Section I:	Galliard Capital Management Overview
Section II:	Wrap Market Update
Section III:	Transition Update
Section IV:	State of North Carolina 401(k) Stable Value Fund Portfolio Review
Section V:	State of North Carolina 457 Stable Value Fund Portfolio Review
Appendix:	Economic Update Professionals Biographies

**State of North Carolina Portfolio Review** 

February 14, 2013

# Andy Apostol Senior Director

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Carrie Callahan Partner

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## **Galliard Capital Management**

Fixed Income and Stable Value Specialists



#### **Fixed Income and Stable Value Specialists**

- Currently managing in excess of \$85.3 Billion
- 98 professionals on staff^
- Asset growth has been strong (+\$7.7B) for 2012
- Welcomed 25 new clients in 2012
- Second largest stable value manager\*
- Ranked 26th in overall institutional assets by Pensions & Investments\*\*
- Ranked 13th largest active domestic fixed income manager by Pensions & Investments\*\*\*
- Ranked 11<sup>th</sup> largest defined contribution manager by *Pensions & Investments\*\**
- Ranked 73rd total worldwide institutional assets under management by Pensions & Investments\*\*\*\*

Our client focus and organizational stability have been the key to our long term success

<sup>^</sup> Number of employees as of January 14, 2013

<sup>\*</sup> Pensions & Investments, Largest Money Managers Report, May 28, 2012. The ranking is based on U.S. Institutional, tax-exempt assets in millions, as of December 31, 2011. \*\* Pensions & Investments, Largest Money Managers Report, December 24, 2012. The ranking is based on U.S. Institutional, tax-exempt assets in millions, as of December 31, 2011.

<sup>\*\*\*</sup> Pensions & Investments, Largest Money Managers Report, May 28, 2012. The ranking is based on U.S. Institutional, tax-exempt assets managed internally in millions, as of December 31, 2010.

<sup>\*\*\*\*</sup> Pensions & Investments. Largest Money Managers Report, June 11, 2012. The ranking is based on U.S. Institutional, tax-exempt assets managed internally in millions, as of December 31, 2011.

### **Galliard Capital Management**

Composition of Business\*

Galliard Firm Assets Under Management

# Stable Value Assets



### Assets Under Management (By Strategy):

- Short Duration: \$35.8 Billion
- Intermediate Core: \$17.2 Billion
- Broad Market Core & Core Plus: \$3.2 Billion
- L Custom: \$29.1 Billion

#### Assets Under Management (By Plan Type):

- Corporate Retirement/Benefit Plans: \$68.5 Billion
- Operating Funds: \$2.7 Billion
- Partnerships: \$1.8 Billion
- Foundation/Endowments: \$183.4 Million
- Taft Hartley: \$400.3 Million
- Public Entities: \$11.8 Billion

#### 2012 Stable Value Summary

- 1 \$3.3 Billion new assets
- 17 new clients

#### 2011 Stable Value Summary

- + \$4.7 Billion new assets
- 18 new clients

#### Representative Stable Value Clients:\*\*

- Archer Daniels Midland
- AkzoNobel Inc.
- National Oilwell Varco
- I Halliburton

We have successfully managed portfolios for a broad array of applications and clients

\*As of 12/31/12

\*\*Clients listed above include a sampling of Galliard's clients. Excludes those requesting confidentiality. Inclusion is not performance based nor does it represent any endorsement of Galliard's services by the client.

# **Galliard Capital Management**

Organization Chart

Managing Partners												
Carrie Callah	ian .	John	Caswell, CFA		Rie	chard Merriam,	CFA	Ajay N	/irza, CFA		Karl Tourville	
Client Portfolio	o Management		Fixed Inc	ome Se	ctor 1	Teams		Portfolio Analy	sis & Supp	ort	Operations &	. Technology
John Caswell, CFA Managing Partner Karl Tourville	Taylor Benson Director	٨	<i>Credit</i> Richard Merriam,	CFA	Ajay M	ured Product lirza, CFA		Kristin Daniels, CPA Director Brian Brooks	Angie Dard Associate Heather Go		Chad Foote Senior Principal	Whitney O'Neil Senior Associate Stephanie Ripley
Managing Partner Carrie Callahan	Andrea Johnson, CF Director Laura Sell, CFA	A	Managing Partner Sector Head Matt Bentley		Sector	ing Partner Head obertson, CFA		Senior Associate Rasaan Ellison	Associate Matt Heutir		George Jones Director Peter Anderson	Senior Associate
Managing Partner Mike Norman	Director William Weber		Principal Chad Callahan		Senior Mike N	Director leerovich		Senior Associate Christina Mosher	Associate Phil Kos		Associate Director Elena Ketter	Senior Associate Troy Visnovec
Partner Leela Scattum Partner	Director Robert Crandall Associate Director		Principal Rene Hoogmoed, Principal	CFA	Directo Marco Directo	Perzichilli		Senior Associate Carmen Rangel, CPA Senior Associate	Associate Suthisa Kru Associate	ıpinski	Associate Director Marylynn Shapiro Associate Director	Senior Associate Mike Bouska Associate
Erol Sonderegger, CFA Principal			Brandon Kanz, CF Senior Director	A	John F	lammar Associate		Jason Skull Senior Associate	Terry Larse Associate	n	Jennifer deFiebre Senior Associate	Charles Head Associate
Andrew Apostol Senior Director	Will Moeller, CFA Senior Associate		John Kenley, CFA Associate Director			Jadhav Associate		Jesse Ahlbrecht Associate	Leslie Laub Associate	ach	Shawn Erwin Senior Associate	Lee Jacobsen Associate
David Ferry Senior Director	Doug Rangel, CFA Senior Associate		Robert Barrett, CF Senior Associate		Elizab Associ	eth Motz ate		Scott Baber Associate	Steve Swan Associate	son	Brian Heruth Senior Associate	Alicia Tompkins Associate
Nick Gage, CFA Senior Director	Jordan Bewley Associate				Tyler V Associ	Vadsworth ate		Anna Cesar Associate			William Ingle Senior Associate	Corey Weber Associate
Tami Pearse-Byczek Senior Director	Todd Copenhaver Associate										Deanna Moriarty Senior Associate	
Ν	Marketing & Client	t Sup	port			Complian	ce	& Risk Managem	ent		Wells Fargo Res	sources
		Fasha Assoc	na Bennett Alison . iate Associa			David Lui, J.D Chief Complia		Maya Pillai Officer Senior Associ	ate			pliance/Risk Mgmt nomic Research
		Miche Assoc		erzichilli ite		Principal Paula Novick,		Brian Renelt Senior Associ	ate	Trust C Investr	perations Cred nent Mgmt Fina	lit Research
lennifer Diadoo	Jennie Soucheray	iona	Donahoe Sarah V	Vilken		Associate Dire	CLOP	Nicole Berger		Techno	logy	

Mark Otto Associate Director

Brad Hahn Senior Associate Nicole Berger Associate

Jason Mitchell Associate

Associate

Andrew McKessock

Jennie Soucheray Senior Associate

Barb Thomas

Senior Associate

Jennifer Wedan Senior Associate

Geneva Hanvik Associate

Associate

Jeff Hay Associate

Associate

Associate Director

Jennifer Miller Associate Director

Andrea Bartz Senior Associate

### Stable Value Market Update Wrap Capacity

### Wrap Market Update

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- Much improvement in wrap capacity with 18 providers currently in the market
- Currently, wrap providers are predominantly insurance companies and some of which require affiliate investment management
- Wrap capacity from JP Morgan and Bank of America (who are exiting) will be replaced by new entrants and providers increasing their capacity
- Galliard has available capacity with new and existing providers\* and is actively on-boarding new entrants\*
  - Existing providers increasing capacity
    - American General Life
      ING
      MetLife
      Royal Bank of Canada
      Reinsurance Group of America
      Providers that recently entered or expected to enter
      Bank of Tokyo-Mitsubishi\*\*
      TIAA-CREF
      Lincoln Financial\*\*
      Galliard's Galliard's conservation

### **Galliard continues to successfully transition Stable Value Portfolios in this environment:**

- Since 2011, \$7.9 billion transitioned for 35 clients
- Generated over \$26 billion in new wrap capacity since 2008
- Galliard has available capacity with new and existing providers and is continually active in on-boarding new providers for additional capacity
- Galliard continues to generate capacity through customized solutions

Galliard's conservative approach, proven track record and strong relationships within the wrap market have allowed us to deliver client solutions in a challenging market

# Stable Value Market Update

Galliard Wrap Issuer Summary

### As of December 2012:

Name	Accepting Deposits from New Clients*	Accepting Deposits from Existing Clients*	Contract Type**	Asset Management***	S&P Credit Rating	Moody's Credit Rating
American General Life	Yes	Yes	SBIC	Galliard	A+	A2
ING Life Ins. and Annuity Co.	Yes	Yes	SBIC	Galliard, ING, PIMCO, Dodge & Cox	A-	A3
MassMutual Life Ins. Co.	Yes	Yes	SAGIC	Babson	AA+	Aa2
Metropolitan Life Ins. Co.	Yes	Yes	SAGIC	Galliard, PIMCO	AA-	Aa3
New York Life	Yes	Yes	SBIC & SAGIC	New York Life	AA+	Aaa
Prudential Life Ins. Co	Yes	Yes	SBIC	Galliard, Prudential, Jennison	AA-	A2
RGA Reinsurance Company	Yes	Yes	SBIC	Galliard	AA-	A1
Royal Bank of Canada	Yes	Yes	SBIC	Galliard	AA-	Aa3
TIAA-CREF	Yes	Yes	SAGIC	TIAA-CREF	AA+	Aaa
Monumental Life Ins. Co.	No	Yes	SBIC	Galliard, PIMCO, Pyramis, Dodge & Cox	AA-	A1
Pacific Life Ins. Co.	No	Yes	SBIC	Galliard, PIMCO	A+	A1
State Street Bank and Trust Co.	No	No	SBIC	Galliard, PIMCO	AA-	Aa2
Natixis Financial Products, Inc.	No	No	SBIC	Galliard, PIMCO	А	A2
United of Omaha	No	No	SBIC	Galliard	A+	A1
Bank of America, N.A exiting	No	No	SBIC	Galliard	А	A3
J.P. Morgan Chase Bank - exiting	No	No	SBIC	Galliard	A+	Aa3

\*Providers accepting deposits on a case by case basis

\*\* Security Backed Investment Contract (SBIC) or Separate Account GIC (SAGIC)

\*\*\*Within Galliard Strategies

### State of North Carolina Transition Update

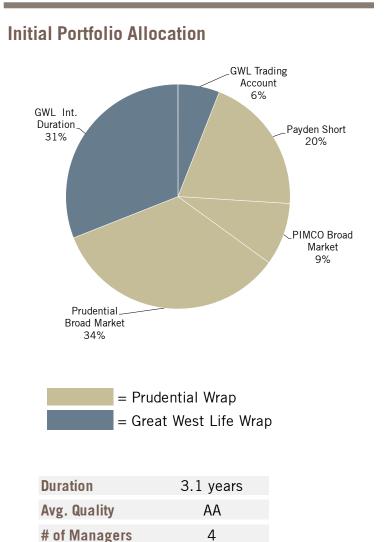
Transition to Galliard oversight on December 1, 2010:

- Assumed responsibility for portfolio's daily valuation
- Improved wrap issuer diversification with the addition of the United of Omaha and Met Life contracts
- Enhanced manager style diversification with funding of the Galliard-managed short duration strategy
- Increased yield on liquidity component by over 200 basis points. The current yield on the Wells Fargo pooled fund is 1.92%.
- Lowered management cost with Prudential and PIMCO collective funds
- Reduced custodial costs with transition to Wells Fargo (60% of portfolio assets)
- I Terminated State Street's securities lending program
- Shortened portfolio duration from 3.10 years to improve responsiveness to changes in interest rates
- Switched to all Government money market STIF

# State of North Carolina Stable Value Funds Transition Update

December 2010	- Galliard assumes oversight, daily valuations, and administration of stable value funds
	- Transitioned custody of the 457 Plan Payden & Rygel portfolio to Wells Fargo
January 2011	- Changed 401(k) Plan's Prudential benchmark from Broad Market to Intermediate Aggregate
	- Transitioned PIMCO to intermediate duration strategy wrapped by MetLife and increase allocation to 15% of assets
<b>5</b> . L	
February 2011	- Began termination of State Street securities lending program in the 401(k) Plan
	- Funded Galliard-managed short duration strategy wrapped by United of Omaha
	- Transitioned 457 Plan's Prudential intermediate duration strategy to Galliard collective trust
	- Liquidation of GWL trading account and funding of the Wells Fargo STIF and Wells Fargo SRF liquidity buffer
	- Transitioned custody of the 401(k) Payden & Rygel portfolio to Wells Fargo
	- New guidelines established for Payden short duration strategy
	- State Street securities lending program terminated
March 2011	- Transition 401(k) Plan's Prudential investment to intermediate duration collective trust
July 2011	- Moved from declared rate to actual portfolio returns
2012	- Changed STIF to Wells Fargo Government Money Market
	- Finalize portfolio strategy recommendations
2013	- Implementation of strategy recommendation changes
	- Secure wrap coverage for Payden & Rygal
	- Manager on-site compliance reviews

