



North Carolina Total Retirement Plans

4Q 2017 Board of Trustees Report

Presented by: Michael McCann, Vice President, Key Account Management

On: March 21, 2018

As of: December 31, 2017

Report contains information up through the last business day of the period end.



North Carolina
Total Retirement Plans
401k|457|403b



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For Plan Sponsor or Consultant Use Only



Prudential

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Prudential Disclosures

This is not a certified financial statement.

Assets and contributions reflect actual participant account balances and do not include forfeiture and / or expense account assets.

Prudential monitors the contractual terms and service guarantees related to the contract for third-party administration of the Supplemental Retirement Income Plan of North Carolina, the North Carolina Public Employee Deferred Compensation Plan and the North Carolina Public School Teachers' and Professional Educators' Investment Plan 403(b) Program. Prudential communicates with Retirement Systems Division staff on our performance with these terms.

This information should not be considered an offer or solicitation of securities, insurance products or services. No offer is intended nor should this material be construed as an offer of any product. The information is being presented by us solely in our role as the plan's service provider and or record keeper.

As of January 1, 2016 Prudential Retirement provides the communications and recordkeeping services for the NC Total Retirement Plans 401(k)|457. Investments offered to you within the plan(s) are not offered by or affiliated with Prudential Financial or any of its companies or businesses. Prudential Retirement is a Prudential Financial business.

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Prudential's Book of Business averages are as of 12/31/2017.

Disclosures Provided by North Carolina Department of State Treasurer

1. Compliance with laws:

- The Contractor shall be required to comply with all laws, ordinances, codes, rules, regulations, and licensing requirements that are applicable to the conduct of its business, including those of Federal, State, and local agencies having jurisdiction and/or authority
- Providing and maintain adequate insurance coverage is a material obligation of the Contractor and is of the essence of the agreement between the Contractor and the Department

2. Performance guarantees and required notifications to North Carolina:

- Whenever the Department, at its sole discretion, has grounds for insecurity with respect to Contractor's performance, it may, in writing, demand adequate assurance of due performance and the Contractor shall provide such information and documentation as the Department may require to receive such assurance
- The Contractor shall promptly notify the Department of any error by the Contractor that has affected five or more members' accounts – or – has in the aggregate reduced members' balances by more than \$5000.00
- The Contractor will notify the Department prior to changes in the assignment of key personnel
- If the Contractor shall retain a non-affiliated subcontractor(s) specifically for the purpose of providing services to the Department, the Contractor will provide complete copies of the contract(s) to the Department and retain the sole responsibility for the performance of its subcontractor(s)

Disclosures Provided by North Carolina Department of State Treasurer

3. The Contractor warrants that:

- With respect to care of data and confidentiality, all steps necessary will be taken to safeguard data from loss or destruction, nor any data will be divulged to another party without prior written approval of the Plan (except as provided by NC G.S 135-37)
- Contractor employees, officers and subcontractors are not employees or agents of The North Carolina state, the Department or the Plan
- Contractor shall participate in an annual audit of the Plan assets and shall provide all pertinent financial information to the Department and the Independent Auditor
- Contractor shall facilitate the data transmission for the purpose of preparation of Annual Benefit Statement and its delivery to Plan participants

4. Contractual Plan Sponsor and Participating Employer relationship – additional services:

- Contractor may hold and facilitate meeting with representatives of the Plan and Participating Employers for the purpose of reviewing Contractor's performance
- Contractor may provide transition, implementation or training services to representatives of the Plan and Participating Employers
- Contractor may provide or make presentations at educational and enrollment meetings, benefits fairs, workshops for employees of Participating Employers

Our Mission: Retirement Readiness

58.04% of all active NC public servants are "retirement ready." Retirement readiness is defined as the ability to replace 80% of pre-retirement income, beginning at age 62 and continuing throughout 30 years of retirement. The following sub-goals are being pursued at a Combined Plans level to help us achieve our top-level metric of 66% in 2017:

401(k), 457 and 403(b) Plans Combined Summary Goals:

Sub Goal	As of 12/31/2017	Stretch Goal	% to Stretch Goal	Contractual Goal	% to Contractual Goal
Average Monthly Contributions*	\$186.84	\$180.61	103.45%	\$163.20	114.49%
Active Participation Rate*	33.06%	28.99%	114.04%	28.28%	116.90%
GoalMaker Utilization Among New Members	94.13%	93%	101.22%	80%	117.66%
GoalMaker Utilization Among All Members	61.81%	57%	108.44%	N/A	N/A

*Calculations include information from January 1, 2017 to December 31, 2017 for the 401(k) & 457 Plans, and from March 1, 2017 to December 31, 2017 for the 403(b) Plan.

5 Employers adopted the 401(k) Plan from the period of January 1, 2017 through December 31, 2017

32 Employers adopted the 457 Plan from the period of January 1, 2017 through December 31, 2017

16 Employers adopted the 403(b) Plan from the period of March 1, 2017 through December 31, 2017



North Carolina Total Retirement Plans

Asset Allocation By Fund – Combined 401(k) and 457 Plans

Investment Option	Asset Class	# Participants Utilizing				# Participants Utilizing				# Participants Utilizing
		12/31/2015	%	12/31/2015	12/31/2016	%	12/31/2016	12/31/2017	%	12/31/2017
North Carolina Stable Value Fund	Stable Value	\$2,339,033,818	25.86%	241,211	\$2,469,614,134	25.28%	232,008	\$2,529,294,983	22.46%	236,612
North Carolina Fixed Income Fund	Fixed Income	\$589,092,877	6.51%	192,279	\$660,562,087	6.76%	188,600	\$736,407,662	6.54%	196,436
North Carolina Fixed Income Index Fund	Fixed Income	\$373,383,086	4.13%	159,779	\$439,485,016	4.50%	160,791	\$512,434,428	4.55%	170,407
North Carolina Large Cap Core Fund	Large-Cap Stock	\$0	0.00%	0	\$0	0.00%	0	\$2,166,028,663	19.23%	260,831
North Carolina Large Cap Growth Fund	Large-Cap Stock	\$906,616,745	10.02%	251,031	\$868,435,502	8.89%	244,459	\$0	0.00%	0
North Carolina Large Cap Index Fund	Large-Cap Stock	\$1,280,973,372	14.16%	250,774	\$1,383,394,788	14.16%	244,648	\$1,640,574,663	14.57%	254,172
North Carolina Large Cap Value Fund	Large-Cap Stock	\$860,145,370	9.51%	251,042	\$947,076,526	9.69%	244,434	\$0	0.00%	0
North Carolina Small / Mid Cap Core Fund	Small-Cap Stock	\$0	0.00%	0	\$0	0.00%	0	\$1,038,203,676	9.22%	218,226
North Carolina Small/Mid Cap Growth Fund	Small-Cap Stock	\$343,519,012	3.80%	198,618	\$372,305,230	3.81%	197,921	\$0	0.00%	0
North Carolina Small/Mid Cap Index Fund	Small-Cap Stock	\$216,434,878	2.39%	25,671	\$248,512,880	2.54%	23,739	\$291,724,663	2.59%	23,585
North Carolina Small/Mid Cap Value Fund	Small-Cap Stock	\$439,168,608	4.86%	207,434	\$493,893,505	5.06%	205,747	\$0	0.00%	0
North Carolina Global Equity Fund	Global/Intl Stock	\$768,274,148	8.49%	191,674	\$850,330,898	8.70%	191,925	\$1,055,283,671	9.37%	203,923
North Carolina International Fund	Global/Intl Stock	\$540,455,965	5.97%	215,101	\$586,175,769	6.00%	212,221	\$733,326,391	6.51%	222,824
North Carolina International Index Fund	Global/Intl Stock	\$44,488,065	0.49%	6,745	\$46,636,848	0.48%	6,467	\$72,677,751	0.65%	7,073
North Carolina Inflation Responsive Fund	Specialty	\$343,948,283	3.80%	184,763	\$403,212,158	4.13%	186,816	\$487,650,800	4.33%	198,690
Total Plan Assets		\$9,045,534,226	100.00%		\$9,769,635,339	100.00%		\$11,263,607,350	100.00%	

Assets reflect actual participant account balances and do not include expense account assets.

The total number of unique participants across the 401(k) and 457 Plans combined as of December 31, 2017 was 272,596.

The average monthly employee deferral from January 1, 2017 to December 31, 2017 was \$186.62 for the Combined 401(k) and 457 Plans.

The average active participation rate from January 1, 2017 to December 31, 2017 was 32.88% for the Combined 401(k) and 457 Plans.

The GoalMaker utilization among new members as of December 31, 2017 was 94.25% for the Combined 401(k) and 457 Plans.

The GoalMaker utilization among members as of December 31, 2017 was 61.81% for the Combined 401(k) and 457 Plans.

North Carolina Total Retirement Plans

Asset Allocation By Fund – 401(k) Plan

Investment Option	Asset Class	# Participants Utilizing				# Participants Utilizing				# Participants Utilizing
		12/31/2015	%	12/31/2015	12/31/2016	%	12/31/2016	12/31/2017	%	12/31/2017
North Carolina Stable Value Fund	Stable Value	\$1,943,833,499	24.63%	194,784	\$2,063,855,703	24.16%	187,740	\$2,126,325,093	21.53%	191,677
North Carolina Fixed Income Fund	Fixed Income	\$518,101,151	6.57%	157,474	\$580,027,440	6.79%	154,511	\$646,274,692	6.54%	160,915
North Carolina Fixed Income Index Fund	Fixed Income	\$335,605,159	4.25%	129,879	\$393,624,613	4.61%	130,830	\$457,947,722	4.64%	138,711
North Carolina Large Cap Core Fund	Large-Cap Stock	\$0	0.00%	0	\$0	0.00%	0	\$1,901,747,044	19.26%	214,539
North Carolina Large Cap Growth Fund	Large-Cap Stock	\$789,055,595	10.00%	206,456	\$758,916,699	8.89%	201,370	\$0	0.00%	0
North Carolina Large Cap Index Fund	Large-Cap Stock	\$1,139,867,532	14.44%	209,263	\$1,229,268,460	14.39%	203,978	\$1,457,613,235	14.76%	211,467
North Carolina Large Cap Value Fund	Large-Cap Stock	\$757,814,961	9.60%	207,077	\$835,978,312	9.79%	201,906	\$0	0.00%	0
North Carolina Small / Mid Cap Core Fund	Small-Cap Stock	\$0	0.00%	0	\$0	0.00%	0	\$883,045,124	8.94%	175,278
North Carolina Small/Mid Cap Growth Fund	Small-Cap Stock	\$290,882,309	3.69%	157,239	\$317,677,887	3.72%	157,692	\$0	0.00%	0
North Carolina Small/Mid Cap Index Fund	Small-Cap Stock	\$198,548,798	2.52%	24,159	\$226,068,926	2.65%	22,182	\$264,286,598	2.68%	21,875
North Carolina Small/Mid Cap Value Fund	Small-Cap Stock	\$368,475,249	4.67%	165,655	\$413,571,111	4.84%	165,104	\$0	0.00%	0
North Carolina Global Equity Fund	Global/Intl Stock	\$716,630,155	9.08%	156,586	\$791,441,083	9.27%	156,928	\$978,893,090	9.91%	166,682
North Carolina International Fund	Global/Intl Stock	\$480,095,525	6.08%	173,111	\$522,459,313	6.12%	171,468	\$653,241,067	6.61%	180,262
North Carolina International Index Fund	Global/Intl Stock	\$34,095,655	0.43%	5,623	\$35,642,646	0.42%	5,362	\$57,084,167	0.58%	5,855
North Carolina Inflation Responsive Fund	Specialty	\$318,810,004	4.04%	150,862	\$372,736,564	4.36%	152,628	\$449,848,849	4.55%	162,257
Total Plan Assets		\$7,891,815,592	100.00%		\$8,541,268,758	100.00%		\$9,876,306,683	100.00%	

Assets reflect actual participant account balances and do not include expense account assets.

The total number of unique participants in the 401(k) Plan as of December 31, 2017 was 250,305.

The average monthly employee deferral from January 1, 2017 to December 31, 2017 was \$169.96 for the 401(k) Plan.

The average active participation rate from January 1, 2017 to December 31, 2017 was 29.80% for the 401(k) Plan.

The GoalMaker utilization among new members as of December 31, 2017 was 94.79% for the 401(k) Plan.

The GoalMaker utilization among members as of December 31, 2017 was 63.14% for the 401(k) Plan.

North Carolina Total Retirement Plans

Asset Allocation By Fund – 457 Plan

		# Participants Utilizing				# Participants Utilizing				# Participants Utilizing
Investment Option	Asset Class	12/31/2015	%	12/31/2015	12/31/2016	%	12/31/2016	12/31/2017	%	12/31/2017
North Carolina Stable Value Fund	Stable Value	\$395,200,319	34.25%	46,427	\$405,758,431	33.03%	44,268	\$402,969,890	29.05%	44,935
North Carolina Fixed Income Fund	Fixed Income	\$70,991,726	6.15%	34,805	\$80,534,646	6.56%	34,089	\$90,132,969	6.50%	35,521
North Carolina Fixed Income Index Fund	Fixed Income	\$37,777,927	3.27%	29,900	\$45,860,403	3.73%	29,961	\$54,486,705	3.93%	31,696
North Carolina Large Cap Core Fund	Large-Cap Stock	\$0	0.00%	0	\$0	0.00%	0	\$264,281,619	19.05%	46,292
North Carolina Large Cap Growth Fund	Large-Cap Stock	\$117,561,150	10.19%	44,575	\$109,518,802	8.92%	43,089	\$0	0.00%	0
North Carolina Large Cap Index Fund	Large-Cap Stock	\$141,105,841	12.23%	41,511	\$154,126,328	12.55%	40,670	\$182,961,427	13.19%	42,705
North Carolina Large Cap Value Fund	Large-Cap Stock	\$102,330,409	8.87%	43,965	\$111,098,213	9.04%	42,528	\$0	0.00%	0
North Carolina Small / Mid Cap Core Fund	Small-Cap Stock	\$0	0.00%	0	\$0	0.00%	0	\$155,158,552	11.18%	42,948
North Carolina Small/Mid Cap Growth Fund	Small-Cap Stock	\$52,636,703	4.56%	41,379	\$54,627,343	4.45%	40,229	\$0	0.00%	0
North Carolina Small/Mid Cap Index Fund	Small-Cap Stock	\$17,886,080	1.55%	1,512	\$22,443,954	1.83%	1,557	\$27,438,065	1.98%	1,710
North Carolina Small/Mid Cap Value Fund	Small-Cap Stock	\$70,693,359	6.13%	41,779	\$80,322,394	6.54%	40,643	\$0	0.00%	0
North Carolina Global Equity Fund	Global/Intl Stock	\$51,643,993	4.48%	35,088	\$58,889,815	4.79%	34,997	\$76,390,581	5.51%	37,241
North Carolina International Fund	Global/Intl Stock	\$60,360,440	5.23%	41,990	\$63,716,455	5.19%	40,753	\$80,085,324	5.77%	42,562
North Carolina International Index Fund	Global/Intl Stock	\$10,392,410	0.90%	1,122	\$10,994,202	0.90%	1,105	\$15,593,584	1.12%	1,218
North Carolina Inflation Responsive Fund	Specialty	\$25,138,279	2.18%	33,901	\$30,475,594	2.48%	34,188	\$37,801,951	2.72%	36,433
Total Plan Assets		\$1,153,718,635	100.00%		\$1,228,366,581	100.00%		\$1,387,300,667	100.00%	

Assets reflect actual participant account balances and do not include expense account assets.

The total number of unique participants in the 457 Plan as of December 31, 2017 was 53,837.

The average monthly employee deferral from January 1, 2017 to December 31, 2017 was \$138.72 for the 457 Plan.

The average active participation rate from January 1, 2017 to December 31, 2017 was 11.06% for the 457 Plan.

The GoalMaker utilization among new members as of December 31, 2017 was 92.40% for the 457 Plan.

The GoalMaker utilization among members as of December 31, 2017 was 66.47% for the 457 Plan.

