | \$283,914 | \$2,082,805 | \$9,848,734 | \$19,669,000 | \$37,974,458 | \$69,864,723 |
| Large-Cap Stock | \$111,575 | \$3,445,392 | \$17,843,838 | \$67,780,847 | \$135,814,590 | \$282,105,104 | \$507,101,346 |
| Small-Cap Stock | \$27,261 | \$1,376,743 | \$7,846,533 | \$27,927,107 | \$42,712,269 | \$65,007,915 | \$144,897,828 |
| International Stock | \$18,643 | \$937,232 | \$5,344,086 | \$14,219,300 | \$19,994,932 | \$29,376,973 | \$69,891,166 |
| Specialty | \$5,634 | \$121,745 | \$564,317 | \$1,561,214 | \$3,128,307 | \$2,191,492 | \$7,572,709 |
| Total Assets | \$188,785 | \$6,534,569 | \$37,559,955 | \$144,650,015 | \$291,989,254 | \$642,545,721 | \$1,123,468,300 |
| \% Assets | 0.02\% | 0.58\% | 3.34\% | 12.88\% | 25.99\% | 57.19\% | 100.00\% |
| Total Participants | 39 | 498 | 1,583 | 3,463 | 4,325 | 5,221 | 15,129 |
| Average Account Balance | \$4,841 | \$13,122 | \$23,727 | \$41,770 | \$67,512 | \$123,069 | \$74,259 |

## 457 Asset Allocation by Age Group - Assets for Participants in GoalMaker

## As of September 30, 2023



| Asset Class | Less Than 25 | 25-34 | 35-44 | 45-54 | 55-64 | 65+ | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Stable Value | \$109 | \$37,267 | \$808,926 | \$7,129,101 | \$18,249,289 | \$23,140,298 | \$49,364,990 |
| Fixed Income | \$124,503 | \$2,842,963 | \$13,610,884 | \$46,069,063 | \$70,674,969 | \$61,523,144 | \$194,845,525 |
| Large-Cap Stock | \$674,315 | \$10,725,934 | \$27,679,669 | \$41,017,309 | \$36,218,048 | \$22,764,200 | \$139,079,475 |
| Small-Cap Stock | \$281,068 | \$4,447,714 | \$11,385,685 | \$16,249,317 | \$12,653,217 | \$7,108,420 | \$52,125,420 |
| International Stock | \$790,073 | \$12,661,940 | \$32,853,380 | \$46,917,641 | \$36,877,329 | \$20,102,478 | \$150,202,841 |
| Specialty | \$193,773 | \$3,126,454 | \$8,160,365 | \$11,681,468 | \$9,245,058 | \$5,146,085 | \$37,553,202 |
| Total Assets | \$2,063,840 | \$33,842,270 | \$94,498,908 | \$169,063,898 | \$183,917,910 | \$139,784,625 | \$623,171,453 |
| \% Assets | 0.33\% | 5.43\% | 15.16\% | 27.13\% | 29.51\% | 22.43\% | 100.00\% |
| Total Participants | 941 | 7,820 | 10,824 | 11,334 | 8,052 | 2,582 | 41,553 |
| Average Account Balance | \$2,193 | \$4,328 | \$8,730 | \$14,917 | \$22,841 | \$54,138 | \$14,997 |

NC 401(k) \& 457 Deferred Compensation Plan Results

## 457 GoalMaker Participation





## NC 401(k) \& 457 Deferred Compensation Plan Results

## Loan Information

| 401(k) YTD Loans |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2020 | 2021 | 2022 | 2023 | Change \% |
| \% of Members in Plan with a Loan | 21.19\% | 19.55\% | 18.44\% | 18.06\% | -2.06\% |
| \# of Outstanding Loans | 41,574 | 38,154 | 36,203 | 35,961 | -0.67\% |
| \# of New Loans 3Q | 2,965 | 3,268 | 3,450 | 3,685 | 6.81\% |
| \# of New Loans YTD | 9,199 | 8,724 | 9,532 | 10,155 | 6.54\% |
| Average Loan Balance | \$6,920 | \$6,908 | \$7,020 | \$7,167 | 2.09\% |
| \# of Coronavirus-Related Loans | \$732 | N/A | N/A | N/A | N/A |
| Total Outstanding Loan Balance | \$287,679,905 | \$263,573,515 | \$254,160,161 | \$257,741,519 | 1.41\% |


| 457 YTD Loans |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2020 | 2021 | 2022 | 2023 | Change \% |
| \% of Members in Plan with a Loan | 14.64\% | 14.04\% | 13.41\% | 13.29\% | -0.92\% |
| \# of Outstanding Loans | 6,162 | 5,739 | 5,314 | 5,184 | -2.45\% |
| \# of New Loans 3Q | 485 | 546 | 516 | 569 | 10.27\% |
| \# of New Loans YTD | 1,435 | 1,410 | 1,401 | 1,556 | 11.06\% |
| Average Loan Balance | \$3,587 | \$3,719 | \$3,820 | \$4,076 | 6.70\% |
| \# of Coronavirus-Related Loans | \$71 | N/A | N/A | N/A | N/A |
| Total Outstanding Loan Balance | \$22,105,329 | \$21,345,064 | \$20,299, 172 | \$21,128,441 | 4.09\% |

[^0]NC 401(k) \& 457 Deferred Compensation Plan Results

## 401(k) Disbursements - Quarterly

| 401(k) Disbursements |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3Q 2020 | 3Q 2021 | $\text { 3Q } 2021$ <br> Change \% | 3Q 2022 | $\text { 3Q } 2022$ <br> Change \% | 3Q 2023 | $\text { 3Q } 2023$ <br> Change \% |
| Term - Lump Sum | \$106,676,961 | \$152,627,244 | 43.07\% | \$151,521,175 | -0.72\% | \$165,219,300 | 9.04\% |
| In-Service | \$18,276,605 | \$15,851,987 | -13.27\% | \$17,017,826 | 7.35\% | \$22,392,182 | 31.58\% |
| State Retirement System | \$4,143,390 | \$5,684,841 | 37.20\% | \$2,944,755 | -48.20\% | \$2,088,037 | -29.09\% |
| Hardship | \$2,628,922 | \$5,390,204 | 105.03\% | \$4,561,427 | -15.38\% | \$5,072,191 | 11.20\% |
| Systematic | \$3,478,349 | \$3,888,736 | 11.80\% | \$4,068,008 | 4.61\% | \$4,203,826 | 3.34\% |
| Deemed Distributions | \$2,575,910 | \$1,470,637 | -42.91\% | \$1,085,988 | -26.16\% | \$1,427,977 | 31.49\% |
| Loan Defaults/Offsets | \$9,959,539 | \$4,216,903 | -57.66\% | \$4,155,873 | -1.45\% | \$3,460,303 | -16.74\% |
| Coronavirus-Related Withdrawal | \$85,022,371 | N/A | N/A | N/A | N/A | N/A | N/A |
| Total Disbursements | \$232,762,047 | \$189,130,552 | -18.75\% | \$185,355,052 | -2.00\% | \$203,863,816 | 9.99\% |


| 401(k) Disbursements |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3Q 2020 | 3Q 2021 | $\text { 3Q } 2021$ <br> Change \% | 3Q 2022 | 3Q 2022 <br> Change \% | 3Q 2023 | $\text { 3Q } 2023$ <br> Change \% |
| Term - Lump Sum | 5,044 | 7,365 | 46.02\% | 8,068 | 9.55\% | 7,984 | -1.04\% |
| In-Service | 1,431 | 1,441 | 0.70\% | 1,696 | 17.70\% | 2,010 | 18.51\% |
| State Retirement System | 109 | 136 | 24.77\% | 70 | -48.53\% | 48 | -31.43\% |
| Hardship | 447 | 1,125 | 151.68\% | 1,174 | 4.36\% | 1,280 | 9.03\% |
| Systematic | 3,661 | 3,868 | 5.65\% | 3,956 | 2.28\% | 3,915 | -1.04\% |
| Coronavirus-Related Withdrawal | 7,120 | N/A | N/A | N/A | N/A | N/A | N/A |
| Total Disbursements | 17,812 | 13,935 | -21.77\% | 14,964 | 7.38\% | 15,237 | 1.82\% |