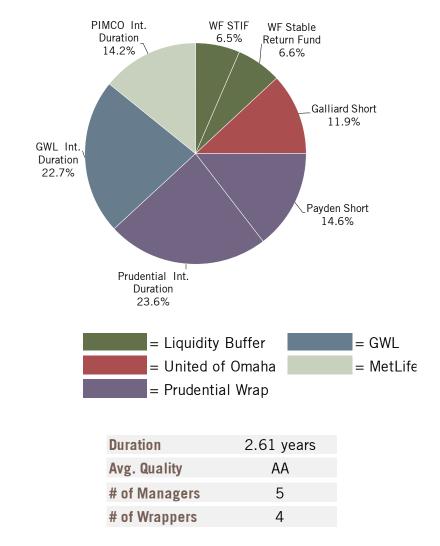
### State of North Carolina 401(k) Plan Transition Update



2

**# of Wrappers** 

### Portfolio Allocation 401(k) 12/31/12



### **State of North Carolina Stable Value Funds**

Fee Summary

### 401(k) Plan Stable Value Fund

#### Benefit Responsive Wrap Fees

Weighted Average Wrap Fee	0.17%
United of Omaha	<u>0.25%</u>
MetLife	0.20%
Prudential (Weighted Avg.)	0.17%
Great West Life	0.15%

#### **Investment Management Fees**

Payden & Rygel	0.14%
Prudential	0.06%
Great West Life	0.05%
PIMCO	<u>0.23%</u>
Weighted Average Management Fee	0.08%

Galliard Oversight & Management	0.07%
Total Management & Wrap	0.25%
Admin Fee	0.12%
Total Fees	0.44%

### 457 Plan Stable Value Fund

Benefit Responsive Wrap Fees Great West Life	0.15%
Prudential (Weighted Avg.)	0.17%
MetLife	0.20%
United of Omaha	<u>0.25%</u>
Weighted Average Wrap Fee	0.17%
Investment Management Fees	
Payden & Rygel	0.14%
Prudential	0.06%
Great West Life	0.05%
PIMCO	<u>0.23%</u>
Weighted Average Management Fee	0.08%
Galliard Oversight & Management	0.07%
Total Management & Wrap	0.26%
Admin Fee	0.12%
Total Fees	0.45%

\*Excludes wrap, admin and subadvisory fees on the Wells Fargo Stable Return Fund that are netted from the yield.

### Fourth Quarter 2012

**Annualized Investment Performance\*** 

Periods Ending December 31, 2012

							Since
	<u>1 Mo</u>	<u>3 Mos</u>	<u>1 Yr</u>	<u>3 Yr</u>	<u>5 Yr</u>	<u>10 Yr</u>	Inception**
Portfolio (net of all fees)	0.22	0.69	2.75	3.31			3.04
3 Year Constant Maturity Treasury Yield	0.03	0.09	0.38	0.74	1.17	2.36	0.58
91 Day T-bill + 150 bps	0.14	0.42	1.62	1.62	2.04	3.32	1.62

#### **Calendar Year Performance**

	2012	2011	2010	2009	2008
Portfolio (net of all fees)	2.75	3.27	3.90		
3 Year Constant Maturity Treasury Yield	0.38	0.75	1.10	1.43	2.19
91 Day T-bill + 150 bps	1.62	1.61	1.64	1.72	3.60
Market Indices					
Merrill Lynch 3 Month T-Bill	0.11	0.10	0.13	0.21	2.06
Consumer Price Index	2.26	2.96	1.50	2.72	0.09

\*Returns for periods of less than one year are not annualized.

\*\*Galliard's management of this portfolio began December 1, 2010. Periods that exceed Galliard's tenure with the portfolio include Galliard performance linked with historical portfolio returns.

### Fourth Quarter 2012

### **Portfolio Characteristics**

Total Assets	\$1,829,120,204	Blended Yield (Before fees)*	2.92%
Average Holdings Quality**	A1/AA-	Effective Duration	2.61 years
Number of Contract Issuers	4	Market/Book Value Ratio	104.56%

\*Blended yield is before investment management fees and after wrap fees.

\*\*The Weighted Average Quality of the portfolio has NOT been assessed by a nationally recognized statistical rating organization. The Weighted Average Quality shown represents an average quality of the contracts and cash held by the portfolio as rated by S&P and Moody's.

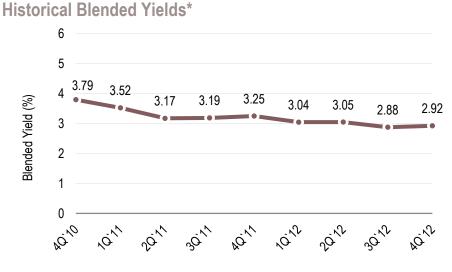
#### **Sector Distribution**

		<u>% of Portfolio</u>	<u>% of Portfolio</u>
Portfolio Distribution	Contract Value (\$)	<u>12/31/2012</u>	09/30/2012
Money Market*	118,378,399	6.5	5.2
Stable Value Funds	120,340,807	6.6	6.7
Insurance Separate Accounts	673,805,923	36.8	37.3
Intermediate Portfolio	673,805,923	36.8	37.3
Security Backed Contracts	916,595,075	50.1	50.8
Short Portfolio	485,568,726	26.5	27.0
Intermediate Portfolio	431,026,349	23.6	23.9
Total	\$1,829,120,204	100.0%**	100.0%**

\*Includes Receivables and Payables

\*\*Total % of portfolio may not add to 100% due to rounding

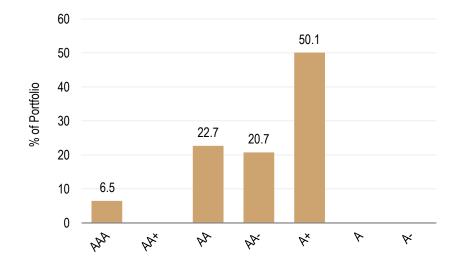
### Fourth Quarter 2012



Market Value to Book Value Ratio\* 108 105.24 106 104.77 104.53 104.40 104.36 103.93 104 103.64 103.05 MV/BV Ratio (%)

\*As of quarter end. Blended yield is before investment management fees and after wrap fees.

#### **Contract Quality Distribution\***



**Underlying Duration Distribution\*\*** 

2011

,0,<sup>1</sup>/1

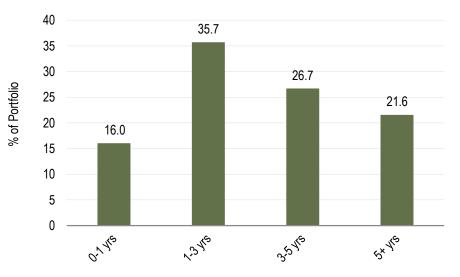
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100

98

96

10 NO



1012

40.11

2012

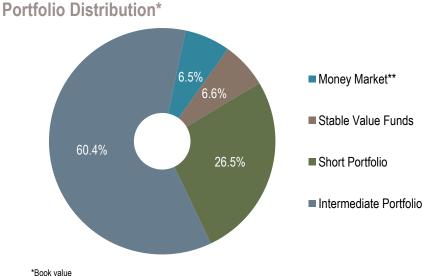
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\*Total % of portfolio may not add to 100% due to rounding. The quality distribution shown represents the distribution of the individual holdings' Composite Ratings, as rated by S&P, Moody's and Fitch. \*\*Total % of portfolio may not add to 100% due to rounding. Duration distribution of the externally managed portfolios is provided by the external manager.

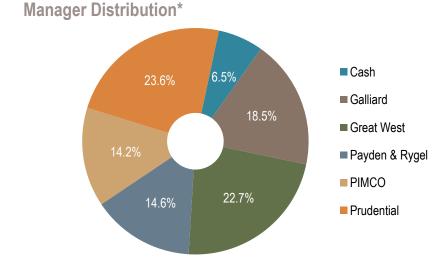
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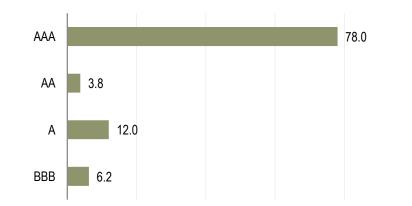
### Fourth Quarter 2012



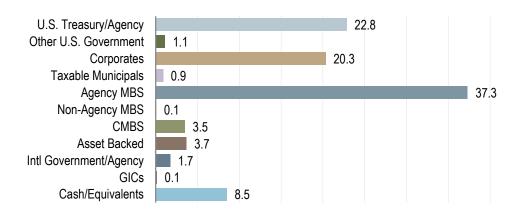
\*\*Includes Receivables and Payables



### **Underlying Fixed Income Credit Quality\***



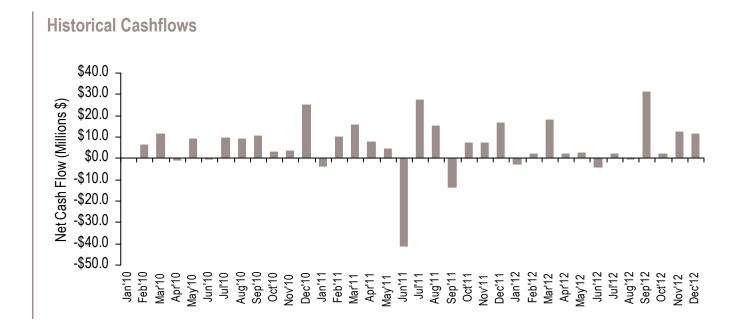
### Underlying Fixed Income Asset Allocation\*\*



\*Market value. Total % of portfolio may not add to 100% due to rounding. The quality distribution shown represents the distribution of the individual holdings' Composite Ratings, as rated by S&P, Moody's and Fitch. Ratings shown as NR/NA are not rated or not available security ratings. The external managers provide portfolio holdings, and the securities are classified using Galliard's analytics and methodology.

\*\*Market value. Total % of portfolio may not add to 100% due to rounding. The external managers provide portfolio holdings, and the securities are classified using Galliard's analytics and methodology.

### Fourth Quarter 2012



	2012	2011	2010	2009***
Beginning Assets	\$1,702.4	\$1,594.4	\$1,446.1	\$1,384.6
Net Cash Flow (\$)*	\$79.1	\$55.5	\$90.1	\$32.7
Net Cash Flow (%)	4.65%	3.48%	6.23%	2.36%
Estimated Investment Earnings	\$47.6	\$52.5	\$58.1	\$28.9
Ending Assets**	\$1,829.1	\$1,702.4	\$1,594.4	\$1,446.1

\* Contributions, Withdrawals and Investment Transfers \*\*Cashflows may not net to final assets due to rounding \*\*\*Beginning July 1, 2009

State of North Carolina

**Issuer Rating Summary** 

### Fourth Quarter 2012

	<u>S&amp;P</u>	Rating	Moody	's Rating
	12/31/2012	<u>9/30/2012</u>	<u>12/31/2012</u>	9/30/2012
GreatWest Life Insurance Co.	AA	AA	Aa3	Aa3
Metropolitan Life Ins. Co.	AA-	AA-	Aa3	Aa3
Prudential Ins. Co. of America	AA-	AA-	A2	A2
United of Omaha Life Ins. Co.	A+	A+	A1	A1

#### GreatWest Life Insurance Co.

- Aggressive dividend taking by the parent combined with General Account growth results in low capital levels and ratios
- Strong positions in niche markets
- Investment results continue to improve, having moved from below average to slightly above average

#### Metropolitan Life Ins. Co.

- Continued oversight by the Fed due to bank holding company structure has resulted in strong capital levels at the parent, for now
- Capital levels at this subsidiary remain below average
- Largest U.S. life insurer by invested assets

#### Prudential Ins. Co. of America

- Recent large dividend to parent put some pressure on capital levels
- Higher than industry average investment risk with exposure to commercial real estate, non-Agency CMOs, equities and high yield bonds
- A leading diversified U.S. life insurer

#### United of Omaha Life Ins. Co.

- Medicare Part N business continues to generate losses, which are being offset with a capital infusion and a planned reinsurance transaction
- Stable life product lines focusing on individual/group life & annuities
- Above average exposure to commercial and residential mortgage sectors

### **State of North Carolina Stable Value Funds**

Market Value 401(k) Plan Performance Summary

Short Duration						
Manager	3 Months	1 Year	3 Years	5 Years	Since Inception	Inception
Payden & Rygel	0.30%	2.88%	2.64%		3.14%	7/1/2009
Barclays Capital 1-3 Yr. Govt/Credit	<u>0.15%</u>	<u>1.26%</u>	<u>1.88%</u>		<u>2.13%</u>	
	0.15%	1.62%	0.76%		1.01%	
Galliard	0.23%	2.68%	3.16%		3.16%	1/1/2010
Barclays Capital 1-3 Yr. Government *	0.07%	0.51%	1.49%		1.49%	
Barclays Capital 1-3 Yr. Gov't/Credit	<u>0.15%</u>	<u>1.26%</u>	<u>1.88%</u>		<u>1.88%</u>	
	0.16%	2.17%	1.67%		1.67%	

#### Intermediate Duration

Manager	3 Months	1 Year	3 Years	5 Years	Since Inception	Inception
Prudential Investment Management	0.15%	3.85%			4.24%	8/1/2010
Barclays Capital Intermediate Aggregate	<u>0.18%</u>	<u>3.56%</u>			<u>4.03%</u>	
	-0.03%	0.29%			0.21%	
DIMOD	0.00%	F 000/			F 0.00/	0/1/0011
PIMCO	0.29%	5.22%			5.88%	2/1/2011
Barclays Capital Intermediate Aggregate	<u>0.18%</u>	<u>3.56%</u>			<u>4.80%</u>	
	0.11%	1.66%			1.08%	
Great West Life	0.03%	4.06%	5.16%		5.80%	7/1/2009
Barclays Capital Intermediate Aggregate (Ex BBB)	0.07%	3.04%	4.93%		5.19%	
Barclays Capital Int. Govt/Credit	<u>0.35%</u>	<u>3.89%</u>	<u>5.19%</u>		<u>5.48%</u>	
	-0.04%	1.02%	0.23%		0.61%	

\* Index being shown for comparison purposes only, the fund is managed to a targeted duration.