North Carolina Total Retirement Plans

Asset Allocation By Fund – 403(b) Plan

Investment Option	Asset Class	10/31/2017	%	# Participants Utilizing		%	# Participants Utilizing		%	# Participants Utilizing	
				10/31/2017	11/30/2017		11/30/2017	12/31/2017		12/31/2017	12/31/2017
Metropolitan West Total Return Bd Plan	Fixed Income	\$994,857	8.00%	1,034	\$1,020,434	7.92%	1,038	\$1,064,362	8.01%	1,043	
Vanguard Short-Term Bond Index Adm	Fixed Income	\$2,072,850	16.68%	866	\$2,099,321	16.29%	873	\$2,171,875	16.35%	881	
Vanguard Total Bond Market Index Adm	Fixed Income	\$1,162,660	9.35%	1,014	\$1,187,724	9.22%	1,021	\$1,232,784	9.28%	1,028	
T. Rowe Price Blue Chip Growth I	Large-Cap Stock	\$869,359	6.99%	835	\$914,872	7.10%	845	\$920,658	6.93%	857	
Vanguard 500 Index Admiral	Large-Cap Stock	\$2,336,201	18.79%	1,148	\$2,453,680	19.04%	1,155	\$2,529,119	19.04%	1,166	
Vanguard Windsor II Admiral	Large-Cap Stock	\$915,048	7.36%	1,046	\$940,300	7.30%	1,051	\$964,693	7.26%	1,060	
Vanguard Extended Market Index Admiral	Mid-Cap Stock	\$820,181	6.60%	368	\$848,838	6.59%	366	\$874,775	6.59%	366	
DFA US Small Cap I	Small-Cap Stock	\$974,655	7.84%	973	\$1,054,989	8.19%	981	\$1,033,615	7.78%	989	
PIMCO Inflation Response MultiAsst Instl	Specialty	\$610,698	4.91%	794	\$635,131	4.93%	805	\$678,432	5.11%	816	
MFS Instl International Equity	International Stock	\$1,550,498	12.47%	1,022	\$1,601,254	12.43%	1,028	\$1,674,137	12.60%	1,037	
Vanguard Total Intl Stock Index Admiral	International Stock	\$123,114	0.99%	54	\$127,363	0.99%	56	\$137,881	1.04%	59	
Total Plan Assets		\$12,430,121	100.00%		\$12,883,907	100.00%		\$13,282,331	100.00%		

Assets reflect actual participant account balances and do not include expense account assets.

The total number of unique participants in the 403(b) Plan as of December 31, 2017 was 1,204.

The average monthly employee deferral from March 1, 2017 to December 31, 2017 was \$239.34 for the 403(b) Plan.

The average active participation rate from March 1, 2017 to December 31, 2017 was 1.35% for the 403(b) Plan.

The GoalMaker utilization among new members as of December 31, 2017 was 60.00% for the 403(b) Plan.

The GoalMaker utilization among members as of December 31, 2017 was 60.05% for the 403(b) Plan.

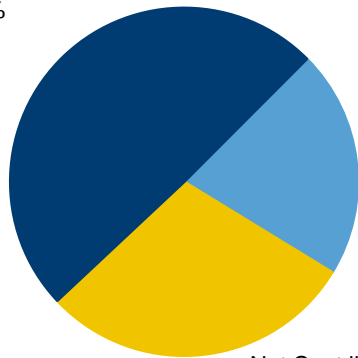
North Carolina Total Retirement Plans

401(k) Plan				
	4Q 2016	4Q 2017	Difference #	Difference %
Members with an Account Balance	245,550	250,305	4,755	1.94%
Average Account Balance	\$34,784	\$39,457	\$4,673	13.43%
Median Account Balance	\$11,488	\$12,642	\$1,154	10.05%

401(k) Plan Percentage Gain						
	Assets (12/31/2016)	Contributions	Distributions	Earnings	Assets (12/31/2017)	Percentage Gain
NC 401(k) Plan	\$8,541,268,758	\$534,966,971	\$483,339,414	\$1,283,410,368	\$9,876,306,683	14.94%

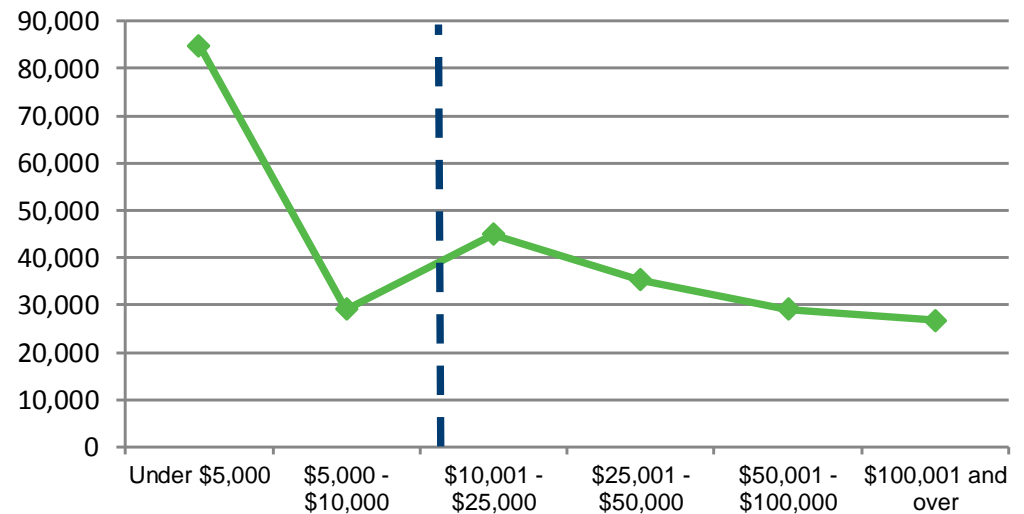
401(k) Member Breakdown

Active -
Contributing|
49.48%



Term/Retired|
21.23%

Not Contributing|
29.29%



Member breakdown reflects status on recordkeeping system updated from limited indicative data received from employers which may cause the active status to be inflated



North Carolina
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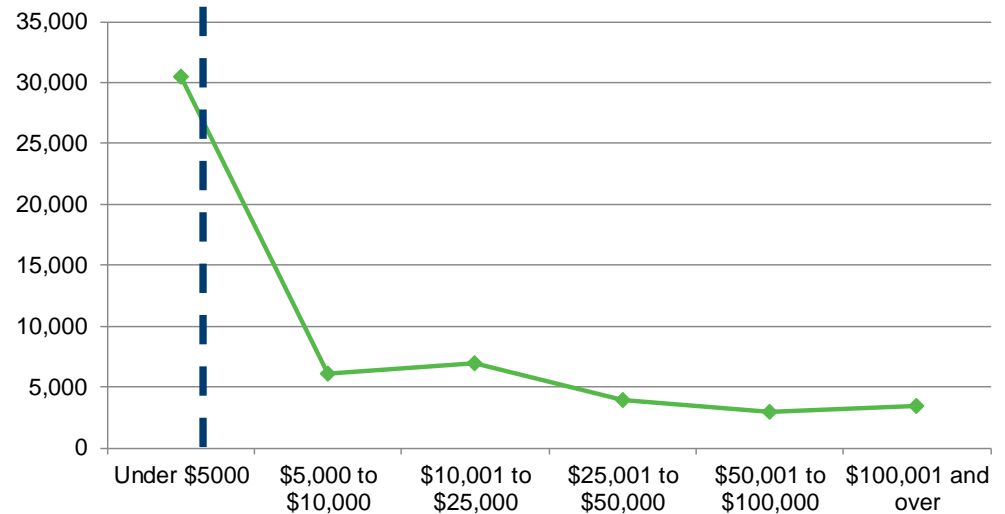
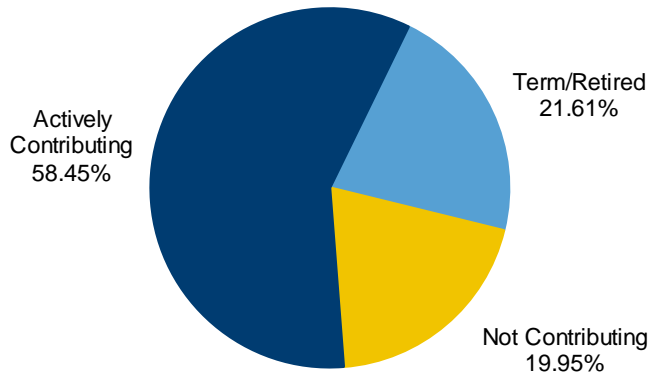
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North Carolina Total Retirement Plans

457 Plan				
	4Q 2016	4Q 2017	Difference #	Difference %
Members with an Account Balance	52,593	53,837	1,244	2.37%
Average Account Balance	\$23,356	\$25,769	\$2,413	10.33%
Median Account Balance	\$2,916	\$3,389	\$473	16.23%

457 Plan Percentage Gain						
	Assets (12/31/2016)	Contributions	Distributions	Earnings	Assets (12/31/2017)	Percentage Gain
NC 457 Plan	\$1,228,366,581	\$76,930,256	\$82,011,666	\$164,015,496	\$1,387,300,667	13.41%

457 Member Breakdown



Member breakdown reflects status on recordkeeping system updated from limited indicative data received from employers which may cause the active status to be inflated



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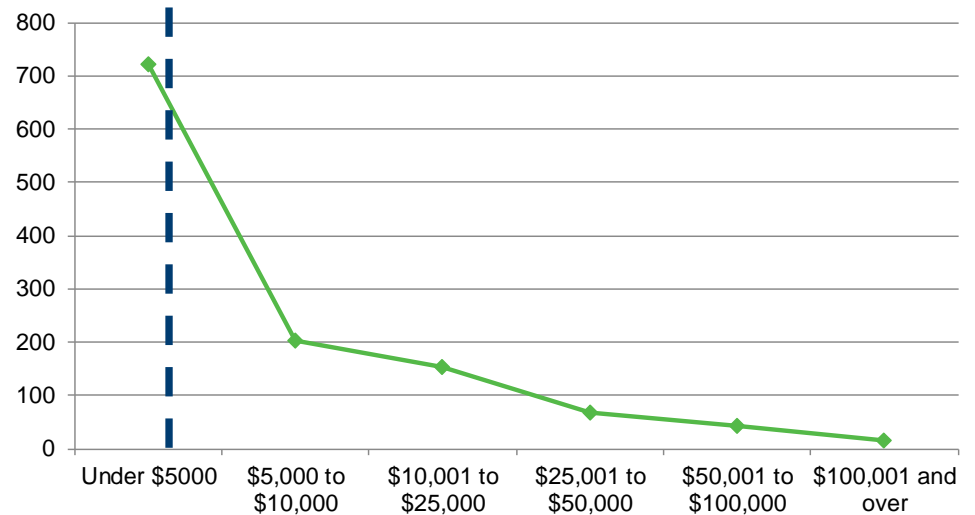
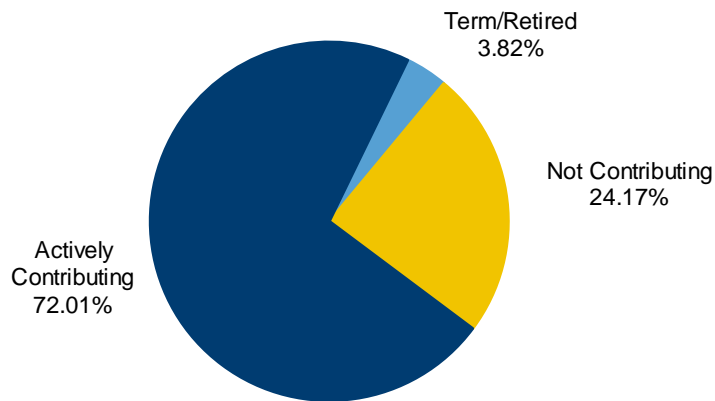
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North Carolina Total Retirement Plans

403(b) Plan				
	3Q2017	4Q2017	Difference #	Difference %
Members with an Account Balance	1,183	1,204	21	1.78%
Average Account Balance	\$10,137	\$11,032	\$895	8.83%
Median Account Balance	\$3,669	\$4,063	\$394	10.73%

403(b) Plan Percentage Gain						
	Assets (2/28/2017)	Contributions	Distributions	Earnings	Assets (12/31/2017)	Percentage Gain
NC 457 Plan	\$9,914,759	\$2,721,613	\$406,118	\$1,052,078	\$13,282,331	8.60%

403(b) Member Breakdown



Member breakdown reflects status on recordkeeping system updated from limited indicative data received from employers which may cause the active status to be inflated



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North Carolina Total Retirement Plans

401(k) Plan Quarterly Enrollments & Contribution Changes

	4Q 2014	4Q 2015	4Q 2015 % of Change	4Q 2016	4Q 2016 % of Change	4Q 2017	4Q 2017 % of Change
Enrollments	4,123	4,799	14.09%	3,637	-24.21%	3,860	6.13%
% of New Hires Enrolled in Plan	69.15%	69.92%	1.09%	47.28%	-32.38%	47.71%	0.91%
GoalMaker Elections	3,767	4,551	17.23%	3,279	-27.95%	3,855	14.94%
Contribution Changes							
Deferral Decreases	2,466	3,267	24.52%	4,358	33.39%	4,571	4.89%
Deferral Increases	6,972	6,020	-15.81%	5,883	-2.28%	6,976	18.58%
Pre-tax Participation Rate	20.31%	20.57%	1.26%	21.00%	2.09%	21.04%	0.19%
Roth Participation Rate	7.08%	7.88%	10.15%	8.23%	4.44%	8.38%	1.79%
Voluntary (Employee & Roth) Participation Rate	27.16%	26.29%	-3.31%	26.96%	2.55%	27.06%	0.37%

401(k) Plan Quarterly Enrollments & Contribution Change Method

	4Q 2014	4Q 2015	4Q 2016	4Q 2017
Method of Enrollment				
Paper Form	76.67%	74.39%	74.73%	76.06%
Pseudo Enrollment	13.56%	18.33%	16.29%	20.16%
Internet	9.77%	7.28%	8.98%	3.79%
Method of Contribution Change				
Internet	98.86%	98.77%	99.63%	99.56%
Paper Form	0.87%	1.03%	0.15%	0.31%
Participant Service Center	0.07%	0.02%	0.00%	0.00%
VRU	0.20%	0.19%	0.22%	0.13%

Participation rates for YTD and quarter are based on the population actively contributing for the time period reported.
As a result, the participation results will vary.



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North Carolina Total Retirement Plans

401(k) Plan YTD Enrollments & Contribution Changes

	2014	2015	2015 % of Change	2016	2016 % of Change	2017	2017 % of Change
Enrollments	15,103	18,779	19.58%	15,624	-16.80%	16,162	3.44%
% of New Hires Enrolled in Plan	47.07%	58.99%	20.21%	42.17%	-28.51%	41.73%	-1.05%
GoalMaker Elections	13,887	17,628	21.22%	14,227	-19.29%	15,173	6.65%
Contribution Changes							
Deferral Decreases	10,000	11,031	9.35%	18,496	67.67%	20,162	9.01%
Deferral Increases	27,866	28,457	2.08%	24,149	-15.14%	28,844	19.44%
Pre-tax Participation Rate	21.60%	22.95%	5.88%	23.25%	1.31%	23.26%	0.06%
Roth Participation Rate	7.52%	8.72%	13.76%	9.12%	4.59%	9.25%	1.45%
Voluntary (Employee & Roth) Participation Rate	28.89%	29.15%	0.89%	29.71%	1.92%	29.72%	0.04%

401(k) Plan YTD Enrollments & Contribution Change Method

	2014	2015	2016	2017
Method of Enrollment				
Paper Form	76.26%	73.89%	76.80%	75.77%
Pseudo Enrollment	17.12%	20.08%	16.04%	18.26%
Internet	6.63%	6.03%	7.16%	5.97%
Method of Contribution Change				
Internet	98.50%	98.59%	99.59%	99.71%
Paper	1.17%	1.14%	0.15%	0.14%
Participant Service Center	0.06%	0.05%	0.01%	0.01%
VRU	0.27%	0.22%	0.25%	0.15%

Participation rates for YTD and quarter are based on the population actively contributing for the time period reported.
As a result, the participation results will vary.



