

# North Carolina Supplemental Retirement Plans 1Q 2013 Board of Trustees Report

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Report contains information up through the last business day of the period end.

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## 2012-2013 401(k) Goal Results

- Increase use of GoalMaker® utilization among new members to 89% 87.30% as of March 31, 2013
- Increase use of GoalMaker<sup>®</sup> utilization among members to 50% 50.75% as of March 31, 2013
- Increase the average monthly employee deferral \$208 monthly the average monthly employee deferral for the 1<sup>st</sup> Quarter \$175
- Increase active participation to 19.8% 28.97% for the 1<sup>st</sup> Quarter

## 2012/2013 457 Goal Results

- Increase use of GoalMaker® utilization among new members to 89% 89.49% as of March 31, 2013
- Increase use of GoalMaker® utilization among members to 42% 47.08% as of March 31, 2013
- Increase the average monthly employee deferral \$180 monthly the average monthly employee deferral for the 1<sup>st</sup> Quarter \$162
- Increase active participation to 13.2% 10.57% for the 1<sup>st</sup> Quarter
- 14 employers adopted the 457 Plan in 2013



#### Asset Allocation By Fund 401(k) Plan

		# Participants # Participants					# Participants		# Participants			
			Utilizing			Utilizing			Utilizing			Utilizing
Investment Option	3/31/2010	%	3/31/2010	3/31/2011	%	3/31/2011	3/31/2012	%	3/31/2012	3/31/2013	%	3/31/2013
NC STABLE VALUE-401K	\$1,476,651,075	31.57%	154,500	\$1,629,191,474	30.03%	159,777	\$1,728,755,071	29.86%	164,738	\$1,851,752,222	28.67%	174,640
PRUDENTIAL STABLE VALUE FUND	\$11,669	0.00%	8	\$25,405	0.00%	3	\$0	0.00%	0	\$0	0.00%	0
FIDELITY INTERMEDIA TE BOND FUND	\$7,738,981	0.17%	973	\$6,977,879	0.13%	856	\$0	0.00%	0	\$0	0.00%	0
NORTH CAROLINA FIXED INCOME FUND	\$382,392,391	8.17%	128,606	\$334,922,284	6.17%	136,296	\$399,431,151	6.90%	123,824	\$461,236,753	7.14%	134,356
NORTH CAROLINA FIXED INCOME INDEX	\$0	0.00%	0	\$117,798,014	2.17%	98,235	\$194,343,596	3.36%	89,817	\$236,089,249	3.65%	101,754
FIDELITY BALANCED FUND	\$233,039	0.00%	26	\$171,153	0.00%	20	\$0	0.00%	0	\$0	0.00%	0
FIDELITY FREEDOM 2000	\$2,045	0.00%	1	\$2,195	0.00%	1	\$0	0.00%	0	\$0	0.00%	0
FIDELITY FREEDOM 2010	\$7,422	0.00%	2	\$8,297	0.00%	2	\$0	0.00%	0	\$0	0.00%	0
FIDELITY FREEDOM 2020	\$2,688	0.00%	2	\$2,894	0.00%	2	\$0	0.00%	0	\$0	0.00%	0
FIDELITY FREEDOM INCOME	\$1,430	0.00%	1	\$0	0.00%	0	\$0	0.00%	0	\$0	0.00%	0
INVESCO VAN KAMPEN EQUITY AND INCOME FUND A	\$0	0.00%	0	\$8,708,805	0.16%	926	\$0	0.00%	0	\$0	0.00%	0
VAN KAMPEN EQUITY AND INCOME FUND	\$9,552,779	0.20%	1,065	\$0	0.00%	0	\$0	0.00%	0	\$0	0.00%	0
AMERICAN FUNDS GROWTH FUND OF AMER R4	\$19,803,126	0.42%	1,809	\$18,411,457	0.34%	1,583	\$0	0.00%	0	\$0	0.00%	0
FEDERATED CAPITAL APPRECIATION FUND	\$3,648	0.00%	3	\$3,053	0.00%	2	\$0	0.00%	0	\$0	0.00%	0
FIDELITY EQUITY INCOME FUND	\$2,210,415	0.05%	85	\$2,432,144	0.04%	79	\$0	0.00%	0	\$0	0.00%	0
FIDELITY MAGELLAN FUND	\$7,110,931	0.15%	201	\$6,928,298	0.13%	183	\$0	0.00%	0	\$0	0.00%	0
FIDELITY SPARTAN U.S. EQUITY INDEX	\$1,018,569	0.02%	59	\$1,132,120	0.02%	57	\$0	0.00%	0	\$0	0.00%	0
INVESCO VAN KAMPEN GROWTH & INCOME FUND A	\$0	0.00%	0	\$17,252,762	0.32%	1,471	\$0	0.00%	0	\$0	0.00%	0
NORTH CAROLINA LARGE CAP GROWTH FUND	\$518,905,509	11.09%	157,630	\$637,489,589	11.75%	163,731	\$620,741,277	10.72%	168,534	\$650,432,188	10.07%	179,994
NORTH CAROLINA LARGE CAP INDEX FUND	\$834,399,625	17.84%	160,831	\$969,792,622	17.87%	166,400	\$905,264,658	15.64%	170,736	\$1,014,520,899	15.71%	182,652
NORTH CAROLINA LARGE CAP VALUE FUND	\$574,841,224	12.29%	158,962	\$650,281,457	11.99%	164,665	\$612,868,647	10.59%	169,255	\$688,946,427	10.67%	181,047
PUTNAM MULTI-CAP GROWTH FUND	\$0	0.00%	0	\$279,697	0.01%	37	\$0	0.00%	0	\$0	0.00%	0
PUTNAM NEW OPPORTUNITIES FUND	\$242,499	0.01%	38	\$0	0.00%	0	\$0	0.00%	0	\$0	0.00%	0
VAN KAMPEN GROWTH & INCOME FUND	\$18,241,003	0.39%	1,660	\$0	0.00%	0	\$0	0.00%	0	\$0	0.00%	0
VANGUARD EQUITY INDEX PORTFOLIO	\$392	0.00%	2	\$0	0.00%	0	\$0	0.00%	0	\$0	0.00%	0
GOLDMAN SACHS MID CAP VALUE FUND A	\$6,561,569	0.14%	1,028	\$6,300,705	0.12%	877	\$0	0.00%	0	\$0	0.00%	0
BB&T STERLING CAPITAL SMALL CAP VALUE CLASS I	\$101,766	0.00%	24	\$0	0.00%	0	\$0	0.00%	0	\$0	0.00%	0
BB&T STERLING CAPITAL SMALL CAP VALUE L	\$0	0.00%	0	\$99,380	0.00%	22	\$0	0.00%	0	\$0	0.00%	0
NORTH CAROLINA SMID CAP INDEX FUND	\$209,367,722	4.48%	115,775	\$270,991,657	4.99%	124,572	\$316,173,351	5.46%	131,914	\$373,501,268	5.78%	144,091
NORTH CAROLINA SMID GROWTH FUND	\$63,538,216	1.36%	91,424	\$85,874,924	1.58%	102,192	\$99,269,801	1.71%	111,164	\$119,392,015	1.85%	123,851
NORTH CAROLINA SMID VALUE FUND	\$123,415,358	2.64%	104,238	\$157,263,602	2.90%	113,747	\$168,964,055	2.92%	121,677	\$202,427,679	3.13%	134,134
OPPENHEIMER MAIN STREET SMALL & MID CAP A	\$6,835,533	0.15%	1,105	\$6,714,857	0.12%	946	\$0	0.00%	0	\$0	0.00%	0
PUTNAM CAPITAL OPPORTUNITIES FUND	\$4,377	0.00%	3	\$5,507	0.00%	3	\$0	0.00%	0	\$0	0.00%	0
AMERICAN FUNDS EUROPACIFIC GROWTH FUND R4	\$15,330,567	0.33%	1,382	\$13,406,129	0.25%	1,184	\$0	0.00%	0	\$0	0.00%	0
NORTH CAROLINA GLOBAL EQUITY FUND	\$105,518,225	2.26%	91,178	\$136,288,595	2.51%	101,720	\$139,813,168	2.42%	110,524	\$166,907,493	2.58%	123,192
NORTH CAROLINA INTERNATIONAL FUND	\$207,040,950	4.43%	116,108	\$234,712,674	4.33%	124,386	\$360,107,378	6.22%	131,427	\$403,623,031	6.25%	143,365
NORTH CAROLINA INTERNATIONAL INDEX FUND	\$86,722,075	1.85%	91,647	\$111,931,322	2.06%	102,205	\$243,622,676	4.21%	111,080	\$290,905,308	4.50%	123,835
T. ROWE PRICE INTERNATIONAL STOCK FUND	\$190,231	0.00%	17	\$214,274	0.00%	17	\$0	0.00%	0	\$0	0.00%	0
Total Plan Assets	\$4,677,997,050	100.00%		\$5,425,615,227	100.00%		\$5,789,354,828	100.00%		\$6,459,734,532	100.00%	

Assets reflect actual participant account balances and do not include expense account assets.