Returns shown are before investment management fees

# North Carolina 401(k) Stable Value Fund Portfolio Review Portfolio Holdings

December 31, 2012

CUSIP	Security Description	Manager	Contract Value (\$)	Market Value (\$)	Market/Book Value Ratio (%)	% of Portfolio	Yield (%)	Maturity*	Effective Duration (yrs)	S&P Rating	Moody's Rating	Wrap Fee (bps)
Money Marke	t											
FUNDAVAIL	Cash Receivable / (Payable)		-1,016,888	-1,016,888	100.0	-0.1	0.01		0.10	AAA	Aaa	
VP45600\$1	WF Adv Government Money Market		119,395,287	119,395,287	100.0	6.5	0.01		0.10	AAA	Aaa	
Total Money I	Market		118,378,399	118,378,399	100.0	6.5	0.01		0.10	AAA	Aaa	
Stable Value	Funds											
949907109	Wells Fargo Stable Return Fund G		120,340,807	120,340,807	100.0	6.6	1.92		1.90	AA	Aa3	
Total Stable V	/alue Funds		120,340,807	120,340,807	100.0	6.6	1.92		1.90	AA	Aa3	
Insurance Se	parate Accounts											
Intermediat	e Portfolio											
391997NH2	GreatWest Life Insurance Co.	Great West	414,642,484	438,478,908	105.7	22.7	4.07	N.S.M.	3.24	AA	Aa3	15.0
590994VM8	Metropolitan Life Ins. Co.	PIMCO	259,163,439	276,997,619	106.9	14.2	3.50	N.S.M.	3.46	AA-	Aa3	20.0
Total Intern	nediate Portfolio		673,805,923	715,476,527	106.2	36.8	3.85		3.32	AA	Aa3	
Total Insuran	ce Separate Accounts		673,805,923	715,476,527	106.2	36.8	3.85		3.32	AA	Aa3	
Security Back	ced Contracts											
Short Portfo	olio											
744999CK7	Prudential Ins. Co. of America	Payden & Rygel	267,858,762	273,092,915	102.0	14.6	1.84	N.S.M.	1.82	AA-	A2	21.0
907999UZ7	United of Omaha Life Ins. Co.	Galliard	217,709,964	223,315,046	102.6	11.9	2.36	N.S.M.	1.76	A+	A1	25.0
Total Short	Portfolio		485,568,726	496,407,961	102.2	26.5	2.07		1.79	AA-	A2	
Intermediat	e Portfolio											
744999CV3	Prudential Ins. Co. of America	Prudential	431,026,349	461,928,808	107.2	23.6	3.51	N.S.M.	3.31	AA-	A2	15.0
Total Interm	nediate Portfolio		431,026,349	461,928,808	107.2	23.6	3.51		3.31	AA-	A2	
Total Security	/ Backed Contracts		916,595,075	958,336,769	104.6	50.1	2.75		2.51	AA-	A2	
Total Fund			1,829,120,204	1,912,532,501	104.6	100.0	2.92		2.61	AA-	A1	

# Fixed Income Portfolio Review - North Carolina 401k - Payden & Rygel

### Fourth Quarter 2012

# Annualized Investment Performance\*

Periods Ending December 31, 2012

	3 Mos	1 Yr	3 Yr	5 Yr	Since Inception**
Portfolio	0.30	2.88	2.64		3.14
Benchmark***	0.15	1.26	1.88	2.88	2.13

\*Returns for periods of less than one year are not annualized. Returns shown are before fees. \*\*Performance Inception: July 01, 2009

\*\*\*Barclays Capital 1-3 Year Government/Credit Index

### **Portfolio Characteristics**

	Portfolio	Benchmark*		Portfolio
Weighted Average Quality**	AA-	AA+	Total Assets	\$273.1 million
Weighted Average Maturity	2.31 years	1.95 years	Number of Issues	182
Yield to Maturity	0.82%	0.45%	Weighted Coupon	0.02%
Effective Duration	1.82 years	1.88 years		

Portfolio characteristics are calculated by Galliard based on external manager supplied holdings.

\*Barclays Capital 1-3 Yr Govt/Credit

\*\*The Weighted Average Quality of the portfolio has NOT been assessed by a nationally recognized statistical rating organization. The Weighted Average Quality shown represents an average quality of the individual holdings' Composite Ratings, as rated by S&P, Moody's and Fitch.

# Fixed Income Portfolio Review - North Carolina 401k - Payden & Rygel

### Fourth Quarter 2012

### **Sector Distribution**

	% of Portfolio 09/30/2012	% of Portfolio 12/31/2012	% of Benchmark* 12/31/2012
U.S. Government/Agency Debentures	30.5%	29.1%	76.0%
Other U.S. Government	2.2%	0.9%	0.0%
Taxable Municipal	1.4%	1.4%	0.8%
Corporates	41.2%	41.4%	17.8%
Asset Backed Securities (ABS)	4.0%	6.1%	0.0%
Commercial Mortgage Backed Securities (CMBS)	0.0%	0.0%	0.0%
Mortgage Backed Securities (MBS)	12.4%	13.0%	0.0%
Sovereign / Supranationals	7.0%	7.9%	5.4%
Cash / Equivalents	1.4%	0.2%	0.0%
Total	100.0%**	100.0%**	100.0%**

### **Quality Distribution\*\*\***

	% of Portfolio 09/30/2012	% of Portfolio 12/31/2012	% of Benchmark* 12/31/2012
AAA	56.1%	55.5%	77.3%
AA	4.5%	4.1%	6.8%
A	21.8%	21.1%	9.5%
BBB	17.6%	19.3%	6.4%
< BBB	0.0%	0.0%	0.0%
NR/NA	0.0%	0.0%	0.0%
Total	100.0%**	100.0%**	100.0%**

Portfolio statistics are calculated by Galliard based on external manager supplied holdings.

\*Barclays Capital 1-3 Yr Govt/Credit

\*\*Column percentage may not add exactly due to rounding

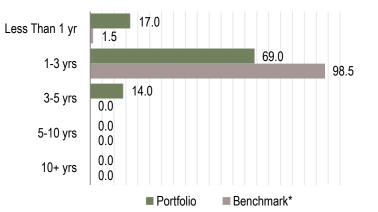
\*\*\*The quality distribution shown represents the distribution of the individual holdings' Composite Ratings, as rated by S&P, Moody's and Fitch. Ratings shown as NR/NA are not rated or not available security ratings.

# Fixed Income Portfolio Review - North Carolina 401k - Payden & Rygel

### Fourth Quarter 2012

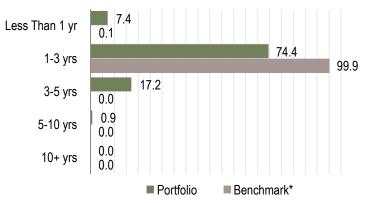
### **Duration Distribution**

	% of Portfolio 09/30/2012	% of Portfolio 12/31/2012	% of Benchmark* 12/31/2012
0-1 yrs	25.5%	17.0%	1.5%
1-3 yrs	65.0%	69.0%	98.5%
3-5 yrs	9.6%	14.0%	0.0%
5-10 yrs	0.0%	0.0%	0.0%
10+ yrs	0.0%	0.0%	0.0%
Total	100.0%**	100.0%**	100.0%**



### **Maturity Distribution**

	% of Portfolio 09/30/2012	% of Portfolio 12/31/2012	% of Benchmark* 12/31/2012
0-1 yrs	16.6%	7.4%	0.1%
1-3 yrs	68.0%	74.4%	99.9%
3-5 yrs	15.4%	17.2%	0.0%
5-10 yrs	0.0%	0.9%	0.0%
10+ yrs	0.0%	0.0%	0.0%
Total	100.0%**	100.0%**	100.0%**



Portfolio statistics are calculated by Galliard based on external manager supplied holdings.

\*Barclays Capital 1-3 Yr Govt/Credit

\*\*Column percentage may not add exactly due to rounding

Disclosure: Galliard Capital Management has exercised reasonable professional care in the preparation of this material. We cannot, however, guarantee the accuracy of all information contained herein.

## Fixed Income Portfolio Review - Galliard Short High Quality Core Fixed Income Fund - B

### Fourth Quarter 2012

# Annualized Investment Performance\*

Periods Ending December 31, 2012

	1 Mo	3 Mos	1 Yr	3 Yr	5 Yr	Since Inception**
Portfolio	0.04	0.23	2.68	3.16		3.16
Benchmark***	0.03	0.07	0.51	1.49	2.49	1.49

\*Returns for periods of less than one year are not annualized. Returns shown are before fees.

\*\*Galliard Performance Inception: January 01, 2010

\*\*\*Barclays Capital 1-3 Yr Government. Benchmark information shown is used for comparative purposes only. The fund is managed to a targeted duration of 2.0 years.

### **Portfolio Characteristics**

	Portfolio	Benchmark*		Portfolio
Weighted Average Quality**	AA+	AAA	Total Assets	\$2,524.8 million
Weighted Average Maturity	2.38 years	1.94 years	Number of Issues	573
Yield to Maturity	0.82%	0.28%	Weighted Coupon	2.42%
Effective Duration	1.76 years	1.87 years	Estimated Annual Income	\$58.3 million

\*Barclays Capital 1-3 Yr Government. Benchmark information shown is used for comparative purposes only. The fund is managed to a targeted duration of 2.0 years. \*\*The Weighted Average Quality of the portfolio has NOT been assessed by a nationally recognized statistical rating organization. The Weighted Average Quality shown represents an average quality of the individual holdings' Composite Ratings, as rated by S&P, Moody's and Fitch.

# Fixed Income Portfolio Review - Galliard Short High Quality Core Fixed Income Fund - B

### Fourth Quarter 2012

### **Sector Distribution**

	% of Portfolio	% of Portfolio	% of Benchmark*
	09/30/2012	12/31/2012	12/31/2012
U.S. Government/Agency Debentures	12.5%	13.4%	100.0%
Other U.S. Government	5.0%	5.5%	0.0%
Taxable Municipal	1.8%	2.3%	0.0%
Corporates	14.5%	14.6%	0.0%
Asset Backed Securities (ABS)	16.7%	17.1%	0.0%
Commercial Mortgage Backed Securities (CMBS)	6.9%	6.7%	0.0%
Mortgage Backed Securities (MBS)	38.8%	36.2%	0.0%
Sovereign / Supranationals	1.4%	1.0%	0.0%
Cash / Equivalents	2.2%	3.2%	0.0%
Total	100.0%**	100.0%**	100.0%**

### **Top 5 Credit Exposure**

	% of Portfolio 12/31/2012
General Electric Co	0.6%
Bank of Nova Scotia	0.4%
MidAmerican Energy Co	0.4%
JPMorgan Chase & Co	0.4%
HSBC Holdings PLC	0.4%
Total	2.2%**

Total entity exposure - includes all related entities

### **Quality Distribution\*\*\***

	% of Portfolio 09/30/2012	% of Portfolio 12/31/2012	% of Benchmark* 12/31/2012
AAA	86.5%	85.0%	96.2%
AA	5.1%	6.6%	3.8%
A	8.4%	8.4%	0.0%
BBB	0.0%	0.0%	0.0%
< BBB	0.0%	0.0%	0.0%
NR/NA	0.0%	0.0%	0.0%
Total	100.0%**	100.0%**	100.0%**

\*Barclays Capital 1-3 Yr Government. Benchmark information shown is used for comparative purposes only. The fund is managed to a targeted duration of 2.0 years.

\*\*Column percentage may not add exactly due to rounding

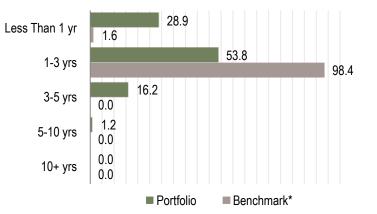
\*\*\*The quality distribution shown represents the distribution of the individual holdings' Composite Ratings, as rated by S&P, Moody's and Fitch. Ratings shown as NR/NA are not rated or not available security ratings.