North Carolina
Total Retirement Plans
401k|457|403b



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North Carolina Total Retirement Plans

457 Plan Quarterly Enrollments & Contribution Changes

	4Q 2014	4Q 2015	4Q 2015 % of Change	4Q 2016	4Q 2016 % of Change	4Q 2017	4Q 2017 % of Change
Enrollments	1,709	1,289	-24.58%	1,564	21.33%	1,285	-17.84%
% of New Hires Enrolled in Plan	46.04%	29.82%	-35.22%	31.60%	5.96%	23.26%	-26.39%
GoalMaker Elections	1,561	1,180	-24.41%	1,440	22.03%	1,192	-17.22%
Contribution Changes							
Deferral Decreases	682	980	43.70%	676	-31.02%	772	14.20%
Deferral Increases	1,446	1,540	6.50%	1,390	-9.74%	1,656	19.14%
Pre-tax Participation Rate	10.53%	10.49%	-0.38%	10.16%	-3.15%	9.49%	-6.60%
Roth Participation Rate	1.11%	1.30%	17.12%	1.45%	11.54%	1.76%	21.09%
Voluntary (Employee & Roth) Participation Rate	11.20%	10.90%	-2.68%	10.73%	-1.56%	10.24%	-4.61%

457 Plan Quarterly Enrollments & Contribution Change Method

	4Q 2014	4Q 2015	4Q 2016	4Q 2017
Method of Enrollment				
Paper Form	87.72%	86.73%	87.64%	80.44%
Pseudo Enrollment	1.23%	2.47%	2.22%	4.44%
Internet	11.05%	10.80%	10.14%	15.12%
Method of Contribution Change				
Internet	99.54%	99.10%	99.79%	99.88%
Paper Form	0.41%	0.83%	0.06%	0.12%
Participant Service Center	0.05%	0.00%	0.00%	0.00%
VRU	0.00%	0.06%	0.15%	0.00%

Participation rates for YTD and quarter are based on the population actively contributing for the time period reported.
As a result, the participation results will vary.



North Carolina
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North Carolina Total Retirement Plans

457 Plan YTD Enrollments & Contribution Changes

	2014	2015	2015 % of Change	2016	2016 % of Change	2017	2017 % of Change
Enrollments	6,113	6,291	2.91%	4,930	-21.63%	4,905	-0.51%
% of New Hires Enrolled in Plan	30.25%	29.93%	-1.06%	20.38%	-31.90%	18.12%	-11.07%
GoalMaker Elections	5,577	5,800	4.00%	4,471	-22.91%	4,510	0.87%
Contribution Changes							
Deferral Decreases	3,429	3,302	-3.70%	3,265	-1.12%	5,924	81.44%
Deferral Increases	6,233	6,567	5.36%	5,740	-12.59%	6,438	12.16%
Pre-tax Participation Rate	11.11%	11.09%	-0.18%	11.31%	1.98%	10.58%	-6.42%
Roth Participation Rate	0.86%	1.31%	0.00%	1.67%	27.48%	1.85%	10.59%
Voluntary (Employee & Roth) Participation Rate	11.85%	11.50%	-2.95%	11.95%	3.91%	11.37%	-4.81%

457 Plan YTD Enrollments & Contribution Change Method

	2014	2015	2016	2017
Method of Enrollment				
Paper Form	89.55%	89.77%	86.54%	84.97%
Pseudo Enrollment	1.78%	1.74%	2.62%	3.20%
Internet	8.67%	8.49%	10.84%	11.84%
Method of Contribution Change				
Internet	99.47%	99.06%	99.82%	99.85%
Paper	0.24%	0.68%	0.07%	0.06%
Participant Service Center	0.14%	0.12%	0.02%	0.02%
VRU	0.14%	0.14%	0.10%	0.07%

Participation rates for YTD and quarter are based on the population actively contributing for the time period reported.
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North Carolina Total Retirement Plans

403(b) Plan Quarterly Enrollments & Contribution Changes

	February 2017	March 2017	2Q 2017	3Q 2017	3Q 2017 % of Change	4Q 2017	4Q 2017 % of Change
Enrollments	0	2	6	15	150.00%	28	86.67%
% of New Hires Enrolled in Plan	0.00%	0.14%	1.88%	0.32%	-82.72%	2.18%	574.01%
GoalMaker Elections	0	1	5	8	60.00%	19	137.50%
Contribution Changes							
Deferral Decreases	0	0	12	8	-33.33%	7	-12.50%
Deferral Increases	0	0	18	21	16.67%	27	28.57%
Pre-tax Participation Rate	1.32%	1.20%	1.17%	1.12%	-4.27%	1.05%	-6.62%
Roth Participation Rate	0.38%	0.29%	0.32%	0.31%	-3.13%	0.29%	-6.34%
Voluntary (Employee & Roth) Participation Rate	1.47%	1.40%	1.39%	1.34%	-3.60%	1.25%	-6.38%

403(b) Plan Quarterly Enrollments & Contribution Change Method

	February 2017	March 2017	2Q 2017	3Q 2017	4Q 2017
Method of Enrollment					
Paper Form	0.00%	100.00%	100.00%	100.00%	89.29%
Pseudo Enrollment	0.00%	0.00%	0.00%	0.00%	3.57%
Internet	0.00%	0.00%	0.00%	0.00%	7.14%
Method of Contribution Change					
Internet	0.00%	92.00%	100.00%	100.00%	100.00%
Paper Form	0.00%	0.00%	0.00%	0.00%	0.00%
Participant Service Center	0.00%	0.00%	0.00%	0.00%	0.00%
VRU	0.00%	8.00%	0.00%	0.00%	0.00%

Participation rates for each month are based on the population actively contributing for the time period reported.
As a result, the participation results will vary.



North Carolina Total Retirement Plans

403(b) Plan YTD Enrollments & Contribution Changes	
	February to December 2017
Enrollments	51
% of New Hires Enrolled in Plan	0.66%
GoalMaker Elections	33
Contribution Changes	
Deferral Decreases	27
Deferral Increases	66
Pre-tax Participation Rate	1.13%
Roth Participation Rate	0.31%
Voluntary (Employee & Roth) Participation Rate	1.35%

403(b) Plan YTD Enrollments & Contribution Change Method	
	February to December 2017
Method of Enrollment	
Paper Form	94.12%
Pseudo Enrollment	1.96%
Internet	3.92%
Method of Contribution Change	
Internet	98.73%
Paper	0.00%
Participant Service Center	0.00%
VRU	1.27%

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North Carolina
Total Retirement Plans
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North Carolina Total Retirement Plans

401(k) Contributions

	4Q 2014	4Q 2015	4Q 2015 Change %	4Q 2016	4Q 2016 Change %	4Q 2017	4Q 2017 Change %
Employee Contributions	\$56,137,829	\$61,886,652	10.24%	\$59,997,035	-3.05%	\$62,514,194	4.20%
Roth	\$9,092,176	\$11,396,125	25.34%	\$11,628,669	2.04%	\$12,990,081	11.71%
Total Employee Contributions	\$65,230,005	\$73,282,777	12.35%	\$71,625,704	-2.26%	\$75,504,275	5.42%
Employer Contributions	\$44,698,282	\$49,284,984	10.26%	\$50,318,532	2.10%	\$51,975,463	3.29%
Rollovers	\$14,430,246	\$12,501,589	-13.37%	\$17,654,569	41.22%	\$11,126,724	-36.98%
Total Contributions	\$124,358,533	\$135,069,350	8.61%	\$139,598,805	3.35%	\$138,606,461	-0.71%
Average Voluntary Contributions	\$199	\$216	8.60%	\$206	-4.48%	\$214	3.55%
Average Roth Contributions	\$97	\$108	11.28%	\$107	-1.29%	\$115	7.72%
Average Employee Contributions	\$173	\$200	15.68%	\$192	-3.97%	\$201	4.49%

401(k) Contributions

	2014	2015	2015 Change %	2016	2016 Change %	2017	2017 Change %
Employee Contributions	\$214,486,634	\$221,160,689	3.11%	\$227,183,180	2.72%	\$237,024,929	4.33%
Roth	\$33,323,175	\$38,669,346	16.04%	\$55,100,001	42.49%	\$47,683,253	-13.46%
Total Employee Contributions	\$247,809,808	\$259,830,035	4.85%	\$282,283,181	8.64%	\$284,708,182	0.86%
Employer Contributions	\$172,051,885	\$181,332,081	5.39%	\$177,521,604	-2.10%	\$199,445,439	12.35%
Rollovers	\$47,016,676	\$47,409,421	0.84%	\$55,028,669	16.07%	\$50,813,350	-7.66%
Total Contributions	\$219,068,561	\$488,571,537	123.02%	\$514,833,454	5.38%	\$534,966,971	3.91%
Average Voluntary Contributions	\$173	\$171	-0.82%	\$174	1.69%	\$180	3.43%
Average Roth Contributions	\$82	\$82	0.60%	\$87	5.83%	\$95	8.88%
Average Employee Contributions	\$150	\$159	6.17%	\$163	2.28%	\$170	4.67%

Average contributions for YTD and the quarter are based on the population actively contributing for the time period reported.
As a result, the average contribution amounts will vary.



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North Carolina Total Retirement Plans

457 Contributions

	4Q 2014	4Q 2015	4Q 2015 Change %	4Q 2016	4Q 2016 Change %	4Q 2017	4Q 2017 Change %
Employee Contributions	\$13,789,503	\$14,664,894	6.35%	\$14,684,850	0.14%	\$14,592,408	-0.63%
Roth	\$834,904	\$1,054,017	26.24%	\$1,196,241	13.49%	\$1,568,881	31.15%
Total Employee Contributions	\$14,624,407	\$15,718,912	7.48%	\$15,881,091	1.03%	\$16,161,289	1.76%
Employer Contributions	\$269,831	\$343,201	27.19%	\$552,621	61.02%	\$534,802	-3.22%
Rollovers	\$5,188,925	\$2,914,579	-43.83%	\$7,724,016	165.01%	\$2,121,165	-72.54%
Total Contributions	\$20,083,162	\$18,976,691	-5.51%	\$24,157,728	27.30%	\$18,817,256	-22.11%
Average Voluntary Contributions	\$148	\$153	3.11%	\$153	0.56%	\$155	1.30%
Average Roth Contributions	\$141	\$136	-3.39%	\$130	-4.12%	\$128	-2.07%
Average Employee Contributions	\$148	\$156	5.21%	\$157	0.45%	\$159	1.52%

457 Contributions

	2014	2015	2015 Change %	2016	2016 Change %	2017	2017 Change %
Employee Contributions	\$53,705,093	\$56,772,325	5.71%	\$56,995,014	0.39%	\$57,845,514	1.49%
Roth	\$2,623,293	\$3,787,003	44.36%	\$4,311,294	13.84%	\$5,454,549	26.52%
Total Employee Contributions	\$56,328,386	\$60,559,328	7.51%	\$61,306,308	1.23%	\$63,300,063	3.25%
Employer Contributions	\$993,580	\$1,298,613	0.00%	\$1,587,740	100.00%	\$2,045,628	28.84%
Rollovers	\$14,894,237	\$15,660,824	5.15%	\$15,578,177	-0.53%	\$11,584,564	-25.64%
Total Contributions	\$72,216,203	\$77,518,765	7.34%	\$78,472,224	1.23%	\$76,930,255	-1.96%
Average Voluntary Contributions	\$129	\$133	3.09%	\$129	-3.08%	\$134	4.44%
Average Roth Contributions	\$99	\$110	11.16%	\$97	-11.69%	\$96	-1.19%
Average Employee Contributions	\$152	\$136	-10.58%	\$131	-3.24%	\$137	4.18%

Average contributions for YTD and the quarter are based on the population actively contributing for the time period reported.
As a result, the average contribution amounts will vary.



North Carolina
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North Carolina Total Retirement Plans

403(b) Contributions						
	February 2017	March 2017	2Q 2017	3Q 2017	4Q 2017	4Q 2017 Change %
Employee Contributions	\$5,298	\$276,008	\$553,957	\$388,250	\$638,386	64.43%
Roth	\$200	\$44,231	\$87,070	\$58,275	\$92,066	57.99%
Total Employee Contributions	\$5,498	\$320,239	\$641,027	\$446,525	\$730,452	63.59%
Employer Contributions	\$0	\$0	\$0	\$0	\$100	100.00%
Rollovers	\$0	\$0	\$0	\$190,890	\$165,314	-13.40%
Total Contributions	\$5,498	\$320,239	\$641,027	\$637,415	\$895,866	40.55%
Average Voluntary Contributions	\$7,018	\$364	\$275	\$216	\$285	32.24%
Average Roth Contributions	\$3,673	\$297	\$177	\$124	\$189	52.36%
Average Employee Contributions	\$6,753	\$357	\$261	\$203	\$272	33.84%

403(b) Contributions	
	February to December 2017
Employee Contributions	\$1,861,899
Roth	\$281,843
Total Employee Contributions	\$2,143,742
Employer Contributions	\$100
Rollovers	\$356,204
Total Contributions	\$2,500,045
Average Voluntary Contributions	\$251
Average Roth Contributions	\$157
Average Employee Contributions	\$239

Average contributions for each month are based on the population actively contributing for the time period reported.
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401(k) GoalMaker Participation

	12/31/2014	12/31/2015	12/31/2016	12/31/2017
Total Plan Assets in GoalMaker	\$3,336,249,701	\$3,459,363,600	\$3,891,900,475	\$4,678,082,011
Total # of Participants in GoalMaker	137,557	150,342	149,370	158,034
Year to Date % of New Enrollments with Goalmaker Election	92.29%	92.94%	89.94%	94.79%
Total Participation Rate	55.50%	58.38%	60.83%	63.14%
Prudential's Book of Business GoalMaker Average Participation Rate*	45.48%	46.61%	49.15%	50.85%
Total % of Assets	42.57%	43.83%	45.57%	47.37%

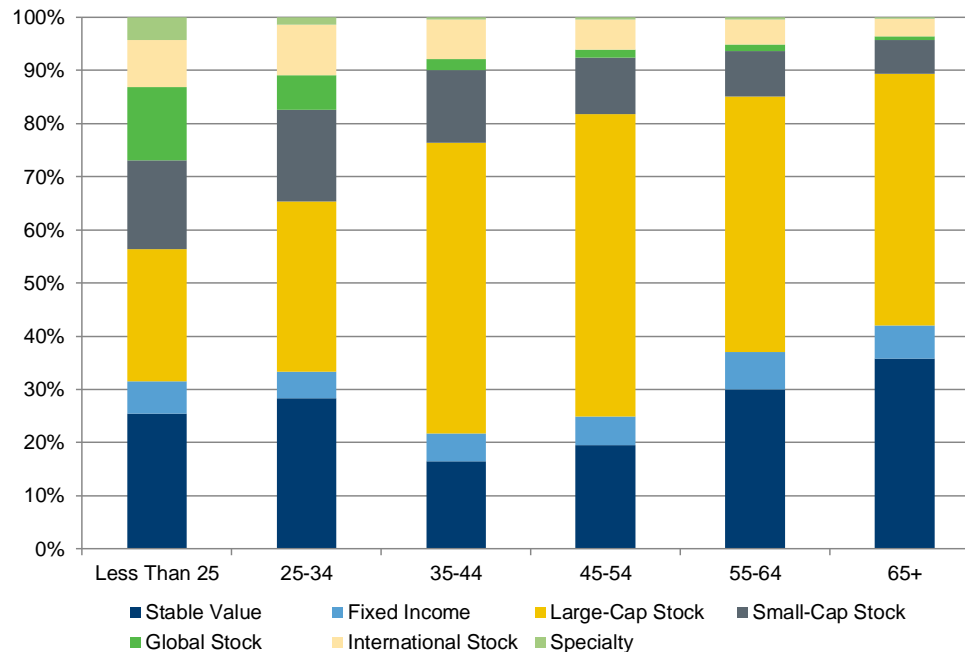
Participant Age Range	Conservative	Moderate	Aggressive	Total
Less than 25	1,268	2,955	1,192	5,415
Age 25-34	7,886	17,280	9,887	35,053
Age 35-44	7,752	19,475	12,328	39,555
Age 45-54	8,515	20,785	11,097	40,397
Age 55-64	8,702	15,191	5,380	29,273
Age 65+	2,979	4,081	1,281	8,341
Total	37,102	79,767	41,165	158,034

Participant Age Range	Conservative	Moderate	Aggressive	Total
Less than 25	\$2,859,458	\$7,236,005	\$3,691,988	\$13,787,452
Age 25-34	\$54,962,705	\$150,569,336	\$150,043,603	\$355,575,644
Age 35-44	\$103,360,258	\$398,666,910	\$445,283,233	\$947,310,401
Age 45-54	\$205,493,990	\$700,247,207	\$636,667,127	\$1,542,408,324
Age 55-64	\$315,880,385	\$654,181,915	\$336,259,271	\$1,306,321,572
Age 65+	\$165,870,446	\$235,889,452	\$110,918,721	\$512,678,619
Total	\$848,427,242	\$2,146,790,826	\$1,682,863,943	\$4,678,082,011

*Prudential's Defined Contribution book of business averages.



