





# STATE OF NORTH CAROLINA

TABLE OF CONTENTS

**SECTION I:** Galliard Capital Management Firm Overview

**SECTION II:** State of North Carolina Stable Value Portfolio Review

**SECTION III:** Investment Manager Performance & Positioning

# SECTION I

# **GALLIARD CAPITAL MANAGEMENT**

WHO WE ARE

\$85.5 B

TOTAL AUM

190+

INSTITUTIONAL CLIENTS

CLIENT RELATIONSHIP TENURE



~90% of our clients have worked with Galliard for greater than 5 years

**84** of those relationships exceed **15 years** with Galliard

#### CLIENT TYPES

- Corporate
   Public Entities
- Taft-Hartley
   Operating Funds
- Healthcare
   Insurance Reserves
  - Foundations / Endowments

\$67.1 B

TOTAL STABLE VALUE AUM

Galliard is one of the

LARGEST managers of stable

value assets<sup>1</sup>

80

STABLE VALUE SEPARATE ACCOUNTS

Offer **separate account** and **collective fund** solutions for clients

FORTUNE 100 / 500

**20** Fortune 100 clients; **45** Fortune 500 clients<sup>2</sup>

# 28 YEARS

OF EXCLUSIVE FOCUS ON

**FIXED INCOME & STABLE VALUE** 

#### Senior Professionals Average Years of Experience:

Stable value strategy – **27**Fixed income portfolio management – **25** 

103
EMPLOYEES ON STAFF



A subsidiary of Allspring Global Investments

Data as of 12/31/2023.

1: Source: Pensions & Investments, data as of December 31, 2022; Total assets 'ranked' are managed by Galliard and reported under Allspring Global Investments. 2: 2022 Fortune 500 edition, data as of December 31, 2023.



# **GALLIARD CAPITAL MANAGEMENT**

ORGANIZATION CHART

#### REPORT TO GALLIARD

# REPORT TO ALLSPRING

#### EXECUTIVE MANAGEMENT

#### Mike Norman

President & Senior Managing Principal

#### Ajay Mirza, CFA

Senior Managing Principal

#### Credit Structured Product Brandon Kanz, CFA Senior Principal Ajay Mirza, CFA Senior Managing Principal M Sector Head Sector Head Rene Hoogmoed, CFA Senior Principal Matt Robertson, CFA S Senior Principal > Matt Bentley Mike Meerovich Z Principal Director

Chad Callahan

Senior Director

Robert Barrett, CFA

John Kenley, CFA Senior Director

Principal

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# Tyler Wadsworth, CFA



Senior Associate

Will Moeller, CFA Sanhakorn

Andrea Johnson, CFA Senior Principal

Robert Crandall, CFA Senior Director

**Portfolio** 

Michael Amundsen Director

Elizabeth Smithley Associate Director

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#### Paul Langanki, CFA Jordan Bewley Senior Director Director

Senior Director

Conor Murphy, CFA Senior Director

Pete Schmit, CFA Tami Pearse Senior Director Principal Ryan Olsen Alesha McAdams Senior Director Director Linh Buoen Steve Moen Associate Director

# Zoë Garrison Associate

Jennifer Hopper, CFA Associate Director

Jennifer Lammers

Senior Principal

#### Stable Value Timothy Noel Associate Director Lead

Derek Schmidt Associate

Bre Richie Associate

Associate Lead

Senior Associate

**Fixed Income** Steve Patterson

Luke Olson

#### Director Rattanacheeworn Senior Associate S Nick Gage, CFA Senior Principal Jacqueline Becker Z Senior Associate Christina Burton Shanna Ellefson ⋖ Associate Director

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Director Kathryn Taguinod ABL TR/ Associate Kendra Marquez

Associate

NIC Kelly Lassi  $\supset$ Associate Director ⋝ ≥ 2 Desiree Wright

Associate

#### As of 12/31/2023.

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\*Additional operational support with Galliard-dedicated employees include fees, fund services, performance analysis, and project management. FOR INSTITUTIONAL INVESTOR USE ONLY.

# GALLIARD

#### LEGAL/COMPLIANCE ~ 135 Members

- Legal: Paula Novick
- Firm Compliance: Team of 3 dedicated to Galliard - led by Paul Felsch (CCO)
- **Investment Compliance:** Team of 4 dedicated to Galliard - led by Andrew McKessock



#### **OPERATIONS** ~ 280 Members

- Fixed Income: Team of 7 dedicated to Galliard - led by Ron Retzer
- Stable Value: Team of 11 dedicated to Galliard - led by Carmen Rangel
- Trade Settlements: Team of 4 dedicated to Galliard - led by Andrew Moore
- **Client Reporting:** Team of 6 dedicated to Galliard - led by Jen Miller
- Additional Ops Support\*: Team of 10 dedicated to Galliard