## Number of Distributions do not include Deemed Distributions or Loan Defaults/Offsets.

[^1]NC 401(k) \& 457 Deferred Compensation Plan Results

## 401(k) Disbursements - Year to Date

| 401(k) Disbursements |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2020 | 2021 | 2021 <br> Change \% | 2022 | 2022 <br> Change \% | 2023 | 2023 <br> Change \% |
| Term - Lump Sum | \$323,266,248 | \$448,867,000 | 38.85\% | \$486,383,150 | 8.36\% | \$497,037,348 | 2.19\% |
| In-Service | \$51,531,655 | \$51,959,300 | 0.83\% | \$63,516,490 | 22.24\% | \$60,233,075 | -5.17\% |
| State Retirement System | \$9,093,623 | \$16,470,534 | 81.12\% | \$9,140,495 | -44.50\% | \$5,993,647 | -34.43\% |
| Hardship | \$10,573,114 | \$12,925,463 | 22.25\% | \$11,204,156 | -13.32\% | \$13,013,604 | 16.15\% |
| Systematic | \$10,707,657 | \$11,495,107 | 7.35\% | \$12,406,592 | 7.93\% | \$12,541,452 | 1.09\% |
| Deemed Distributions | \$3,926,359 | \$4,011,662 | 2.17\% | \$2,944,825 | -26.59\% | \$3,167,395 | 7.56\% |
| Loan Defaults/Offsets | \$16,945,899 | \$11,328,856 | -33.15\% | \$12,654,379 | 11.70\% | \$10,080,397 | -20.34\% |
| Coronavirus-Related Withdrawal | \$153,532,118 | N/A | N/A | N/A | N/A | N/A | N/A |
| Total Disbursements | \$579,576,673 | \$557,057,922 | -3.89\% | \$598,250,087 | 7.39\% | \$602,066,919 | 0.64\% |


| 401(k) Disbursements |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2020 | 2021 | 2021 <br> Change \% | 2022 | 2022 <br> Change \% | 2023 | 2023 <br> Change \% |
| Term - Lump Sum | 16,901 | 20,883 | 23.56\% | 24,550 | 17.56\% | 24,158 | -1.60\% |
| In-Service | 4,187 | 4,023 | -3.92\% | 4,857 | 20.73\% | 5,506 | 13.36\% |
| State Retirement System | 256 | 381 | 48.83\% | 227 | -40.42\% | 142 | -37.44\% |
| Hardship | 1,882 | 2,604 | 38.36\% | 2,887 | 10.87\% | 3,308 | 14.58\% |
| Systematic | 11,236 | 11,499 | 2.34\% | 11,861 | 3.15\% | 11,825 | -0.30\% |
| Coronavirus-Related Withdrawal | 11,851 | N/A | N/A | N/A | N/A | N/A | N/A |
| Total Disbursements | 46,313 | 39,390 | -14.95\% | 44,382 | 12.67\% | 44,939 | 1.26\% |

## Number of Distributions do not include Deemed Distributions or Loan Defaults/Offsets.

[^2]NC 401(k) \& 457 Deferred Compensation Plan Results

## 457 Disbursements - Quarterly

| 457 Disbursements |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3Q 2020 | 3Q 2021 | $\text { 3Q } 2021$ <br> Change \% | 3Q 2022 | $\text { 3Q } 2022$ <br> Change \% | 3Q 2023 | $\text { 3Q } 2023$ <br> Change \% |
| Term - Lump Sum | \$17,131,985 | \$21,682,094 | 26.56\% | \$23,010,724 | 6.13\% | \$22,669,405 | -1.48\% |
| In-Service | \$64,505 | \$3,267,593 | 4965.64\% | \$2,084,250 | -36.21\% | \$3,011,173 | 44.47\% |
| State Retirement System | \$1,457,829 | \$1,486,050 | 1.94\% | \$225,905 | -84.80\% | \$75,037 | -66.78\% |
| Hardship | \$41,695 | \$105,024 | 151.89\% | \$123,411 | 17.51\% | \$157,228 | 27.40\% |
| Systematic | \$1,084,678 | \$1,316,460 | 21.37\% | \$1,323,534 | 0.54\% | \$1,278,570 | -3.40\% |
| Deemed Distributions | \$218,400 | \$140,702 | -35.58\% | \$329,380 | 134.10\% | \$394,652 | 19.82\% |
| Loan Defaults/Offsets | \$1,260,846 | \$337,489 | -73.23\% | \$1,334,235 | 295.34\% | \$306,926 | -77.00\% |
| Coronavirus-Related Withdrawal | \$3,816,841 | N/A | N/A | N/A | N/A | N/A | N/A |
| Total Disbursements | \$25,076,778 | \$28,335,412 | 12.99\% | \$28,431,441 | 0.34\% | \$27,892,992 | -1.89\% |


| 457 Disbursements |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3Q 2020 | 3Q 2021 | $\text { 3Q } 2021$ <br> Change \% | 3Q 2022 | $\text { 3Q } 2022$ <br> Change \% | 3Q 2023 | $\text { 3Q } 2023$ <br> Change \% |
| Term - Lump Sum | 981 | 1,431 | 45.87\% | 1,563 | 9.22\% | 1,464 | -6.33\% |
| In-Service | 17 | 144 | 747.06\% | 183 | 27.08\% | 259 | 41.53\% |
| State Retirement System | 8 | 15 | 87.50\% | 4 | -73.33\% | 3 | -25.00\% |
| Hardship | 27 | 98 | 262.96\% | 101 | 3.06\% | 110 | 8.91\% |
| Systematic | 1,100 | 1,143 | 3.91\% | 1,158 | 1.31\% | 1,112 | -3.97\% |
| Coronavirus-Related Withdrawal | 924 | N/A | N/A | N/A | N/A | N/A | N/A |
| Total Disbursements | 2,133 | 2,831 | 32.72\% | 3,009 | 6.29\% | 2,948 | -2.03\% |

[^3]*Prudential's Defined Contribution book of business averages.