# Fixed Income Portfolio Review - Galliard Short High Quality Core Fixed Income Fund - B

### Fourth Quarter 2012

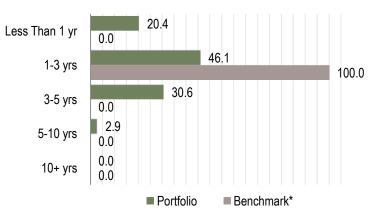
### **Duration Distribution**

	% of Portfolio 09/30/2012	% of Portfolio 12/31/2012	% of Benchmark* 12/31/2012
0-1 yrs	39.2%	28.9%	1.6%
1-3 yrs	44.6%	53.8%	98.4%
3-5 yrs	14.7%	16.2%	0.0%
5-10 yrs	1.5%	1.2%	0.0%
10+ yrs	0.0%	0.0%	0.0%
Total	100.0%**	100.0%**	100.0%**



### **Maturity Distribution**

	% of Portfolio 09/30/2012	% of Portfolio 12/31/2012	% of Benchmark* 12/31/2012
0-1 yrs	19.3%	20.4%	0.0%
1-3 yrs	52.5%	46.1%	100.0%
3-5 yrs	25.0%	30.6%	0.0%
5-10 yrs	3.2%	2.9%	0.0%
10+ yrs	0.0%	0.0%	0.0%
Total	100.0%**	100.0%**	100.0%**



\*Barclays Capital 1-3 Yr Government. Benchmark information shown is used for comparative purposes only. The fund is managed to a targeted duration of 2.0 years. \*\*Column percentage may not add exactly due to rounding

## Fixed Income Portfolio Review - Wells Fargo Fixed Income Fund M (Prudential)

### Fourth Quarter 2012

# Annualized Investment Performance\*

Periods Ending December 31, 2012

	3 Mos	1 Yr	3 Yr	5 Yr	Since Inception**
Portfolio	0.15	3.85			4.24
Benchmark***	0.18	3.56	5.22	5.39	4.03

\*Returns for periods of less than one year are not annualized. Returns shown are before fees.

\*\*Performance Inception: August 01, 2010

\*\*\*Barclays Capital Intermediate Aggregate

### **Portfolio Characteristics**

	Portfolio	Benchmark*		Portfolio
Weighted Average Quality**	AA	AA+	Total Assets	\$2,111.9 million
Weighted Average Maturity	3.86 years	4.42 years	Number of Issues	1023
Yield to Maturity	1.18%	1.46%	Weighted Coupon	3.38%
Effective Duration	3.31 years	3.63 years		

Portfolio characteristics are calculated by Galliard based on external manager supplied holdings.

\*Barclays Capital Intermediate Aggregate

\*\*The Weighted Average Quality of the portfolio has NOT been assessed by a nationally recognized statistical rating organization. The Weighted Average Quality shown represents an average quality of the individual holdings' Composite Ratings, as rated by S&P, Moody's and Fitch.

# Fixed Income Portfolio Review - Wells Fargo Fixed Income Fund M (Prudential)

### Fourth Quarter 2012

### **Sector Distribution**

	% of Portfolio 09/30/2012	% of Portfolio 12/31/2012	% of Benchmark* 12/31/2012
U.S. Government/Agency Debentures	39.0%	40.7%	41.4%
Other U.S. Government	0.0%	0.0%	0.0%
Taxable Municipal	0.3%	0.3%	0.6%
Corporates	21.9%	21.7%	17.6%
Asset Backed Securities (ABS)	0.2%	0.3%	0.4%
Commercial Mortgage Backed Securities (CMBS)	3.9%	4.7%	2.1%
Mortgage Backed Securities (MBS)	33.6%	31.3%	34.1%
Sovereign / Supranationals	0.6%	0.6%	3.8%
Cash / Equivalents	0.5%	0.4%	0.0%
Total	100.0%**	100.0%**	100.0%**

### **Quality Distribution\*\*\***

	% of Portfolio 09/30/2012	% of Portfolio 12/31/2012	% of Benchmark* 12/31/2012
AAA	75.9%	76.5%	77.9%
AA	3.0%	3.1%	4.6%
A	12.8%	11.5%	9.1%
BBB	8.2%	8.9%	8.4%
< BBB	0.0%	0.0%	0.0%
NR/NA	0.0%	0.0%	0.0%
Total	100.0%**	100.0%**	100.0%**

Portfolio statistics are calculated by Galliard based on external manager supplied holdings.

\*Barclays Capital Intermediate Aggregate

\*\*Column percentage may not add exactly due to rounding

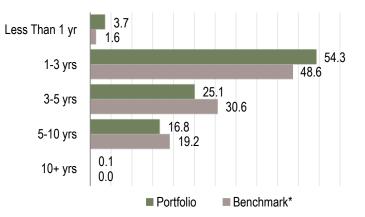
\*\*\*The quality distribution shown represents the distribution of the individual holdings' Composite Ratings, as rated by S&P, Moody's and Fitch. Ratings shown as NR/NA are not rated or not available security ratings.

# Fixed Income Portfolio Review - Wells Fargo Fixed Income Fund M (Prudential)

### Fourth Quarter 2012

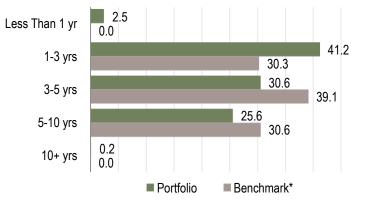
### **Duration Distribution**

	% of Portfolio 09/30/2012	% of Portfolio 12/31/2012	% of Benchmark* 12/31/2012
0-1 yrs	13.8%	3.7%	1.6%
1-3 yrs	46.6%	54.3%	48.6%
3-5 yrs	23.0%	25.1%	30.6%
5-10 yrs	16.6%	16.8%	19.2%
10+ yrs	0.0%	0.1%	0.0%
Total	100.0%**	100.0%**	100.0%**



### **Maturity Distribution**

	% of Portfolio 09/30/2012	% of Portfolio 12/31/2012	% of Benchmark* 12/31/2012
0-1 yrs	2.1%	2.5%	0.0%
1-3 yrs	53.5%	41.2%	30.3%
3-5 yrs	20.2%	30.6%	39.1%
5-10 yrs	23.9%	25.6%	30.6%
10+ yrs	0.2%	0.2%	0.0%
Total	100.0%**	100.0%**	100.0%**



Portfolio statistics are calculated by Galliard based on external manager supplied holdings.

\*Barclays Capital Intermediate Aggregate

\*\*Column percentage may not add exactly due to rounding

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## Fixed Income Portfolio Review - Metlife Separate Acct 654 - Commingled (PIMCO)

### Fourth Quarter 2012

# Annualized Investment Performance\*

Periods Ending December 31, 2012

	3 Mos	1 Yr	3 Yr	5 Yr	Since Inception**
Portfolio	0.29	5.22			5.88
Benchmark***	0.18	3.56	5.22	5.39	4.80

\*Returns for periods of less than one year are not annualized. Returns shown are before fees.

\*\*Performance Inception: February 01, 2011

\*\*\*Barclays Capital Intermediate Aggregate

### **Portfolio Characteristics**

	Portfolio	Benchmark*		Portfolio
Weighted Average Quality**	AA	AA+	Total Assets	\$1,010.3 million
Weighted Average Maturity	4.40 years	4.42 years	Number of Issues	249
Yield to Maturity	1.61%	1.46%	Weighted Coupon	3.19%
Effective Duration	3.46 years	3.63 years		

Portfolio characteristics are calculated by Galliard based on external manager supplied holdings.

\*Barclays Capital Intermediate Aggregate

\*\*The Weighted Average Quality of the portfolio has NOT been assessed by a nationally recognized statistical rating organization. The Weighted Average Quality shown represents an average quality of the individual holdings' Composite Ratings, as rated by S&P, Moody's and Fitch.

# Fixed Income Portfolio Review - Metlife Separate Acct 654 - Commingled (PIMCO)

### Fourth Quarter 2012

### **Sector Distribution**

	% of Portfolio 09/30/2012	% of Portfolio 12/31/2012	% of Benchmark* 12/31/2012
U.S. Government/Agency Debentures	64.7%	41.3%	41.4%
Other U.S. Government	0.0%	0.0%	0.0%
Taxable Municipal	1.5%	1.5%	0.6%
Corporates	17.7%	16.4%	17.6%
Asset Backed Securities (ABS)	0.0%	0.0%	0.4%
Commercial Mortgage Backed Securities (CMBS)	0.0%	0.0%	2.1%
Mortgage Backed Securities (MBS)	44.8%	41.6%	34.1%
Sovereign / Supranationals	2.1%	2.0%	3.8%
Cash / Equivalents	-30.8%	-2.8%	0.0%
Total	100.0%**	100.0%**	100.0%**

### **Quality Distribution\*\*\***

	% of Portfolio 09/30/2012	% of Portfolio 12/31/2012	% of Benchmark* 12/31/2012
AAA	81.2%	80.1%	77.9%
AA	3.5%	2.6%	4.6%
A	11.4%	13.3%	9.1%
BBB	3.9%	4.1%	8.4%
< BBB	0.0%	0.0%	0.0%
NR/NA	0.0%	0.0%	0.0%
Total	100.0%**	100.0%**	100.0%**

Portfolio statistics are calculated by Galliard based on external manager supplied holdings.

\*Barclays Capital Intermediate Aggregate

\*\*Column percentage may not add exactly due to rounding

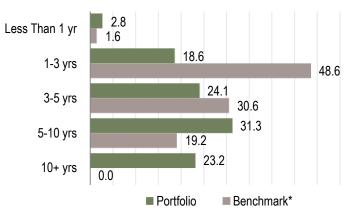
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# Fixed Income Portfolio Review - Metlife Separate Acct 654 - Commingled (PIMCO)

### Fourth Quarter 2012

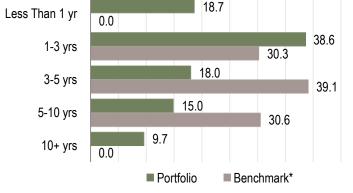
### **Duration Distribution**

	% of Portfolio 09/30/2012	% of Portfolio 12/31/2012	% of Benchmark* 12/31/2012
0-1 yrs	8.8%	2.8%	1.6%
1-3 yrs	19.8%	18.6%	48.6%
3-5 yrs	18.2%	24.1%	30.6%
5-10 yrs	35.2%	31.3%	19.2%
10+ yrs	18.0%	23.2%	0.0%
Total	100.0%**	100.0%**	100.0%**



### **Maturity Distribution**

	% of Portfolio 09/30/2012	% of Portfolio 12/31/2012	% of Benchmark* 12/31/2012
0-1 yrs	17.6%	18.7%	0.0%
1-3 yrs	42.3%	38.6%	30.3%
3-5 yrs	12.9%	18.0%	39.1%
5-10 yrs	24.4%	15.0%	30.6%
10+ yrs	2.9%	9.7%	0.0%
Total	100.0%**	100.0%**	100.0%**



Portfolio statistics are calculated by Galliard based on external manager supplied holdings.

\*Barclays Capital Intermediate Aggregate

\*\*Column percentage may not add exactly due to rounding

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## Fixed Income Portfolio Review - North Carolina 401k - Great West ISA

### Fourth Quarter 2012

# Annualized Investment Performance\*

Periods Ending December 31, 2012

	3 Mos	1 Yr	3 Yr	5 Yr	Since Inception**
Portfolio	0.03	4.06	5.16		5.80
Benchmark***	0.07	3.04	4.93	5.15	5.19
Benchmark****	0.35	3.89	5.19	5.18	5.48

\*Returns for periods of less than one year are not annualized. Returns shown are before fees.

\*\*Performance Inception: July 01, 2009

\*\*\*BarCap Interm Agg Ex Baa

\*\*\*\*Barclays Capital Int Govt/Credit

### **Portfolio Characteristics**

	Portfolio	Benchmark*		Portfolio
Weighted Average Quality**	AAA	AAA	Total Assets	\$438.5 million
Weighted Average Maturity	4.35 years	4.27 years	Number of Issues	531
Yield to Maturity	2.01%	1.35%	Weighted Coupon	4.31%
Effective Duration	3.24 years	3.42 years		

Portfolio characteristics are calculated by Galliard based on external manager supplied holdings.

\*BarCap Interm Agg Ex Baa

\*\*The Weighted Average Quality of the portfolio has NOT been assessed by a nationally recognized statistical rating organization. The Weighted Average Quality shown represents an average quality of the individual holdings' Composite Ratings, as rated by S&P, Moody's and Fitch.

# Fixed Income Portfolio Review - North Carolina 401k - Great West ISA

## Fourth Quarter 2012

### **Sector Distribution**

	% of Portfolio 09/30/2012	% of Portfolio 12/31/2012	% of Benchmark* 12/31/2012
U.S. Government/Agency Debentures	2.1%	2.2%	45.2%
Other U.S. Government	0.5%	0.5%	0.0%
Taxable Municipal	0.0%	0.0%	0.6%
Corporates	18.2%	17.9%	11.3%
Asset Backed Securities (ABS)	1.8%	1.9%	0.4%
Commercial Mortgage Backed Securities (CMBS)	5.7%	5.7%	2.0%
Mortgage Backed Securities (MBS)	72.8%	71.0%	37.2%
Sovereign / Supranationals	0.0%	0.0%	3.2%
Cash / Equivalents	-1.1%	0.8%	0.0%
Total	100.0%**	100.0%**	100.0%**

### **Quality Distribution\*\*\***

	% of Portfolio 09/30/2012	% of Portfolio 12/31/2012	% of Benchmark* 12/31/2012
AAA	81.7%	81.8%	85.1%
AA	3.8%	4.3%	5.1%
A	13.2%	12.0%	9.9%
BBB	1.3%	1.9%	0.0%
< BBB	0.1%	0.1%	0.0%
NR/NA	0.0%	0.0%	0.0%
Total	100.0%**	100.0%**	100.0%**

Portfolio statistics are calculated by Galliard based on external manager supplied holdings.