#### TECHNOLOGY ~ 120 Members

Team of 13 dedicated to Galliard - led by Chris Smith & George Jones

### OTHER SERVICES PROVIDED BY ALLSPRING

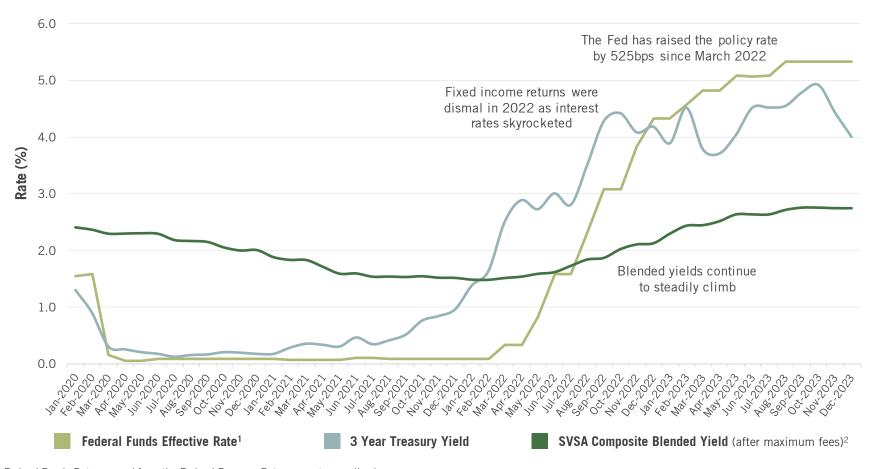
- Human Resources Finance •
- Risk Management/Internal Audit

# SECTION II

## STABLE VALUE MARKET UPDATE

### HISTORICAL RATES AS OF 12/31/2023

Despite volatility in the market over the past three years and a backdrop of higher interest rates, stable value crediting rates have continued to deliver positive total returns to participants. Blended yields are trending higher as they follow the general direction of interest rates, but on a lag.



<sup>1:</sup> Effective Federal Funds Rate sourced from the Federal Reserve. Rates are not annualized.

<sup>2:</sup> Blended yield is after all fees including the current maximum investment management fee of 0.20% which may be charged by Galliard for management of a client's account. From April 1, 2017, to June 30, 2020, Galliard's maximum fee was 0.35%. Historical amounts reflect these fee deductions on their respective dates.

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PORTFOLIO CHARACTERISTICS

#### STATE OF NORTH CAROLINA STABLE VALUE FUND

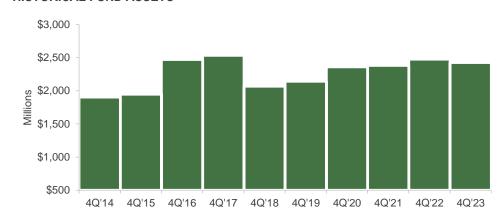
#### ACCOUNT SUMMARY

Benchmark	ICE BofA US 3-Month Tsy Bill Index+150 bps, 3 Year Constant Maturity Treasury
Galliard Inception Date	December 1, 2010
Net Asset Value	\$2,426,495,577

#### PORTFOLIO CHARACTERISTICS

	<b>Portfolio</b> 9/30/23	<b>Portfolio</b> 12/31/23
Average Quality - Book Value <sup>1</sup>	A+	A+
Average Quality - Market Value <sup>2</sup>	AA	AA
Number of Contract Issuers	5	5
Blended Yield (after all fees) <sup>3</sup>	2.89%	2.90%
Yield to Maturity	5.75%	4.91%
Effective Duration	3.35 years	3.32 years
Market/Book Value Ratio	91.64%	94.96%

#### **HISTORICAL FUND ASSETS**



#### PORTFOLIO DISTRIBUTION

	<b>% Portfolio</b> 9/30/23	<b>% Portfolio</b> 12/31/23
Liquidity Buffer: Cash & Equivalents <sup>4</sup>	1.4	2.1
Short Portfolio	35.2	34.5
Intermediate Portfolio	63.4	63.5
Total	100.0%5	100.0%5



<sup>1:</sup> Average holdings quality of the contracts and other book value assets in the portfolio. The Weighted Average Quality of the portfolio has NOT been assessed by a nationally recognized statistical rating organization. The Weighted Average Quality shown represents an average quality of the individual holdings' Composite Ratings, as rated by S&P, Moody's and Fitch.

<sup>2:</sup> Average holdings quality of the underlying assets of the portfolio. The Weighted Average Quality shown represents an average quality of the individual holdings' Composite Ratings, as rated by S&P, Moody's and Fitch.

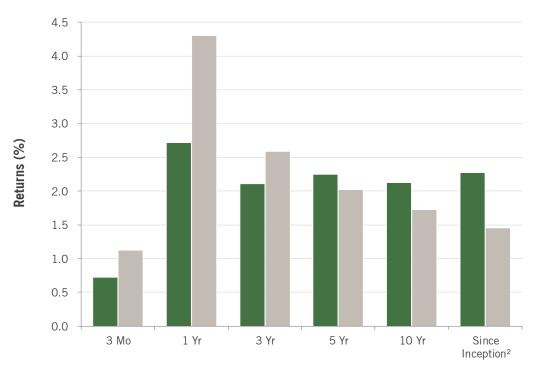
<sup>3:</sup> Blended Yield is net of all fees, including book value contract fees, Galliard investment management fees, and, if applicable, external manager fees, collective fund administrative fees, and plan administrative reimbursement.