NC 401(k) \& 457 Deferred Compensation Plan Results

## 457 Disbursements - Year to Date

| 457 Disbursements |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2020 | 2021 | 2021 <br> Change \% | 2022 | 2022 <br> Change \% | 2023 | 2023 <br> Change \% |
| Term - Lump Sum | \$44,458,618 | \$65,951,111 | 48.34\% | \$66,854,202 | 1.37\% | \$75,407,814 | 12.79\% |
| In-Service | \$671,125 | \$7,176,905 | 969.38\% | \$7,880,964 | 9.81\% | \$10,424,711 | 32.28\% |
| State Retirement System | \$2,169,103 | \$2,750,806 | 26.82\% | \$774,093 | -71.86\% | \$270,436 | -65.06\% |
| Hardship | \$147,749 | \$225,767 | 52.80\% | \$320,295 | 41.87\% | \$429,448 | 34.08\% |
| Systematic | \$3,326,497 | \$3,749,022 | 12.70\% | \$3,889,514 | 3.75\% | \$3,708,001 | -4.67\% |
| Deemed Distributions | \$362,619 | \$348,276 | -3.96\% | \$535,615 | 53.79\% | \$798,472 | 49.08\% |
| Loan Defaults/Offsets | \$2,006,398 | \$1,090,131 | -45.67\% | \$2,093,435 | 92.04\% | \$950,857 | -54.58\% |
| Coronavirus-Related Withdrawal | \$6,979,132 | N/A | N/A | N/A | N/A | N/A | N/A |
| Total Disbursements | \$60, 121,242 | \$81,292,018 | 35.21\% | \$82,348,118 | 1.30\% | \$101,631,360 | 23.42\% |


| 457 Disbursements |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2020 | 2021 | $2021$ <br> Change \% | 2022 | $2022$ <br> Change \% | 2023 | $2023$ <br> Change \% |
| Term - Lump Sum | 3,371 | 4,164 | 23.52\% | 4,556 | 9.41\% | 4,551 | -0.11\% |
| In-Service | 43 | 374 | 769.77\% | 543 | 45.19\% | 689 | 26.89\% |
| State Retirement System | 24 | 36 | 50.00\% | 11 | -69.44\% | 11 | 0.00\% |
| Hardship | 131 | 216 | 64.89\% | 255 | 18.06\% | 312 | 22.35\% |
| Systematic | 3,511 | 3,456 | -1.57\% | 3,500 | 1.27\% | 3,382 | -3.37\% |
| Coronavirus-Related Withdrawal | 1,542 | N/A | N/A | N/A | N/A | N/A | N/A |
| Total Disbursements | 8,622 | 8,246 | -4.36\% | 8,865 | 7.51\% | 8,945 | 0.90\% |

[^4][^5]NC 401(k) \& 457 Deferred Compensation Plan Results

## 401(k) Plan Asset Allocation/Net Cash Flow July 1, 2023 to September 30, 2023

|  | Less Than 25 | 25-34 | 35-44 | 45-54 | 55-65 | 65+ | TOTAL |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Plan Assets | \$30,730,334 | \$497,539,895 | \$1,524,480,732 | \$3,615,855,873 | \$3,857,980,813 | \$3,412,025,051 | \$12,938,612,698 |
| \% Assets | 0.24\% | 3.85\% | 11.78\% | 27.95\% | 29.82\% | 26.37\% | 100.00\% |
| Total Contributions | \$5,434,669 | \$28,528,630 | \$40,095,187 | \$53,862,583 | \$39,232,723 | \$7,928,750 | \$175,082,541 |
| Rollovers In | \$109,336 | \$998,355 | \$2,660,989 | \$3,989,130 | \$4,594,043 | \$2,884,071 | \$15,235,924 |
| Total Distributions including: | (\$274,958) | $(\$ 5,014,582)$ | (\$12,107,945) | (\$40,559,850) | (\$73,449,335) | (\$67,568,867) | (\$198,975,536) |
| Rollovers Out | $(\$ 64,155)$ | (\$1,634,469) | $(\$ 6,277,759)$ | (\$24,171,740) | (\$40,056,074) | (\$42,067,723) | (\$114,271,919) |
| Cash Distributions | $(\$ 210,803)$ | $(\$ 3,380,113)$ | $(\$ 5,830,186)$ | $(\$ 16,388,110)$ | (\$33,393,260) | $(\$ 25,501,144)$ | (\$84,703,617) |
| Net Cash Flow | \$5,269,047 | \$24,512,403 | \$30,648,231 | \$17,291,863 | (\$29,622,569) | $(\$ 56,756,047)$ | $(\$ 8,657,071)$ |
| Total Unique Participants | 9,016 | 47,123 | 57,496 | 71,967 | 60,916 | 39,424 | 285,942 |
| Avg. Account Balance | \$3,408 | \$10,558 | \$26,515 | \$50,243 | \$63,333 | \$86,547 | \$45,249 |
| Prudential Participant Avg. Account Balance | \$3,911 | \$17,036 | \$46,016 | \$90,911 | \$131,788 | \$135,605 | \$76,724 |

## 401(k) Plan Asset Allocation/Net Cash Flow January 1, 2023 to September 30, 2023

|  | Less Than 25 | 25-34 | 35-44 | 45-54 | 55-65 | 65+ | TOTAL |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Plan Assets | \$30,730,334 | \$497,539,895 | \$1,524,480,732 | \$3,615,855,873 | \$3,857,980,813 | \$3,412,025,051 | \$12,938,612,698 |
| \% Assets | 0.24\% | 3.85\% | 11.78\% | 27.95\% | 29.82\% | 26.37\% | 100.00\% |
| Total Contributions | \$15,643,845 | \$84,676,866 | \$120,444,003 | \$165,339,086 | \$120,150,966 | \$24,243,366 | \$530,498,130 |
| Rollovers In | \$185,849 | \$4,173,627 | \$9,644,590 | \$12,107,451 | \$13,287,315 | \$5,784,889 | \$45,183,721 |
| Total Distributions including: | $(\$ 820,268)$ | (\$15,876,757) | (\$35,047,538) | (\$115,545,042) | (\$228,920,846) | (\$192,608,675) | $(\$ 588,819,127)$ |
| Rollovers Out | $(\$ 120,870)$ | $(\$ 5,673,159)$ | (\$16,593,884) | $(\$ 63,373,200)$ | (\$123,174,970) | (\$107,521,947) | (\$316,458,029) |
| Cash Distributions | $(\$ 699,398)$ | (\$10,203,598) | (\$18,453,654) | (\$52,171,842) | (\$105,745,877) | $(\$ 85,086,729)$ | (\$272,361,098) |
| Net Cash Flow | \$15,009,425 | \$72,973,735 | \$95,041,055 | \$61,901,495 | (\$95,482,566) | (\$162,580,421) | (\$13,137,276) |
| Total Unique Participants | 9,016 | 47,123 | 57,496 | 71,967 | 60,916 | 39,424 | 285,942 |
| Avg. Account Balance | \$3,408 | \$10,558 | \$26,515 | \$50,243 | \$63,333 | \$86,547 | \$45,249 |
| Prudential Participant Avg. Account Balance | \$3,911 | \$17,036 | \$46,016 | \$90,911 | \$131,788 | \$135,605 | \$76,724 |

*Prudential's Defined Contribution book of business averages.

Distributions do not include Deemed Distributions or Loan Defaults/Offsets.

NC 401(k) \& 457 Deferred Compensation Plan Results

## 457 Plan Asset Allocation/Net Cash Flow July 1, 2023 to September 30, 2023

|  | Less Than 25 | 25-34 | 35-44 | 45-54 | 55-65 | 65+ | TOTAL |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Plan Assets | \$2,252,625 | \$40,376,840 | \$132,058,864 | \$313,713,914 | \$475,907,165 | \$782,330,346 | \$1,746,639,753 |
| \% Assets | 0.13\% | 2.31\% | 7.56\% | 17.96\% | 27.25\% | 44.79\% | 100.00\% |
| Total Contributions | \$358,481 | \$2,060,132 | \$4,357,328 | \$6,377,775 | \$5,016,378 | \$1,253,568 | \$19,423,661 |
| Rollovers In | \$34,497 | \$351,573 | \$243,033 | \$650,058 | \$325,949 | \$296,509 | \$1,901,619 |
| Total Distributions including: | $(\$ 16,610)$ | $(\$ 592,967)$ | (\$1,217,863) | (\$2,475,919) | (\$9,061,290) | $(\$ 13,826,764)$ | (\$27,191,413) |
| Rollovers Out | \$0 | $(\$ 253,336)$ | $(\$ 591,648)$ | (\$1,634,066) | (\$5,404,965) | (\$8,108,618) | (\$15,992,634) |
| Cash Distributions | $(\$ 16,610)$ | $(\$ 339,631)$ | $(\$ 626,215)$ | (\$841,853) | (\$3,656,324) | $(\$ 5,718,146)$ | (\$11,198,779) |
| Net Cash Flow | \$376,369 | \$1,818,739 | \$3,382,497 | \$4,551,914 | (\$3,718,963) | (\$12,276,688) | $(\$ 5,866,133)$ |
| Total Unique Participants | 980 | 8,318 | 12,407 | 14,797 | 12,377 | 7,803 | 56,682 |
| Avg. Account Balance | \$2,299 | \$4,854 | \$10,644 | \$21,201 | \$38,451 | \$100,260 | \$30,815 |
| Prudential Participant Avg. Account Balance | \$3,911 | \$17,036 | \$46,016 | \$90,911 | \$131,788 | \$135,605 | \$76,724 |