#### Asset Allocation By Fund 457 Plan

				# Participants Utilizing			# Participants Utilizing			# Participants Utilizing			# Participants Utilizing
Investment Option	Asset Class	3/31/2010	%	3/31/2010	3/31/2011	%	3/31/2011	3/31/2012	%	3/31/2012	3/31/2013	%	3/31/2013
Deferred Compensation Stable Value Fund	Stable Value	\$237,754	0.03%	3	\$0	0.00%	0	\$0	0.00%	0	\$0	<mark>0.00%</mark>	0
NC STABLE VALUE-457	Stable Value	\$325,290,494	44.03%	25,743	\$345,562,106	41.66%	28,357	\$367,719,372	42.08%	31,856	\$385,588,826	39.99%	36,633
North Carolina Fixed Income Fund	Fixed Income	\$41,052,814	5.56%	11,064	\$43,678,048	5.27%	15,609	\$54,868,424	6.28%	18,838	\$66,358,649	6.88%	24,091
North Carolina Fixed Income Index	Fixed Income	\$0	0.00%	0	\$5,873,039	0.71%	8,497	\$16,153,284	1.85%	12,550	\$20,967,845	2.17%	18,173
PIMCO Total Return Fund Admin	Fixed Income	\$3,096,993	0.42%	223	\$2,615, <mark>049</mark>	0.32%	192	\$0	0.00%	0	\$0	0.00%	0
American Funds American Balanced A	Balanced	\$1,410,338	0.19%	114	\$1,383 <mark>,310</mark>	0.17%	101	\$0	0.00%	0	\$0	0.00%	0
Dodge & Cox Stock Fund	Large-Cap Stock	\$4,238,962	0.57%	303	\$4,035,537	0.49%	260	\$0	0.00%	0	\$0	0.00%	0
Fidelity Contrafund	Large-Cap Stock	\$7,257,765	0.98%	362	\$7,834,996	0.94%	331	\$0	0.00%	0	\$0	0.00%	0
Fidelity Equity Income Fund	Large-Cap Stock	\$3,496,136	0.47%	190	\$3,560,271	0.43%	174	\$0	0.00%	0	\$0	0.00%	0
North Carolina Large Cap Grow th Fund	Large-Cap Stock	\$67,890,356	9.19%	17,680	\$82,561,352	9.95%	21,545	\$86,829,663	9.94%	25,959	\$90,360,139	9.37%	31,842
North Carolina Large Cap Index Fund	Large-Cap Stock	\$83,283,377	11.27%	12,719	\$95,514,679	11.51%	17,090	\$102,747,437	11.76%	22,019	\$113,746,990	11.80%	28,165
North Carolina Large Cap Value Fund	Large-Cap Stock	\$69,879,909	9.46%	17,342	\$78,280,046	9.44%	21,089	\$80,377,486	9.20%	25,494	\$91,058,636	9.44%	31,380
T. Row e Price Blue Chip Grow th Fund	Large-Cap Stock	\$3,019,052	0.4 <mark>1%</mark>	266	\$3,033,175	0.37%	229	\$0	0.00%	0	\$0	0.00%	0
Artisan Mid Cap Fund Inv	Mid-Cap Stock	\$1,574,152	0.21%	196	\$1,867,392	0.23%	170	\$0	0.00%	0	\$0	0.00%	0
Lord Abbett Mid Cap Value Fund	Mid-Cap Stock	\$1,152,334	0.16%	197	\$1,083,316	0.13%	166	\$0	0.00%	0	\$0	0.00%	0
Baron Small Cap	Small-Cap Stock	\$789,799	0.11%	137	\$684,951	0.08%	112	\$0	0.00%	0	\$0	0.00%	0
North Carolina SMID Cap Index Fund	Small-Cap Stock	\$5,232,320	0.71%	3,507	\$10,019,108	1.21%	9,086	\$14,220,105	1.63%	14,787	\$19,238,133	2.00%	21,301
North Carolina SMID Grow th Fund	Small-Cap Stock	\$23,272,339	3.15%	13,769	\$29,215,606	3.52%	17,907	\$31,042,137	3.55%	22,546	\$35,681,786	3.70%	28,457
North Carolina SMID Value Fund	Small-Cap Stock	\$39,420,112	5.34%	14,308	\$47,283,659	5.70%	18,377	\$48,514,914	5.55%	22,989	\$57,042,013	5.92%	28,930
T. Row e Price Small-Cap Value	Small-Cap Stock	\$2,175,491	0.29%	248	\$2,398,213	0.29%	208	\$0	0.00%	0	\$0	0.00%	0
American Funds EuroPacific Grow th Fund A	Global/Intl Stock	\$4,188,722	0.57%	343	\$3,918,210	0.47%	296	\$0	0.00%	0	\$0	0.00%	0
North Carolina Global Equity Fund	Global/Intl Stock	\$2,903,635	0.39%	3,355	\$6,178,791	0.74%	8,827	\$7,957,275	0.91%	14,475	\$11,148,548	1.16%	20,935
North Carolina International Fund	Global/Intl Stock	\$43,630,701	5.91%	15,071	\$45,971,015	5.54%	18,941	\$49,931,323	5.71%	23,465	\$54,183,082	5.62%	29,358
North Carolina International Index Fund	Global/Intl Stock	\$4,277,884	0.58%	3,510	\$6,941,111	0.84%	8,999	\$13,546,207	1.55%	14,650	\$18,907,693	1.96%	21,131
Total Plan Assets		\$738,771,440	100.00%		\$829,492,981	100.00%		\$873,907,626	100.00%		\$964,282,341	100.00%	

The funds highlighted in yellow denote inclusion in the GoalMaker product.

Assets reflect actual participant account balances and do not include expense account assets.



401(k) Plan											
	1Q 2012	1Q 2013	Difference #	Difference %							
Members with an Account Balance	226,768	235,260	8,492	3.74%							
Average Account Balance	\$25,529	\$27,458	\$1,929	7.56%							
Median Account Balance	\$9,770	\$9,313	(\$457)	-4.67%							

	401(k) Plan Percentage Gain											
	Assets (3/31/2012)	Contributions	Distributions	Earnings	Assets (3/31/2013)	Percentage Gain						
NC 401(k) Plan	\$5,789,354,828	\$449,043,654	\$296,745,127	\$518,081,177	\$6,459,734,532	8.72%						



401(k) Member Breakdown



# Member breakdown reflects status on recordkeeping system updated from limited indicative data received from employers which may cause the active status to be inflated.



457 Plan										
	1Q 2012	1Q 2013	Difference #	Difference %						
Members with an Account Balance	37,294	42,937	5,643	15.13%						
Average Account Balance	\$23,433	\$22,458	(\$975)	-4.16%						
Median Account Balance	\$3,919	\$2,220	(\$1,699)	-43.36%						

457 Plan Percentage Gain											
	Assets (3/31/2012)	Contributions	Distributions	Earnings	Assets (3/31/2013)	Percentage Gain					
NC 457 Plan	\$873,907,626	\$63,531,480	\$47,666,190	\$74,509,425	\$964,282,341	8.37%					



457 Member Breakdown



Member breakdown reflects status on recordkeeping system updated from limited indicative data received from employers which may cause the active status to be inflated.