<sup>4:</sup> Includes Receivables and Payables.

<sup>5:</sup> Total % of portfolio may not add to 100% due to rounding.

ANNUALIZED INVESTMENT PERFORMANCE

#### ANNUALIZED INVESTMENT PERFORMANCE AS OF 12/31/231



		3 Mo	1 Yr	3 Yr	5 Yr	10 Yr	Inception <sup>2</sup>
	State of North Carolina Stable Value Fund (net of all fees - NAV level) <sup>3</sup>	0.72	2.72	2.11	2.25	2.12	2.27
	3 Year Constant Maturity Treasury Yield	1.12	4.30	2.59	2.02	1.72	1.45
	ICE BofA U.S. 3-Month Treasury Bill Index + 150 bps	1.75	6.59	3.69	3.42	2.78	2.50
-	Value Added (net of all fees - NAV level) <sup>4</sup>	(0.40)	(1.58)	(0.48)	0.23	0.39	0.82

<sup>1:</sup> Returns for periods of less than one year are not annualized.

4: May not add due to rounding.

Past performance is not an indication of how the investment will perform in the future.

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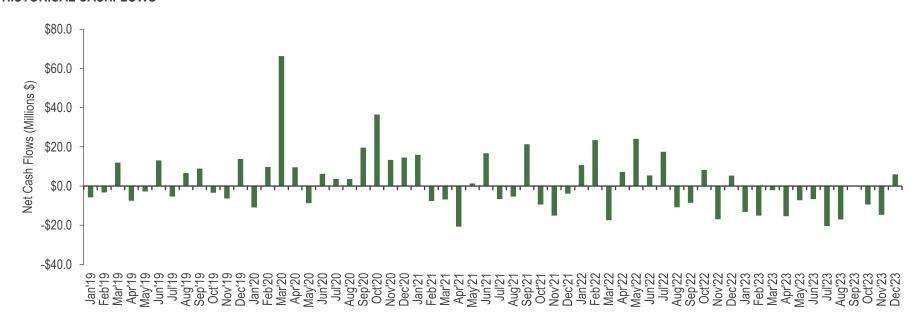
Since

<sup>2:</sup> Returns are net of all fees, including book value contract fees, Galliard investment management fees, and, if applicable, external manager fees, collective fund administrative fees, and plan administrative reimbursement.

<sup>3:</sup> Performance inception: Dec 01, 2010.

HISTORICAL CASHFLOWS

#### **HISTORICAL CASHFLOWS**



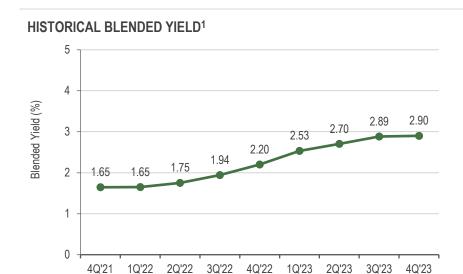
	2019	2020	2021	2022	1Q'23	2Q'23	3Q'23	4Q'23	2023 YTD
Beginning Assets	\$2,069.8	\$2,143.4	\$2,360.5	\$2,382.4	\$2,475.9	\$2,460.5	\$2,447.6	\$2,427.1	\$2,475.9
Net Cash Flow (\$)1	\$19.8	\$163.5	-\$20.3	\$48.1	-\$30.4	-\$29.3	-\$37.6	-\$18.1	-\$115.4
Net Cash Flow (%)	0.95%	7.63%	-0.86%	2.02%	-1.23%	-1.19%	-1.54%	-0.75%	-4.66%
Estimated Investment Earnings	\$53.9	\$53.5	\$42.2	\$45.4	\$15.0	\$16.3	\$17.2	\$17.5	\$66.0
Ending Assets <sup>2</sup>	\$2,143.4	\$2,360.5	\$2,382.4	\$2,475.9	\$2,460.5	\$2,447.6	\$2,427.1	\$2,426.5	\$2,426.5

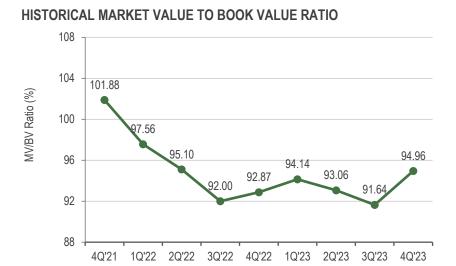


<sup>1:</sup> Contributions, Withdrawals and Investment Transfers

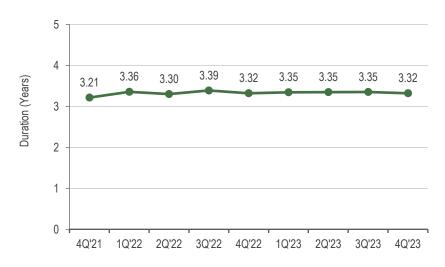
<sup>2:</sup> Cashflows may not net to final assets due to rounding.