\*BarCap Interm Agg Ex Baa

\*\*Column percentage may not add exactly due to rounding

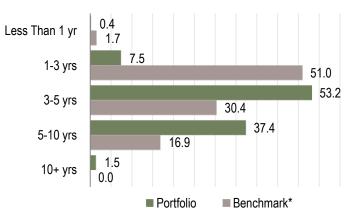
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# Fixed Income Portfolio Review - North Carolina 401k - Great West ISA

### Fourth Quarter 2012

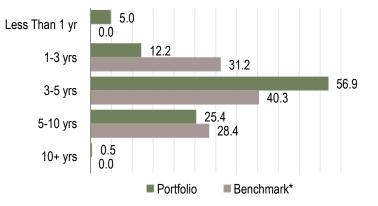
### **Duration Distribution**

	% of Portfolio 09/30/2012	% of Portfolio 12/31/2012	% of Benchmark* 12/31/2012
0-1 yrs	0.4%	0.4%	1.7%
1-3 yrs	14.0%	7.5%	51.0%
3-5 yrs	57.0%	53.2%	30.4%
5-10 yrs	28.1%	37.4%	16.9%
10+ yrs	0.4%	1.5%	0.0%
Total	100.0%**	100.0%**	100.0%**



### **Maturity Distribution**

	% of Portfolio 09/30/2012	% of Portfolio 12/31/2012	% of Benchmark* 12/31/2012
0-1 yrs	3.5%	5.0%	0.0%
1-3 yrs	20.5%	12.2%	31.2%
3-5 yrs	58.8%	56.9%	40.3%
5-10 yrs	17.0%	25.4%	28.4%
10+ yrs	0.1%	0.5%	0.0%
Total	100.0%**	100.0%**	100.0%**



Portfolio statistics are calculated by Galliard based on external manager supplied holdings.

#### \*BarCap Interm Agg Ex Baa

\*\*Column percentage may not add exactly due to rounding

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### Fourth Quarter 2012

**Annualized Investment Performance\*** 

Periods Ending December 31, 2012

	<u>1 Mo</u>	<u>3 Mos</u>	<u>1 Yr</u>	<u>3 Yr</u>	<u>5 Yr</u>	<u>10 Yr</u>	<u>Since</u> Inception**
Portfolio (net of all fees)	0.22	0.69	2.77	3.31			3.07
3 Year Constant Maturity Treasury Yield	0.03	0.09	0.38	0.74	1.17	2.36	0.58
91 Day T-bill + 150 bps	0.14	0.42	1.62	1.62	2.04	3.32	1.62

#### **Calendar Year Performance**

	2012	2011	2010	2009	2008
Portfolio (net of all fees)	2.77	3.30	3.87		
3 Year Constant Maturity Treasury Yield	0.38	0.75	1.10	1.43	2.19
91 Day T-bill + 150 bps	1.62	1.61	1.64	1.72	3.60
Market Indices					
Merrill Lynch 3 Month T-Bill	0.11	0.10	0.13	0.21	2.06
Consumer Price Index	2.26	2.96	1.50	2.72	0.09

\*Returns for periods of less than one year are not annualized.

\*\*Galliard's management of this portfolio began December 1, 2010. Periods that exceed Galliard's tenure with the portfolio include Galliard performance linked with historical portfolio returns.

### Fourth Quarter 2012

### **Portfolio Characteristics**

Total Assets	\$384,134,971	Blended Yield (Before fees)*	2.93%
Average Holdings Quality**	A1/AA-	Effective Duration	2.66 years
Number of Contract Issuers	4	Market/Book Value Ratio	104.45%

\*Blended yield is before investment management fees and after wrap fees.

\*\*The Weighted Average Quality of the portfolio has NOT been assessed by a nationally recognized statistical rating organization. The Weighted Average Quality shown represents an average quality of the contracts and cash held by the portfolio as rated by S&P and Moody's.

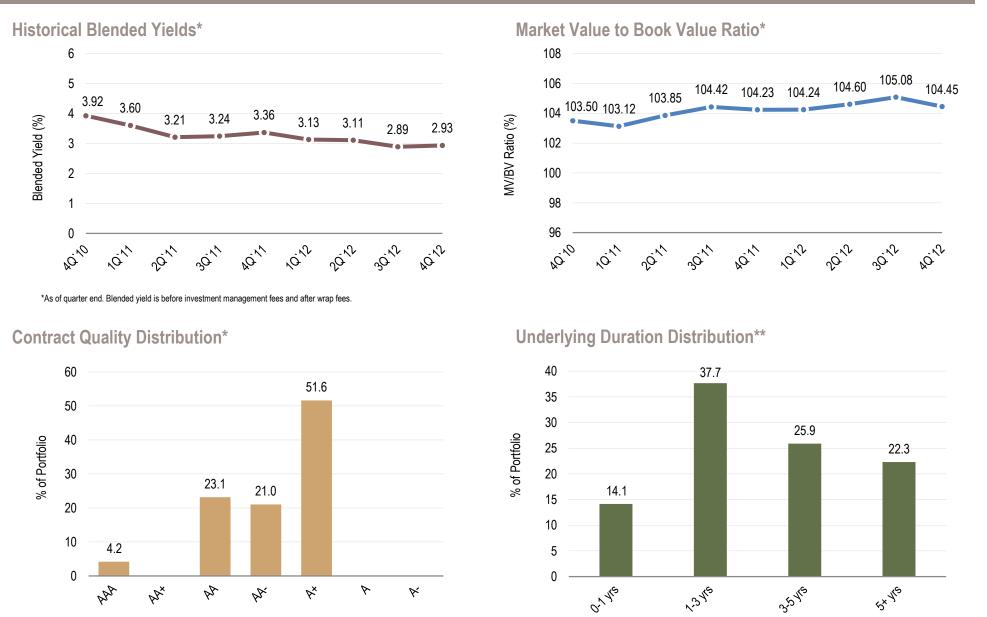
#### **Sector Distribution**

		<u>% of Portfolio</u>	<u>% of Portfolio</u>
Portfolio Distribution	Contract Value (\$)	<u>12/31/2012</u>	09/30/2012
Money Market*	16,083,173	4.2	3.9
Stable Value Funds	24,938,641	6.5	6.5
Insurance Separate Accounts	144,802,501	37.7	37.8
Intermediate Portfolio	144,802,501	37.7	37.8
Security Backed Contracts	198,310,656	51.6	51.8
Short Portfolio	104,400,836	27.2	27.3
Intermediate Portfolio	93,909,819	24.4	24.5
Total	\$384,134,971	100.0%**	100.0%**

\*Includes Receivables and Payables

\*\*Total % of portfolio may not add to 100% due to rounding

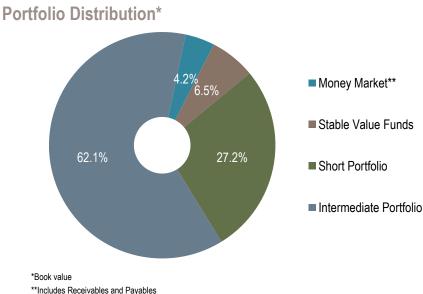
### Fourth Quarter 2012



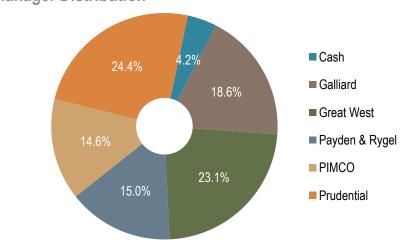
\*Total % of portfolio may not add to 100% due to rounding. The quality distribution shown represents the distribution of the individual holdings' Composite Ratings, as rated by S&P, Moody's and Fitch. \*\*Total % of portfolio may not add to 100% due to rounding. Duration distribution of the externally managed portfolios is provided by the external manager.

### Stable Value Portfolio Review - North Carolina 457 Stable Value Fund

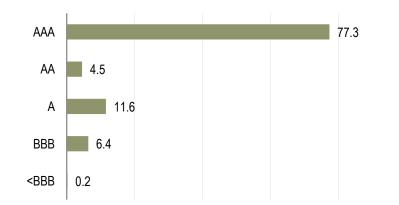
#### Fourth Quarter 2012



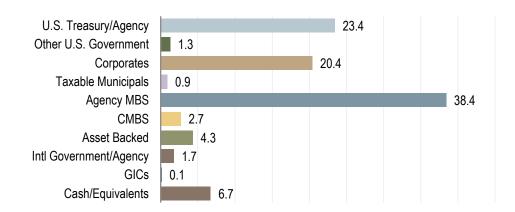
Manager Distribution\*



**Underlying Fixed Income Credit Quality\*** 



### Underlying Fixed Income Asset Allocation\*\*

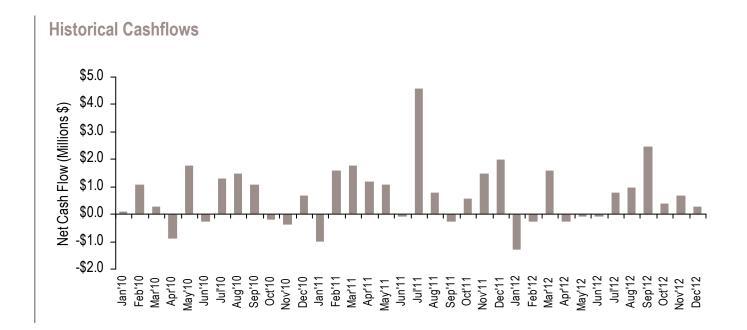


\*Market value. Total % of portfolio may not add to 100% due to rounding. The quality distribution shown represents the distribution of the individual holdings' Composite Ratings, as rated by S&P, Moody's and Fitch. Ratings shown as NR/NA are not rated or not available security ratings. The external managers provide portfolio holdings, and the securities are classified using Galliard's analytics and methodology.

\*\*Market value. Total % of portfolio may not add to 100% due to rounding. The external managers provide portfolio holdings, and the securities are classified using Galliard's analytics and methodology.

# Stable Value Portfolio Review - North Carolina 457 Stable Value Fund

### Fourth Quarter 2012



	2012	2011	2010	2009***
Beginning Assets	\$368.8	\$343.5	\$324.7	\$319.1
Net Cash Flow (\$)*	\$5.1	\$13.8	\$6.0	-\$1.0
Net Cash Flow (%)	1.38%	4.02%	1.85%	-0.31%
Estimated Investment Earnings	\$10.3	\$11.4	\$12.8	\$6.6
Ending Assets**	\$384.1	\$368.8	\$343.5	\$324.7

\* Contributions, Withdrawals and Investment Transfers \*\*Cashflows may not net to final assets due to rounding \*\*\*Beginning July 1, 2009 **Issuer Rating Summary** 

#### Fourth Quarter 2012

	<u>S&amp;P</u>	Rating	Moody's Rating		
	12/31/2012	<u>9/30/2012</u>	12/31/2012	9/30/2012	
GreatWest Life Insurance Co.	AA	AA	Aa3	Aa3	
Metropolitan Life Ins. Co.	AA-	AA-	Aa3	Aa3	
Prudential Ins. Co. of America	AA-	AA-	A2	A2	
United of Omaha Life Ins. Co.	A+	A+	A1	A1	

#### GreatWest Life Insurance Co.

- Aggressive dividend taking by the parent combined with General Account growth results in low capital levels and ratios
- Strong positions in niche markets
- Investment results continue to improve, having moved from below average to slightly above average

#### Metropolitan Life Ins. Co.

- Continued oversight by the Fed due to bank holding company structure has resulted in strong capital levels at the parent, for now
- Capital levels at this subsidiary remain below average
- Largest U.S. life insurer by invested assets

#### Prudential Ins. Co. of America

- Recent large dividend to parent put some pressure on capital levels
- Higher than industry average investment risk with exposure to commercial real estate, non-Agency CMOs, equities and high yield bonds
- A leading diversified U.S. life insurer

#### United of Omaha Life Ins. Co.

- Medicare Part N business continues to generate losses, which are being offset with a capital infusion and a planned reinsurance transaction
- Stable life product lines focusing on individual/group life & annuities
- Above average exposure to commercial and residential mortgage sectors

### **State of North Carolina Stable Value Funds**

Market Value 457 Plan Performance Summary

Short Duration						
Manager	3 Months	1 Year	3 Years	5 Years	Since Inception	Inception
Payden & Rygel	0.29%	2.83%	2.61%		2.71%	8/1/2009
Barclays Capital 1-3 Yr. Govt/Credit	<u>0.15%</u>	<u>1.26%</u>	<u>1.88%</u>		<u>2.04%</u>	
	0.14%	1.57%	0.73%		0.67%	
Galliard	0.23%	2.68%	3.16%		3.16%	1/1/2010
Barclays Capital 1-3 Yr. Government *	0.07%	0.51%	1.49%		1.49%	
Barclays Capital 1-3 Yr. Gov't/Credit	<u>0.15%</u>	<u>1.26%</u>	<u>1.88%</u>		<u>1.88%</u>	
	0.16%	2.17%	1.67%		1.67%	

#### Intermediate Duration

Manager	3 Months	1 Year	3 Years	5 Years	Since Inception	Inception
Prudential Investment Management	0.15%	3.85%			4.24%	8/1/2010
Barclays Capital Intermediate Aggregate	<u>0.18%</u>	<u>3.56%</u>			<u>4.03%</u>	
	-0.03%	0.29%			0.21%	
DIMCO	0.29%	5.22%			5.88%	1/25/2011
PIMCO	0.29%					1/25/2011
Barclays Capital Intermediate Aggregate	<u>0.18%</u>	<u>3.56%</u>			<u>4.80%</u>	
	0.11%	1.66%			1.08%	
Manager	3 Months	1 Year	3 Years	5 Years	10 Years	Inception
Great West Life	0.01%	3.52%	5.03%	5.40%	4.72%	3/1/1999
Barclays Capital Intermediate Aggregate (Ex BBB)	0.07%	3.04%	4.93%	5.15%	4.64%	
Barclays Capital Int. Govt/Credit	<u>0.35%</u>	<u>3.89%</u>	<u>5.19%</u>	<u>5.18%</u>	<u>4.62%</u>	
	-0.06%	0.48%	0.10%	0.25%	0.08%	

\* Index being shown for comparison purposes only, the fund is managed to a targeted duration.