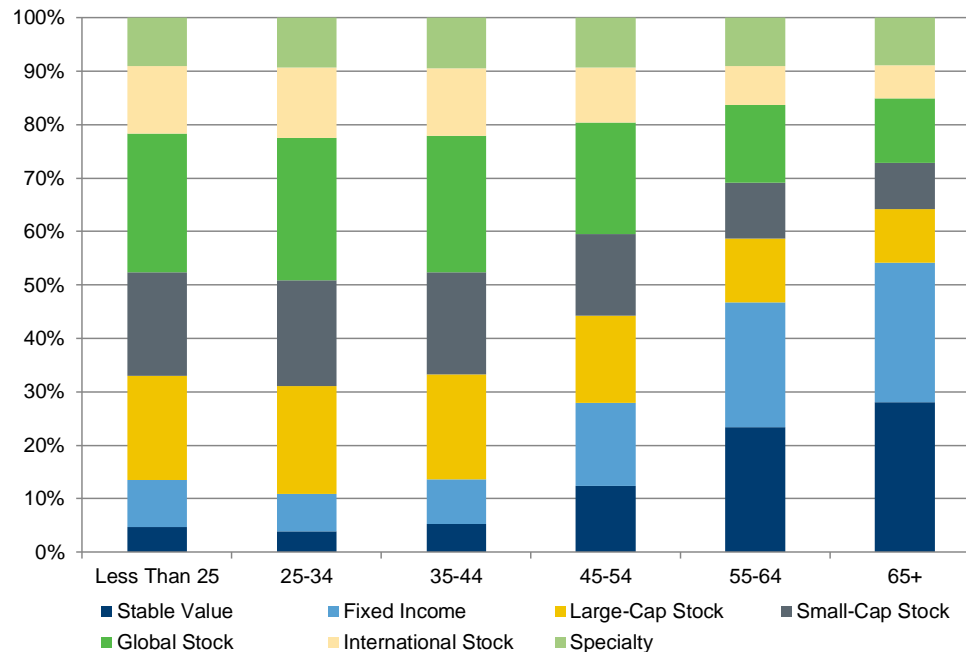
401(k) Asset Allocation by Age Group – Assets Not in GoalMaker As of December 31, 2017



Asset Class	Less Than 25	25-34	35-44	45-54	55-64	65+	Total
Stable Value	\$336,912	\$12,933,002	\$80,146,738	\$289,561,425	\$516,935,487	\$521,403,204	\$1,421,316,768
Fixed Income	\$80,027	\$2,265,977	\$25,941,054	\$79,852,384	\$121,416,264	\$91,908,911	\$321,464,617
Large-Cap Stock	\$331,000	\$14,663,985	\$265,890,031	\$843,251,981	\$825,725,561	\$689,442,180	\$2,639,304,738
Small-Cap Stock	\$220,006	\$7,897,785	\$67,021,408	\$159,035,802	\$148,502,102	\$93,772,401	\$476,449,503
Global Stock	\$183,270	\$2,940,021	\$10,040,328	\$21,902,457	\$21,204,118	\$10,003,694	\$66,273,887
International Stock	\$118,319	\$4,378,263	\$35,990,476	\$84,833,673	\$81,417,035	\$48,932,911	\$255,670,677
Specialty	\$56,016	\$608,004	\$2,171,663	\$5,361,676	\$6,488,490	\$3,058,632	\$17,744,481
Total Assets	\$1,325,550	\$45,687,037	\$487,201,698	\$1,483,799,396	\$1,721,689,058	\$1,458,521,933	\$5,198,224,672
% Assets	0.03%	0.88%	9.37%	28.54%	33.12%	28.06%	100.00%
Total Participants	401	3,707	14,958	28,643	26,305	18,304	92,271
Average Account Balance	\$3,306	\$12,325	\$32,571	\$51,803	\$65,451	\$79,683	\$56,336

Total Participant counts are not Unique Participant counts as a participant may be in multiple SubPlans. A participant could be invested in GoalMaker in one SubPlan and not invested in GoalMaker in another SubPlan in which they hold a balance.

401(k) Asset Allocation by Age Group – Assets in GoalMaker As of December 31, 2017

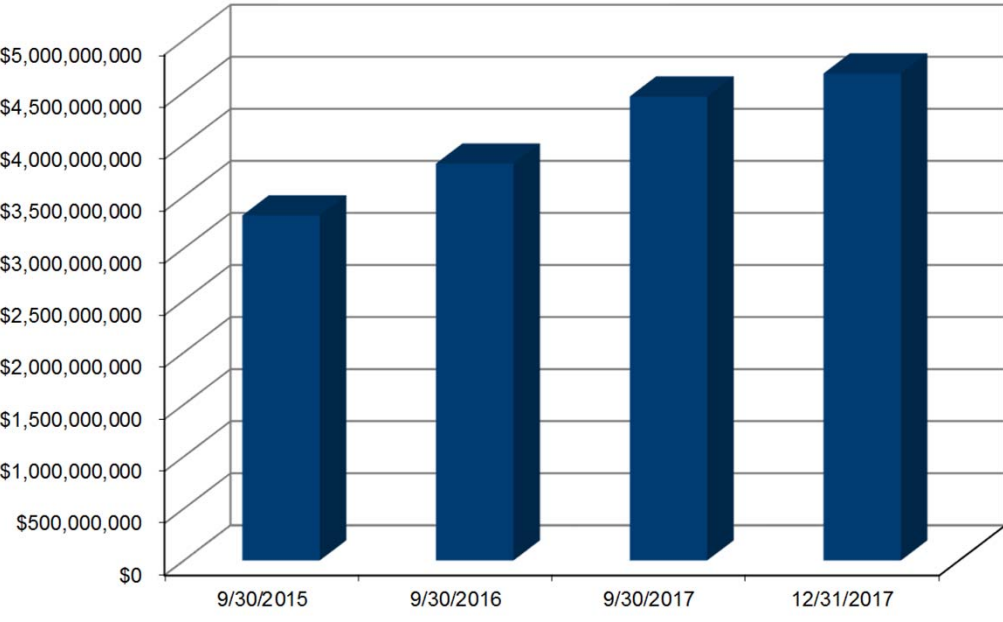
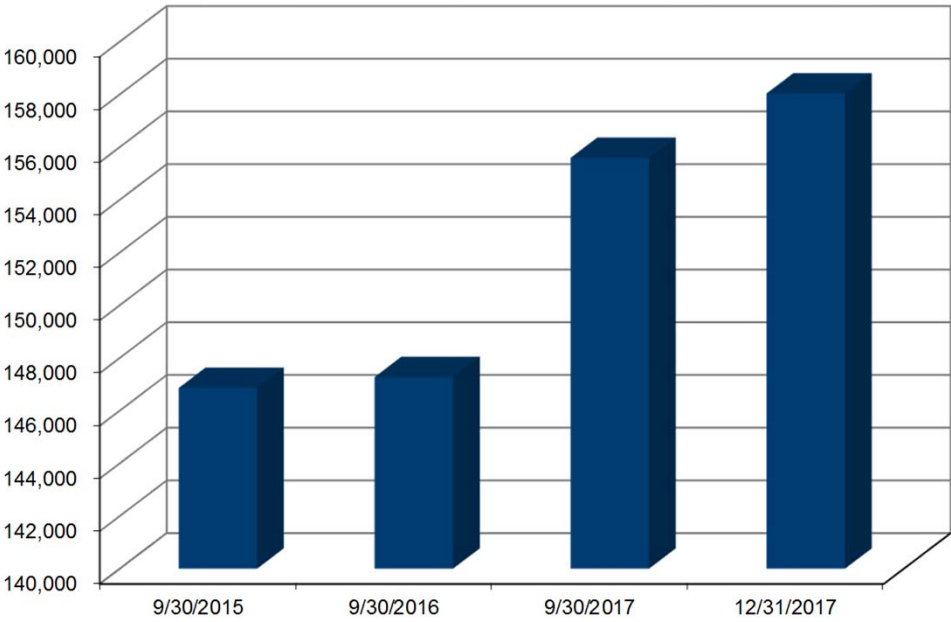


Asset Class	Less Than 25	25-34	35-44	45-54	55-64	65+	Total
Stable Value	\$646,816	\$13,700,329	\$50,145,074	\$192,088,919	\$304,904,257	\$143,522,931	\$705,008,326
Fixed Income	\$1,206,904	\$24,894,778	\$79,303,326	\$237,676,580	\$305,858,320	\$133,817,888	\$782,757,797
Large-Cap Stock	\$2,704,012	\$71,877,295	\$185,809,662	\$252,089,345	\$155,840,495	\$51,734,731	\$720,055,541
Small-Cap Stock	\$2,659,522	\$70,402,546	\$180,706,135	\$236,722,742	\$136,129,112	\$44,262,164	\$670,882,220
Global Stock	\$3,572,269	\$94,720,975	\$242,150,471	\$320,892,039	\$189,669,026	\$61,614,422	\$912,619,203
International Stock	\$1,756,102	\$46,954,545	\$120,142,768	\$158,885,530	\$95,199,447	\$31,716,165	\$454,654,556
Specialty	\$1,241,827	\$33,025,176	\$89,052,965	\$144,053,168	\$118,720,914	\$46,010,318	\$432,104,368
Total Assets	\$13,787,452	\$355,575,644	\$947,310,401	\$1,542,408,324	\$1,306,321,572	\$512,678,619	\$4,678,082,011
% Assets	0.29%	7.60%	20.25%	32.97%	27.92%	10.96%	100.00%
Total Participants	5,415	35,053	39,555	40,397	29,273	8,341	158,034
Average Account Balance	\$2,546	\$10,144	\$23,949	\$38,181	\$44,625	\$61,465	\$29,602

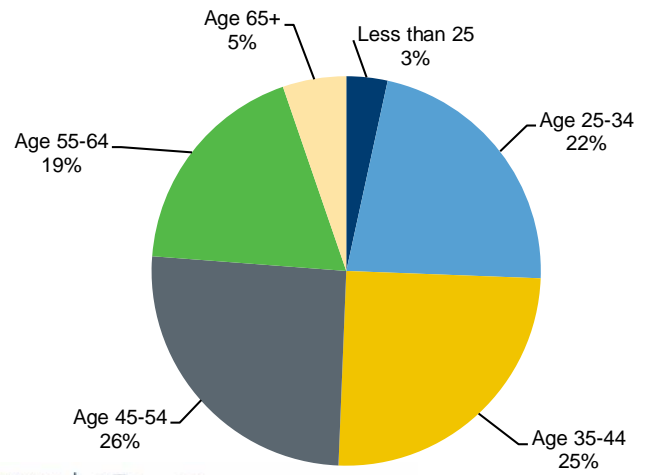
Total Participant counts are not Unique Participant counts as a participant may be in multiple SubPlans. A participant could be invested in GoalMaker in one SubPlan and not invested in GoalMaker in another SubPlan in which they hold a balance.



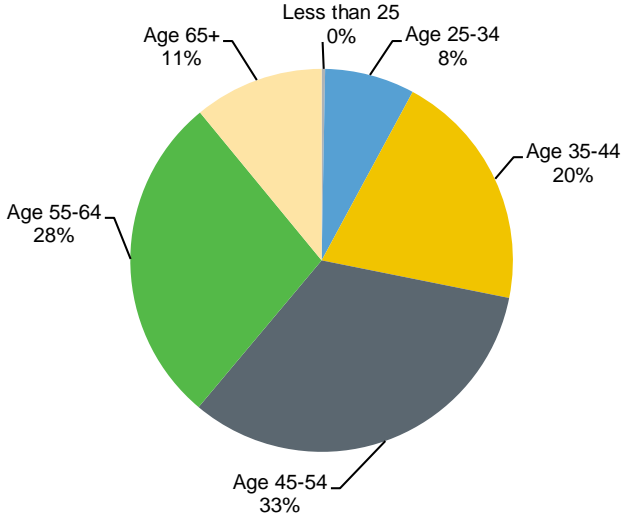
401(k) GoalMaker Participation



Participation by Age Range



Assets by Age Range



457 GoalMaker Participation

	12/31/2014	12/31/2015	12/31/2016	12/31/2017
Total Plan Assets in GoalMaker	\$233,271,798	\$262,510,662	\$306,676,895	\$378,333,622
Total # of Participants in GoalMaker	29,457	33,881	33,711	35,785
Year to Date % of New Enrollments with Goalmaker Election	90.53%	91.99%	90.21%	92.40%
Total Participation Rate	56.77%	60.98%	64.10%	66.47%
Prudential's Book of Business GoalMaker Average Participation Rate*	45.48%	46.61%	49.15%	50.85%
Total % of Assets	20.34%	22.75%	24.97%	27.27%

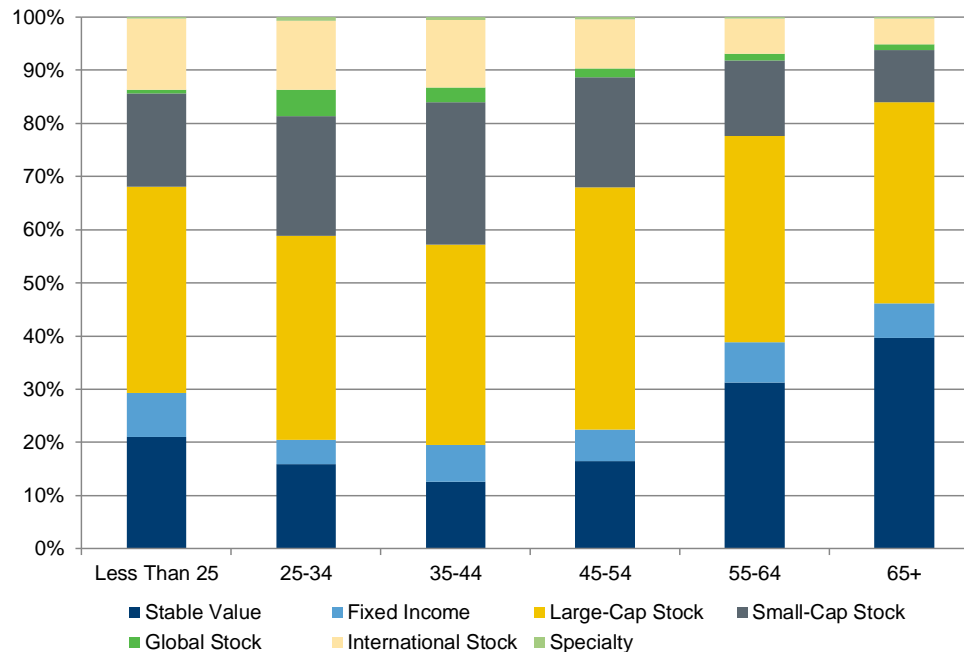
Participant Age Range	Conservative	Moderate	Aggressive	Total
Less than 25	236	563	261	1,060
Age 25-34	2,065	4,050	2,339	8,454
Age 35-44	2,183	4,422	2,519	9,124
Age 45-54	2,727	4,997	2,397	10,121
Age 55-64	1,971	2,784	1,018	5,773
Age 65+	540	541	172	1,253
Total	9,722	17,357	8,706	35,785

Participant Age Range	Conservative	Moderate	Aggressive	Total
Less than 25	\$134,868	\$400,685	\$304,629	\$619,490
Age 25-34	\$2,884,032	\$8,742,179	\$8,990,736	\$20,616,948
Age 35-44	\$6,080,218	\$23,143,991	\$22,557,364	\$51,781,574
Age 45-54	\$18,923,374	\$51,309,482	\$38,806,776	\$109,039,631
Age 55-64	\$28,760,250	\$63,066,469	\$30,506,651	\$122,333,370
Age 65+	\$26,026,263	\$34,526,827	\$13,168,828	\$73,721,918
Total	\$82,809,005	\$181,189,633	\$114,334,984	\$378,333,622

*Prudential's Defined Contribution book of business averages.