HISTORICAL STATS

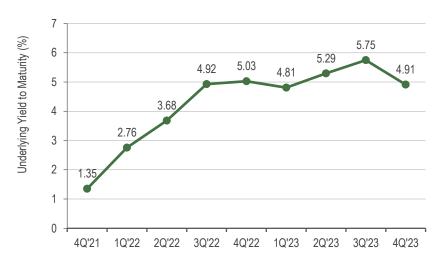




#### HISTORICAL DURATION



#### HISTORICAL UNDERLYING YIELD TO MATURITY



1: Blended Yield is net of all fees, including book value contract fees, Galliard investment management fees, and, if applicable, external manager fees, collective fund administrative fees, and plan administrative reimbursement. **FOR INSTITUTIONAL INVESTOR USE ONLY.** 



**CONTRACT ISSUERS** 

### **CONTRACT ISSUER DISTRIBUTION & RATING SUMMARY<sup>1</sup>**

	Contract Type <sup>2</sup>	<b>% Portfolio</b> 9/30/23	% Portfolio 12/31/23	<b>Rating</b> 9/30/23	<b>Rating</b> 12/31/23	Wrap fees (bps) 9/30/23	Wrap fees (bps) 12/31/23
American General Life Ins. Co.	SBIC	19.7	19.5	A+	A+	15	15
Metropolitan Tower Life Ins. Co.	SBIC	10.4	10.4	AA-	AA-	15	15
Nationwide Life Ins. Co.	SBIC	20.5	20.4	A+	A+	15	15
Prudential Ins. Co. of America	SBIC	24.8	24.7	AA-	AA-	15	15
Transamerica Life Ins. Co.	SBIC	23.2	23.0	A+	A+	15	15



<sup>1:</sup> The quality rating shown represents the individual holdings' Composite Ratings, as rated by S&P, Moody's and Fitch. Ratings shown as NR/NA are not rated or not available security ratings.

<sup>2:</sup> SBIC = Security Backed Investment Contract. SAGIC = Separate Account GIC

### CONTRACT ISSUER CREDIT REVIEW PROCESS

#### OVERSIGHT

#### **Galliard Credit Working Group**

- MEMBERSHIP: includes all analysts and traders from both the Credit Sector Team and Structured Sector Team
- Reports contract issuer credit oversight to Galliard's Stable Value Strategy Group

#### CREDIT REVIEW PROCESS

# **Approved Issuer List**

- The Credit Working Group maintains an approved list of contract issuers on an ongoing basis
- All contracts used in stable value accounts must be written by an approved issuer

#### **Credit Working Group Review, Approval & Monitoring**

- Meets monthly to review issuer credit quality and firm-wide exposure to approved contract issuers
- Oversees analysts' due diligence and formal credit reviews for each issuer
- Fundamental analysis of issuers includes:
  - Financial statements and ratios
  - Business model and product mix
  - Industry, economic, and regulatory environment
  - Regulatory ratios
  - Ratings agency analysis
  - Other third party research services (e.g., ALIRT, SNL)
  - Periodic due diligence calls and/or on-site visits





HOLDINGS

Asset ID	Security Description	Manager	Book Value (\$)	Market Value (\$)	Market/Book Value Ratio (%)	% of Portfolio	Crediting Rate (%) <sup>1</sup>	UCA Yield (%)		Galliard Composite Rating	Wrap Fees (bps)
LIQUIDITY BU	JFFER										
	Cash Receivable / (Payable)		-1,529,441	-1,529,441	100.0	-0.1	5.59	5.59	0.10	AAA	
01988T803	Short-Term Investment Fund II		51,801,243	51,801,243	100.0	2.1	5.59	5.59	0.10	AAA	
TOTAL LIQUI	DITY BUFFER		50,271,802	50,271,802	100.0	2.1	5.59	5.59	0.10	AAA	
SHORT PORT	TFOLIO										
946996EE1	American General Life Ins. Co.	Galliard	166,737,619	158,147,539	94.8	6.9	2.96	5.15	1.85	A+	15.0
589899J61	Metropolitan Tower Life Ins. Co.	Galliard	89,033,922	83,424,568	93.7	3.7	2.56	5.15	1.85	AA-	15.0
896994GW4	Nationwide Life Ins. Co.	Galliard	173,649,355	164,331,018	94.6	7.2	2.90	5.15	1.85	A+	15.0
744999CV3	Prudential Ins. Co. of America	Galliard	210,422,596	200,685,667	95.4	8.7	3.16	5.15	1.85	AA-	15.0
600996QF2	Transamerica Life Ins. Co.	Galliard	196,481,846	186,644,350	95.0	8.1	3.01	5.15	1.85	A+	15.0
TOTAL SHOR	RT PORTFOLIO		836,325,338	793,233,142	94.8	34.5	2.97	5.15	1.85	A+	
INTERMEDIA	TE PORTFOLIO										
946996EE1	American General Life Ins. Co.	Galliard	69,494,797	65,914,526	94.8	2.9	2.96	4.98	4.28	A+	15.0
946996EE1	American General Life Ins. Co.	Jennison Assoc.	46,988,532	44,567,751	94.8	1.9	2.96	4.49	3.81	A+	15.0
946996EE1	American General Life Ins. Co.	Payden & Rygel	46,746,806	44,338,479	94.8	1.9	2.96	4.73	4.41	A+	15.0
946996EE1	American General Life Ins. Co.	Dodge & Cox	49,953,830	47,380,281	94.8	2.1	2.96	5.00	4.30	A+	15.0
946996EE1	American General Life Ins. Co.	PGIM	47,366,771	44,926,504	94.8	2.0	2.96	4.84	4.43	A+	15.0
946996EE1	American General Life Ins. Co.	TCW	46,844,165	44,430,821	94.8	1.9	2.96	4.37	4.10	A+	15.0
589899J61	Metropolitan Tower Life Ins. Co.	TCW	25,016,620	23,440,512	93.7	1.0	2.56	4.37	4.10	AA-	15.0
589899J61	Metropolitan Tower Life Ins. Co.	Dodge & Cox	24,655,080	23,101,750	93.7	1.0	2.56	5.00	4.30	AA-	15.0
589899J61	Metropolitan Tower Life Ins. Co.	Galliard	36,906,959	34,581,731	93.7	1.5	2.56	4.98	4.28	AA-	15.0
589899J61	Metropolitan Tower Life Ins. Co.	Jennison Assoc.	25,092,177	23,511,309	93.7	1.0	2.56	4.49	3.81	AA-	15.0