## 457 Plan Asset Allocation/Net Cash Flow January 1, 2023 to September 30, 2023

|  | Less Than 25 | 25-34 | 35-44 | 45-54 | 55-65 | 65+ | TOTAL |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Plan Assets | \$2,252,625 | \$40,376,840 | \$132,058,864 | \$313,713,914 | \$475,907,165 | \$782,330,346 | \$1,746,639,753 |
| \% Assets | 0.13\% | 2.31\% | 7.56\% | 17.96\% | 27.25\% | 44.79\% | 100.00\% |
| Total Contributions | \$1,032,084 | \$6,648,783 | \$14,356,758 | \$21,028,346 | \$16,940,352 | \$4,204,537 | \$64,210,861 |
| Rollovers In | \$34,585 | \$629,797 | \$585,433 | \$1,139,419 | \$646,089 | \$1,368,641 | \$4,403,963 |
| Total Distributions including: | $(\$ 42,881)$ | (\$1,559,246) | $(\$ 3,238,838)$ | (\$8,326,558) | $(\$ 29,595,364)$ | (\$47,477,524) | (\$90,240,410) |
| Rollovers Out | (\$779) | $(\$ 733,233)$ | $(\$ 1,508,348)$ | (\$4,512,721) | (\$18,800,728) | (\$27,799,679) | (\$53,355,488) |
| Cash Distributions | $(\$ 42,102)$ | $(\$ 826,013)$ | (\$1,730,489) | $(\$ 3,813,837)$ | (\$10,794,637) | (\$19,677,845) | (\$36,884,923) |
| Net Cash Flow | \$1,023,788 | \$5,719,334 | \$11,703,354 | \$13,841,206 | (\$12,008,923) | (\$41,904,346) | (\$21,625,587) |
| Total Unique Participants | 980 | 8,318 | 12,407 | 14,797 | 12,377 | 7,803 | 56,682 |
| Avg. Account Balance | \$2,299 | \$4,854 | \$10,644 | \$21,201 | \$38,451 | \$100,260 | \$30,815 |
| Prudential Participant Avg. Account Balance | \$3,911 | \$17,036 | \$46,016 | \$90,911 | \$131,788 | \$135,605 | \$76,724 |

*Prudential's Defined Contribution book of business averages.

Distributions do not include Deemed Distributions or Loan Defaults/Offsets.

## NC 401(k) \& 457 Deferred Compensation Plan Results

## 401(k) Plan Retirement Preparation Analysis

| 7/1/2023-9/30/2023 |  |
| :--- | ---: |
| Total Retirement Income Calculator Completions | 8,292 |
| Unique Completions | 6,535 |
| Contribution Rate Increase | 2,559 |

Since Inception for Currently Active Participants as of 9/30/2023

| Average Balance, RIC Participant | $\$ 60,248$ |
| :--- | ---: |
| Average Balance, Non-RIC Participant | $\$ 26,423$ |
| Average Contribution Rate, RIC Participant | $6.63 \%$ |
| Average Contribution Rate, Non-RIC Participant | $4.99 \%$ |
| Total Count of Participants with a RIC Gap | 56,271 |
| Average RIC Gap | $\$ 3,663$ |
| Total Count of Participants with a RIC surplus | 20,088 |
| Average RIC Surplus | $\$ 1,248$ |


| 1/1/2023-9/30/2023 |  |
| :--- | ---: |
| Total Retirement Income Calculator Completions | 23,685 |
| Unique Completions | 18,874 |
| Contribution Rate Increase | 7,241 |

Total Retirement Income Calculator Completions - Number of RIC completions for the given time period. If a single participant completed the RIC multiple times within the given time period, they would be counted multiple times.

Unique Completions - Total number of unique active/eligible participants that completed the retirement income calculator during the reporting period.

Contribution Rate Increases - Total number of active/eligible participants that completed the retirement income calculator and increased their contribution rate.

Average Balance RIC Participant - For participants who have a balance greater than $\$ 0$ that have previously completed the RIC - The total balance of active participants divided by the total count of active participants.

Average Balance Non-RIC Participant - For participants who have a balance greater than $\$ 0$ that have NOT previously completed the RIC - The total balance of active participants divided by the total count of active participants.

Average Contribution Rate RIC Participant - For participants who have completed the RIC The total of all contribution rates (\%) for active participants who have completed the RIC divided by the number of active participants that have completed the RIC who have non-zero contribution rates.

Average Contribution Rate Non-RIC Participant - For participants who have NOT completed the RIC - The total of all contribution rates (\%) for active participants who have completed the RIC divided by the number of active participants that have completed the RIC who have non-zero contribution rates.

Average RIC Gap - The total RIC gaps of all active participants who have completed the RIC divided by the total count of active participants that have completed the RIC with a gap.

Total Count of Participants with a RIC gap - Total number of RIC users who completed the RIC with a gap.

Average RIC Surplus - The total of all RIC surpluses of all active participants who have completed the RIC divided by the total count of active participants that have completed the RIC with a surplus.

Total Count of Participants with a RIC Surplus - Total number of RIC users who completed the RIC with a surplus.

Participant - An individual who has enrolled in the plan and has a non-zero account balance.

## NC 401(k) \& 457 Deferred Compensation Plan Results

## 457 Plan Retirement Preparation Analysis

| 7/1/2023-9/30/2023 |  |
| :--- | ---: |
| Total Retirement Income Calculator Completions | 2,303 |
| Unique Completions | 1,827 |
| Contribution Rate Increase | 489 |

Since Inception for Currently Active Participants as of 9/30/2023

| Average Balance, RIC Participant | $\$ 26,607$ |
| :--- | ---: |
| Average Balance, Non-RIC Participant | $\$ 17,326$ |
| Average Contribution Rate, RIC Participant | $6.57 \%$ |
| Average Contribution Rate, Non-RIC Participant | $5.74 \%$ |
| Total Count of Participants with a RIC Gap | 13,760 |
| Average RIC Gap | $\$ 3,449$ |
| Total Count of Participants with a RIC surplus | 4,322 |
| Average RIC Surplus | $\$ 1,506$ |


| 1/1/2023-9/30/2023 |  |
| :--- | ---: |
| Total Retirement Income Calculator Completions | 7,107 |
| Unique Completions | 5,764 |
| Contribution Rate Increase | 1,264 |

Total Retirement Income Calculator Completions - Number of RIC completions for the given time period. If a single participant completed the RIC multiple times within the given time period, they would be counted multiple times

Unique Completions - Total number of unique active/eligible participants that completed the retirement income calculator during the reporting period.

Contribution Rate Increases - Total number of active/eligible participants that completed the retirement income calculator and increased their contribution rate.

Average Balance RIC Participant - For participants who have a balance greater than $\$ 0$ that have previously completed the RIC - The total balance of active participants divided by the total count of active participants.