457 Asset Allocation by Age Group – Assets Not in GoalMaker As of December 31, 2017

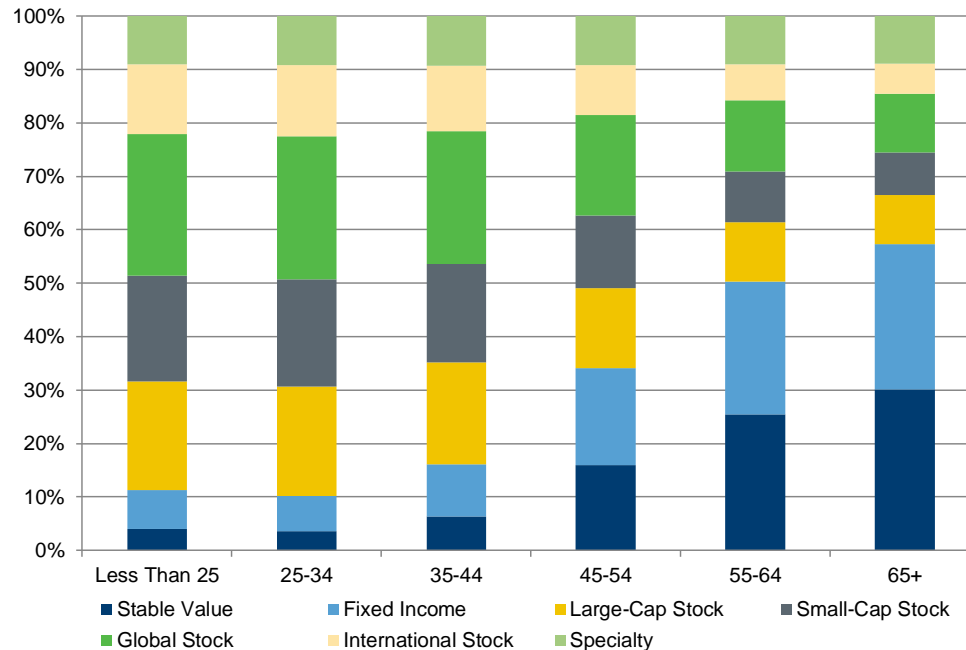


Asset Class	Less Than 25	25-34	35-44	45-54	55-64	65+	Total
Stable Value	\$22,808	\$664,455	\$4,617,567	\$25,346,610	\$95,323,542	\$202,228,140	\$328,203,121
Fixed Income	\$9,004	\$190,424	\$2,551,422	\$9,229,182	\$22,747,219	\$33,057,927	\$67,785,179
Large-Cap Stock	\$42,242	\$1,599,930	\$13,852,482	\$70,230,814	\$118,488,170	\$192,219,768	\$396,433,406
Small-Cap Stock	\$19,080	\$938,283	\$9,883,051	\$31,973,672	\$43,141,744	\$50,412,163	\$136,367,992
Global Stock	\$807	\$206,600	\$999,085	\$2,495,231	\$3,929,869	\$5,409,660	\$13,041,253
International Stock	\$14,461	\$544,239	\$4,648,159	\$14,280,432	\$20,098,573	\$24,317,117	\$63,902,982
Specialty	\$355	\$28,136	\$222,160	\$636,031	\$711,340	\$1,635,089	\$3,233,111
Total Assets	\$108,759	\$4,172,067	\$36,773,926	\$154,191,971	\$304,440,457	\$509,279,864	\$1,008,967,045
% Assets	0.01%	0.41%	3.64%	15.28%	30.17%	50.48%	100.00%
Total Participants	40	744	2,450	4,797	5,352	4,674	18,052
Average Account Balance	\$2,719	\$5,608	\$15,010	\$32,143	\$56,883	\$108,960	\$55,892

Total Participant counts are not Unique Participant counts as a participant may be in multiple SubPlans. A participant could be invested in GoalMaker in one SubPlan and not invested in GoalMaker in another SubPlan in which they hold a balance.



457 Asset Allocation by Age Group – Assets in GoalMaker As of December 31, 2017

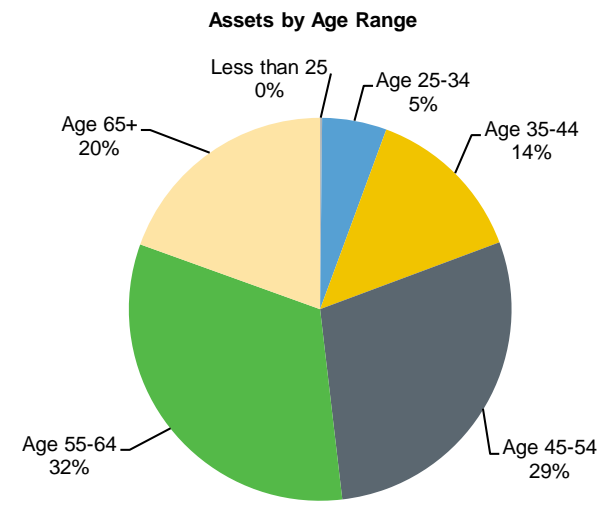
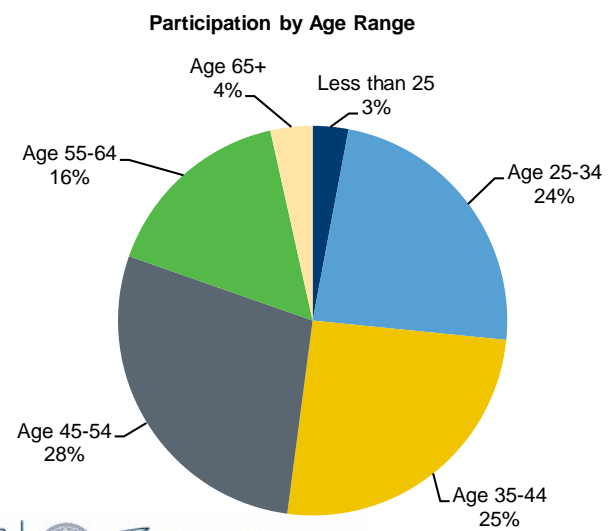
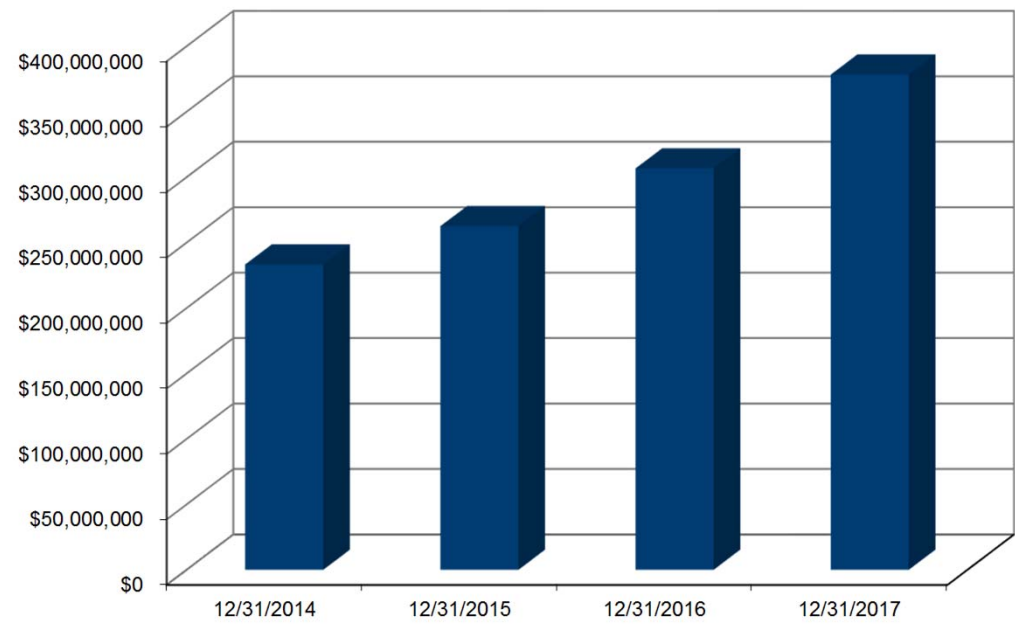
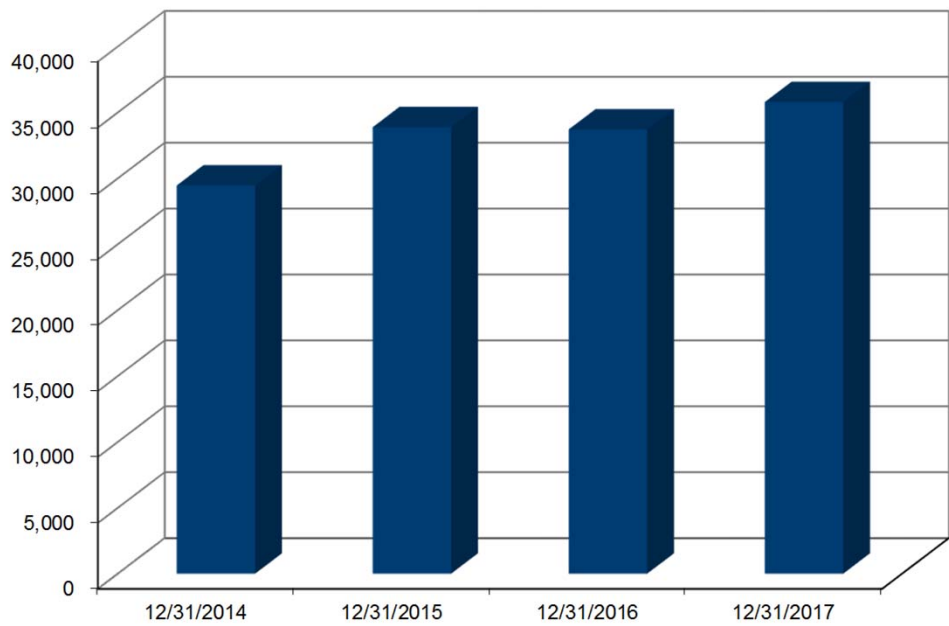


Asset Class	Less Than 25	25-34	35-44	45-54	55-64	65+	Total
Stable Value	\$33,306	\$745,251	\$3,311,140	\$17,348,291	\$31,077,589	\$22,251,192	\$74,766,769
Fixed Income	\$61,319	\$1,363,286	\$5,016,025	\$19,894,647	\$30,505,553	\$19,993,665	\$76,834,496
Large-Cap Stock	\$170,649	\$4,217,891	\$9,880,043	\$16,193,871	\$13,519,124	\$6,828,063	\$50,809,639
Small-Cap Stock	\$166,138	\$4,118,205	\$9,574,657	\$14,927,522	\$11,601,695	\$5,840,408	\$46,228,625
Global Stock	\$223,025	\$5,527,698	\$12,823,441	\$20,465,077	\$16,250,238	\$8,059,850	\$63,349,328
International Stock	\$109,969	\$2,738,985	\$6,341,572	\$10,138,261	\$8,246,078	\$4,201,060	\$31,775,926
Specialty	\$75,776	\$1,905,632	\$4,834,696	\$10,071,963	\$11,133,093	\$6,547,680	\$34,568,840
Total Assets	\$840,182	\$20,616,948	\$51,781,574	\$109,039,631	\$122,333,370	\$73,721,918	\$378,333,622
% Assets	0.22%	5.45%	13.69%	28.82%	32.33%	19.49%	100.00%
Total Participants	1,060	8,454	9,124	10,121	5,773	1,253	35,785
Average Account Balance	\$793	\$2,439	\$5,675	\$10,774	\$21,191	\$58,836	\$10,572

Total Participant counts are not Unique Participant counts as a participant may be in multiple SubPlans. A participant could be invested in GoalMaker in one SubPlan and not invested in GoalMaker in another SubPlan in which they hold a balance.



457 GoalMaker Participation



403(b) GoalMaker Participation

	3/31/2017	6/30/2017	9/30/2017	12/31/2017
Total Plan Assets in GoalMaker	\$4,038,672	\$4,736,149	\$5,241,866	\$5,967,893
Total # of Participants in GoalMaker	703	700	703	723
Year to Date % of New Enrollments with Goalmaker Election	50.00%	75.00%	66.67%	60.00%
Total Participation Rate	58.78%	59.02%	59.43%	60.05%
Prudential's Book of Business GoalMaker Average Participation Rate*	49.98%	50.79%	50.49%	50.85%
Total % of Assets	39.26%	42.02%	43.71%	44.93%

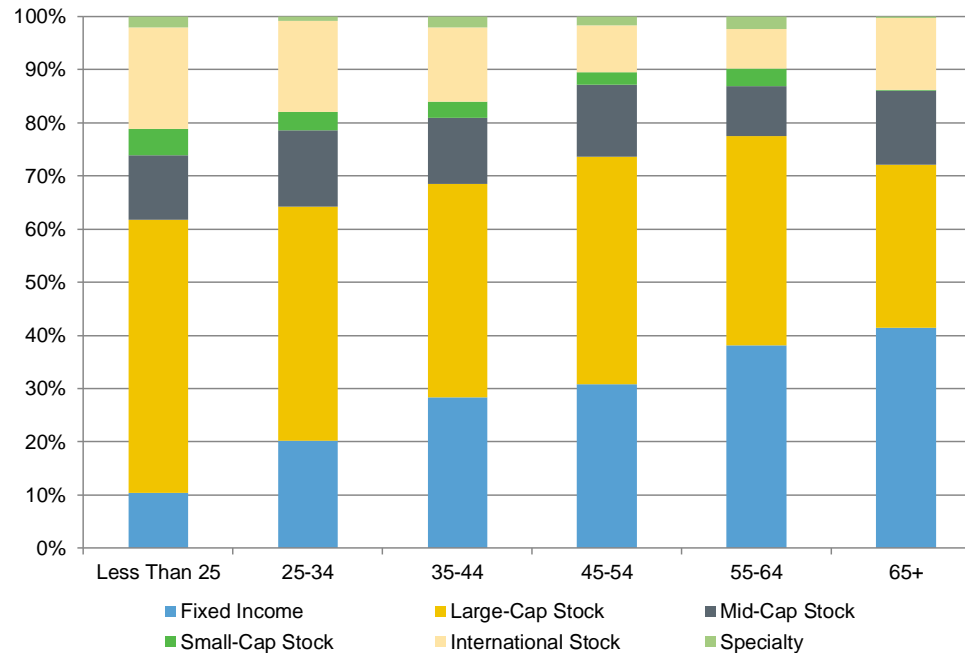
Participant Age Range	Conservative	Moderate	Aggressive	Total
Less than 25	0	3	0	3
Age 25-34	1	122	6	129
Age 35-44	1	178	1	180
Age 45-54	1	218	5	224
Age 55-64	3	164	4	171
Age 65+	0	15	1	16
Total	6	700	17	723

Participant Age Range	Conservative	Moderate	Aggressive	Total
Less than 25	\$0.00	\$1,484	\$0.00	\$619,490
Age 25-34	\$150.91	\$407,688	\$23,994	\$431,833
Age 35-44	\$792.24	\$1,245,081	\$100.70	\$1,245,974
Age 45-54	\$19,429	\$1,782,977	\$160,940	\$1,963,346
Age 55-64	\$18,943	\$2,113,259	\$51,025	\$2,183,227
Age 65+	\$0.00	\$106,036	\$35,992.31	\$142,028
Total	\$39,315	\$5,656,526	\$272,052	\$5,967,893

*Prudential's Defined Contribution book of business averages.