<sup>1:</sup> Crediting rates are net of wrap fees and any other fees being netted out of the rates. FOR INSTITUTIONAL INVESTOR USE ONLY.



HOLDINGS

Asset ID	Security Description	Manager	Book Value (\$)	Market Value (\$)	Market/Book Value Ratio (%)	% of Portfolio	Crediting Rate (%) <sup>1</sup>	UCA Yield (%)	Effective Duration (yrs)	Galliard Composite Rating	Wrap Fees (bps)
589899J61	Metropolitan Tower Life Ins. Co.	Payden & Rygel	24,959,727	23,387,204	93.7	1.0	2.56	4.73	4.41	AA-	15.0
589899J61	Metropolitan Tower Life Ins. Co.	PGIM	25,503,640	23,896,849	93.7	1.1	2.56	4.84	4.43	AA-	15.0
896994GW4	Nationwide Life Ins. Co.	Dodge & Cox	52,029,614	49,237,612	94.6	2.1	2.90	5.00	4.30	A+	15.0
896994GW4	Nationwide Life Ins. Co.	PGIM	50,136,087	47,445,695	94.6	2.1	2.90	4.84	4.43	A+	15.0
896994GW4	Nationwide Life Ins. Co.	TCW	48,790,633	46,172,439	94.6	2.0	2.90	4.37	4.10	A+	15.0
896994GW4	Nationwide Life Ins. Co.	Galliard	71,580,987	67,739,822	94.6	3.0	2.90	4.98	4.28	A+	15.0
896994GW4	Nationwide Life Ins. Co.	Jennison Assoc.	48,945,127	46,318,643	94.6	2.0	2.90	4.49	3.81	A+	15.0
896994GW4	Nationwide Life Ins. Co.	Payden & Rygel	48,674,554	46,062,589	94.6	2.0	2.90	4.73	4.41	A+	15.0
744999CV3	Prudential Ins. Co. of America	Dodge & Cox	63,051,405	60,133,814	95.4	2.6	3.16	5.00	4.30	AA-	15.0
744999CV3	Prudential Ins. Co. of America	TCW	59,103,140	56,368,248	95.4	2.4	3.16	4.37	4.10	AA-	15.0
744999CV3	Prudential Ins. Co. of America	Galliard	87,298,284	83,258,712	95.4	3.6	3.16	4.98	4.28	AA-	15.0
744999CV3	Prudential Ins. Co. of America	Jennison Assoc.	59,319,623	56,574,713	95.4	2.4	3.16	4.49	3.81	AA-	15.0
744999CV3	Prudential Ins. Co. of America	Payden & Rygel	58,982,593	56,253,279	95.4	2.4	3.16	4.73	4.41	AA-	15.0
744999CV3	Prudential Ins. Co. of America	PGIM	60,204,239	57,418,396	95.4	2.5	3.16	4.84	4.43	AA-	15.0
600996QF2	Transamerica Life Ins. Co.	Jennison Assoc.	55,381,053	52,608,222	95.0	2.3	3.01	4.49	3.81	A+	15.0
600996QF2	Transamerica Life Ins. Co.	Payden & Rygel	55,080,156	52,322,391	95.0	2.3	3.01	4.73	4.41	A+	15.0
600996QF2	Transamerica Life Ins. Co.	TCW	55,212,781	52,448,375	95.0	2.3	3.01	4.37	4.10	A+	15.0
600996QF2	Transamerica Life Ins. Co.	Dodge & Cox	58,868,071	55,920,652	95.0	2.4	3.01	5.00	4.30	A+	15.0
600996QF2	Transamerica Life Ins. Co.	Galliard	81,404,449	77,328,673	95.0	3.4	3.01	4.98	4.28	A+	15.0
600996QF2	Transamerica Life Ins. Co.	PGIM	56,306,535	53,487,367	95.0	2.3	3.01	4.84	4.43	A+	15.0
TOTAL INTER	RMEDIATE PORTFOLIO		1,539,898,436	1,460,577,361	94.8	63.5	2.97	4.75	4.23	A+	
TOTAL PORT	FOLIO		2,426,495,577	2,304,082,305	95.0	100.0	3.02	4.91	3.32	A+	

<sup>1:</sup> Crediting rates are net of wrap fees and any other fees being netted out of the rates. FOR INSTITUTIONAL INVESTOR USE ONLY.