401(k) Plan Quarterly Enrollments & Contribution Changes													
	1Q 2010	1Q 2011	1Q 2011 % of Change	1Q 2012	1Q 2012 % of Change	1Q 2013	1Q 2013 % of Change						
Enrollments	2,8 <mark>81</mark>	3 <mark>,20</mark> 7	1 <mark>0.1</mark> 7%	<mark>3,</mark> 105	-3.18%	<mark>3,7</mark> 80	21.74%						
% of New Hires Enrolled in Plan	44.2 <mark>6%</mark>	65 <mark>.61</mark> %		60.41%		<b>52</b> .53%							
New Enrollment Average Deferral %	2.89 <mark>%</mark>	3. <mark>75%</mark>		2.44%		2.83%							
GoalMaker Elections	2,09 <mark>9</mark>	2 <mark>,791</mark>	<mark>24.7</mark> 9%	2,771	-0.72%	3,300	16.03%						
Contribution Changes													
Deferral Decreases	2,937	3,591	18.21%	1,915	-46.67%	2,386	24.60%						
Deferral Increases	4,049	5,356	24.40%	5,289	-1.25%	<mark>5,96</mark> 5	12.78%						
Voluntary (Employee & Roth) Participation Rate	24.07%	24.20%		25.87%		28.97%							

401(k) Plan Quarterly Enrollments & Contribution Change Method											
	1Q 2010	1Q 2012	1Q 2013								
Paper Form	80.07%	78.73%	80.55%	84.36%							
Pseudo Enrollment	14.31%	14.43%	13.61%	13.88%							
Internet	5.63%	6.84%	5.84%	1.76%							
Method of Contribution Change											
Internet	94.16%	87.99%	87.49%	97.79%							
Paper Form	2.25%	8.42%	11.18%	1.69%							
Participant Service Center	2.79%	2.94%	0.75%	0.16%							
VRU	0.80%	0.65%	0.57%	0.37%							



457 Plan Qua	457 Plan Quarterly Enrollments & Contribution Changes												
	1Q 2010	1Q 2011	1Q 2011	1Q 2012	1Q 2012	1Q 2013	1Q 2013						
			% of		% of		% of						
			Change		Change		Change						
Enrollments	7 <mark>55</mark>	1 <mark>,51</mark> 5	1 <mark>00.</mark> 66%	<mark>1,</mark> 453	-4.09%	<mark>1,9</mark> 88	36.8 <mark>2</mark> %						
% of New Hires Enrolled in Plan	23.2 <mark>8%</mark>	54 <mark>.93</mark> %		<mark>46</mark> .71%		27.05%							
Average Deferral %	12.8 <mark>7%</mark>	6. <mark>58%</mark>				5.78%							
GoalMaker Elections	648	1 <mark>,328</mark>	<mark>104.</mark> 94%	1,302	-1.96%	1,779	26.81%						
Contribution Changes													
Deferral Decreases	295	301	2.03%	439	45. <mark>85%</mark>	590	34.40 <mark>%</mark>						
Deferral Increases	512	956	86.72%	1,000	<mark>4.60</mark> %	<b>1,38</b> 6	<mark>38.60%</mark>						
Voluntary (Employee & Roth) Participation Rate	7.46%	9.51%		10.54%		10.57%							

# 457 Plan Quarterly Enrollments & Contribution Change Method

	-		<u> </u>						
	1Q 2010	1Q 2011	1Q 2012	1Q 2013					
Method of Enrollment									
Paper Form	89.54%	92.35%	92.42%	84.44%					
Pseudo Enrollment	0.53%	0.86%	0.61%	0.64%					
Internet	9.93%	6.79%	6.96%	3.07%					
Method of Contribution Change									
Internet	95.17%	86.48%	82.49%	97.81%					
Paper Form	2.85%	9.23%	16.75%	1.13%					
Participant Service Center	1.73%	4.22%	0.56%	0.71%					
VRU	0.25%	0.08%	0.21%	0.35%					



	401(k) Contributions												
	1Q 2010	1Q 2011	1Q 2011 Change %	1Q 2012	1Q 2012 Change %	1Q 2013	1Q 2013 Change %						
Employee Contributions	\$54 <mark>,10</mark> 7,659	\$ <mark>53</mark> ,021,233	-2.01%	\$54, <mark>598</mark> ,132	2.97%	<mark>\$5</mark> 1,553,336	-5.58%						
Employer Contributions	\$40,2 <mark>52,</mark> 697	\$ <mark>37,</mark> 249,072	-7.46%	\$40 <mark>,01</mark> 7,247	7.43%	\$40,257,645	0.60%						
Roth	\$4,32 <mark>5,75</mark> 7	\$ <mark>5,18</mark> 0,389	19.76 <mark>%</mark>	\$6 <mark>,02</mark> 1,738	16.24%	\$6,720,935	11.61%						
Rollovers	\$6,975,372	\$ <mark>8,31</mark> 2,979	19.18%	\$ <mark>7,72</mark> 3,031	-7.10%	\$13,032 <mark>,16</mark> 4	68.74%						
Total Contributions	\$105,661,485	\$10 <mark>3,76</mark> 3,674	-1.80%	\$ <mark>108,</mark> 360,148	4.43%	\$111,5 <mark>64,</mark> 080	2.96%						
Average Employee Contributions	\$176	\$179	1.70%	\$175	-2.23%	<mark>\$18</mark> 6	<mark>6.29</mark> %						
Average Roth Contributions	\$121	\$102	-15.70%	\$97	-4.90%	\$91	-6.19%						
Average Voluntary Contributions	\$177	\$173	-2.26%	\$170	-1.73%	\$175	2.94%						

	457 Contributions												
1Q 2010 1Q 2011 1Q 2011 1Q 2012 1Q 2012 1Q 2013 1Q													
			Change %		Change %		Change %						
Employee Contributions	\$9,927,332	\$10,515,734	5.93%	\$11,222,899	6.72%	\$12,656,416	12.77%						
Roth	\$0	\$0	0.00%	\$153,141	0.00%	\$466,259	204.46%						
Rollovers	\$1,729,737	\$2,566,877	48.40%	\$3,020,338	17.67%	\$2,434,209	-19.41%						
Total Contributions	\$11,657,069	\$13,082,611	12.23%	\$14,396,377	10.04%	\$15,556,884	8.06%						
Average Employee Contributions	\$193	\$175	-9.33%	\$165	-5.71%	\$160	-3.03%						
Average Roth Contributions	\$0	\$0	0.00%	\$93	0.00%	\$128	37.63%						
Average Voluntary Contributions	\$193	\$175	-9.33%	\$162	-7.71%	\$162	0.31%						



401(k) GoalMaker Participation

	3/31/2010	3/31/2011	3/31/2012	3/31/2013
Total Plan Assets in GoalMaker	\$1,508,985 <mark>,5</mark> 25	\$1,926,1 <mark>76</mark> ,192	\$2,158 <mark>,8</mark> 35,061	\$2,568 <mark>,6</mark> 31,493
Total # of Participants in GoalMaker	90,465	<mark>10</mark> 0,026	108,066	119,401
% of New Enrollments with GoalMaker Election	72.86%	87.03%	89.24%	87.30%
Total Participation Rate	41.10%	44.66%	47.65%	50.75%
Prudential's Book of Business Avg. Participation Rate*	31.60%	36.07%	39.14%	43.23%
Total % of Assets	32.26%	35.50%	37.29%	39.76%

	Participant Age Range	Conservative	Moderate	Aggressive	Total
Age 18-29		4,312	7,786	4,238	16,336
Age 30-39		6,686	14,966	9,754	<mark>31,</mark> 406
Age 40-49		6,995	16,045	9,745	<mark>32</mark> ,785
Age 50-59		7,447	13,604	5,483	26,534
Age 60-69		3,804	4,979	1,962	10,745
Age 70+		351	350	163	864
No DOB		69	617	45	731
Total		29,664	58,347	31,390	119,401

	Participant Age Range	Conservative	Moderate	Aggressive	Total
Age 18-29		\$17,680,861	\$38,509,251	\$33,059,030	\$89,249,142
Age 30-39		\$53,514,564	\$172,965,407	\$180,780,061	\$407,260,032
Age 40-49		\$100,186,695	\$333,802,022	\$332,535,631	\$766,524,348
Age 50-59		\$182,914,495	\$408,093,235	\$235,461,092	\$826,468,822
Age 60-69		\$132,734,160	\$206,870,868	\$96,478,172	\$436,083,200
Age 70+		\$14,059,949	\$18,665,316	\$9,256,403	\$41,981,668
No DOB		\$116,770	\$804,262	\$143,248	\$1,064,280
Total		\$501,207,495	\$1,179,710,361	\$887,713,637	\$2,568,631,493

\*Prudential's Defined Contribution book of business averages.