Average Balance Non-RIC Participant - For participants who have a balance greater than $\$ 0$ that have NOT previously completed the RIC - The total balance of active participants divided by the total count of active participants.

Average Contribution Rate RIC Participant - For participants who have completed the RIC The total of all contribution rates (\%) for active participants who have completed the RIC divided by the number of active participants that have completed the RIC who have non-zero contribution rates.

Average Contribution Rate Non-RIC Participant - For participants who have NOT completed the RIC - The total of all contribution rates (\%) for active participants who have completed the RIC divided by the number of active participants that have completed the RIC who have non-zero contribution rates.

Average RIC Gap - The total RIC gaps of all active participants who have completed the RIC divided by the total count of active participants that have completed the RIC with a gap.

Total Count of Participants with a RIC gap - Total number of RIC users who completed the RIC with a gap.

Average RIC Surplus - The total of all RIC surpluses of all active participants who have completed the RIC divided by the total count of active participants that have completed the RIC with a surplus.

Total Count of Participants with a RIC Surplus - Total number of RIC users who completed the RIC with a surplus

Participant - An individual who has enrolled in the plan and has a non-zero account balance.

## Total Assets Saved and Percent of Assets Saved Rollover History <br> Rolling 12 Month \& Current Quarter

| Year | Total Plan Assets* | Total Plan Assets for all Participants in Terminated or Retired status* | \% of Assets for all Participants in Terminated or Retired Status | Total Assets Eligible to Rollover Out** | Total Assets Distributed for Period Shown | Total Rollovers Out for Period Shown | Total Cash Distributions For Period Shown | Total \$ Assets Saved | Total \% Assets Saved |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 10/1/2022-9/30/2023 | \$14,685,252,451.63 | \$5,857,152,985.43 | 39.88\% | \$5,139,590,362.59 | \$932,218,408.63 | \$506,421,194.55 | \$425,797,214.08 | \$4,207,371,953.96 | 81.86\% |
| 7/1/2023-9/30/2023 | \$14,685,252,451.63 | \$5,857,152,985.43 | 39.88\% | \$5,969,260,241.10 | \$226,166,949.67 | \$130,264,552.90 | \$95,902,396.77 | \$5,743,093,291.43 | 96.21\% |

## NC Plans Rollovers Out

| Time Period | 401(k) Plan | 457 Plan | 403(b) Plan | Total |
| :---: | :---: | :---: | :---: | :---: |
| 10/1/2022-9/30/2023 | $\$ 411.0 \mathrm{M}$ | $\$ 69.6 \mathrm{M}$ | $\$ 25.7 \mathrm{M}$ | $\$ 506.4 \mathrm{M}$ |
| $7 / 1 / 2023-9 / 30 / 2023$ | $\$ 114.2 \mathrm{M}$ | $\$ 15.9 \mathrm{M}$ | $\$ 0.00$ | $\$ 130.2 \mathrm{M}$ |

NC Plans Cash Distributions

| Time Period | 401(k) Plan | 457 Plan | 403(b) Plan | Total |
| :---: | :---: | :---: | :---: | :---: |
| 10/1/2022-9/30/2023 | $\$ 368.3 \mathrm{M}$ | $\$ 57.0 \mathrm{M}$ | $\$ 391.3 \mathrm{~K}$ | $\$ 425.7 \mathrm{M}$ |
| $7 / 1 / 2023-9 / 30 / 2023$ | $\$ 84.7 \mathrm{M}$ | $\$ 11.1 \mathrm{M}$ | $\$ 0.00$ | $\$ 95.9 \mathrm{M}$ |

## NC Plans Total Distributions

| Time Period | 401 $(\mathrm{k})$ Plan | 457 Plan | 403(b) Plan | Total |
| :---: | :---: | :---: | :---: | :---: |
| $10 / 1 / 2022-9 / 30 / 2023$ | $\$ 779.4 \mathrm{M}$ | $\$ 126.6 \mathrm{M}$ | $\$ 26.1 \mathrm{M}$ | $\$ 932.2 \mathrm{M}$ |
| $7 / 1 / 2023-9 / 30 / 2023$ | $\$ 198.9 \mathrm{M}$ | $\$ 27.1 \mathrm{M}$ | $\$ 0.00$ | $\$ 226.1 \mathrm{M}$ |


| 10/1/2022-9/30/2023 Rollover Payee | \% of Total Rollovers | Participants | Sum of Rollovers | 711/2023-9/30/2023 Rollover Payee | \% of Total Rollovers | Participants | Sum of Rollovers |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| EDWARD JONES | 14\% | 822 | \$65,353,503.37 | EDWARD JONES | 13\% | 193 | \$16,113,240.09 |
| FIDELITY | 12\% | 708 | \$55,856,492.65 | FIDELITY | 11\% | 179 | \$14,677,975.70 |
| CHARLES SCHWAB | 7\% | 324 | \$35,263,574.97 | CHARLES SCHWAB | 9\% | 104 | \$11,693,381.41 |
| PERSHING | 7\% | 416 | \$33,839,202.67 | PERSHING | 9\% | 120 | \$11,290,275.09 |
| NC STATE CREDIT UNION | 5\% | 484 | \$21,950,483.00 | NC STATE CREDIT UNION | 5\% | 105 | \$6,837,451.44 |
| RAYMOND JAMES | 5\% | 159 | \$21,945,885.60 | RAYMOND JAMES | 4\% | 36 | \$5,002,218.94 |
| VANGUARD | 4\% | 222 | \$18,485,767.91 | VANGUARD | 4\% | 49 | \$4,722,842.23 |
| TD AMERITRADE | 3\% | 177 | \$14,947,174.08 | AMERIPRISE | 4\% | 30 | \$4,485,585.87 |
| WELLS FARGO | 3\% | 147 | \$14,884,866.77 | WELLS FARGO | 3\% | 42 | \$3,756,750.86 |
| NFS | 3\% | 148 | \$13,637,012.37 | TD AMERITRADE | 2\% | 32 | \$3,173,074.43 |

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## Participant Service Center Statistics

## 401(k) \& 457 Quarterly Participant Service Center Statistics

|  | 3Q 2020 | 3Q 2021 | 3Q 2022 | 3Q 2023 |
| :--- | :---: | :---: | :---: | :---: |
| Service Center Calls | 40,898 | 36,501 | 36,176 | 36,385 |
| Service Percentage (calls answered within 20 sec.) | $37 \%$ | $78 \%$ | $89 \%$ |  |
| Average Speed to Answer (seconds) | 58 sec | 37 sec | 12 sec | 8. |
| Abandon Percentage | $1.9 \%$ | $1.8 \%$ | $0.4 \%$ | 8 sec |

401(k) \& 457 YTD Participant Service Center Statistics

|  | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ | $\mathbf{2 0 2 3}$ |
| :--- | :---: | :---: | :---: | :---: |
| Service Center Calls | 124,526 | 108,107 | 107,404 | 105,993 |
| Service Percentage (calls answered within 20 sec.) | $57 \%$ | $81 \%$ | $76 \%$ | $91 \%$ |
| Average Speed to Answer (seconds) | 35 sec | 34 sec | 83 sec |  |
| Abandon Percentage | $1.1 \%$ | $1.5 \%$ | $3.6 \%$ | 11 sec |

## Retirement Security Education Information

| $401(\mathrm{k})$ \& 457 Quarterly Retirement Security Education Team Activity |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Meeting Activity | July 2023 | August 2023 | September 2023 | 3Q 2023 |
| Group Meetings - Number of Meetings | 176 | 232 | 184 | 592 |
| Group Meetings - Number of Attendees | 4,023 | 6,813 | 7,570 | 18,406 |
| Individual Meetings - Number of Meetings | 2,042 | 2,436 | 2,344 | 6,822 |
| Employer Meetings | 326 | 310 | 396 | 1,032 |
| Total On-Site Visits | 91 | 112 | 101 | 304 |
| Total Meeting Attendees | 6,065 | 9,249 | 9,914 | 25,228 |