Returns shown are before investment management fees

# North Carolina 457 Stable Value Fund Portfolio Review Portfolio Holdings

December 31, 2012

CUSIP	Security Description	Manager	Contract Value (\$)	Market Value (\$)	Market/Book Value Ratio (%)	% of Portfolio	Yield (%)	Maturity*	Effective Duration (yrs)	S&P Rating	Moody's Rating	Wrap Fee (bps)
Money Marke	t											
FUNDAVAIL	Cash Receivable / (Payable)		-232,952	-232,952	100.0	-0.1	0.01		0.10	AAA	Aaa	
VP45600\$1	WF Adv Government Money Market		16,316,125	16,316,125	100.0	4.2	0.01		0.10	AAA	Aaa	
Total Money I	Market		16,083,173	16,083,173	100.0	4.2	0.01		0.10	AAA	Aaa	
Stable Value	Funds											
949907109	Wells Fargo Stable Return Fund G		24,938,641	24,938,641	100.0	6.5	1.92		1.90	AA	Aa3	
Total Stable \	/alue Funds		24,938,641	24,938,641	100.0	6.5	1.92		1.90	AA	Aa3	
Insurance Se	parate Accounts											
Intermediat	e Portfolio											
391997NC3	GreatWest Life Insurance Co.	Great West	88,896,867	92,725,794	104.3	23.1	3.63	N.S.M.	3.17	AA	Aa3	15.0
590994BY4	Metropolitan Life Ins. Co.	PIMCO	55,905,635	59,829,555	107.0	14.6	3.55	N.S.M.	3.46	AA-	Aa3	20.0
Total Intern	nediate Portfolio	_	144,802,501	152,555,349	105.4	37.7	3.60		3.28	AA	Aa3	
Total Insuran	ce Separate Accounts		144,802,501	152,555,349	105.4	37.7	3.60		3.28	AA	Aa3	
Security Back	ked Contracts											
Short Portfe	olio											
744999CD3	Prudential Ins. Co. of America	Payden & Rygel	57,769,927	58,918,839	102.0	15.0	1.90	N.S.M.	1.83	AA-	A2	21.0
907999UT1	United of Omaha Life Ins. Co.	Galliard	46,630,909	47,815,588	102.5	12.1	2.33	N.S.M.	1.76	A+	A1	25.0
Total Short	Portfolio		104,400,836	106,734,427	102.2	27.2	2.09		1.80	AA-	A2	
Intermediat	e Portfolio											
744999CF8	Prudential Ins. Co. of America	Prudential	93,909,819	100,906,660	107.5	24.4	3.61	N.S.M.	3.31	AA-	A2	15.0
Total Intern	nediate Portfolio		93,909,819	100,906,660	107.5	24.4	3.61		3.31	AA-	A2	
Total Security	y Backed Contracts		198,310,656	207,641,087	104.7	51.6	2.81		2.51	AA-	A2	
Total Fund			384,134,971	401,218,249	104.4	100.0	2.93		2.66	AA-	A1	

# Fixed Income Portfolio Review - North Carolina 457 - Payden & Rygel

### Fourth Quarter 2012

# Annualized Investment Performance\*

Periods Ending December 31, 2012

	3 Mos	1 Yr	3 Yr	5 Yr	Since Inception**
Portfolio	0.29	2.83	2.61		2.71
Benchmark***	0.15	1.26	1.88	2.88	2.04

\*Returns for periods of less than one year are not annualized. Returns shown are before fees.

\*\*Performance Inception: August 01, 2009

\*\*\*Barclays Capital 1-3 Year Government/Credit Index

#### **Portfolio Characteristics**

	Portfolio	Benchmark*		Portfolio
Weighted Average Quality**	AA-	AA+	Total Assets	\$58.9 million
Weighted Average Maturity	2.32 years	1.95 years	Number of Issues	163
Yield to Maturity	0.82%	0.45%	Weighted Coupon	0.02%
Effective Duration	1.83 years	1.88 years		

Portfolio characteristics are calculated by Galliard based on external manager supplied holdings.

\*Barclays Capital 1-3 Yr Govt/Credit

\*\*The Weighted Average Quality of the portfolio has NOT been assessed by a nationally recognized statistical rating organization. The Weighted Average Quality shown represents an average quality of the individual holdings' Composite Ratings, as rated by S&P, Moody's and Fitch.

# Fixed Income Portfolio Review - North Carolina 457 - Payden & Rygel

#### Fourth Quarter 2012

#### **Sector Distribution**

	% of Portfolio 09/30/2012	% of Portfolio 12/31/2012	% of Benchmark* 12/31/2012
U.S. Government/Agency Debentures	29.4%	29.8%	76.0%
Other U.S. Government	2.6%	1.0%	0.0%
Taxable Municipal	1.4%	1.4%	0.8%
Corporates	40.5%	40.7%	17.8%
Asset Backed Securities (ABS)	4.6%	5.6%	0.0%
Commercial Mortgage Backed Securities (CMBS)	0.0%	0.0%	0.0%
Mortgage Backed Securities (MBS)	12.9%	13.4%	0.0%
Sovereign / Supranationals	6.7%	7.7%	5.4%
Cash / Equivalents	2.0%	0.4%	0.0%
Total	100.0%**	100.0%**	100.0%**

#### **Quality Distribution\*\*\***

	% of Portfolio 09/30/2012	% of Portfolio 12/31/2012	% of Benchmark* 12/31/2012
AAA	56.9%	56.1%	77.3%
AA	4.2%	3.8%	6.8%
A	21.5%	20.9%	9.5%
BBB	17.5%	19.1%	6.4%
< BBB	0.0%	0.0%	0.0%
NR/NA	0.0%	0.0%	0.0%
Total	100.0%**	100.0%**	100.0%**

Portfolio statistics are calculated by Galliard based on external manager supplied holdings.

\*Barclays Capital 1-3 Yr Govt/Credit

\*\*Column percentage may not add exactly due to rounding

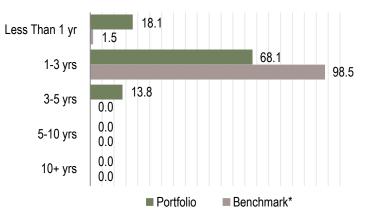
\*\*\*The quality distribution shown represents the distribution of the individual holdings' Composite Ratings, as rated by S&P, Moody's and Fitch. Ratings shown as NR/NA are not rated or not available security ratings.

# Fixed Income Portfolio Review - North Carolina 457 - Payden & Rygel

#### Fourth Quarter 2012

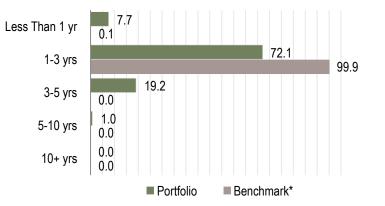
#### **Duration Distribution**

	% of Portfolio 09/30/2012	% of Portfolio 12/31/2012	% of Benchmark* 12/31/2012
0-1 yrs	25.0%	18.1%	1.5%
1-3 yrs	66.0%	68.1%	98.5%
3-5 yrs	9.0%	13.8%	0.0%
5-10 yrs	0.0%	0.0%	0.0%
10+ yrs	0.0%	0.0%	0.0%
Total	100.0%**	100.0%**	100.0%**



#### **Maturity Distribution**

	% of Portfolio 09/30/2012	% of Portfolio 12/31/2012	% of Benchmark* 12/31/2012
0-1 yrs	15.4%	7.7%	0.1%
1-3 yrs	69.8%	72.1%	99.9%
3-5 yrs	14.8%	19.2%	0.0%
5-10 yrs	0.0%	1.0%	0.0%
10+ yrs	0.0%	0.0%	0.0%
Total	100.0%**	100.0%**	100.0%**



Portfolio statistics are calculated by Galliard based on external manager supplied holdings.

\*Barclays Capital 1-3 Yr Govt/Credit

\*\*Column percentage may not add exactly due to rounding

Disclosure: Galliard Capital Management has exercised reasonable professional care in the preparation of this material. We cannot, however, guarantee the accuracy of all information contained herein.

## Fixed Income Portfolio Review - Galliard Short High Quality Core Fixed Income Fund - B

#### Fourth Quarter 2012

# Annualized Investment Performance\*

Periods Ending December 31, 2012

	1 Mo	3 Mos	1 Yr	3 Yr	5 Yr	Since Inception**
Portfolio	0.04	0.23	2.68	3.16		3.16
Benchmark***	0.03	0.07	0.51	1.49	2.49	1.49

\*Returns for periods of less than one year are not annualized. Returns shown are before fees.

\*\*Galliard Performance Inception: January 01, 2010

\*\*\*Barclays Capital 1-3 Yr Government. Benchmark information shown is used for comparative purposes only. The fund is managed to a targeted duration of 2.0 years.

### **Portfolio Characteristics**

	Portfolio	Benchmark*		Portfolio
Weighted Average Quality**	AA+	AAA	Total Assets	\$2,524.8 million
Weighted Average Maturity	2.38 years	1.94 years	Number of Issues	573
Yield to Maturity	0.82%	0.28%	Weighted Coupon	2.42%
Effective Duration	1.76 years	1.87 years	Estimated Annual Income	\$58.3 million

\*Barclays Capital 1-3 Yr Government. Benchmark information shown is used for comparative purposes only. The fund is managed to a targeted duration of 2.0 years. \*\*The Weighted Average Quality of the portfolio has NOT been assessed by a nationally recognized statistical rating organization. The Weighted Average Quality shown represents an average quality of the individual holdings' Composite Ratings, as rated by S&P, Moody's and Fitch.

# Fixed Income Portfolio Review - Galliard Short High Quality Core Fixed Income Fund - B

#### Fourth Quarter 2012

#### **Sector Distribution**

	% of Portfolio	% of Portfolio	% of Benchmark*
	09/30/2012	12/31/2012	12/31/2012
U.S. Government/Agency Debentures	12.5%	13.4%	100.0%
Other U.S. Government	5.0%	5.5%	0.0%
Taxable Municipal	1.8%	2.3%	0.0%
Corporates	14.5%	14.6%	0.0%
Asset Backed Securities (ABS)	16.7%	17.1%	0.0%
Commercial Mortgage Backed Securities (CMBS)	6.9%	6.7%	0.0%
Mortgage Backed Securities (MBS)	38.8%	36.2%	0.0%
Sovereign / Supranationals	1.4%	1.0%	0.0%
Cash / Equivalents	2.2%	3.2%	0.0%
Total	100.0%**	100.0%**	100.0%**

#### **Top 5 Credit Exposure**

	% of Portfolio 12/31/2012
General Electric Co	0.6%
Bank of Nova Scotia	0.4%
MidAmerican Energy Co	0.4%
JPMorgan Chase & Co	0.4%
HSBC Holdings PLC	0.4%
Total	2.2%**

Total entity exposure - includes all related entities

### **Quality Distribution\*\*\***

	% of Portfolio 09/30/2012	% of Portfolio 12/31/2012	% of Benchmark* 12/31/2012
AAA	86.5%	85.0%	96.2%
AA	5.1%	6.6%	3.8%
A	8.4%	8.4%	0.0%
BBB	0.0%	0.0%	0.0%
< BBB	0.0%	0.0%	0.0%
NR/NA	0.0%	0.0%	0.0%
Total	100.0%**	100.0%**	100.0%**

\*Barclays Capital 1-3 Yr Government. Benchmark information shown is used for comparative purposes only. The fund is managed to a targeted duration of 2.0 years.

\*\*Column percentage may not add exactly due to rounding

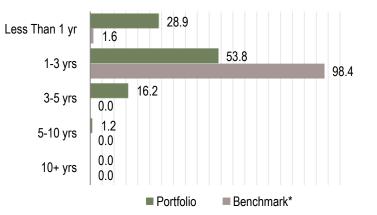
\*\*\*The quality distribution shown represents the distribution of the individual holdings' Composite Ratings, as rated by S&P, Moody's and Fitch. Ratings shown as NR/NA are not rated or not available security ratings.