#### 401(k) GoalMaker Participation











#### 457 GoalMaker Participation

3/31/2010	3/31/2011	3/31/2012	3/31/2013
\$36, <mark>05</mark> 5,470	\$74 <mark>,3</mark> 59,467	\$109, <mark>83</mark> 2,149	\$150,57 <mark>4,</mark> 417
3,117	8,419	13,934	<mark>20</mark> ,221
<mark>8</mark> 5.83%	87.66%	89.61%	89.49%
10.42%	25.37%	37.36%	47.08%
<mark>3</mark> 1.60%	36.07%	39.14%	43.23%
4.88%	8.96%	12.57%	15.62%
	\$36,055,470 3,117 85.83% 10.42% 31.60%	\$36,055,470         \$74,359,467           3,117         8,419           85.83%         87.66%           10.42%         25.37%           31.60%         36.07%	\$36,055,470         \$74,359,467         \$109,832,149           3,117         8,419         13,934           85.83%         87.66%         89.61%           10.42%         25.37%         37.36%           31.60%         36.07%         39.14%

Participant Age Range	Conservative	Moderate	Aggressive	Total
Age 18-29	926	1,360	796	3,082
Age 30-39	1,412	2,367	1,362	5,141
Age 40-49	1,771	2,860	1,473	6,104
Age 50-59	1,615	2,106	765	4,486
Age 60-69	551	488	171	1,210
Age 70+	42	43	11	96
No DOB	35	55	12	102
Total	6,352	9,279	4,590	20,221

Participant Age Range	Conservative	Moderate	Aggressive	Total
Age 18-29	\$452,053	\$1,084,246	\$953,384	\$2,489,682
Age 30-39	\$1,493,857	\$4,958,746	\$5,643,609	\$12,096,212
Age 40-49	\$4,891,259	\$15,524,413	\$13,994,804	\$34,410,476
Age 50-59	\$13,309,315	\$25,075,062	\$13,413,600	\$51,797,977
Age 60-69	\$14,490,807	\$18,766,916	\$7,441,297	\$40,699,020
Age 70+	\$3,352,973	\$4,304,167	\$1,276,691	\$8,933,831
No DOB	\$44,342	\$99,223	\$3,654	\$147,219
Total	\$38,034,605	\$69,812,773	\$42,727,038	\$150,574,417

\*Prudential's Defined Contribution book of business averages...



#### 457 GoalMaker Participation











# In 2010, 28% of participants reported having an outstanding loan.

Source: "More raid retirement accounts to pay bills," Washington Post Michael A. Fletcher, January 15, 2013

	401(k) YTD Loans										
2010 2011 2012 2013 Change %											
% of Members in Plan with a Loan	22.61 <mark>%</mark>	24.69%	24.03%	24.15%	0.50%						
# of Outstanding Loans	43,841	<b>47,</b> 856	46 <mark>,575</mark>	47,158	1.25%						
# of New Loans for the Quarter	4,029	<mark>3,8</mark> 06	3,733	3,595	-3.70%						
Average Loan Balance	\$4,808	\$5,085	\$5,402	\$5,540	2.57%						
Total Outstanding Loan Balance	\$210,773,325	\$243,335,129	\$251,577,926	\$261 <mark>,262,</mark> 898	3.85%						

# In 2011, 15% of participants have an outstanding loan.

Source: "PLAN SPONSOR Defined Contribution Survey," 2012 Industry Report 457 Plans

	457 YTD Loans										
2010 2011 2012 2013 Change %											
% of Members in Plan with a Loan	13.79%	15.00%	14.58%	13.95%	-4.32%						
# of Outstanding Loans	3,470	4,143	4,493	4,880	8.61%						
# of New Loans for the Quarter	316	333	372	409	9.95%						
Average Loan Balance	\$2,710	\$2,927	\$3,012	\$3,020	0.29%						
Total Outstanding Loan Balance	\$9,402 <i>,</i> 839	\$12,127,063	\$13,531,626	\$14,739,629	8.93%						



# One in Four American workers with 401(k) and other retirement savings accounts use them to pay current expenses.

Source: "More raid retirment accounts to pay bills," Washington Post Michael A. Fletcher, January 15, 2013

	401(k) Disbursements												
	1Q 2010	1Q 2011	1Q 2011 Change %	1Q 2012	1Q 2012 Change %	1Q 2013	1Q 2013 Change %						
Term - Lump Sum	\$32,395,608	\$4 <mark>5,74</mark> 3,856	41.20%	\$55,512, <mark>267</mark>	21.35%	\$61,167,131	10.19%						
In-Service	\$10,035,564	\$11, <mark>922,</mark> 485	18.8 <mark>0%</mark>	\$14,047,917	17.83%	\$8,841 <mark>,684</mark>	-37.06%						
State Retirement System	\$6,043,654	\$7,6 <mark>92,48</mark> 6	27.28%	\$8,326,609	8.24%	\$3,8 <mark>25,6</mark> 22	-54.06%						
Hardship	\$1,39 <mark>2,606</mark>	\$1,183,762	-15.00%	\$1,30 <mark>8,888</mark>	10.57 <mark>%</mark>	\$ <mark>1,55</mark> 7,355	18.98%						
Systematic	\$2, <mark>290,3</mark> 36	\$2,037, <mark>939</mark>	-11.02%	\$2,079,401	2.03%	\$2,347,984	12.92%						
Total Disbursements	\$52,157,768	\$68,580, <mark>528</mark>	31.49%	\$81,275,082	18.51%	\$77,739,776	-4.35%						

	401(k) Disbursements											
	1Q 2010	1Q 2011	1Q 2011 Change %	1Q 2012	1Q 2012 Change %	1Q 2013	1Q 2013 Change %					
Term – Lump Sum	2,867	3,904	36.17%	4,277	9.55%	4,425	3.46%					
In-Service	1,300	1,356	4.31%	1,470	8.41%	1,631	10.95%					
State Retirement System	140	206	47.14%	219	6.31%	120	-45.21%					
Hardship	453	461	1.77%	478	3.69%	524	9.62%					
Systematic	2,230	2,267	1.66%	2,508	10.63%	3,010	20.02%					
Total Disbursements	6,990	8,194	17.22%	8,952	9.25%	9,710	8.47%					



## One in Four American workers with 401(k) and other retirement savings accounts use them to pay current expenses.

Source: "More raid retirment accounts to pay bills," Washington Post Michael A. Fletcher, January 15 , 2013

	457 Disbursements												
	1Q 2010	1Q 2011	1Q 2011 Change %	1Q 2012	1Q 2012 Change %	1Q 2013	1Q 2013 Change %						
Term - Lu <mark>mp</mark> Sum	\$7,303,251	\$8, <mark>890,9</mark> 45	21.74%	\$12,54 <mark>4,688</mark>	41.10%	\$11,6 <mark>35,9</mark> 79	-7.24%						
In-Service	\$0	\$98,063	0.00%	\$104,480	6.54%	\$ <mark>54,1</mark> 90	-48.13%						
State Retirement System	\$223,158	\$356,444	59.73%	\$283,618	-20.43%	\$183,800	-35.19%						
Hardship	\$60,622	\$64,437	6.29%	\$131,868	104.65%	\$108,866	-17.44%						
Systematic	\$1,327,804	\$1,056,776	-20.41%	\$1,168,947	10.61%	\$1,351,543	15.62%						
Total Disbursements	\$8,914,835	\$10,466,665	17.41%	\$14,233,601	35.99%	\$13,334,378	-6.32%						

457 Disbursements									
	1Q 2010	1Q 2011	1Q 2011 Change %	1Q 2012	1Q 2012 Change %	1Q 2013	1Q 2013 Change %		
Term – Lump Sum	1,142	1,242	8.76%	1,251	0.72%	854	-31.73%		
In-Service	0	7	0.00%	8	14.29%	18	125.00%		
State Retirement System	7	14	100.00%	19	35.71%	11	-42.11%		
Hardship	29	39	34.48%	72	84.62%	79	9.72%		
Systematic	1,255	1,223	-2.55%	1,209	-1.14%	1,589	31.43%		
Total Disbursements	2,433	2,525	3.78%	2,559	1.35%	2,551	-0.31%		