403(b) Asset Allocation by Age Group – Assets Not in GoalMaker As of December 31, 2017

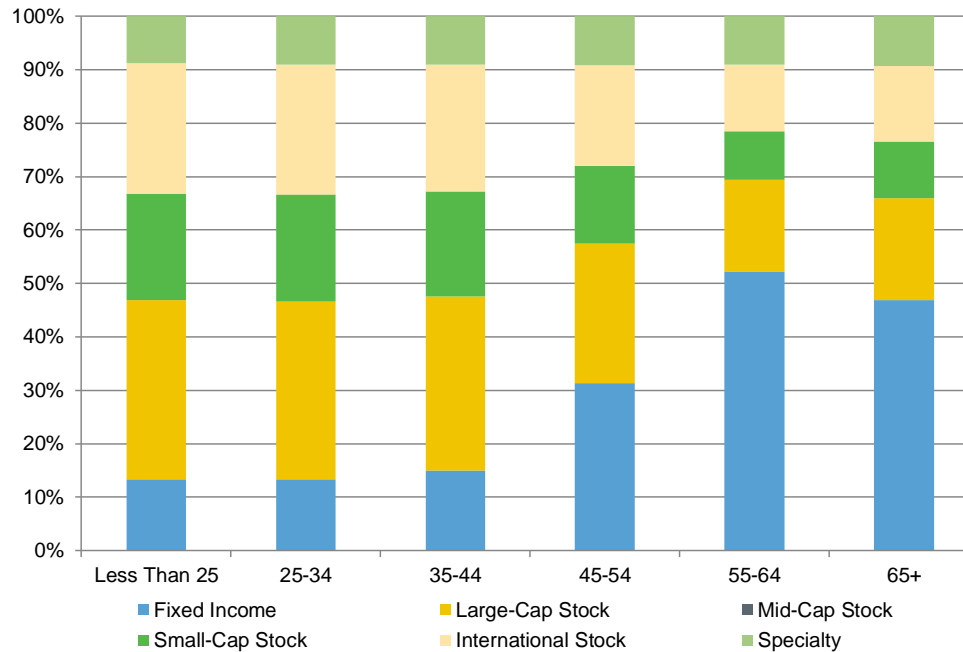


Asset Class	Less Than 25	25-34	35-44	45-54	55-64	65+	Total
Fixed Income	\$2,318	\$79,305	\$440,050	\$745,784	\$941,565	\$192,291	\$2,401,313
Large-Cap Stock	\$11,474	\$172,689	\$623,254	\$1,030,832	\$972,957	\$142,089	\$2,953,295
Mid-Cap Stock	\$2,692	\$56,700	\$192,808	\$326,658	\$231,300	\$64,617	\$874,775
Small-Cap Stock	\$1,116	\$13,175	\$46,349	\$58,549	\$83,208	\$910	\$203,308
International Stock	\$4,252	\$67,207	\$217,333	\$211,411	\$184,296	\$62,799	\$747,297
Specialty	\$467	\$3,370	\$31,830	\$40,906	\$56,674	\$1,204	\$134,451
Total Assets	\$22,319	\$392,445	\$1,551,623	\$2,414,141	\$2,469,999	\$463,910	\$7,314,438
% Assets	0.31%	5.37%	21.21%	33.01%	33.77%	6.34%	100.00%
Total Participants	6	97	132	140	91	15	481
Average Account Balance	\$3,720	\$4,046	\$11,755	\$17,244	\$27,143	\$30,927	\$15,207

Total Participant counts are not Unique Participant counts as a participant may be in multiple SubPlans. A participant could be invested in GoalMaker in one SubPlan and not invested in GoalMaker in another SubPlan in which they hold a balance.



403(b) Asset Allocation by Age Group – Assets in GoalMaker As of December 31, 2017

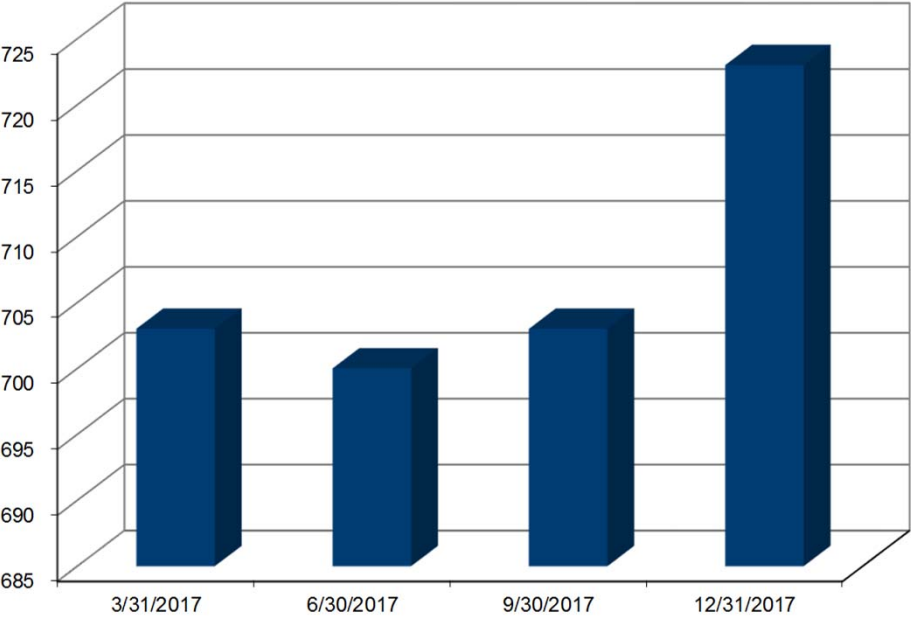


Asset Class	Less Than 25	25-34	35-44	45-54	55-64	65+	Total
Fixed Income	\$198	\$57,885	\$186,961	\$615,932	\$1,140,192	\$66,540	\$2,067,708
Large-Cap Stock	\$498	\$143,381	\$404,874	\$510,818	\$374,523	\$27,081	\$1,461,175
Mid-Cap Stock	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Small-Cap Stock	\$296	\$86,364	\$244,672	\$286,052	\$197,942	\$14,982	\$830,308
International Stock	\$362	\$104,954	\$296,672	\$370,966	\$271,639	\$20,128	\$1,064,721
Specialty	\$131	\$39,249	\$112,795	\$179,577	\$198,931	\$13,298	\$543,981
Total Assets	\$1,484	\$431,833	\$1,245,974	\$1,963,346	\$2,183,227	\$142,028	\$5,967,893
% Assets	0.02%	7.24%	20.88%	32.90%	36.58%	2.38%	100.00%
Total Participants	3	129	180	224	171	16	723
Average Account Balance	\$495	\$3,348	\$6,922	\$8,765	\$12,767	\$8,877	\$8,254

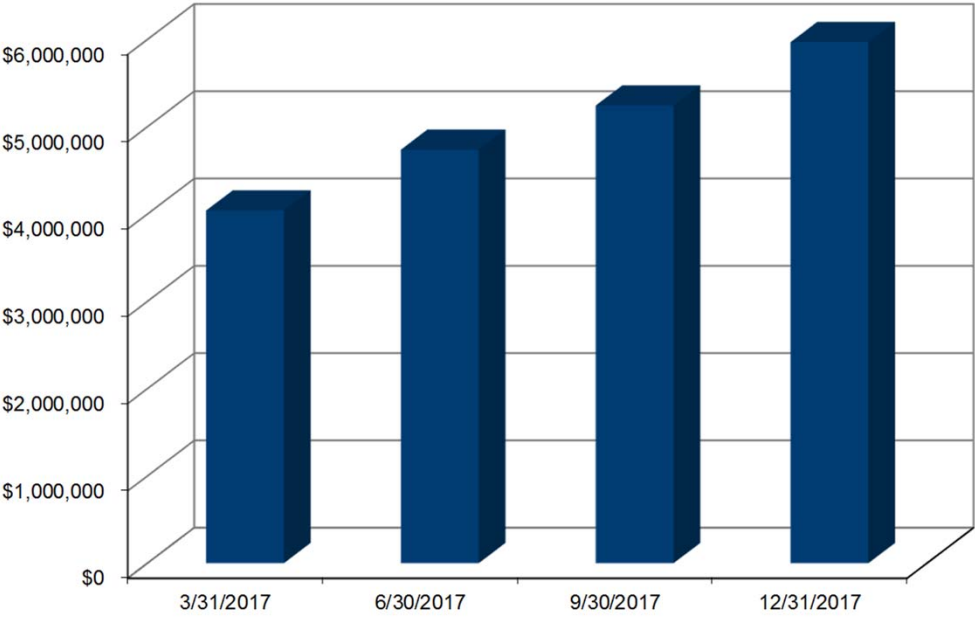
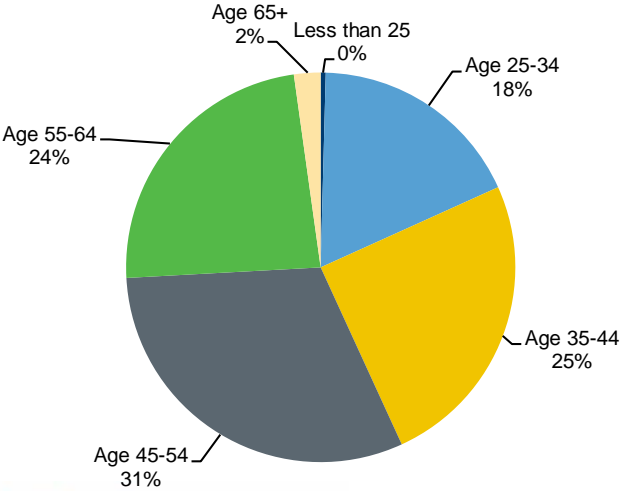
Total Participant counts are not Unique Participant counts as a participant may be in multiple SubPlans. A participant could be invested in GoalMaker in one SubPlan and not invested in GoalMaker in another SubPlan in which they hold a balance.



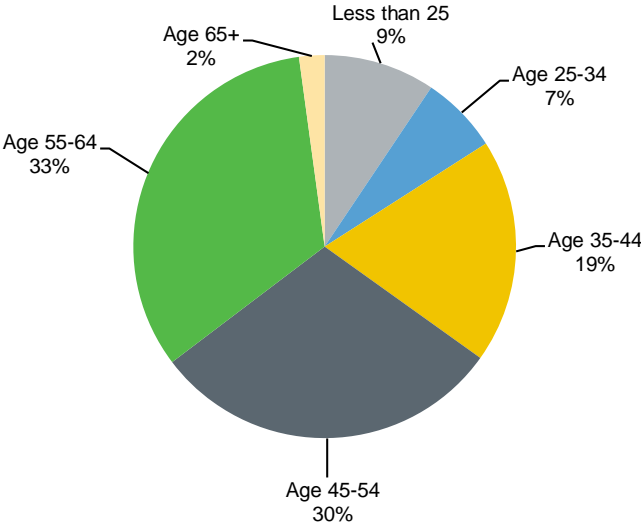
403(b) GoalMaker Participation



Participation by Age Range



Assets by Age Range



Loan Information

401(k) YTD Loans					
	2014	2015	2016	2017	Change %
% of Members in Plan with a Loan	24.63%	23.62%	23.37%	23.27%	-0.43%
# of Outstanding Loans	47,923	46,966	45,863	45,634	-0.50%
# of New Loans 4Q	3,845	3,663	3,545	3,847	8.52%
# of New Loans YTD	16,458	16,134	15,276	15,926	4.26%
Average Loan Balance	\$5,973	\$6,229	\$6,256	\$6,410	2.46%
Total Outstanding Loan Balance	\$286,224,122	\$292,560,381	\$286,941,014	\$292,528,158	1.95%

457 YTD Loans					
	2014	2015	2016	2017	Change %
% of Members in Plan with a Loan	14.02%	13.77%	13.88%	14.70%	5.91%
# of Outstanding Loans	5,617	5,816	5,830	6,159	5.64%
# of New Loans 4Q	572	520	542	580	7.01%
# of New Loans YTD	2,201	2,227	2,108	2,454	16.41%
Average Loan Balance	\$3,293	\$3,308	\$3,304	\$3,408	3.16%
Total Outstanding Loan Balance	\$18,496,480	\$19,241,979	\$19,259,651	\$20,990,467	8.99%

403(b) YTD Loans					
	February & March 2017	February to June 2017	February to September 2017	February to December 2017	Change %
% of Members in Plan with a Loan	0.52%	0.79%	0.96%	0.95%	-1.55%
# of Outstanding Loans	6	9	11	11	0.00%
# of New Loans	0	5	9	12	33.33%
Average Loan Balance	\$10,805	\$3,486	\$6,306	\$6,519	3.37%
Total Outstanding Loan Balance	\$64,830	\$31,371	\$69,369	\$71,708	3.37%



401(k) Disbursements – Quarterly

401(k) Disbursements							
	4Q 2014	4Q 2015	4Q 2015 Change %	4Q 2016	4Q 2016 Change %	4Q 2017	4Q 2017 Change %
Term - Lump Sum	\$78,229,126	\$79,502,872	1.63%	\$83,326,200	4.81%	\$103,964,740	24.77%
In-Service	\$8,541,943	\$9,828,061	15.06%	\$13,978,671	42.23%	\$11,520,275	-17.59%
State Retirement System	\$4,212,881	\$4,986,522	18.36%	\$4,207,202	-15.63%	\$4,197,554	-0.23%
Hardship	\$1,303,637	\$1,263,005	-3.12%	\$1,256,694	-0.50%	\$1,635,960	30.18%
Systematic	\$2,474,347	\$2,560,631	3.49%	\$2,564,008	0.13%	\$2,814,575	9.77%
Total Disbursements	\$94,761,935	\$98,141,091	3.57%	\$105,332,774	7.33%	\$124,133,103	17.85%

401(k) Disbursements							
	4Q 2014	4Q 2015	4Q 2015 Change %	4Q 2016	4Q 2016 Change %	4Q 2017	4Q 2017 Change %
Term – Lump Sum	8,053	8,656	7.49%	8,464	-2.22%	9,643	13.93%
In-Service	1,500	1,410	-6.00%	1,473	4.47%	1,578	7.13%
State Retirement System	157	159	1.27%	137	-13.84%	130	-5.11%
Hardship	523	486	-7.07%	481	-1.03%	481	0.00%
Systematic	3,001	3,084	2.77%	3,140	1.82%	3,333	6.15%
Total Disbursements	13,234	13,795	4.24%	13,695	-0.72%	15,165	10.73%

401(k) Disbursements – Year to Date

401(k) Disbursements							
	2014	2015	2015 Change %	2016	2016 Change %	2017	2017 Change %
Term - Lump Sum	\$300,651,322	\$342,260,209	13.84%	\$346,795,878	1.33%	\$394,876,086	13.86%
In-Service	\$52,820,421	\$45,954,289	-13.00%	\$54,354,887	18.28%	\$55,476,549	2.06%
State Retirement System	\$14,462,216	\$16,095,636	11.29%	\$13,908,768	-13.59%	\$15,842,295	13.90%
Hardship	\$5,902,058	\$6,026,915	2.12%	\$5,645,372	-6.33%	\$6,175,820	9.40%
Systematic	\$9,456,058	\$9,771,464	3.34%	\$9,967,496	2.01%	\$10,968,664	10.04%
Total Disbursements	\$383,292,075	\$420,108,513	9.61%	\$430,672,400	2.51%	\$483,339,414	12.23%

401(k) Disbursements							
	2014	2015	2015 Change %	2016	2016 Change %	2017	2017 Change %
Term – Lump Sum	23,521	49,387	109.97%	41,323	-16.33%	28,812	-30.28%
In-Service	6,641	6,101	-8.13%	6,241	2.29%	6,463	3.56%
State Retirement System	495	522	5.45%	489	-6.32%	464	-5.11%
Hardship	2,162	2,088	-3.42%	1,998	-4.31%	2,046	2.40%
Systematic	11,968	12,205	1.98%	12,386	1.48%	13,084	5.64%
Total Disbursements	44,787	70,303	56.97%	62,437	-11.19%	50,869	-18.53%

457 Disbursements – Quarterly

457 Disbursements							
	4Q 2014	4Q 2015	4Q 2015 Change %	4Q 2016	4Q 2016 Change %	4Q 2017	4Q 2017 Change %
Term - Lump Sum	\$14,986,612	\$16,703,190	11.45%	\$17,727,925	6.13%	\$20,761,313	17.11%
In-Service	\$112,982	\$169,370	49.91%	\$185,804	9.70%	\$83,444	-55.09%
State Retirement System	\$250,288	\$3,005,440	1100.79%	\$756,570	-74.83%	\$664,992	-12.10%
Hardship	\$140,196	\$102,709	-26.74%	\$116,877	13.79%	\$144,414	23.56%
Systematic	\$1,328,007	\$1,396,161	5.13%	\$1,380,092	-1.15%	\$1,326,376	-3.89%
Total Disbursements	\$16,818,086	\$21,376,869	27.11%	\$20,167,269	-5.66%	\$22,980,539	13.95%

457 Disbursements							
	4Q 2014	4Q 2015	4Q 2015 Change %	4Q 2016	4Q 2016 Change %	4Q 2017	4Q 2017 Change %
Term – Lump Sum	1,900	2,081	9.53%	2,028	-2.55%	2,225	9.71%
In-Service	10	14	40.00%	12	-14.29%	9	-25.00%
State Retirement System	11	39	254.55%	21	-46.15%	12	-42.86%
Hardship	101	88	-12.87%	92	4.55%	89	-3.26%
Systematic	1,475	1,384	-6.17%	1,314	-5.06%	1,297	-1.29%
Total Disbursements	3,497	3,606	3.12%	3,467	-3.85%	3,632	4.76%