**EXPENSES** 

#### TOTAL ANNUAL FUND OPERATING EXPENSES

Total Annual Operating Expenses are deducted directly from the Fund's net asset value and reduce the investment option's rate of return.

Expense	Expense Ratio 9/30/23	Expense Ratio 12/31/23
Investment Management Fees paid to Galliard	0.054%	0.054%
Investment Management fees paid to Non-Affiliated Investment Advisors	0.057%	0.056%
Investment Contract Fees <sup>1</sup>	0.148%	0.147%
Acquired Fund Fees <sup>2</sup>	0.001%	0.002%
-Investment Contract Fees	None	None
-Other Acquired Fund Fees and Non-Affiliated Investment Management Fees paid to Non-Affiliated Investment Advisors <sup>3</sup>	0.001%	0.002%
12b-1 Distribution Fee	None	None
Other Expenses	0.012%	0.012%
Total Annual Fund Operating Expenses <sup>4</sup>	0.271%	0.271%

<sup>1:</sup> These are fees paid to create and maintain the investments used by a stable value fund.

Excluding STIF or money market allocations, non-affiliated investment advisors include Dodge & Cox, Jennison Assoc., Payden & Rygel, Prudential, TCW.





<sup>2:</sup> These are fees borne indirectly by the Fund when it acquires an interest in another fund which pays its own separate fees.

<sup>3:</sup> Includes audit fees for the cost of producing a report by a qualified auditor.

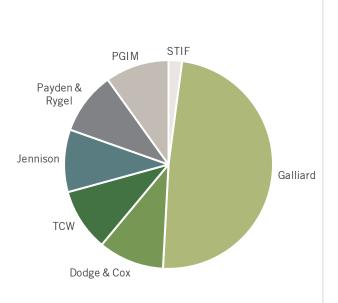
<sup>4:</sup> Total Annual Fund Operating Expenses are reflected daily in the Fund's net asset value (NAV).

# SECTION III

	Investment Approach	Sector Rotation	Active Duration/ Yield Curve Mgmt.	Issue Selection	SECTOR EMPHASIS
G A L L I A R D	Bottom Top Up Down	Low High	Low High	Less More Important	Diversified high quality spread sector emphasis, multi-sector relative value
DODGE & COX	Bottom Top Up Down	Low High	Low High	Less More Important	Corporate credit, Agency MBS
JENNISON	Bottom Top Up Down	Low High	Low High	Less More Important	Credit, yield-curve positioning
PAYDEN & RYGEL	Bottom Top Up Down	Low High	Low High	Less More Important	Corporate credit, structured credit, multi-sector relative value
PGIM	Bottom Top Up Down	Low High	Low High	Less More Important	Multi-sector relative value, Agency MBS, global focus
T C W	Bottom Top Up Down	Low High	Low High	Less More Important	Duration, multi-sector relative value

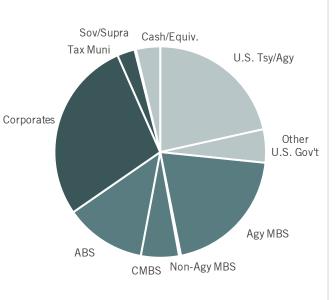
PORTFOLIO AS OF 12/31/23

# MANAGER ALLOCATION



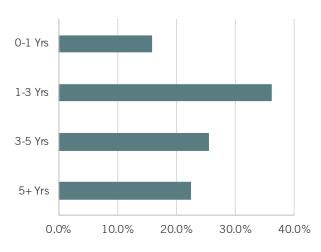
TOTAL PORTFOLIO	100%
TOTAL EXT. MANAGER	49.2%
PGIM	9.9%
Payden & Rygel	9.7%
Jennison	9.7%
TCW	9.7%
Dodge & Cox	10.2%
Galliard	48.8%
STIF	2.1%

# UNDERLYING FIXED INCOME SECTOR ALLOCATION



U.S. Tsy/Agy	21.5%
Other U.S. Gov't	5.1%
Agy MBS	20.2%
Non-Agy MBS	0.3%
CMBS	5.8%
ABS	12.4%
Corporates	28.0%
Tax Muni	2.7%
Sov/Supra	0.2%
Cash/Equiv.	3.7%