401(k) \& 457 YTD Retirement Security Education Team Activity

| Meeting Activity | 1Q 2023 | 2Q 2023 | 3Q 2023 | YTD 2023 |
| :---: | :---: | :---: | :---: | :---: |
| Group Meetings - Number of Meetings | 542 | 646 | 592 | 1,780 |
| Group Meetings - Number of Attendees | 11,788 | 18,029 | 18,406 | 48,223 |
| Individual Meetings - Number of Meetings | 6,571 | 6,912 | 6,822 | 20,305 |
| Employer Meetings | 946 | 896 | 1,032 | 2,874 |
| Total On-Site Visits | 214 | 306 | 304 | 824 |
| Total Meeting Attendees | 18,359 | 24,941 | 25,228 | 68,528 |

## Retirement Security Education Information Enrollment Activity by Quarter



## Employers Adopting the 401(k) Plan in 2023

Municipalities
Village of Alamance

Other
Wilkesboro ABC Board

# Employers Adopting Contribution Accelerator in 2023 

County
Henderson County - 401(k) and 457

## Guilford Tech Community College - 401(k) and 457

Municipalities
Town of Wilkesboro-457
Village of Alamance - 401(k) and 457

Other
High Point ABC Board - 457

## Employers Adopting the 457 Plan in 2023

## County

Cherokee County

## Community College

Montgomery Community College Richmond Community College

## Municipalities

City of Randleman City of Rocky Mount Town of Franklin Town of Morehead City Town of Murphy Town of Pinebluff Town of Taylorsville Village of Alamance

## Other

High Point ABC Board
Reidsville ABC Board
Town of Pittsboro ABC Board

Schools<br>Alleghany County Schools

| 457 Additions |  |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Employer Type | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ | $\mathbf{2 0 2 3}$ | \# of <br> Eligible |  |  |
| CHARTER SCHOOL | 4 | 3 | 4 | 0 | 1,953 |  |  |
| COMMUNITY COLLEGE | 2 | 1 | 1 | 2 | 16,185 |  |  |
| COUNTY | 1 | 1 | 3 | 1 | 45,102 |  |  |
| MUNICIPAL | 7 | 9 | 9 | 8 | 23,373 |  |  |
| OTHER | 6 | 6 | 6 | 3 | 7,553 |  |  |
| SCHOOL | 4 | 2 | 3 | 1 | 134,172 |  |  |
| UNIVERSITY | 0 | 0 | 1 | 0 | 58,056 |  |  |

## 401(k) Employers Making Changes in 2023

## 401(k) Employers Increasing their Employer Contribution or Employer Match

Alamance Community Fire District has increased their Employer Match from 2\% to 5\%.
Bertie-Martin Regional Jail has increased from 4\% to 5\% Employer Contribution Across the Board.
City of Brevard increased their Employer Match from 2\% to 3\%.
City of Hickory has increased their Employer Match from 4\% to 5\%.
City of Statesville increased their Employer Contribution to a 5\% match.
Granville County has increased their Employer Match from 1\% to 2\%.
Hendersonville ABC Board increased their Employer Match from 4\% to 5\%.
Martin County has increased from 4\% to 5\% Employer Contribution Across the Board.
Martin County Tourism Dev Authority has increased from 4\% to 5\% Employer Contribution Across the Board. Orange County increased their Employer Contribution from $\$ 27.50$ to $\$ 29.15$ Across the Board and increased their Employer Match from $\$ 63$ to $\$ 67$.
Partners Behavioral Health Management increased their Employer Match from 2.5\% to 3\%.
Richmond County increased their Employer Match from 1.5\% to 2\%.
Roanoke Rapids Sanitary District has increased their Employer Match from 3\% to 5\%.
South Granville Water and Sewer Authority has increased their Employer Match from 1\% to 2\%.
Town of Cameron increased their Employer Contribution Across the Board from 3\% to 5\%.
Town of Kernersville has increased from 2\% to 4\% Employer Contribution Across the Board.
Town of Lewisville increased their Employer Contribution from 1.2\% to 1.5\% Across the Board and added an Employer Match of 3.5\%.
Town of Nags Head has increased from 4\% to 5\% Employer Contribution Across the Board. Town of Ramseur increased their Employer Contribution Across the Board from 2.5\% to 5\%.
Town of Richlands has increased from 3\% to 5\% Employer Contribution Across the Board.
Vance County ABC Board has increased from 1\% to 2\% Employer Contribution Across the Board.

## 401(k) Employers Making Changes in 2023

## 401(k) Employers Changing from an Employer Match to an Employer Contribution Across the Board

Burke County has changed from an Employer Match of 2\% to an Employer Contribution of 5\% Across the Board. Summerfield Fire has changed from an Employer Match of 2\% to an Employer Contribution of 4\% Across the Board.

Town of Rural Hall has changed from an Employer Match of 3\% to an Employer Contribution of 5\% Across the Board.

401(k) Employers Adding An Employer Contribution and/or Employer Match
City of Hendersonville added an Employer Match up to 2\%.
City of Newton added an Employer Match up to 2\%.
Stanly County added an Employer Match up to 1\%.
Town of Broadway added a 2\% Across the Board Employer Contribution.
Town of Catawba added a 2\% Across the Board Employer Contribution.
Town of Cedar Point added a 3\% Across the Board Employer Contribution.
Town of Maiden added an Employer Match up to 2.5\%.
Vance County added an Employer Match up to 2\%.
Village of Bald Head Island added an Employer Match up to 4\%.
West Buncombe Fire Department added an Employer Match up to 3\%.
Wilkesboro ABC Board added an Employer Match up to 5\%.
401(k) Employers Changing their Employer Contribution and/or Employer Match
City of Asheville added a match up to 1\% to their existing 5\% Across the Board Employer Contribution. Cleveland County increased from 5\% to 6\% Employer Contribution Across the Board for all eligible employees including a $1 \%$ addition to LEOs.
Town of Pinebluff added a 2\% Employer Match to their existing 3\% Across the Board Employer Contribution.

## 457 Employers Making Changes in 2023

457 Employers Adding An Employer Contribution and/or Employer Match<br>Town of Lake Santeetlah added a 10\% Employer Contribution Across the Board.<br>Town of Pittsboro ABC Board added the following employer contributions: Group \#1 (GM Only) Across the Board 12\%; Group \#2 (all other employees) Across the Board 5\%; 5\% of wages earned.<br>Town of Taylorsville added an Employer Contribution of 3\% Across the Board to the Town Manager Only.

## 457 Employers Changing their Employer Contribution and/or Employer Match

Salisbury Rowan CVB added a 5\% Across the Board Employer Contribution and removed the 5\% Employer Match.