457 Disbursements – Year to Date

457 Disbursements							
	2014	2015	2015 Change %	2016	2016 Change %	2017	2017 Change %
Term - Lump Sum	\$52,677,201	\$59,514,473	12.98%	\$62,828,998	5.57%	\$67,514,274	7.46%
In-Service	\$1,082,269	\$808,472	-25.30%	\$439,614	-45.62%	\$1,050,301	138.91%
State Retirement System	\$698,132	\$5,545,371	694.32%	\$9,104,280	64.18%	\$7,652,941	-15.94%
Hardship	\$559,871	\$593,104	5.94%	\$541,070	-8.77%	\$636,610	17.66%
Systematic	\$5,077,156	\$5,299,613	4.38%	\$5,237,729	-1.17%	\$5,157,539	-1.53%
Total Disbursements	\$60,094,630	\$71,761,033	19.41%	\$78,151,691	8.91%	\$82,011,666	4.94%

457 Disbursements							
	2014	2015	2015 Change %	2016	2016 Change %	2017	2017 Change %
Term – Lump Sum	5,012	10,091	101.34%	10,420	3.26%	6,371	-38.86%
In-Service	79	36	-54.43%	33	-8.33%	33	0.00%
State Retirement System	36	99	175.00%	98	-1.01%	68	-30.61%
Hardship	405	402	-0.74%	396	-1.49%	388	-2.02%
Systematic	5,953	5,657	-4.97%	5,317	-6.01%	5,201	-2.18%
Total Disbursements	11,485	16,285	41.79%	16,264	-0.13%	12,061	-25.84%

403(b) Disbursements – Quarterly

403(b) Disbursements							
	February & March 2017	2Q 2017	2Q 2017 Change %	3Q 2017	3Q 2017 Change %	4Q 2017	4Q 2017 Change %
Term - Lump Sum	\$0	\$173,806	100.00%	\$216,310	24.45%	\$9,803	-95.47%
In-Service	\$0	\$0	0.00%	\$0	0.00%	\$4,543	100.00%
State Retirement System	\$0	\$0	0.00%	\$0	0.00%	\$0	0.00%
Hardship	\$0	\$1,656	100.00%	\$0	-100.00%	\$0	0.00%
Systematic	\$0	\$0	0.00%	\$0	0.00%	\$0	0.00%
Total Disbursements	\$0	\$175,462	100.00%	\$216,310	23.28%	\$14,346	-93.37%

403(b) Disbursements							
	February & March 2017	2Q 2017	2Q 2017 Change %	3Q 2017	3Q 2017 Change %	4Q 2017	4Q 2017 Change %
Term – Lump Sum	0	11	100.00%	15	36.36%	3	-80.00%
In-Service	0	0	0.00%	0	0.00%	1	100.00%
State Retirement System	0	0	0.00%	0	0.00%	0	0.00%
Hardship	0	1	100.00%	0	-100.00%	0	0.00%
Systematic	0	0	0.00%	0	0.00%	0	0.00%
Total Disbursements	0	12	100.00%	15	25.00%	4	-73.33%

Please note that there were no distributions during the months of February or March 2017.

403(b) Disbursements – Year to Date

403(b) Disbursements							
	February & March 2017	February to June 2017	February to June 2017 Change %	February to September 2017	February to September 2017 Change %	February to December 2017	February to December 2017 Change %
Term - Lump Sum	\$0	\$173,806	100.00%	\$390,116	124.45%	\$399,919	2.51%
In-Service	\$0	\$0	0.00%	\$0	0.00%	\$4,543	100.00%
State Retirement System	\$0	\$0	0.00%	\$0	0.00%	\$0	0.00%
Hardship	\$0	\$1,656	100.00%	\$1,656	0.00%	\$1,656	0.00%
Systematic	\$0	\$0	0.00%	\$0	0.00%	\$0	0.00%
Total Disbursements	\$0	\$175,462	100.00%	\$391,773	123.28%	\$406,118	3.66%

403(b) Disbursements							
	February & March 2017	February to June 2017	February to June 2017 Change %	February to September 2017	February to September 2017 Change %	February to December 2017	February to December 2017 Change %
Term – Lump Sum	0	11	100.00%	15	36.36%	18	20.00%
In-Service	0	0	0.00%	0	0.00%	1	100.00%
State Retirement System	0	0	0.00%	0	0.00%	0	0.00%
Hardship	0	1	100.00%	0	-100.00%	0	0.00%
Systematic	0	0	0.00%	0	0.00%	0	0.00%
Total Disbursements	0	12	100.00%	15	25.00%	19	26.67%

Please note that there were no distributions during the months of February or March 2017.

401(k) Plan Asset Allocation/Net Cash Flow October 1, 2017 to December 31, 2017

	Less Than 25	25-34	35-44	45-54	55-65	65+	TOTAL
Total Plan Assets	\$15,113,001	\$401,262,681	\$1,434,512,098	\$3,026,207,720	\$3,028,010,630	\$1,971,200,552	\$9,876,306,683
% Assets	0.15%	4.06%	14.52%	30.64%	30.66%	19.96%	100.00%
Total Contributions	\$2,701,951	\$18,328,753	\$27,862,838	\$40,707,839	\$31,857,746	\$6,020,610	\$127,479,737
Rollovers In	\$16,997	\$836,546	\$1,788,835	\$3,240,891	\$2,590,205	\$2,653,250	\$11,126,724
Total Distributions including:	(\$83,427)	(\$3,393,326)	(\$7,503,801)	(\$22,880,109)	(\$42,948,006)	(\$47,324,433)	(\$124,133,103)
Rollovers Out	(\$5,151)	(\$1,041,751)	(\$3,137,360)	(\$12,719,456)	(\$22,967,388)	(\$20,219,853)	(\$60,090,960)
Cash Distributions	(\$78,277)	(\$2,351,575)	(\$4,366,441)	(\$10,160,653)	(\$19,980,618)	(\$27,104,580)	(\$64,042,143)
Net Cash Flow	\$2,635,521	\$15,771,973	\$22,147,872	\$21,068,620	(\$8,500,056)	(\$38,650,573)	\$14,473,358
Total Unique Participants	5,816	38,758	54,505	69,033	55,561	26,632	250,305
Avg. Account Balance	\$2,599	\$10,353	\$26,319	\$43,837	\$54,499	\$74,016	\$39,457
Prudential Participant Avg. Account Balance	\$3,035	\$14,568	\$42,449	\$80,815	\$110,227	\$123,837	\$68,172

401(k) Plan Asset Allocation/Net Cash Flow January 1, 2017 to December 31, 2017

	Less Than 25	25-34	35-44	45-54	55-65	65+	TOTAL
Total Plan Assets	\$15,113,001	\$401,262,681	\$1,434,512,098	\$3,026,207,720	\$3,028,010,630	\$1,971,200,552	\$9,876,306,683
% Assets	0.15%	4.06%	14.52%	30.64%	30.66%	19.96%	100.00%
Total Contributions	\$9,832,961	\$69,250,648	\$105,994,920	\$153,307,417	\$122,277,049	\$23,490,626	\$484,153,621
Rollovers In	\$132,397	\$3,926,781	\$8,038,909	\$13,559,493	\$15,807,281	\$9,348,489	\$50,813,350
Total Distributions including:	(\$341,549)	(\$12,849,663)	(\$31,848,094)	(\$88,466,769)	(\$203,004,285)	(\$146,829,054)	(\$483,339,414)
Rollovers Out	(\$36,098)	(\$4,213,321)	(\$14,299,168)	(\$44,709,800)	(\$110,494,759)	(\$70,709,072)	(\$244,462,219)
Cash Distributions	(\$305,451)	(\$8,636,341)	(\$17,548,926)	(\$43,756,969)	(\$92,509,526)	(\$76,119,983)	(\$238,877,195)
Net Cash Flow	\$9,623,808	\$60,327,766	\$82,185,734	\$78,400,141	(\$64,919,954)	(\$113,989,939)	\$51,627,557
Total Unique Participants	5,816	38,758	54,505	69,033	55,561	26,632	250,305
Avg. Account Balance	\$2,599	\$10,353	\$26,319	\$43,837	\$54,499	\$74,016	\$39,457
Prudential Participant Avg. Account Balance	\$3,035	\$14,568	\$42,449	\$80,815	\$110,227	\$123,837	\$68,172

*Prudential's Defined Contribution book of business averages.

457 Plan Asset Allocation/Net Cash Flow October 1, 2017 to December 31, 2017

	Less Than 25	25-34	35-44	45-54	55-65	65+	TOTAL
Total Plan Assets	\$948,941	\$24,789,015	\$88,555,500	\$263,231,602	\$426,773,827	\$583,001,782	\$1,387,300,667
% Assets	0.07%	1.79%	6.38%	18.97%	30.76%	42.02%	100.00%
Total Contributions	\$197,837	\$1,700,230	\$3,060,572	\$5,551,758	\$4,732,592	\$1,453,102	\$16,696,091
Rollovers In	\$2,111	\$247,036	\$378,415	\$378,728	\$318,871	\$796,004	\$2,121,165
Total Distributions including:	(\$12,180)	(\$237,941)	(\$406,397)	(\$1,055,258)	(\$6,477,539)	(\$14,791,225)	(\$22,980,539)
Rollovers Out	(\$1,017)	(\$66,927)	(\$90,730)	(\$250,890)	(\$4,277,529)	(\$5,327,366)	(\$10,014,458)
Cash Distributions	(\$11,163)	(\$171,014)	(\$315,667)	(\$804,368)	(\$2,200,010)	(\$9,463,859)	(\$12,966,081)
Net Cash Flow	\$187,769	\$1,709,325	\$3,032,590	\$4,875,229	(\$1,426,076)	(\$12,542,119)	(\$4,163,283)
Total Unique Participants	1,100	9,198	11,573	14,916	11,124	5,926	53,837
Avg. Account Balance	\$863	\$2,695	\$7,652	\$17,648	\$38,365	\$98,380	\$25,769
Prudential Participant Avg. Account Balance	\$3,035	\$14,568	\$42,449	\$80,815	\$110,227	\$123,837	\$68,172

457 Plan Asset Allocation/Net Cash Flow January 1, 2017 to December 31, 2017

	Less Than 25	25-34	35-44	45-54	55-65	65+	TOTAL
Total Plan Assets	\$948,941	\$24,789,015	\$88,555,500	\$263,231,602	\$426,773,827	\$583,001,782	\$1,387,300,667
% Assets	0.07%	1.79%	6.38%	18.97%	30.76%	42.02%	100.00%
Total Contributions	\$682,930	\$6,256,702	\$11,544,782	\$21,629,605	\$19,431,106	\$5,800,567	\$65,345,691
Rollovers In	\$6,922	\$557,350	\$947,481	\$1,840,471	\$3,482,494	\$4,749,846	\$11,584,565
Total Distributions including:	(\$43,411)	(\$959,175)	(\$1,824,057)	(\$7,726,930)	(\$26,355,053)	(\$45,103,041)	(\$82,011,666)
Rollovers Out	(\$2,749)	(\$339,179)	(\$729,315)	(\$3,793,472)	(\$16,267,199)	(\$20,959,355)	(\$42,091,271)
Cash Distributions	(\$40,662)	(\$619,995)	(\$1,094,742)	(\$3,933,458)	(\$10,087,853)	(\$24,143,685)	(\$39,920,395)
Net Cash Flow	\$646,441	\$5,854,877	\$10,668,206	\$15,743,146	(\$3,441,453)	(\$34,552,628)	(\$5,081,410)
Total Unique Participants	1,100	9,198	11,573	14,916	11,124	5,926	53,837
Avg. Account Balance	\$863	\$2,695	\$7,652	\$17,648	\$38,365	\$98,380	\$25,769
Prudential Participant Avg. Account Balance	\$3,035	\$14,568	\$42,449	\$80,815	\$110,227	\$123,837	\$68,172

*Prudential's Defined Contribution book of business averages.

403(b) Plan Asset Allocation/Net Cash Flow October 1, 2017 to December 31, 2017

	Less Than 25	25-34	35-44	45-54	55-65	65+	TOTAL
Total Plan Assets	\$23,804	\$824,279	\$2,797,597	\$4,377,487	\$4,653,227	\$605,938	\$13,282,331
% Assets	0.18%	6.21%	21.06%	32.96%	35.03%	4.56%	100.00%
Total Contributions	\$4,935	\$97,560	\$145,424	\$239,060	\$209,152	\$34,420	\$730,552
Rollovers In	\$0	\$2,261	\$160,887	\$2,166	\$0	\$0	\$165,314
Total Distributions including:	\$0	\$0	\$0	\$0	(\$12,264)	(\$2,082)	(\$14,346)
Rollovers Out	\$0	\$0	\$0	\$0	(\$6,454)	(\$2,082)	(\$8,537)
Cash Distributions	\$0	\$0	\$0	\$0	(\$5,809)	\$0	(\$5,809)
Net Cash Flow	\$4,935	\$99,822	\$306,311	\$241,226	\$196,889	\$32,338	\$881,520
Total Unique Participants	9	226	312	364	262	31	1,204
Avg. Account Balance	\$2,645	\$3,647	\$8,967	\$12,026	\$17,760	\$19,546	\$11,032
Prudential Participant Avg. Account Balance	\$3,035	\$14,568	\$42,449	\$80,815	\$110,227	\$123,837	\$68,172

403(b) Plan Asset Allocation/Net Cash Flow February 1, 2017 to December 31, 2017

	Less Than 25	25-34	35-44	45-54	55-65	65+	TOTAL
Total Plan Assets	\$23,804	\$824,279	\$2,797,597	\$4,377,487	\$4,653,227	\$605,938	\$13,282,331
% Assets	0.18%	6.21%	21.06%	32.96%	35.03%	4.56%	100.00%
Total Contributions	\$19,565	\$247,770	\$430,489	\$728,176	\$641,427	\$76,415	\$2,143,842
Rollovers In	\$0	\$2,261	\$202,383	\$60,984	\$312,143	\$0	\$577,771
Total Distributions including:	\$0	(\$1,938)	(\$19,615)	(\$127,527)	(\$234,699)	(\$22,339)	(\$406,118)
Rollovers Out	\$0	(\$1,938)	(\$16,329)	(\$125,657)	(\$213,553)	(\$20,624)	(\$378,100)
Cash Distributions	\$0	\$0	(\$3,286)	(\$1,870)	(\$21,147)	(\$1,715)	(\$28,018)
Net Cash Flow	\$19,565	\$248,093	\$613,257	\$661,633	\$718,871	\$54,076	\$2,315,494
Total Unique Participants	9	226	312	364	262	31	1,204
Avg. Account Balance	\$2,645	\$3,647	\$8,967	\$12,026	\$17,760	\$19,546	\$11,032
Prudential Participant Avg. Account Balance	\$3,035	\$14,568	\$42,449	\$80,815	\$110,227	\$123,837	\$68,172

*Prudential's Defined Contribution book of business averages.

401(k) Plan Retirement Preparation Analysis

10/1/2017 - 12/31/2017	
Total Retirement Income Calculator Completions	10,125
Unique Completions	8,767
Contribution Rate Increase	722

1/1/2017 - 12/31/2017	
Total Retirement Income Calculator Completions	44,144
Unique Completions	36,467
Contribution Rate Increase	3,083

Since Inception for Currently Active Participants as of 12/31/2017	
Average Balance, RIC Participant	\$58,308
Average Balance, Non-RIC Participant	\$26,544
Average Contribution Rate, RIC Participant	6.38%
Average Contribution Rate, Non-RIC Participant	4.63%
Total Count of Participants with a RIC Gap	47,788
Average RIC Gap per month	\$2,850
Total Count of Participants with a RIC surplus	9,780
Average RIC Surplus per month	\$3,186

Total Retirement Income Calculator Completions - Number of RIC completions for the given time period. If a single participant completed the RIC multiple times within the given time period, they would be counted multiple times.

Unique Completions - Total number of unique active/eligibles that completed the retirement income calculator during the reporting period

Contribution Rate Increases - Total number of active/eligibles that completed the retirement income calculator and increased their contribution rate.