#### 401(k) Plan Asset Allocation/Net Cash Flow January 1, 2013 to March 31, 2013

	18-29	30-39	40-49	50-59	60-69	70+	No DOB	TOTAL
Total Plan Assets	\$103,413,474	\$669,023,140	\$1,662,238,586	\$2,127,014,780	\$1,582,288,587	\$313,447,605	\$2,308,361	\$6,459,734,532
% Assets	1.60%	10.36%	25.73%	32.93%	24.49%	4.85%	0.04%	100.00%
Total Contributions	\$6,796,109	\$17,768,471	\$28,737,553	\$30,177,827	\$13,964,499	\$743,147	\$344,310	\$98,531,916
Rollovers In	\$225,140	\$1,365,546	\$1,983,816	\$4,650,808	\$4,271,339	\$534,875	\$640	\$13,032,164
Total Distributions including:	(\$984,428)	(\$4,417,964)	(\$8,267,530)	(\$23,776,283)	(\$34,372,551)	(\$5,921,007)	(\$13)	(\$77,739,776)
Rollovers Out	(\$368,946)	(\$1,858,789)	(\$3,899,889)	(\$14,389,776)	(\$19,710,137)	(\$2,340,951)	\$0	(\$42,568,488)
Cash Distributions	(\$615,482)	(\$2,559,175)	(\$4,367,641)	(\$9,386,507)	(\$14,662,414)	(\$3,580,056)	(\$13)	(\$35,171,288)
Net Cash Flow	\$6,036,821	\$14,716,053	\$22,453,839	\$11,052,352	(\$16,136,713)	(\$4,642,985)	\$344,937	\$33,824,304
Total Unique Participants	18,810	4,179	66,231	60,760	33,776	6,054	1,450	235,260
Avg. Account Balance	\$5,494	\$13,878	\$25,087	\$34,996	\$46,827	\$51,715	\$1,595	\$27,458
Prudential's Book of Business Avg. Account Balance	\$6,416	\$20,900	\$44,210	\$68,418	\$86,572	\$100,926	\$3,925	\$49,027

#### 401(k) Plan Asset Allocation/Net Cash Flow January 1, 2012 to March 31, 2012

	18-29	30-39	40-49	50-59	60-69	70+	No DOB	TOTAL
Total Plan Assets	\$101,549,333	\$625,402,604	\$1,499,150,438	\$1,940,867,191	\$1,375,019,736	\$245,543,014	\$1,822,513	\$5,789,354,828
% Assets	1.75%	10.80%	25.89%	33.52%	23.75%	4.24%	0.03%	100.00%
Total Contributions	\$7,106,823	\$18,631,740	\$29,671,155	\$31,077,314	\$13,163,478	\$672,493	\$314,115	\$100,637,117
Rollovers In	\$184,312	\$746,409	\$1,468,886	\$2,855,370	\$1,966,436	\$492,093	\$9,524	\$7,723,031
Total Distributions including:	(\$821,229)	(\$4,679,617)	(\$10,207,996)	(\$26,064,333)	(\$33,760,090)	(\$5,741,817)	\$0	(\$81,275,082)
Rollovers Out	(\$228,235)	(\$1,711,816)	(\$5,218,424)	(\$15,744,166)	(\$18,562,058)	(\$2,562,575)	\$0	(\$44,027,273)
Cash Distributions	(\$592,995)	(\$2,967,801)	(\$4,989,572)	(\$10,320,167)	(\$15,198,032)	(\$3,179,242)	\$0	(\$37,247,809)
Net Cash Flow	\$6,469,905	\$14,698,532	\$20,932,045	\$7,868,351	(\$18,630,176)	(\$4,577,231)	\$323,639	\$27,085,066
Total Unique Participants	18,511	48,058	64,456	58,703	30,767	4,969	1,304	226,768
Avg. Account Balance	\$5,486	\$13,013	\$23,259	\$33,062	\$44,691	\$49,415	\$1,397	\$25,530
Prudential's Book of Business Avg. Account Balance	\$6,416	\$20,900	\$44,210	\$68,418	\$86,572	\$100,926	\$3,925	\$49,027

\*Prudential's Defined Contribution book of business averages...



#### 457 Plan Asset Allocation/Net Cash Flow January 1, 2013 to March 31, 2013

	18-29	30-39	40-49	50-59	60-69	70+	No DOB	TOTAL
Total Plan Assets	\$3,381,148	\$28,185,339	\$118,140,772	\$268,936,950	\$369,856,541	\$175,621,448	\$160,143	\$964,282,341
% Assets	0.35%	2.92%	12.25%	27.89%	38.36%	18.21%	0.02%	100.00%
Total Contributions	\$404,227	\$1,408,686	\$3,098,627	\$5,012,422	\$2,826,449	\$353,300	\$18,964	\$13,122,675
Rollovers In	\$18,898	\$110,553	\$325,070	\$1,051,612	\$876,515	\$51,325	\$237	\$2,434,209
Total Distributions including:	(\$72,571)	(\$235,230)	(\$424,650)	(\$2,637,193)	(\$5,983,480)	(\$3,981,254)	\$0	(\$13,334,378)
Rollovers Out	(\$37,651)	(\$126,263)	(\$287,923)	(\$1,310,919)	(\$3,472,852)	(\$1,879,791)	\$0	(\$7,115,399)
Cash Distributions	(\$34,921)	(\$108,968)	(\$136,726)	(\$1,326,274)	(\$2,510,627)	(\$2,101,463)	\$0	(\$6,218,979)
Net Cash Flow	\$350,553	\$1,284,009	\$2,999,047	\$3,426,841	(\$2,280,515)	(\$3,576,629)	\$19,201	\$2,222,507
Total Unique Participants	3,604	7,843	11,599	11,462	6,577	1,736	116	42,937
Avg. Account Balance	\$938	\$3,593	\$10,183	\$23,455	\$56,209	\$101,106	\$1,381	\$22,458
Prudential's Book of Business Avg. Account Balance	\$6,416	\$20,900	\$44,210	\$68,418	\$86,572	\$100,926	\$3,925	\$49,027

#### 457 Plan Asset Allocation/Net Cash Flow January 1, 2012 to March 31, 2012

	18-29	30-39	40-49	50-59	60-69	70+	No DOB	TOTAL
Total Plan Assets	\$2,548,147	\$25,518,584	\$107,311,578	\$251,949,909	\$338,319,242	\$148,247,414	\$12,752	\$873,907,626
% Assets	0.29%	2.92%	12.28%	28.83%	38.71%	16.96%	0.00%	100.00%
Total Contributions	\$286,744	\$1,142,158	\$2,841,348	\$4,464,291	\$2,338,139	\$301,890	\$1,469	\$11,376,040
Rollovers In	\$11,146	\$96,885	\$349,909	\$876,820	\$1,285,074	\$400,505	\$0	\$3,020,338
Total Distributions including:	(\$11,590)	(\$214,797)	(\$511,209)	(\$2,237,420)	(\$6,798,594)	(\$4,459,993)	\$0	(\$14,233,601)
Rollovers Out	\$0	(\$166,386)	(\$246,284)	(\$835,435)	(\$3,581,659)	(\$2,091,663)	\$0	(\$6,921,427)
Cash Distributions	(\$11,590)	(\$48,410)	(\$264,925)	(\$1,401,985)	(\$3,216,935)	(\$2,368,330)	\$0	(\$7,312,174)
Net Cash Flow	\$286,301	\$1,024,246	\$2,680,048	\$3,103,691	(\$3,175,381)	(\$3,757,597)	\$1,469	\$162,777
Total Unique Participants	2,643	6,530	10,195	10,394	6,011	1,487	34	37,294
Avg. Account Balance	\$964	\$3,908	\$10,526	\$24,240	\$56,283	\$99,696	\$375	\$23,433
Prudential's Book of Business Avg. Account Balance	\$6,416	\$20,900	\$44,210	\$68,418	\$86,572	\$100,926	\$3,925	\$49,027

\*Prudential's Defined Contribution book of business averages..