# Fixed Income Portfolio Review - Galliard Short High Quality Core Fixed Income Fund - B

#### Fourth Quarter 2012

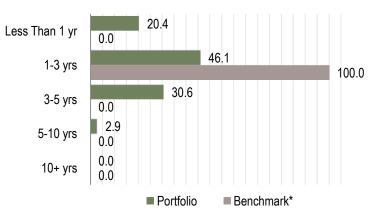
#### **Duration Distribution**

	% of Portfolio 09/30/2012	% of Portfolio 12/31/2012	% of Benchmark* 12/31/2012
0-1 yrs	39.2%	28.9%	1.6%
1-3 yrs	44.6%	53.8%	98.4%
3-5 yrs	14.7%	16.2%	0.0%
5-10 yrs	1.5%	1.2%	0.0%
10+ yrs	0.0%	0.0%	0.0%
Total	100.0%**	100.0%**	100.0%**



#### **Maturity Distribution**

	% of Portfolio 09/30/2012	% of Portfolio 12/31/2012	% of Benchmark* 12/31/2012
0-1 yrs	19.3%	20.4%	0.0%
1-3 yrs	52.5%	46.1%	100.0%
3-5 yrs	25.0%	30.6%	0.0%
5-10 yrs	3.2%	2.9%	0.0%
10+ yrs	0.0%	0.0%	0.0%
Total	100.0%**	100.0%**	100.0%**



\*Barclays Capital 1-3 Yr Government. Benchmark information shown is used for comparative purposes only. The fund is managed to a targeted duration of 2.0 years. \*\*Column percentage may not add exactly due to rounding

## Fixed Income Portfolio Review - Wells Fargo Fixed Income Fund M (Prudential)

### Fourth Quarter 2012

# Annualized Investment Performance\*

Periods Ending December 31, 2012

	3 Mos	1 Yr	3 Yr	5 Yr	Since Inception**
Portfolio	0.15	3.85			4.24
Benchmark***	0.18	3.56	5.22	5.39	4.03

\*Returns for periods of less than one year are not annualized. Returns shown are before fees.

\*\*Performance Inception: August 01, 2010

\*\*\*Barclays Capital Intermediate Aggregate

#### **Portfolio Characteristics**

	Portfolio	Benchmark*		Portfolio
Weighted Average Quality**	AA	AA+	Total Assets	\$2,111.9 million
Weighted Average Maturity	3.86 years	4.42 years	Number of Issues	1023
Yield to Maturity	1.18%	1.46%	Weighted Coupon	3.38%
Effective Duration	3.31 years	3.63 years		

Portfolio characteristics are calculated by Galliard based on external manager supplied holdings.

\*Barclays Capital Intermediate Aggregate

\*\*The Weighted Average Quality of the portfolio has NOT been assessed by a nationally recognized statistical rating organization. The Weighted Average Quality shown represents an average quality of the individual holdings' Composite Ratings, as rated by S&P, Moody's and Fitch.

# Fixed Income Portfolio Review - Wells Fargo Fixed Income Fund M (Prudential)

#### Fourth Quarter 2012

#### **Sector Distribution**

	% of Portfolio 09/30/2012	% of Portfolio 12/31/2012	% of Benchmark* 12/31/2012
U.S. Government/Agency Debentures	39.0%	40.7%	41.4%
Other U.S. Government	0.0%	0.0%	0.0%
Taxable Municipal	0.3%	0.3%	0.6%
Corporates	21.9%	21.7%	17.6%
Asset Backed Securities (ABS)	0.2%	0.3%	0.4%
Commercial Mortgage Backed Securities (CMBS)	3.9%	4.7%	2.1%
Mortgage Backed Securities (MBS)	33.6%	31.3%	34.1%
Sovereign / Supranationals	0.6%	0.6%	3.8%
Cash / Equivalents	0.5%	0.4%	0.0%
Total	100.0%**	100.0%**	100.0%**

#### **Quality Distribution\*\*\***

	% of Portfolio 09/30/2012	% of Portfolio 12/31/2012	% of Benchmark* 12/31/2012
AAA	75.9%	76.5%	77.9%
AA	3.0%	3.1%	4.6%
A	12.8%	11.5%	9.1%
BBB	8.2%	8.9%	8.4%
< BBB	0.0%	0.0%	0.0%
NR/NA	0.0%	0.0%	0.0%
Total	100.0%**	100.0%**	100.0%**

Portfolio statistics are calculated by Galliard based on external manager supplied holdings.

\*Barclays Capital Intermediate Aggregate

\*\*Column percentage may not add exactly due to rounding

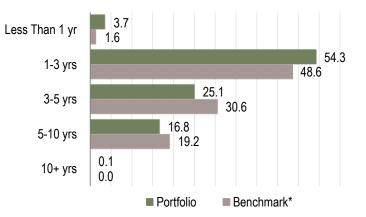
\*\*\*The quality distribution shown represents the distribution of the individual holdings' Composite Ratings, as rated by S&P, Moody's and Fitch. Ratings shown as NR/NA are not rated or not available security ratings.

# Fixed Income Portfolio Review - Wells Fargo Fixed Income Fund M (Prudential)

#### Fourth Quarter 2012

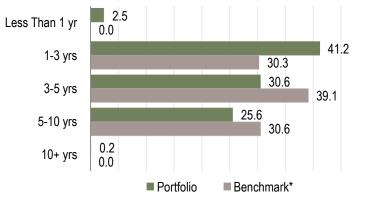
#### **Duration Distribution**

	% of Portfolio 09/30/2012	% of Portfolio 12/31/2012	% of Benchmark* 12/31/2012
0-1 yrs	13.8%	3.7%	1.6%
1-3 yrs	46.6%	54.3%	48.6%
3-5 yrs	23.0%	25.1%	30.6%
5-10 yrs	16.6%	16.8%	19.2%
10+ yrs	0.0%	0.1%	0.0%
Total	100.0%**	100.0%**	100.0%**



#### **Maturity Distribution**

	% of Portfolio 09/30/2012	% of Portfolio 12/31/2012	% of Benchmark* 12/31/2012
0-1 yrs	2.1%	2.5%	0.0%
1-3 yrs	53.5%	41.2%	30.3%
3-5 yrs	20.2%	30.6%	39.1%
5-10 yrs	23.9%	25.6%	30.6%
10+ yrs	0.2%	0.2%	0.0%
Total	100.0%**	100.0%**	100.0%**



Portfolio statistics are calculated by Galliard based on external manager supplied holdings.

\*Barclays Capital Intermediate Aggregate

\*\*Column percentage may not add exactly due to rounding

Disclosure: Galliard Capital Management has exercised reasonable professional care in the preparation of this material. We cannot, however, guarantee the accuracy of all information contained herein.

## Fixed Income Portfolio Review - Metlife Separate Acct 654 - Commingled (PIMCO)

### Fourth Quarter 2012

# Annualized Investment Performance\*

Periods Ending December 31, 2012

	3 Mos	1 Yr	3 Yr	5 Yr	Since Inception**
Portfolio	0.29	5.22			5.88
Benchmark***	0.18	3.56	5.22	5.39	4.80

\*Returns for periods of less than one year are not annualized. Returns shown are before fees.

\*\*Performance Inception: February 01, 2011

\*\*\*Barclays Capital Intermediate Aggregate

#### **Portfolio Characteristics**

	Portfolio	Benchmark*		Portfolio
Weighted Average Quality**	AA	AA+	Total Assets	\$1,010.3 million
Weighted Average Maturity	4.40 years	4.42 years	Number of Issues	249
Yield to Maturity	1.61%	1.46%	Weighted Coupon	3.19%
Effective Duration	3.46 years	3.63 years		

Portfolio characteristics are calculated by Galliard based on external manager supplied holdings.

\*Barclays Capital Intermediate Aggregate

\*\*The Weighted Average Quality of the portfolio has NOT been assessed by a nationally recognized statistical rating organization. The Weighted Average Quality shown represents an average quality of the individual holdings' Composite Ratings, as rated by S&P, Moody's and Fitch.

# Fixed Income Portfolio Review - Metlife Separate Acct 654 - Commingled (PIMCO)

#### Fourth Quarter 2012

#### **Sector Distribution**

	% of Portfolio 09/30/2012	% of Portfolio 12/31/2012	% of Benchmark* 12/31/2012
U.S. Government/Agency Debentures	64.7%	41.3%	41.4%
Other U.S. Government	0.0%	0.0%	0.0%
Taxable Municipal	1.5%	1.5%	0.6%
Corporates	17.7%	16.4%	17.6%
Asset Backed Securities (ABS)	0.0%	0.0%	0.4%
Commercial Mortgage Backed Securities (CMBS)	0.0%	0.0%	2.1%
Mortgage Backed Securities (MBS)	44.8%	41.6%	34.1%
Sovereign / Supranationals	2.1%	2.0%	3.8%
Cash / Equivalents	-30.8%	-2.8%	0.0%
Total	100.0%**	100.0%**	100.0%**

#### **Quality Distribution\*\*\***

	% of Portfolio 09/30/2012	% of Portfolio 12/31/2012	% of Benchmark* 12/31/2012
AAA	81.2%	80.1%	77.9%
AA	3.5%	2.6%	4.6%
A	11.4%	13.3%	9.1%
BBB	3.9%	4.1%	8.4%
< BBB	0.0%	0.0%	0.0%
NR/NA	0.0%	0.0%	0.0%
Total	100.0%**	100.0%**	100.0%**

Portfolio statistics are calculated by Galliard based on external manager supplied holdings.

\*Barclays Capital Intermediate Aggregate

\*\*Column percentage may not add exactly due to rounding

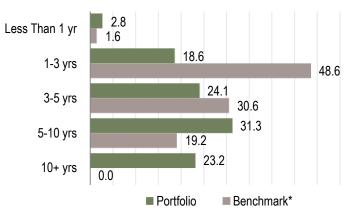
\*\*\*The quality distribution shown represents the distribution of the individual holdings' Composite Ratings, as rated by S&P, Moody's and Fitch. Ratings shown as NR/NA are not rated or not available security ratings.

# Fixed Income Portfolio Review - Metlife Separate Acct 654 - Commingled (PIMCO)

#### Fourth Quarter 2012

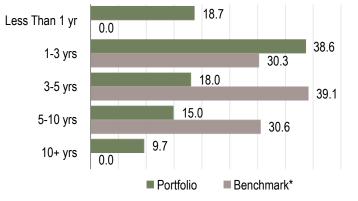
#### **Duration Distribution**

	% of Portfolio 09/30/2012	% of Portfolio 12/31/2012	% of Benchmark* 12/31/2012
0-1 yrs	8.8%	2.8%	1.6%
1-3 yrs	19.8%	18.6%	48.6%
3-5 yrs	18.2%	24.1%	30.6%
5-10 yrs	35.2%	31.3%	19.2%
10+ yrs	18.0%	23.2%	0.0%
Total	100.0%**	100.0%**	100.0%**



#### **Maturity Distribution**

	% of Portfolio 09/30/2012	% of Portfolio 12/31/2012	% of Benchmark* 12/31/2012
0-1 yrs	17.6%	18.7%	0.0%
1-3 yrs	42.3%	38.6%	30.3%
3-5 yrs	12.9%	18.0%	39.1%
5-10 yrs	24.4%	15.0%	30.6%
10+ yrs	2.9%	9.7%	0.0%
Total	100.0%**	100.0%**	100.0%**



Portfolio statistics are calculated by Galliard based on external manager supplied holdings.

\*Barclays Capital Intermediate Aggregate

\*\*Column percentage may not add exactly due to rounding

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### Fixed Income Portfolio Review - North Carolina 457 - Great West ISA

### Fourth Quarter 2012

# Annualized Investment Performance\*

Periods Ending December 31, 2012

	3 Mos	1 Yr	3 Yr	5 Yr	10 Yr	Since Inception**
Portfolio	0.01	3.52	5.03	5.40	4.72	5.30
Benchmark***	0.07	3.04	4.93	5.15	4.64	
Benchmark****	0.35	3.89	5.19	5.18	4.62	5.50

\*Returns for periods of less than one year are not annualized. Returns shown are before fees.

\*\*Performance Inception: March 01, 1999

\*\*\*BarCap Interm Agg Ex Baa

\*\*\*\*Barclays Capital Int Govt/Credit

#### **Portfolio Characteristics**

	Portfolio	Benchmark*		Portfolio
Weighted Average Quality**	AAA	AAA	Total Assets	\$92.7 million
Weighted Average Maturity	4.18 years	4.27 years	Number of Issues	183
Yield to Maturity	2.07%	1.35%	Weighted Coupon	4.22%
Effective Duration	3.17 years	3.42 years		

Portfolio characteristics are calculated by Galliard based on external manager supplied holdings.

\*BarCap Interm Agg Ex Baa

\*\*The Weighted Average Quality of the portfolio has NOT been assessed by a nationally recognized statistical rating organization. The Weighted Average Quality shown represents an average quality of the individual holdings' Composite Ratings, as rated by S&P, Moody's and Fitch.

## Fixed Income Portfolio Review - North Carolina 457 - Great West ISA

## Fourth Quarter 2012

#### **Sector Distribution**

	% of Portfolio 09/30/2012	% of Portfolio 12/31/2012	% of Benchmark* 12/31/2012
U.S. Government/Agency Debentures	0.4%	1.2%	45.2%
Other U.S. Government	1.2%	1.2%	0.0%
Taxable Municipal	0.0%	0.0%	0.6%
Corporates	17.5%	16.5%	11.3%
Asset Backed Securities (ABS)	5.0%	4.7%	0.4%
Commercial Mortgage Backed Securities (CMBS)	2.5%	2.0%	2.0%
Mortgage Backed Securities (MBS)	72.6%	72.1%	37.2%
Sovereign / Supranationals	0.0%	0.0%	3.2%
Cash / Equivalents	0.8%	2.4%	0.0%
Total	100.0%**	100.0%**	100.0%**

#### **Quality Distribution\*\*\***

	% of Portfolio 09/30/2012	% of Portfolio 12/31/2012	% of Benchmark* 12/31/2012
AAA	79.9%	80.6%	85.1%
AA	8.4%	7.5%	5.1%
A	9.6%	9.0%	9.9%
BBB	1.0%	1.8%	0.0%
< BBB	1.1%	1.0%	0.0%
NR/NA	0.0%	0.0%	0.0%
Total	100.0%**	100.0%**	100.0%**

Portfolio statistics are calculated by Galliard based on external manager supplied holdings.