## Communication Accomplishments 3Q 2023

## Communication Accomplishments 3Q 2023

## NAGDCA Winner

- NRSM category
- myNCRetirement Journey Campaign


## Employer Migration

Communications

- NC Migration is Beginning Webinar Replay Email
- NC Migration Next Steps and Resources Email
- Website: Information for Employers Migration Callout Box



## Communication Accomplishments 3Q 2023

## Content Updates

- Termination Flyer
- Employer Contribution Listing Brochure


## New

- Understanding Investments Ppt



## Communication Accomplishments 3Q 2023

Targeted Emails to Nearing Retirees

- July - 370 delivered
- August - 235 delivered
- September - 206 delivered

Quarterly Signature Newsletter

- 123,000 mailed

Quarterly Statement Message


## Signature Newsletter 3Q 2023

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## A Message from

## Treasurer Dale R. Folwell, CPA



Everything we do in the Department of State Treasurer (DST) is for those who teach, protect and otherwise serve, and taxpayers like them. We are supported by staff, the Supplemental Board of Trustees (Board) and strong vendor relationships in our commitment to driving down costs, increasing value, and reducing complexity.
In August, the Board voted to reduce the administrative fee paid by participants to support the operation of the Plans. In fact, due to the efficient operation of the Plans, the Board has previously lowered or temporarily waived the administrative fee three times over the past five years - saving participants more than \$5.5 million. The recent fee reduction is expected to result in annual savings of over $\$ 350,000$ for participants. The Board and DST have also negotiated cost savings on the recordkeeping fee charged by Empower, which has decreased over $\mathbf{2 0 \%}$ for participants since 2017. What does this mean? More of YOUR money is working FOR you.

It is not just about delivering low-cost investment options; the full value of the Plans is found in the tools
available to participants. When you log in to your account at myNCPlans.com, you will find resources that will guide you in saving for retirement by helping you choose how you want your money invested and showing your retirement saving progress. You also have access to webinars and personalized support with the Empower Retirement Education Counselors who can discuss your unique situation and goals.
I encourage you to take advantage of all the benefits of the Plans to make sure you can retire on your terms. Far too often, I see people reach their retirement date and discover they have not saved enough. The NC 401(k) and NC 457 Plans are available to help you fill the gap in your retirement income so when the time comes, you are not only ready, you are prepared.
You have a team working diligently on your behalf, but it is up to YOU to take action. Thank you for your service to the citizens of North Carolina.
Sincerely,
Tak T. Folmer, CPA
Dale R. Folwell, CPA
State Treasurer of North Carolina

## In This Issue...

(1) National Retirement Security Month: Make the most of your future
(2) PIA: Participants in action
(3) Investment basics: NC Stable Value Fund
(4) Cybersecurity Awareness Month: Protecting your accounts

## Safeguard your financial future and put the focus on your retirement.

The spotlight is on planning for your future and protecting your NC 401(k) and/or NC 457 Plan (the Plans) account(s). October is National Retirement Security Month and Cybersecurity Awareness Month.

## National Retirement Security Month: Make the most of your future

National Retirement Security Month (NRSM) is a time when the North Carolina Retirement Systems places special emphasis on saving for retirement. Make sure you are prepared for your future in retirement.

## Why NRSM is so important

NRSM is a great time for you to envision your life in retirement and attend either an in-person or a virtual event. We have created an incredible lineup of webinars, so no matter what stage you are in - whether you are early in your career or already in retirement - there is always something you can learn about building a more
 secure financial future.

Attend an event in October!
The Upcoming Employee Events page of myNCPlans.com lists a wide array of webinar topics that span all stages of the savings journey, from early career into retirement.

To register, visit myNCPlans.com and click on Upcoming Employee Events in the QUICK LINKS section on the left side of the page.


## Participants in action

29,817
attended group meetings

## 13,483

Empower Retirement Education Counselor meetings with individuals

## Investment basics: NC Stable Value Fund

Among the options available in the NC 401(k) and NC 457 Plans, the NC Stable Value Fund ${ }^{1}$ is the primary investment option designed to provide stability and protection - it is the most conservative of the Plans' investment options. One of the highlights of this Fund is that financial institutions promise to pay the investor a quarterly crediting rate of interest.

## Investor profile ${ }^{2}$

The NC Stable Value Fund may be most attractive to those participants who are looking for:

- income and safety of principal
- a fixed-income investment to help manage risk in a diversified portfolio


## Fund objective ${ }^{2}$

The Fund is designed to be a conservative investment option that seeks to provide safety of principal and a stable credited interest rate, while generating competitive returns over time compared to other comparable investments. However, there is no assurance that the objective of the Fund will be met.

## Thorough investment oversight

The Supplemental Retirement Board of Trustees (Board) provides fiduciary oversight to ensure the Plans' investment options, including the NC Stable Value Fund, continue to meet participant needs and the investment policy standards. In doing so, the Board meets quarterly - to maintain a strong-performing, competitively priced fund lineup ${ }^{3}$ for participants

To view the current list of funds, visit myNCPlans.com and click on the Choose Investments tab near the top of your screen.

## Cybersecurity Awareness Month: Protecting your accounts

Cybersecurity Awareness Month is in October, and we encourage you to take the appropriate steps to help keep your NC 401(k) and/or NC 457 Plan account(s) secure.

Check out the cybersecurity tips on the next page!


## Cybersecurity tips

- Register your account. Create an online account, if you have not already, by clicking the "Log in" button on myNCPlans.com
- Create complex and unique passwords and PINs.
- "Lock" your mobile devices with passwords.
- Pay attention to security alerts.
- Monitor and review your Plan account(s) regularly.
- Review your Plan statements and confirmations promptly.
- Immediately contact Empower at 866-NCPlans (866-627-5267) if there is suspicious account activity.

It is important to remember that Empower will never ask for your password, PIN or account credentials in an unsolicited email or text message.

## Follow these tips all year long

While Cybersecurity Awareness Month is in October, it is critical that you protect your Plan account(s) year-round

## Empower Security Guarantee

The security and protection of your retirement accounts is a top priority. Empower stands behind their online and mobile security with the Empower Security Guarantee.*

Visit https://www.empower.com/ search?s=security+guarantee to learn more about online and mobile security best practices.

* Exclusions apply. For complete details, visit https://www.empower.com/search?s=security+guarantee.


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Assets and contributions reflect actual participant account balances and do not include outstanding loan balances, forfeitures, and / or expense account assets.
Customer should promptly report any inaccuracy or discrepancy to the brokerage firm(s).
All oral communications should be re-confirmed in writing to protect the customer's legal rights, including rights under the Securities Investor Protection act (SIPA).
This information should not be considered an offer or solicitation of securities, insurance products or services. No offer is intended nor should this material be construed as an offer of any product. The information is being presented by us solely in our role as the plan's service provider and or record keeper.

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Prudential Retirement's registered representatives are registered with Prudential Investment Management Services, LLC, Newark, NJ. A Prudential Financial Company.
In providing this information Prudential Retirement is not undertaking to provide impartial investment advice, or to give advice in a fiduciary capacity. Prudential Retirement may benefit from advisory and other fees paid to it or its affiliates for managing, selling, or settling of the Prudential mutual funds and other investment products or securities offered by Prudential Retirement or its affiliates. Investment vehicles sponsored or managed by a Prudential Retirement affiliate generate more revenue for the Prudential enterprise than nonproprietary investment vehicles. Prudential Retirement's sales personnel generally receive greater compensation if plan assets are invested in proprietary investment vehicles. Prudential Retirement may benefit directly from the difference between investment earnings of Prudential Retirement's stable value funds and the amount credited to deposits in those funds. Prudential Retirement may also benefit from broker-dealer or other entities' co-sponsorship of Prudential conferences.

Prudential Retirement's separate accounts are available under group variable annuity contracts issued by Prudential Retirement Insurance and Annuity Company (PRIAC), Hartford, CT. PRIAC is a Prudential Financial company.