#### 401(k) Plan Retirement Preparation Analysis

Retirement Income Calculator (RIC) Utilization	01/01/2013 - 03/31/2013
Participants Increasing Deferral Percentage	512
Average Deferral Change	5.47%
Average Annualized Dollar Increase	\$2,581
% of Participants Increasing After Utilizing RIC	15.25%
Participants Decreasing Deferral Percentage	104
Average Deferral Change	-7.96%
Average Annualized Dollar Decrease	(\$3,812)
% of Participants Decreasing After Utilizing RIC	3.10%
Number Participants with an Excess	963
Average Amount of Excess	\$1,361
Number of Participants with a Gap	2,394
Average Amount of Gap	\$2,318

Participant Age Range	Ppts Utilizing RIC	% of RIC Utilization
Age 18-29	247	7.36%
Age 30-39	613	18.26%
Age 40-49	920	27.41%
Age 50-59	1,114	33.18%
Age 60-69	456	13.58%
Age 70+	7	0.21%
Grand Total	3,357	100.00%



#### 457 Plan Retirement Preparation Analysis

Retirement Income Calculator (RIC) Utilization	1/1/2013 - 3/31/2013
Participants Increasing Deferral Percentage	101
Average Deferral Change	6.3 <mark>1%</mark>
Average Annualized Dollar Increase	\$2,1 <mark>80</mark>
% of Participants Increasing After Utilizing RIC	14.81%
Participants Decreasing Deferral Percentage	29
Average Deferral Change	-10.78%
Average Annualized Dollar Decrease	(\$4,201)
% of Participants Decreasing After Utilizing RIC	4.25%
Number Participants with an Excess	202
Average Amount of Excess	\$1,787
Number of Participants with a Gap	480
Average Amount of Gap	\$3,222

Participant Age Range	Ppts Utilizing RIC	% of RIC Utilization
Age 18-29	56	8.21%
Age 30-39	139	20.38%
Age 40-49	188	27.57%
Age 50-59	208	30.50%
Age 60-69	88	12.90%
Age 70+	3	0.44%
Grand Total	682	100.00%



401(k) State Account								
Account Activity	Date	<b>Opening/Closing Balance</b>	Debits/Credits					
Opening account value	1/1/2013	\$5,881,352.77						
December 2012 Separate Account Asset Based Fees	1/7/2013		\$91,494.83					
4Q 2012 Separate Account Asset Based Fees	1/24/2013		\$113,666.17					
January 2012 Separate Account Asset Based Fees	2/13/2013		\$95,480.98					
February 2012 Separate Account Asset Based Fees	3/13/2013		\$92,573.43					
Correction for Separate Account (Oct - Jan)	3/13/2013		\$18,787.25					
Distribution to Participant Accounts	3/22/2013		(\$3,678,268.58)					
Gain/loss in account value	3/31/2013		\$35,706.54					
Closing Account Value	3/31/2013	\$2,650,793.39						
457 State Account								
457 St	ate Account							
457 St. Account Activity	ate Account Date	Opening/Closing Balance	Debits/Credits					
		Opening/Closing Balance \$4,656,199.03	Debits/Credits					
Account Activity	Date		<b>Debits/Credits</b> \$24,051.34					
Account Activity Opening account value	<b>Date</b> 1/1/2013							
Account Activity Opening account value 4Q 2012 Separate Account Asset Based Fees	Date 1/1/2013 1/7/2013		\$24,051.34					
Account Activity Opening account value 4Q 2012 Separate Account Asset Based Fees December 2012 Separate Account Asset Based Fees	Date 1/1/2013 1/7/2013 1/24/2013		\$24,051.34 \$11,440.44					
Account Activity Opening account value 4Q 2012 Separate Account Asset Based Fees December 2012 Separate Account Asset Based Fees January 2012 Separate Account Asset Based Fees	Date           1/1/2013           1/7/2013           1/24/2013           2/13/2013		\$24,051.34 \$11,440.44 \$11,958.91					
Account Activity Opening account value 4Q 2012 Separate Account Asset Based Fees December 2012 Separate Account Asset Based Fees January 2012 Separate Account Asset Based Fees February 2012 Separate Account Asset Based Fees	Date           1/1/2013           1/7/2013           1/24/2013           2/13/2013           3/13/2013		\$24,051.34 \$11,440.44 \$11,958.91 \$11,588.10					
Account Activity Opening account value 4Q 2012 Separate Account Asset Based Fees December 2012 Separate Account Asset Based Fees January 2012 Separate Account Asset Based Fees February 2012 Separate Account Asset Based Fees Correction for Separate Account (Oct - Jan)	Date           1/1/2013           1/7/2013           1/24/2013           2/13/2013           3/13/2013           3/13/2013		\$24,051.34 \$11,440.44 \$11,958.91 \$11,588.10 \$2,464.33					

#### **Invoice Details:**

None to report.

#### Invoice Pending Payment:

> Invoice 00000-13 dated 5/1/2013 remit \$250,000 from the 401(k) Plan and \$50,000 from the 457 Plan payable to the Department of State Treasurer for partial 2013 operating budget expenses.



401(k) & 457 Quarterly Participant Service Center Statistics								
	1Q 2010	1Q 2011	1Q 2012	1Q 2013				
Service Center Calls	36,185	37,691	38,016	41,755				
Service Percentage	83.93%	83.63%	86.80%	88.33%				
Average Speed to Answer (seconds)	0.17	0.16	0.09	0.13				
Abandon Percentage	1.03%	0.50%	0.77%	0.53%				



2013 Goal - 4,000 member meetings with 100,000 members in attendance

401(k) & 457 Quarterly Retirement Security Education Team Activity								
	1Q 2010	1Q 2011	1Q 2012	1Q 2013				
Member Meetings	1,085	1,144	1,306	1,278				
Number of Members Attending Meeting	21,648	28,561	23,347	19,372				
Proactive Calls to Employers	959	705	576	622				

401(k) & 457 Retirement Security Education Team Survey Results							
622 Surveys Returned	1	2	3	4	5	6	7
Presenter's explanation of the benefits of the Plan(s)	0%	0%	0%	0%	2%	16%	82%
Presenter's clarity in response to questions		0%	0%	0%	1%	15%	84%
Length of presentation	0%	0%	0%	1%	5%	18%	76%
Did the presentation increase your awareness of the importance of saving for your retirement?				Yes	No		
				100%	0%		

Survey ratings are from 1 to 7, with 1 poor and 7 outstanding



457 Additions						
Employer Type	2 <mark>01</mark> 0	2011	2012	2013	# of Eligible	
CHARTER SCHOOL	2	6	3	1	521	
	2	6	10	1	5,148	
COUNTY	10	10	6	2	20,662	
MUNICIPAL	22	14	10	2	9, <mark>276</mark>	
OTHER	12	9	11	3	1,800	
SCHOOL	11	13	10	5	51,333	

### **Municipalities**

City of Asheboro Town of Holly Springs

## Schools

Beaufort County Schools Cherokee County Schools Currituck County Schools Lee County Schools Surry County Schools

# County

Currituck Cunty Macon County

## **Community College**

College of Albemarle

## Other

Elizabethtown ABC Summerfield Fire District Wilson County ABC

## **Charter Schools**

Bear Grass Charter Schools



#### Disclaimers

Assets and contributions reflect actual participant account balances and do not include forfeiture and / or expense account assets.

This information should not be considered an offer or solicitation of securities, insurance products or services. No offer is intended nor should this material be construed as an offer of any product. The information is being presented by us solely in our role as the plan's service provider and or record keeper.

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Prudential's Book of Business averages are as of 03/31/2013.