\*BarCap Interm Agg Ex Baa

\*\*Column percentage may not add exactly due to rounding

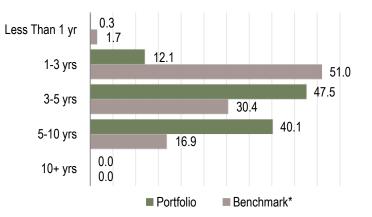
\*\*\*The quality distribution shown represents the distribution of the individual holdings' Composite Ratings, as rated by S&P, Moody's and Fitch. Ratings shown as NR/NA are not rated or not available security ratings.

## Fixed Income Portfolio Review - North Carolina 457 - Great West ISA

### Fourth Quarter 2012

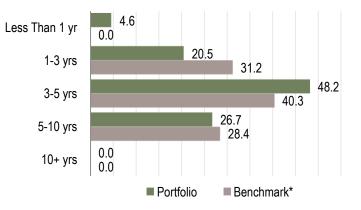
### **Duration Distribution**

	% of Portfolio 09/30/2012	% of Portfolio 12/31/2012	% of Benchmark* 12/31/2012
0-1 yrs	0.5%	0.3%	1.7%
1-3 yrs	17.1%	12.1%	51.0%
3-5 yrs	58.0%	47.5%	30.4%
5-10 yrs	24.4%	40.1%	16.9%
10+ yrs	0.0%	0.0%	0.0%
Total	100.0%**	100.0%**	100.0%**



#### **Maturity Distribution**

	% of Portfolio 09/30/2012	% of Portfolio 12/31/2012	% of Benchmark* 12/31/2012
0-1 yrs	4.0%	4.6%	0.0%
1-3 yrs	25.5%	20.5%	31.2%
3-5 yrs	56.6%	48.2%	40.3%
5-10 yrs	13.8%	26.7%	28.4%
10+ yrs	0.0%	0.0%	0.0%
Total	100.0%**	100.0%**	100.0%**



Portfolio statistics are calculated by Galliard based on external manager supplied holdings.

#### \*BarCap Interm Agg Ex Baa

\*\*Column percentage may not add exactly due to rounding

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### **Portfolio Strategy and Positioning**

Economic and Market Outlook

#### **Economic Outlook**

- We expect the economic recovery to continue in a muted, uneven fashion; Q4 GDP likely to fall from Q3's 2.7% annualized pace; the looming expiration of lower tax rates and mandatory spending cuts (the "Fiscal Cliff") could materially disrupt 2013 economic growth in the near term if lawmakers are unable to reach a compromise
- Business confidence and spending have fallen off recently, despite continued improvement in consumer sentiment; while the increased caution among business has been largely attributed to the uncertainty created by the Fiscal Cliff, we are closely watching for any signs that private sector hiring is slowing
- Heavily supported by low interest rates and streamlined refinancing programs, the US housing market is showing signs of improvement; housing prices are rising nationally, and new home construction is gradually improving
- European leaders continue to support Greece's austerity efforts, including disbursements of bailout funds despite Greece not meeting prescribed debt reduction targets; Europe news has been mixed, with economic performance generally softer while financial markets have firmed up; we continue to be very cautious on the intermediate-term health of the Eurozone

#### **Anticipated Portfolio Strategy**

- Maintain neutral to slightly short duration positioning versus benchmark
- Corporate bonds are fair to slightly rich; taxable municipal bonds still offer good value relative to other spread sectors; we continue to add selectively in both sectors, emphasizing stable, high quality issuers
- Structured Government securities and ABS Student Loan ABS remain attractive; MBS valuations have cheapened somewhat and we will look to add stable cashflow MBS on an opportunistic basis
- We continue to hold TIPS as a portfolio diversifier

The information contained herein reflects the views of Galliard Capital Management, Inc. and sources believed to be reliable by Galliard as of the date of presentation. No representation or warranty is made concerning the accuracy of any data and there is no guarantee that any projection, opinion, or forecast herein will be realized. The views expressed may change at any time. This presentation is for information purposes only; it is not investment advice or a recommendation for a particular security strategy or investment product.

### **Senior Professionals**



John R. Caswell, CFA Managing Partner Portfolio Management John is a Founding Partner and Chairman of Galliard's Fixed Income Committee. He is responsible for overseeing investment policy and strategy formulation. Prior to cofounding Galliard, John was Chief Investment Officer of Norwest Investment Management. John began his investment career in 1975 and holds a BBA degree in Finance and an MBA degree in Finance from the University of Iowa. He has authored and collaborated on many articles and chapters on fixed income and stable value investment management.



**Richard J. Merriam, CFA** *Managing Partner Portfolio Management*  Richard is a Founding Partner and Galliard's Chief Investment Strategist. In this role, he is responsible for asset selection and strategy formulation for the firm's portfolios. He also serves as Corporate Sector Head. Prior to co-founding Galliard, Richard was Chief Investment Officer of Insight Investment Management. He began his investment career in 1985 and holds BA degrees in Economics and English from the University of Michigan and an MBA degree in Finance from the University of Minnesota.



Karl P. Tourville Managing Partner Portfolio Management Karl is a Founding Partner and Chairman of Galliard's Management Committee. He is involved in client portfolio management, developing investment strategy and designing new products. Karl also directs marketing and client service for the firm. Karl is a past member of the Board of Directors of the Stable Value Investment Association and has authored and collaborated on many articles and chapters on fixed income and stable value investment management. Prior to co-founding Galliard, Karl was Director of Taxable Fixed Income for Norwest Investment Management. He holds a BA in Economics and an MBA in Finance from the University of St. Thomas.

# **Senior Professionals**

<b>Carrie A. Callahan</b> <i>Partner</i> <i>Client Service &amp;</i> <i>Consultant Relations</i>	Carrie is responsible for client relationship management and consultant relations. Prior to joining Galliard, Carrie was a Group Vice President in consultant relations at Trusco Capital. Prior to Trusco, Carrie was a Senior Vice President for SunTrust Banks where she was responsible for bundled 401K sales and high net worth relationship management. She began her career in investment management, institutional sales and consultant relations in 1991. Carrie holds a BA in economics from the University of Central Florida. She sits on the Investment Committee for the University of Central Florida Foundation.
<b>Ajay Mirza, CFA</b> Partner Portfolio Management	Ajay is a Partner and serves as Structured Securities Sector Head. Prior to joining Galliard, Ajay was a mortgage backed securities analyst with Insight Investment Management. He also served as a research analyst at Lehman Brothers, where he worked on the mortgage backed securities trading desk. Ajay holds a BE in Instrumentation from the Birla Institute of Technology (India), an MA in Economics from Tulane University, and a MBA from the University of Minnesota. Ajay began his investment career in 1994 and has been with Galliard since the firm's inception.
<b>Michael D. Norman</b> Senior Principal Client Services	As a Principal, Mike is responsible for client and consultant relationship management. In this capacity, Mike works with current and prospective clients, as well as the consultants who serve them to develop strategy and to assure execution of client mandates. Prior to joining Galliard, Mike served as a Securities Lending Trader and Trust Officer with Norwest Bank. Mike began his investment career in 1993 and has been involved in the stable value industry since 1996. Mike also served on the Stable Value Investment Association's (SVIA) Board of Directors from 2003 – 2006 along with a number of other boards and associations. Mike holds a BA from the University of Notre Dame and an MBA from the University of Minnesota.
<b>Leela J. Scattum</b> Senior Principal Portfolio Management	As a Client Portfolio Manager, Leela is involved in the management of Galliard's stable value portfolios. Leela began her investment career in 1992 and has been with Galliard since the firm's inception. She holds B.Sc. (Statistics) and B.Ed. (Education) degrees from the University of Bombay. She also completed her course work for Master of Science degree in Applied Mathematics from the University of Bombay, and holds an MBA degree from the University of St. Thomas.

## **Senior Professionals**



Chad M. Foote, CPA Principal Investment Operations and Accounting Chad is responsible for accounting operations and implementation of new technology and business initiatives. Chad is a CPA and a Certified Investments and Derivatives Auditor. Before joining Galliard, Chad was the head of risk management at Alliance Financial Services. He also served as a Director at PricewaterhouseCoopers (PwC) consulting on financial operations and risk management practices.



**David H. Lui** *Principal Chief Compliance Officer*  David is the Chief Compliance Officer at Galliard. Prior to joining Galliard, David was the Chief Compliance Officer of FAF Advisors and First American Funds. Previously, David was Chief Compliance Officer of Franklin Advisers and Chief Compliance Counsel for Charles Schwab in San Francisco. David earned his B.A. in history from Brown University in Providence, Rhode Island, and a J.D. from the University of California, Hastings college of Law, in San Francisco. He has been admitted to practice law in both California and Minnesota. He is a past Chairman of the Board of Directors of the National Society of Compliance Professionals and is a nationally recognized speaker in compliance issues. David has more than 20 years of experience in compliance and investment law.



**Erol D. Sonderegger, CFA** *Principal Portfolio Management*  Erol is responsible for client portfolio management. Prior to joining Galliard, Erol was a Portfolio Manager with RiverSource Investments and was a member of their Fixed Income Strategy Committee. Erol's portfolio management experience includes comanaging a number of fixed income and balanced investment products. He also has extensive experience in fixed income performance attribution. Prior to working at RiverSource, Erol was an investment analyst for the Minnesota State Board of Investments. Erol earned his BA in International Business, with a concentration in Finance, from George Washington University in Washington D.C.

### **Senior Relationship Contacts**



Andy C. Apostol Senior Director Client Services

Andy is responsible for stable value client relationships and client portfolio management. Prior to joining Galliard, Andy was a Senior Vice President at Dwight Asset Management, overseeing fixed income and stable value portfolios. Prior to joining Dwight Andy was a Senior Account Manager for INVESCO's fixed income and stable value business. Andy earned his B.S. in Business Administration from the University of Oregon.



David B. Ferry Senior Director Client Services

David is responsible for client and consultant relationship management. In this capacity, David works with current and prospective clients, as well as the consultants who serve them to develop strategy and to assure execution of client mandates. Prior to joining Galliard, David was a Senior Vice President with SunGard Wealth Management, managing sales and relationships for the SunGard platform. He earned his BS in Business and his MBA in Finance from the University of Minnesota.



**Taylor Benson** Director Client Service & Consultant Relations

Taylor is responsible for client service and consultant relationship management. Prior to joining Galliard, Taylor was an Investment Consultant at Segal Advisors for defined benefit and defined contribution plans. Prior to Segal, Taylor was a client service associate for Legg Mason & Co., where she was responsible for servicing the Western Asset Management's Institutional Mutual Fund clients. She began her career in 2003 as a business analyst for Hewitt Associates. Taylor holds a BS in Finance from Providence College.



**William Weber** Associate Director Client Service & Consultant Relations

William is responsible for client and consultant relationship management and client portfolio management. Prior to joining Galliard, William was a manager at PricewaterhouseCoopers, LLP in their Advisory Practice, with an emphasis on capital markets. William received a B.S. in Business, Finance and Accounting from the University of Minnesota's Carlson School of Management.

# Appendix - North Carolina 401(k) Stable Value Fund

### Fourth Quarter 2012

### **Total Annual Fund Operating Expenses**

Total Annual Operating Expenses are deducted directly from the Fund's net asset value and reduce the rate of return of the investment option.

Expense	Expense Ratio 12/31/12	Per \$1000
Galliard Investment Management Fees	0.075%	\$0.75
Subadvisor Management Fees	0.065%	\$0.65
Investment Contract Fees	0.158%	\$1.58
Acquired Fund Fees and Other Subadvisor Investment Management Expenses	0.031%	\$0.31
-Investment Contract Fees	0.010%	\$0.10
-Other Acquired Fund Fees and Subadvisor Investment Management Expenses	0.021%	\$0.21
12b-1 Distribution Fee	None	None
Other Expenses	0.121%	\$1.21
Total Annual Fund Operating Expense*	0.449%	\$4.49

\*Total Annual Fund Operating Expense will be reflected in the Fund's net asset value.

## Appendix - North Carolina 457 Stable Value Fund

### Fourth Quarter 2012

#### **Total Annual Fund Operating Expenses**

Total Annual Operating Expenses are deducted directly from the Fund's net asset value and reduce the rate of return of the investment option.

Expense	Expense Ratio 12/31/12	Per \$1000
Galliard Investment Management Fees	0.075%	\$0.75
Subadvisor Management Fees	0.067%	\$0.67
Investment Contract Fees	0.162%	\$1.62
Acquired Fund Fees and Other Subadvisor Investment Management Expenses	0.031%	\$0.31
-Investment Contract Fees	0.010%	\$0.10
-Other Acquired Fund Fees and Subadvisor Investment Management Expenses	0.021%	\$0.21
12b-1 Distribution Fee	None	None
Other Expenses	0.121%	\$1.21
Total Annual Fund Operating Expense*	0.456%	\$4.56

\*Total Annual Fund Operating Expense will be reflected in the Fund's net asset value.