As of January 1, 2016 Prudential Retirement provides the communications and recordkeeping services for the NC Total Retirement Plans $401(k) \mid 457$, Investments offered to you within the plan(s) are not offered by or affiliated with Prudential Financial or any of its companies or businesses. Prudential Retirement is a Prudential Financial business.
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Book of Business averages are as of $9 / 30 / 2023$.
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## Disclosures

On April 1, 2022, Empower Annuity Insurance Company of America (EAIC), formerly known as Great-West Life \& Annuity Insurance Company, the parent company of Empower Retirement, LLC (Empower) acquired the full-service retirement business of Prudential Financial, Inc. In connection with the transaction, EAIC acquired all shares of the following entities, which are no longer affiliated with Prudential Financial, Inc.: Prudential Retirement Insurance and Annuity Company; Prudential Bank \& Trust, FSB; Global Portfolio Strategies, Inc.; TBG Insurance Services Corporation; MC Insurance Agency Services, LLC; and Mullin TBG Insurance Agency Services, LLC. On October 3, 2022, Prudential Retirement Insurance and Annuity Company was renamed Empower Annuity Insurance Company. For additional information regarding the name changes, please see: www.empower.com/name-change.

Empower is in the process of integrating the acquired full-service retirement business. Effective January 1, 2023, Global Portfolio Strategies, Inc. was merged into Empower Capital Management, LLC, an Empower affiliate. Effective March 31, 2023, Prudential Bank \& Trust, FSB is merging into Empower Trust Company, LLC, an Empower affiliate, and all services performed by Prudential Bank \& Trust, FSB will be assumed by Empower Trust Company, LLC.

Please use the following to determine if Empower is now the service provider for an account or product. If an individual has multiple accounts, they may be a customer of Prudential Financial, Inc. and its affiliates (together, Prudential) and Empower.

## Disclosures

| Account Type |  |
| :--- | :--- |
| If an individual is an annuitant, contingent annuitant, or other <br> beneficiary under a group annuity contract issued or reinsured by <br> Prudential's pension risk transfer business or a plan participant <br> whose benefit is administered by Prudential's pension risk transfer <br> business... | Service Provider <br> How does an individual know if this applies? |
| Transaction. <br> The "Important Disclosures Regarding the Empower Transaction" listed <br> below do not apply to the account. <br> Insurance Creviously issued an annuity certificate from the Prudential <br> benefit plan, OR they previously received a communication from their <br> employer that Prudential has issued a guaranteed annuity covering all or a <br> portion of their pension benefit or pays their pension benefit. |  |
| If an individual independently purchased an individual annuity, life | ...The account remains with Prudential and was not impacted by the |
| insurance, or investment product with Prudential... | transaction. |
| How does an individual know if this applies? | The "Important Disclosures Regarding the Empower Transaction" listed <br> below do not apply to the account. |
| - They independently purchased a product from Prudential (other than a |  |
| SmartSolution IRA) that is unrelated to an employer workplace plan. |  |
| The product purchased is issued by The Prudential Insurance Company of <br> America (PICA), Pruco Life Insurance Company, or Pruco Life Insurance <br> Company of New Jersey. |  |
| They purchased an investment product or service through Pruco |  |
| Securities, LLC. |  |

## Disclosures

If an individual is a participant in the Prudential Employee Savings Plan (PESP); the Jennison Associates Savings Plan; the Assurance Savings Plan; the Prudential Supplemental Employee Savings Plan; the Prudential Financial, Inc. 2021 Omnibus Incentive Plan and the attendant Prudential Long-Term Incentive Program; the Prudential Financial, Inc. 2016 Deferred Compensation Plan for Non-Employee Directors; or the PGIM, Inc. Omnibus Deferred Compensation Plan...

## How does an individual know if this applies?

- They receive statements and other notifications from Prudential in connection with one or more of these plans.

If an individual is a participant in a retirement plan previously serviced by Prudential Retirement that may include defined benefit plans, nonqualified plans, defined contribution plans, and 401(k) plans (including a plan that permits self-directed brokerage accounts), or is an account holder of a SmartSolution IRA, an Auto Roll IRA, or an NFS Prudential Brokerage Account...

This category includes certain Stable Value products on third party recordkeeping platforms where the service provider will transfer to Empower. These clients will be notified directly.

How does an individual know if this applies?

- They receive a notification from Prudential Retirement notifying them that Empower will become the service provider for their account.
- They receive a welcome email or letter from Empower.
...Prudential remains the service provider for the plans. Empower is currently providing services as a sub-contractor for a transitional period.

Please carefully review the "Important Disclosures Regarding the Empower Transaction" below that apply to the account as applicable.
.Empower is now the service provider for the account. However, with respect to SmartSolution IRAs and certain Auto Roll IRAs, Prudential Investment Management Services LLC (PIMS) remains the broker-dealer for a transitional period.

Please carefully review the "Important Disclosures Regarding the Empower Transaction" below that apply.

## Disclosures

## Important Disclosures Regarding the Empower Transaction

Effective April 1, 2022, the following will apply:

- All references to "Prudential Retirement" refer to Empower. Prudential Retirement is no longer a business unit of Prudential.
- Certain insurance products written by The Prudential Insurance Company of America were reinsured to EAICA and Empower Life \& Annuity Insurance Company of New York (for New York business). Empower will become the administrator of this business acquired from Prudential.
- Empower refers to the products and services offered by EAICA and its subsidiaries, including Empower Retirement, LLC. Empower is not affiliated with Prudential or its affiliates.
- Full-service retirement sales personnel and certain service personnel are no longer registered representatives of Prudential Investment Management Services LLC (PIMS) and are registered representatives of Empower Financial Services, Inc., formerly known as GWFS Equities, Inc., For a transition period, certain back office and service personnel will remain registered representatives of PIMS.
- During a transition period, Prudential and, as applicable, its affiliates will continue to provide services to Empower. PIMS will continue to provide certain broker-dealer services under the terms of existing services agreements for certain plans and will continue to be the brokerdealer of record for existing SmartSolution IRAs and certain Auto Roll IRAs for a transition period.
- On or about May 1, 2023, the principal underwriter and distributor for certain legacy Prudential products will change from Prudential Investment Management Services LLC to Empower Financial Services, Inc, resulting from the sale of Prudential's retirement business to Empower. The change of principal underwriter and distributor will not impact the way these products operate. You can find further details if you wish in the prospectus to be released on or about May 1, 2023, to determine which principal underwriter and distributor supports the product you are invested in.
- Any documents pertaining to fraud or security commitments by Prudential Retirement are no longer applicable and are replaced with Empower's commitments as set forth at participant.empower-retirement.com/participant/\#/articles/securityGuarantee.
- If Empower is the service provider for an account, Prudential's Privacy Statements and Privacy Notices are replaced with Empower's Privacy Notice as set forth at empower-retirement.com/privacy for the account.


## Disclosures

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Empower Sponsor 4.2023


[^0]:    *Prudential's Defined Contribution book of business averages.

[^1]:    *Prudential's Defined Contribution book of business averages.

[^2]:    *Prudential's Defined Contribution book of business averages.

[^3]:    Number of Distributions do not include Deemed Distributions or Loan Defaults/Offsets.

[^4]:    Number of Distributions do not include Deemed Distributions or Loan Defaults/Offsets.

[^5]:    *Prudential's Defined Contribution book of business averages.

[^6]:    ${ }^{1}$ Carefully consider the investment option's objectives, risks, fees and expenses. Contact Empower Retirement 866-NCPlans (866-627-5267) for a prospectus, summary prospectus for SEC-registered products or disclosure document for unregistered products, if available, containing this information. Read each carefully before investing. It is possible to lose money when investing in securities.
    ${ }^{2}$ For more information on the NC Stable Value Fund, see the fund fact sheet at the Choose Investments tab on myNCPlans.com.
    ${ }^{3}$ Source: BenchmarkDC Executive Summary for North Carolina Supplemental Retirement Plans (for the 5 years ending December 31, 2020), CEM Benchmarking, Inc., located at myNCRetirement.com > Governance > Boards of Trustees and Committees > Boards and Committees Meeting Archives > Supplemental Retirement Board of Trustees Meeting - 08/26/2021.