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For

## NC 401(k) & 457 Communication Accomplishments

## •4Q12 Participant Statements

- •4Q12 Statement Insert
- •4Q12 Statement Message
- •4Q12 Signature Newsletter
- •235,699 total participant statements
  - •155,871 mailed
  - •79,798 electronic

## •4Q12 Signature Newsletter



## •4Q12 Employer Newsletter

2,412 electronic 141 mailed

NC 401(k) Plan and NC Deferred Companisation (457) Plan Quarterly Update The Deak of Steve Toole, NC Retirement Systems Director, Department of State Treasurer
Meas:
New contribution limits to 2012 Remind your mathematical states and time to do more for their financial future. The IRS announced that the contribution limit for 401(s) plans and 407 plans has inversaed to \$17.000 for 2012, up from \$16.000 in 2011. The catch-up contribution limit for those aped 50+ will remain \$5.000 for 2012.
Wens approximate and logist address consider resplayment construction for the MEC 401(a) Films (Dering all energiest and the Sector Sector Physics and the Sector
<ul> <li>If a powerful motivator for enrollment. When from Costina pion members were pailed for the bacters that most offucered liker elections in participate in the KC 2013/1 Pail.</li> <li>Pail Pail Pail Pail Pail Pail Pail Pail</li></ul>
Next any providential by defining a 47 pion – de et Coherand Compression Trillion The Coheran Compression Trillion Stream of 40 Pion is assessed to the Dire of Coheran and a billion of the providence of the Coheran Compression Trillion and a stream and the providence of the Coheran Compression Trillion and a stream and a providence of the stream of the Coheran Coheran Coheran Coheran Coheran Market Coheran Coheran Coheran Market Coheran Coheran Coheran Coheran Market Coheran Coheran Coheran Coheran Market Coheran Coheran Coheran Market Coheran Coheran Coheran Market Coheran Coheran Coheran Coheran Coheran Market Coheran Coheran Coheran Market Coheran Coheran Coheran Market Coheran Coheran Coheran Market Coheran Coheran Market Coheran Coheran Coheran Market Coheran Coheran Coheran Market Coheran Coheran Coheran Market Coheran Coheran Market Coheran Coheran Coheran Market Coheran Coheran Coheran Coheran Market Coheran Coheran Coheran Coheran Market Coheran Coheran Coheran Coheran Market Coheran Coheran Coheran Coheran Coheran Coheran Coheran Market Coheran Coheran Market Coheran Coheran Coheran
<ul> <li>Online anount access and height retrement planning tools         Investign made easy with logalidate? Southain is an optional asset allocation program, available at no         additional cost, that guides members to an investment mix based on their age and comfort with investment         risk.     </li> </ul>

#### Easier access to funds. If members terminate employment or retire, they can withdraw their 457 plan account balance at my age without early withdrawal penalties. And much more



For Plan Sponsor or Consultant Use Only

# •Updated 4Q12 Performance on Website



28

## NC 401(k) & 457 Communication Accomplishments

## •Employer Contribution Campaign

•Sent two e-mail communications (approx. 1,280 recipients combined)

- •Sent two letters (approx. 560 recipients combined)
- •Updated Employer Contribution Listing Flyer









# •Forms Updated on Website



#### For Plan Sponsor or Consultant Use Only

NC 401(k) & 457 Communication Accomplishments

# •401(k) & 457 plan highlights revised



## •4Q12 Fund Fact Sheets Updated





For Plan Sponsor or Consultant Use Only



1<sup>st</sup> Quarter 2013



#### A message from North Carolina's State Treasurer

When it comes to saving for retirement, the rules of the game have changed. With people living longer and the slow economic recovery making it more difficult for Americans to save for retirement, many are not doing enough to make sure they will be financially ready in this changing environment.

However, there is good news: People are

increasingly recognizing the critical role they play in their own retirement security. In a recent survey by pensions and asset management company AEGON Group, seven in 10 respondents acknowledged that they are taking more responsibility for saving for their own retirement.

It is not an easy task. For one thing, setting aside money for years even decades - down the road can make you feel as though you are sacrificing present needs for something that does not seem "real" yet. Keep in mind that, by putting away money today, you are making an important investment in yourself, your family and your future.

I know what it means to have to put aside pleasures today for peace of mind tomorrow. To help make sure I will be prepared for retirement, I moved into a small house, which I still live in today, and drive a fairly inexpensive car. I am also able to save a few extra dollars - and get healthy at the same time - by riding my bike to work or to the store.

Another reason saving for retirement can be challenging is that, in times of economic uncertainty, it is hard to know exactly how much you need to save. Fortunately, the Department of State Treasurer and Prudential Retirement<sup>®</sup> have a number of tools to help you determine the steps you need to take to achieve a secure, comfortable retirement.

One of these tools is your Annual Benefits Statement, which will be available soon in the personal ORBIT accounts of all active employees with more than a year of service. This document evaluates the savings in your pension, Social Security, 401(k) and 457 Plans to give you a complete retirement picture. It also compares this figure to what you are likely to need in retirement, letting you know if you need to make changes to your savings strategy.

The Retirement Income Calculator is another resource available to help you assess where you are on the road to a secure retirement. It is a free, easy-to-use way of determining the income you will need in retirement and creating an action plan for meeting your goals. Keep reading for more information on how to access these tools and put them to work for you.

Your retirement should be a reward for your years of hard work-not a time of financial uncertainty. Make sure you get the retirement you deserve by using the resources available to you through the Department and Prudential Retirement.

Sincerely,

auch Carel

anet Cowell State Treasurer

### **Annual Benefits Statement Coming Soon**

#### A great opportunity to get a clear picture of your retirement savings

If you are currently an active member of one of the State Retirement Systems, your 2012 Annual Benefits Statement will be available online in mid-2013. All of your retirement savings with the State, including Social Security, your state pension(s), and balances in the NC 401(k) and NC 457 Plans are

displayed in this easy-to-read document provided by the North Carolina Retirement Systems. Even better, your statement provides summary data to project your potential income streams in retirement. Your estimated retirement income is then compared to what you are likely to need in retirement to sustain a comfortable lifestyle. If there is a gap, you will know you need to take action.

When the statements become available, active members (not including retirees) will be able to view them by logging on to ORBIT:

- 1. Visit **I**vw.myncretirement.com
- 2. Click on the "ORBIT" link
- 3. Log in to your account
- 4. Select "View Annual Benefits Statement"

Continues on the next page. See "Statement"

n this issue	
Annual Benefits Statement	page 1
Annual Benefits Statement continued	
Retirement Income Calculator	
Register Your Account Online	
Board Member Spotlight	
Financial Literacy Tips	
• Upcoming Events	

"Statement" continued from page 1

## Annual Benefits Statement, available online in mid-2013

Three simple checkpoints provide a realistic picture of your retirement scenario

	SRPs	Plan 2	Plan 1	Disclaimer
Contributions				The benefits shown here are estimates and are provided to you
alance on 12/31/11	\$12,121	\$12,121	\$19,500	for illustrative purposes only. You
012 Contributions	\$75	\$75	\$500	should not consider this report to be a representation, contract or
nterest Earned in 2012	+ \$25	+ \$25	+	guarantee of any benefit. This report
djustments				is subject to correction for any errors, including, but not limited to.
otal on 12/31/12	\$12,221	\$12,221	\$20,000	data entry or benefit calculations.
ears of Service Toward Ret	irement			The availability and amount of all benefits you might be eligible to
ears of Service on 12/31/11		18.0000	18.0000	receive is governed by Retirement System law. The information
ears of Service Purchased/Adjusted in	1 2012		1.0000	provided here cannot alter, modify,
ears of Membership Service Earned in		+	+	or otherwise change controlling Retirement System law or other
		1.0000	1.0000	governing legal documents in any
ears of Total Service Toward Retireme	ent as of	19.0000	20.0000	way, nor can any right accrue to you by reason of any information or
2/31/2012				omission of information provided
				herein. In the event of a conflict between this statement and
Beneficiary Designation				Retirement System law, Retirement
leneficiaries for Return of Contributio	ns Multiple	Multiple	John Smith	System law governs. Your actual benefits are subject to verification
•			John Smith	before any payments are authorized.
	the Sources of Your Ro	etirement Income	John Shinar	beiore any payments are authorized.
heckpoint 2: Review	our projected monthly income. If you have a			berore any payments are authorized.
heckpoint 2: Review	our projected monthly income. If you have a	service in more than one system,	John John	beitre any payments are autionized.
heckpoint 2: Review re information below was used to estimate and e estimate and projected referement age ma	your projected monthly income. If you have a ny not be accurate. Projected Monthly	service in more than one system,		beiore any payments are authorized.
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heckpoint 2: Review e information below was used be estimate e estimate and projected retirement age ma Plan name Sample Plan 2	your projected monthly income. If you have s ny not be accurate. Projected Monthly Income \$1,250	service in more than one system,	John Jinu	cente any payments are surroutes.
heckpoint 2: Review w information below was used be estimate and projected referencet age ma Plan name Sample Plan 2 Sample Plan 1	reur projected monthly income. If you have s y not be accurate. Projected Monthly Income \$1,250 \$850	service in more than one system,	John Jiku	cente any papients de autocuos
he information below was used to estimate e estimate and projected retirement age na Plan name Sample Plan 2 Sample Plan 1 Sample Plan 3	our projected monthly income. If you have a y not be accurate. Projected Monthly Income \$1,250 \$850 \$900	service in more than one system,		

#### Checkpoint 1:

**Contributions**—displays mandatory employee contributions made to the Retirement Systems

Years of Service Toward Retirement—shows the number of years credited to you through the end of 2012 Beneficiary Designation—lists beneficiaries you have chosen

#### **Checkpoint 2:**

**Sources of Retirement Income**—provides a summary of current contribution balance(s) in your NC 401(k) and NC 457 Plan accounts are used to project the amount of income that could be generated in retirement. Social Security estimated income may also be included.