# UNDERLYING DURATION DISTRIBUTION



0-1 Yrs	15.8%
1-3 Yrs	36.3%
3-5 Yrs	25.5%
5+ Yrs	22.5%



# MARKET VALUE PERFORMANCE SUMMARY AS OF 12/31/20231

	3 Mo	1 Yr	3 Yr	5 Yr	10 Yr	Since Inception	Inception Date
SHORT DURATION	55		•	•			2410
Galliard (before fees)	3.00	5.52	0.45	2.02	-	2.10	6/1/2018
Bloomberg U.S. 1-3 Yr. Government/Credit	2.69	4.61	0.09	1.51	-	1.63	
Value Added (before fees) <sup>2</sup>	0.30	0.90	0.36	0.50	-	0.47	
INTERMEDIATE DURATION							
Dodge & Cox (before fees)	5.79	6.49	(1.39)	2.04	-	1.87	3/1/2015
Dodge & Cox (after fees)	5.76	6.38	(1.49)	1.94	-	1.77	
Bloomberg U.S. Intermediate Aggregate	5.50	5.18	(2.06)	1.14	-	1.27	
Value Added (before fees) <sup>2</sup>	0.29	1.31	0.67	0.90	-	0.60	
Galliard (before fees)	5.65	5.76	(1.69)	1.65	-	1.82	6/1/2018
Bloomberg U.S. Intermediate Aggregate	5.50	5.18	(2.06)	1.14	-	1.36	
Value Added (before fees) <sup>2</sup>	0.15	0.58	0.37	0.51	-	0.46	
Jennison (before fees)	4.77	5.59	(1.53)	1.99	2.15	2.09	10/1/2013 <sup>3</sup>
Jennison (after fees)	4.75	5.49	(1.63)	1.89	2.04	1.98	
Bloomberg U.S. Intermediate Govt/Credit	4.56	5.24	(1.63)	1.59	1.72	1.68	
Value Added (before fees) <sup>2</sup>	0.21	0.35	0.10	0.40	0.43	0.41	
Payden & Rygel (before fees)	5.72	5.85	(1.62)	1.63	1.46	1.83	7/1/2009
Payden & Rygel (after fees)	5.68	5.70	(1.75)	1.49	1.32	1.69	
Bloomberg U.S. Intermediate Aggregate <sup>4</sup>	5.50	5.18	(2.06)	1.14	1.12	1.33	
Value Added (before fees) <sup>2</sup>	0.22	0.66	0.44	0.49	0.34	0.50	
PGIM (before fees)	5.78	5.78	(1.81)	1.57	-	1.70	2/1/2016
PGIM (after fees)	5.75	5.64	(1.94)	1.43	-	1.57	
Bloomberg U.S. Intermediate Aggregate	5.50	5.18	(2.06)	1.14	-	1.21	
Value Added (before fees) <sup>2</sup>	0.28	0.60	0.25	0.43	-	0.49	
TCW (before fees)	4.89	5.46	(1.55)	1.87	-	2.07	6/1/2018
TCW (after fees)	4.86	5.36	(1.65)	1.78	-	1.98	
Bloomberg U.S. Intermediate Govt/Credit	4.56	5.24	(1.63)	1.59	-	1.75	
Value Added (before fees) <sup>2</sup>	0.33	0.22	0.08	0.28	-	0.33	

<sup>1:</sup> Returns for periods of less than one year are not annualized. Returns after fees reflect additional investment contract or external management fees. Galliard managed portfolios do not have net returns as fees are charged within the stable value account.

Past performance is not an indication of how the investment will perform in the future. FOR INSTITUTIONAL INVESTOR USE ONLY.



<sup>2:</sup> May not add due to rounding.

<sup>3:</sup> Performance inception for the separate account was May 1, 2018. Prior to this date returns are linked to Galliard SA Intermediate Core Fund N.

<sup>4:</sup> Linked Benchmark: Bloomberg U.S. Intermediate Aggregate Bond Index. Prior to June 1, 2018 benchmark was Bloomberg U.S. 1-3 Year Government/Credit Bond Index.

#### PERFORMANCE COMMENTARY – EXCESS RETURN

#### GALLIARD SHORT +30 Q4 2023

- · A general overweight to the spread sectors drove positive performance, with an allocation to ABS proving particularly beneficial
- · Security selection within financial and industrial corporate issues was also additive
- · Yield curve positioning detracted

#### **DODGE & COX** +29 Q4 2023

- The portfolio's overweight to spread product contributed positively over the quarter
- The overweight to Corporates and security selection in the sector contributed positively to performance
- · Duration positioning, slightly underweight the benchmark, hurt relative performance

#### GALLIARD INTERMEDIATE +15 Q4 2023

- · A general overweight to the spread sectors was the primary driver of outperformance
- · Security selection in corporates and Agency RMBS detracted
- Yield curve positioning also hurt returns

#### JENNISON +21 Q4 2023

- The overweight to Corporates contributed positively to relative performance while security selection in the space, focused on higher quality issuers, detracted
- · Active rotation within Agency Mortgages benefited performance
- Duration and yield curve positioning benefited performance

### **PAYDEN & RYGEL** +22 Q4 2023

- The portfolio's overweight to Corporates contributed positively while security selection within the sector detracted
- The overweight allocation to Agency Mortgages and positioning within higher-coupon structures benefited relative performance
- Duration and yield curve positioning hurt relative performance