#### **Checkpoint 3:**

displays how much more you could have in retirement if you were to increase your contributions to either Plan.

We encourage you to take time to review your Annual Benefits Statement (ABS). If you would like to take action for your future by doing more in your NC 401(k) and NC 457 Plans, you can start by reaching out to your Regional Retirement Education Manager (RREM), by calling a Participant Service Representation at **1-866-NCPlans** (1-866-627-5267) or by visiting www.NCPlans.prudential.com.

The gap analysis is now located on the first page of the ABS Statement. The chart below illustrates the difference between the income you might have and the income you might need in retirement. To estimate your monthly income in retirement, we used your pension benefit information, estimated Social Security benefit, and the projected value of your supplemental retirement savings plan(s).



#### Checkpoint 3: Save More For Your Future

The chart below shows how saving more in a supplemental retirement savings plan\* like the NC 401(k) Plan or NC 457 Plan could impact your results later. The chart also estimates how your actual take-home pay might be affected — it's less than you might think!

\* Amounts withdrawn from a 401(k) tax-deferred refirement plan before age 59 1/2 may be subject to a 10% federal income tax penalty, applicable taxes, and plan restrictions. Withdrawals are generally taxed at ordinary income tax rates. Amounts withdrawn from the NC 457 Plan are not subject to a 10% federal income tax penalty. Seek advice from a tax ronfessional meantion withdrawals.

Save more today**					
Contribution amount	Your monthly contribution	Amount take-home pay is reduced each month	Additional monthly retirement income		
2%	\$58	\$44	\$68		
4%	\$116	\$87	\$125		
6%	\$160	\$120	\$180		

\*\* This chart assumes before-tax contributions, and is based on your current pay and an assumed tax bracket of 25%. It does not take state or local taxes into account.

#### To help close your gap\*\*\*

Sta	arting to save more today can help you reach your estimated monthly
ne	ed of \$4,000 in retirement.

Original gap	Additional monthly retirement income	Improved gap
\$400	- \$68	= \$332
\$400	- \$125	= \$275
\$400	- \$180	= \$220

\*\*\* This monthly income estimate assumes that the additional contributions shown will continue and will ear a return of X% each year until retirement.

# Find out if you are doing enough for your retirement with the Retirement Income Calculator—free with your online account

You are already doing the right thing for your future by saving and investing in the NC 401(k) Plan and/or the NC 457 Plan. Now you can also make sure you are doing enough by using the Retirement Income Calculator. This easy-to-use online tool can show if you are on track for a more secure retirement, or if you need to save more. In minutes, you will:

- Discover how much monthly income you are likely to need
- Learn if you are saving enough now to afford retirement
- Create an action plan to ensure your desired retirement savings are on track

Additionally, it retains the data you input and updates your online account every time you log on.

#### Try the Retirement Income Calculator today

The Retirement Income Calculator is available at no additional cost as part of your online account. Simply log onto your account—or register online—at **@www.NCPlans.prudential.com**. The calculator is also available as an app for your iPhone<sup>®</sup>, Android<sup>™</sup> or BlackBerry<sup>®</sup>.

### Need help?

Reach out to your Regional Retirement Education Manager (RREM) by calling a Participant Service Representative at **3-866-NCPlans** (1-866-627-5267) or by visiting **Orww.NCPlans.prudential.com**.



### You can do more for your future in 2013

In 2013, you can contribute up to \$17,500 to your NC 401(k) and/or NC 457 Plan account. That is \$500 more in each Plan than in 2012!

The age 50 catch-up contributions remain at \$5,500 for 2013.

### Register online and take advantage of all your accounts have to offer

The NC 401(k) and NC 457 Plans are great ways to save, invest, and plan for your future. But if you have not yet registered your account(s) online, you are missing out on a lot. Once you register, you can enjoy:

- Free and unlimited access to the Retirement Income Calculator
- Convenient paperless quarterly statements that are available sooner than the mailed copies
- The opportunity to create customized statements for periods other than quarterly
- The ability to change your contribution amounts, make investment selections, select your beneficiaries—and more—24/7 from the comfort of your computer or mobile device
- Fast and timely account and Plan notifications
- Valuable online learning resources

Provide your email address to opt into electronic communication and gain access to important planning tools and resources. Register your account right now or to reach out to your Regional Retirement Education Manager, call 2866-NCPlans (1-866-627-5267) or visit **@rww.NCPlans.prudential.com**.

The Retirement Income Calculator is hypothetical and for illustrative purposes only and is not intended to represent performance of any specific investment, which may fluctuate. There is no assurance that retirement income objectives will be met. It is possible to lose money by investing in securities.

## **Board Member Spotlight**



#### **Clay Thorp**

The Department of State Treasurer is pleased to welcome Clay Thorp, co-founder and general partner of Hatteras Venture Partners, to the Supplemental Retirement Board of Trustees. Clay was named to the Board by former Gov. Bev Perdue in August 2012.

"I'm excited about the impact we can have on enabling a better retirement for so many state workers," Clay said. "I'm enthusiastic about the new products and services we're developing and the role they can play in helping people make smart choices about their future."

An entrepreneur turned venture capitalist, Clay has co-founded seven life science companies in the Triangle area since 1995, including ArtusLabs, Synthematix Inc., PhaseBio Pharmaceuticals, Novalon Pharmaceutical Corporation and Xanthon Inc.

Since co-founding Hatteras Venture Partners in 2001, Clay has led investments in a range of life science companies specializing in biopharmaceuticals, medical devices, diagnostics and research informatics.

"In my work, I focus on private companies with very long-time horizons and a higher risk profile," Clay said. "This experience has taught me how to work with limited resources and make them go a long way."

Clay currently serves as chair of GeneCentric Diagnostics and lead director of Pathfinder Therapeutics. In addition to serving on the Supplemental Board, he also sits on the boards of PhaseBio Pharmaceuticals, Clearside Biomedical, G1 Therapeutics and the Biofuels Center of North Carolina.

Originally from Cumberland County, Clay holds a B.A. in mathematics and art history from the University of North Carolina at Chapel Hill and a master's degree in public policy from Harvard University.

"As a native of North Carolina, I'm really proud of the sophistication our retirement system brings to the public employees and retirees of our state," he said.

## **National Financial Literacy Month**



Brenda Williams Financial Literacy Director N.C. Department of State Treasurer

April is National Financial Literacy Month—a time when individuals of all ages can commit to improving their money management skills and taking steps to build a secure financial future. Do you need to establish a budget? Pay off debt? Buy your first home? Regardless of your goals, there are resources available to help you.

The Department of State Treasurer is pleased to partner with the Financial Literacy and Education Commission (FLEC) to provide timely financial information and resources for

individuals and families throughout North Carolina. FLEC recently announced the launch of its redesigned website, MyMoney.gov, which organizes financial literacy resources from 21 federal agencies into one place. Whether you are a parent, teacher, service provider or an individual looking to improve your own personal financial knowledge, you can find free, unbiased information to assist with making immediate and long-term financial decisions. From debt calculators to college planning checklists, the site has a variety of interactive tools to assist you with setting and monitoring your goals.

Call the toll-free hotline (1-888-MyMoney) for recorded financial tips on a range of topics, including identity theft, protecting your home from foreclosure, and avoiding predatory lending. You can also request a free personal financial toolkit. Recordings and materials are available in English and Spanish.

For other financial literacy tips and resources, visit www.nctreasurer.com/financialliteracy.

**Great news for 401(k) and 457 plan members!** As part of our normal practice, we withhold administrative fees from member accounts to cover the cost of running the plans. We have a surplus after paying all plan expenses and are giving this money back to plan participants. Look for this additional amount in your 401(k) or 457 account within the next few months. Prudential will also be reaching out to members who have closed their accounts to make sure their fair share is returned to them. Look for additional details at **Orw.NCPlans.prudential.com**.

#### PRUDENTIAL RETIREMENT PRSD7126

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#### Save Well. Live Well.



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