# PGIM +28 Q4 2023

- The overweight to Corporates contributed positive to relative performance
- The portfolio's allocations to CMBS and Agency MBS along with security selection in the sectors also added to relative performance

### TCW +33 Q4 2023

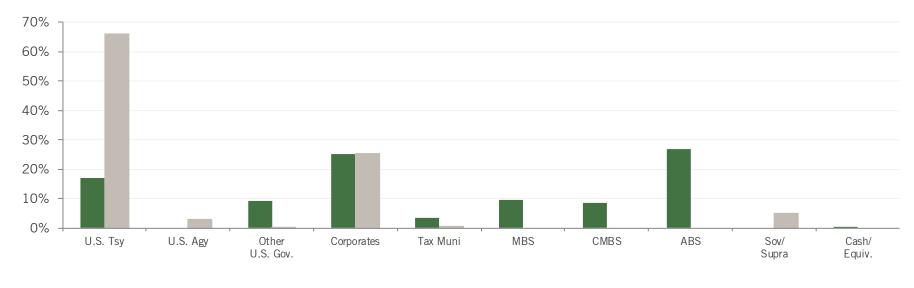
- · Long benchmark-relative duration positioning was the primary driver of outperformance in the fourth quarter
- The out-of-benchmark allocation to Agency Mortgages and to a lesser extent CMBS contributed positively to performance
- The underweight to Corporates and security selection, favoring more defensive names, detracted from relative performance

Before fees.



SHORT DURATION PORTFOLIO AS OF 12/31/23

# BLOOMBERG U.S. 1-3 YEAR GOVERNMENT/CREDIT BOND INDEX



**■** Galliard Short

■ Bloomberg U.S. 1-3 Yr Gov't/Credit Bond Index

Characteristic	Galliard Short	Bloomberg U.S. 1-3 Yr Gov't/ Credit Bond Index
Weighted Average Quality <sup>1</sup>	AA	AA
Effective Duration	1.85 Yrs	1.77 Yrs
Yield to Maturity	5.15%	4.55%

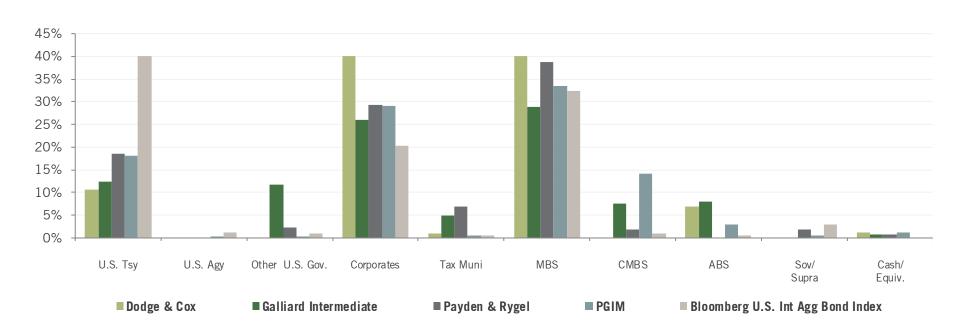
<sup>1:</sup> The Weighted Average Quality of the portfolio has NOT been assessed by a nationally recognized statistical rating organization. The Weighted Average Quality shown represents an average quality of the individual holdings' Composite Ratings, as rated by S&P, Moody's and Fitch.

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INTERMEDIATE DURATION PORTFOLIOS AS OF 12/31/23

#### BLOOMBERG U.S. INTERMEDIATE AGGREGATE BOND INDEX



Characteristic	Dodge & Cox	Galliard Intermediate	Payden & Rygel	PGIM	Bloomberg U.S. Int Agg Bond Index
Weighted Average Quality <sup>1</sup>	AA-	AA	AA-	AA-	AA
Effective Duration	4.30 Yrs	4.28 Yrs	4.41 Yrs	4.43 Yrs	4.45 Yrs
Yield to Maturity	5.00%	4.98%	4.73%	4.84%	4.50%

<sup>1:</sup> The Weighted Average Quality of the portfolio has NOT been assessed by a nationally recognized statistical rating organization. The Weighted Average Quality shown represents an average quality of the individual holdings' Composite Ratings, as rated by S&P, Moody's and Fitch.

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INTERMEDIATE DURATION PORTFOLIOS AS OF 12/31/23

# BLOOMBERG U.S. INTERMEDIATE GOVERNMENT/CREDIT BOND INDEX



Characteristic	Jennison	TCW	Bloomberg U.S. Int Gov't/Credit Bond Index
Weighted Average Quality <sup>1</sup>	AA	AA	AA-
Effective Duration	3.81 Yrs	4.10 Yrs	3.74 Yrs
Yield to Maturity	4.49%	4.37%	4.38%

<sup>1:</sup> The Weighted Average Quality of the portfolio has NOT been assessed by a nationally recognized statistical rating organization. The Weighted Average Quality shown represents an average quality of the individual holdings' Composite Ratings, as rated by S&P, Moody's and Fitch.

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