Average Balance RIC Participant - For participants who have a balance greater than \$0 that have previously completed the RIC - The total balance of active participants divided by the total count of active participants

Average Balance Non-RIC Participant - For participants who have a balance greater than \$0 that have NOT previously completed the RIC - The total balance of active participants divided by the total count of active participants

Average Contribution Rate RIC Participant - For participants who have completed the RIC - The total of all contribution rates (%) for active participants who have completed the RIC divided by the number of active participants that have completed the RIC who have non-zero contribution rates.

Average Contribution Rate Non RIC Participant - For participants who have NOT completed the RIC - The total of all contribution rates (%) for active participants who have completed the RIC divided by the number of active participants that have completed the RIC who have non-zero contribution rates.

Average RIC Gap - The total RIC gaps of all active participants who have completed the RIC divided by the total count of active participants that have completed the RIC with a gap.

Total Count of Participants with a RIC Gap - Total number of RIC users who completed the RIC with a gap

Average RIC Surplus - The total of all RIC surpluses of all active participants who have completed the RIC divided by the total count of active participants that have completed the RIC with a surplus.

Total Count of Participants with a RIC surplus - Total number of RIC users who completed the RIC with a surplus

Participant - An individual who has enrolled in the plan and has a non-zero account balance.

North Carolina Total Retirement Plans

457 Plan Retirement Preparation Analysis

10/1/2017 - 12/31/2017	
Total Retirement Income Calculator Completions	2,690
Unique Completions	2,329
Contribution Rate Increase	117

1/1/2017 - 12/31/2017	
Total Retirement Income Calculator Completions	14,568
Unique Completions	11,129
Contribution Rate Increase	505

Since Inception for Currently Active Participants as of 12/31/2017	
Average Balance, RIC Participant	\$25,148
Average Balance, Non-RIC Participant	\$14,092
Average Contribution Rate, RIC Participant	6.84%
Average Contribution Rate, Non-RIC Participant	5.74%
Total Count of Participants with a RIC Gap	10,813
Average RIC Gap per month	\$2,763
Total Count of Participants with a RIC surplus	2,224
Average RIC Surplus per month	\$2,613

Total Retirement Income Calculator Completions - Number of RIC completions for the given time period. If a single participant completed the RIC multiple times within the given time period, they would be counted multiple times.

Unique Completions: Total number of unique active/eligibles that completed the retirement income calculator during the reporting period

Contribution Rate Increases: Total number of active/eligibles that completed the retirement income calculator and increased their contribution rate.

Average Balance RIC Participant - For participants who have a balance greater than \$0 that have previously completed the RIC - The total balance of active participants divided by the total count of active participants

Average Balance Non-RIC Participant - For participants who have a balance greater than \$0 that have NOT previously completed the RIC - The total balance of active participants divided by the total count of active participants

Average Contribution Rate RIC Participant - For participants who have completed the RIC - The total of all contribution rates (%) for active participants who have completed the RIC divided by the number of active participants that have completed the RIC who have non-zero contribution rates.

Average Contribution Rate Non RIC Participant - For participants who have NOT completed the RIC - The total of all contribution rates (%) for active participants who have completed the RIC divided by the number of active participants that have completed the RIC who have non-zero contribution rates.

Average RIC Gap - The total RIC gaps of all active participants who have completed the RIC divided by the total count of active participants that have completed the RIC with a gap.

Total Count of Participants with a RIC Gap - Total number of RIC users who completed the RIC with a gap

Average RIC Surplus - The total of all RIC surpluses of all active participants who have completed the RIC divided by the total count of active participants that have completed the RIC with a surplus.

Total Count of Participants with a RIC surplus - Total number of RIC users who completed the RIC with a surplus

Participant - An individual who has enrolled in the plan and has a non-zero account balance.

403(b) Plan Retirement Preparation Analysis

10/1/2017 - 12/31/2017	
Total Retirement Income Calculator Completions	44
Unique Completions	32
Contribution Rate Increase	2

2/1/2017 - 12/31/2017	
Total Retirement Income Calculator Completions	160
Unique Completions	124
Contribution Rate Increase	4

Since Inception for Currently Active Participants as of 12/31/2017	
Average Balance, RIC Participant	\$19,327
Average Balance, Non-RIC Participant	\$10,233
Average Contribution Rate, RIC Participant	30.40%
Average Contribution Rate, Non-RIC Participant	15.27%
Total Count of Participants with a RIC Gap	97
Average RIC Gap per month	\$2,822
Total Count of Participants with a RIC surplus	30
Average RIC Surplus per month	\$2,946

Total Retirement Income Calculator Completions - Number of RIC completions for the given time period. If a single participant completed the RIC multiple times within the given time period, they would be counted multiple times.

Unique Completions: Total number of unique active/eligibles that completed the retirement income calculator during the reporting period

Contribution Rate Increases: Total number of active/eligibles that completed the retirement income calculator and increased their contribution rate.

Average Balance RIC Participant - For participants who have a balance greater than \$0 that have previously completed the RIC - The total balance of active participants divided by the total count of active participants

Average Balance Non-RIC Participant - For participants who have a balance greater than \$0 that have NOT previously completed the RIC - The total balance of active participants divided by the total count of active participants

Average Contribution Rate RIC Participant - For participants who have completed the RIC - The total of all contribution rates (%) for active participants who have completed the RIC divided by the number of active participants that have completed the RIC who have non-zero contribution rates.

Average Contribution Rate Non RIC Participant - For participants who have NOT completed the RIC - The total of all contribution rates (%) for active participants who have completed the RIC divided by the number of active participants that have completed the RIC who have non-zero contribution rates.

Average RIC Gap - The total RIC gaps of all active participants who have completed the RIC divided by the total count of active participants that have completed the RIC with a gap.

Total Count of Participants with a RIC Gap - Total number of RIC users who completed the RIC with a gap

Average RIC Surplus - The total of all RIC surpluses of all active participants who have completed the RIC divided by the total count of active participants that have completed the RIC with a surplus.

Total Count of Participants with a RIC surplus - Total number of RIC users who completed the RIC with a surplus

Participant - An individual who has enrolled in the plan and has a non-zero account balance.

Participant Service Center Statistics

401(k), 457 & 403(b) Quarterly Participant Service Center Statistics				
	4Q 2014	4Q 2015	4Q 2016	4Q 2017
Service Center Calls	35,786	34,331	35,730	37,445
Service Percentage	90%	85%	89%	88%
Average Speed to Answer (seconds)	10 sec	14 sec	8 sec	8 sec
Abandon Percentage	0.40%	0.50%	0.20%	0.20%

401(k), 457 & 403(b) YTD Participant Service Center Statistics				
	2014	2015	2016	2017
Service Center Calls	149,177	149,594	146,635	148,836
Service Percentage	80%	85%	81%	80%
Average Speed to Answer (seconds)	27 sec	17 sec	16 sec	19 sec
Abandon Percentage	1.00%	0.60%	0.70%	0.80%

Please note that 403(b) statistics are from February moving forward..

Retirement Security Education Information

401(k), 457 & 403(b) Quarterly Retirement Security Education Team Activity

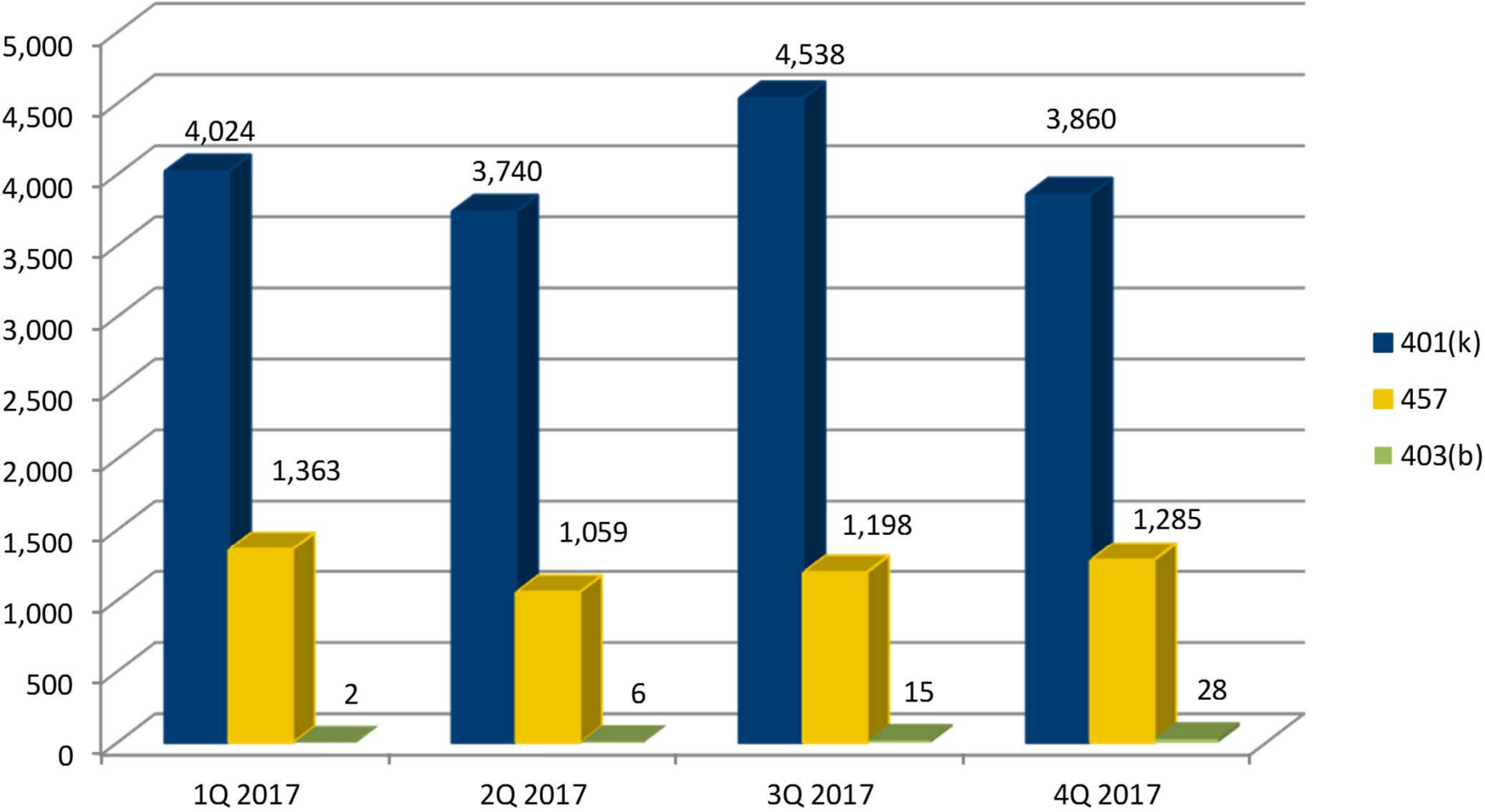
Meeting Activity	October 2017	November 2017	December 2017	4Q 2017
Group Meetings - Number of Meetings	349	289	166	804
Group Meetings - Number of Attendees	22,451	7,678	4,193	34,322
Individual Meetings - Number of Meetings	3,790	2,433	1,346	7,569
Employer Meetings	285	299	290	874
Total On-Site Visits	568	452	397	1,417
Total Meeting Attendees	26,241	10,111	5,539	41,891

401(k), 457 & 403(b) YTD Retirement Security Education Team Activity

Meeting Activity	1Q 2017	2Q 2017	3Q 2017	4Q 2017	YTD 2017
Group Meetings - Number of Meetings	830	1,260	802	804	3,696
Group Meetings - Number of Attendees	18,326	39,214	26,860	34,322	118,722
Individual Meetings - Number of Meetings	7,264	11,216	7,147	7,569	33,196
Employer Meetings	1,078	1,029	916	874	3,897
Total On-Site Visits	1,581	1,779	1,557	1,417	6,334
Total Meeting Attendees	25,590	50,430	34,007	41,891	151,918

Please note that 403(b) statistics are from February moving forward..

Retirement Security Education Information – Enrollment Activity by Quarter



Employers Adopting the 401(k) Plan in 2017

Charter Schools

Cornerstone Charter Academy

Other

Airport Commission of Forsyth County
Cramerton ABC Board
Marion ABC Board
NC Department of Military and Veteran Affairs

Employers Adopting the 403(b) Plan in 2017

Schools

Gates County Board of Education
Martin County Schools
Mount Airy City School
Tyrrell County Schools
Wayne County Public Schools

Community College

Alamance Community College
Asheville-Buncombe Technical Community College
Caldwell Community College
Cape Fear Community College
Cleveland County Community College
Edgecombe Community College
Nash Community College
Rockingham Community College
Robeson Community College
South Piedmont Community College
Wilson Community College



Employers Adopting the 457 Plan in 2017

County

Bertie County
Cabarrus County
Caldwell County
Guilford County
Iredell County

Charter Schools

Central Park School for Children
Cornerstone Charter Academy
Raleigh Charter High School
Roxboro Community School

Community College

Roanoke-Chowan Community College

Schools

Catawba County Schools
Hyde County Schools
Martin County Schools
Mt Airy City Schools

Other

Airport Commission of Forsyth County
Albemarle Dst Jail Comm
Asheboro Housing Authority
Cramerton ABC Board
Land of Sky Regional Council of Governments
NC Department of Military and Veteran Affairs
Rocky Mount/Wilson Airport Authority
Western Piedmont Council of Governments
Western Piedmont Regional Transit Authority

Municipalities

City of Asheville
City of Belmont
City of Southport
Town of Biscoe
Town of Carolina Beach
Town of Hillsborough
Town of Sandy Creek
Town of Wadesboro
Town of Weaverville

Employers Adopting the 457 Plan in 2017

457 Additions					
Employer Type	2014	2015	2016	2017	# of Eligible
CHARTER SCHOOL	4	3	3	4	1,631
COMMUNITY COLLEGE	2	8	8	1	13,848
COUNTY	2	4	4	5	35,203
MUNICIPAL	15	9	9	9	15,508
OTHER	9	8	8	9	4,029
SCHOOL	5	5	5	4	129,008

457 Employers Making Changes in 2017

457 Employers Adding An Employer Match and/or an Employer Contribution

Western Piedmont Council of Governments added an up to a 1% match to NC Plan of choice, 401(k), 457 or Non Prudential 403(b).



401(k) Employers Making Changes in 2017

401(k) Employers Increasing Employer Contribution or Match

City of Archdale increased their Employer Match from 4% to 5%.

Laurinburg-Maxton Airport Comm increased from a 4% to a 5% Employer Contribution across the board.

Town of Forest City increased their match from up to \$30 to up to \$40.

Town of Kernersville increased from a 1% to a 2% Employer Contribution across the board.

Town of Laurel Park increased from a 4.5% to a 5% Employer Contribution across the board.

Town of Mills River increased their match from 2% to 4%.

401(k) Employers Adding An Employer Contribution and/or Employer Match

Albemarle Regional Health Services added a 1% Employer Contribution across the board.

City of Statesville added a match as follows: Employee (EE) 1% - Employer (ER) 0.25%, EE 2% - ER 0.50%, EE 3% - ER 0.75%, EE 4% - ER 1.00%.

Granville County added a match up to 1%.

Indian Trail ABC Board added a match up to 1%.

Marion ABC Board added a 2% Employer Contribution across the board.

Onslow Water and Sewer Authority added a match up to 3%.

Pitt - Greenville Convention Authority added a \$30 per pay match.

Statesville ABC Board added a match up to 5%.

Town of Carolina Beach added a 1% across the board employer contribution and a 1% match for up to 2%.

Town of Jonesville added a 5% Employer Contribution across the board.

Town of Red Springs added a 2% Employer Contribution across the board.

Town of Woodfin added a 8% Employer Contribution across the board after 6 months of employment.

Village of Sugar Mountain added a match up to 5%.

Water & Swer Auth/Cabarrus Co added a 4% Employer Contribution across the board.

Western Piedmont Council of Governments added an up to 1% match to plan of choice - 401(k), 457 or Non Prudential 403(b).

Employers Adopting Contribution Accelerator in 2017

County

Randolph County
Yadkin County

Charter Schools

Cornerstone Charter Academy
Lake Norman Charter School
Roxboro Community School

Municipalities

Town of Davidson
Town of Jamestown
Town of Mills River
Town of Morrisville
Town of Stanley
Town of Topsail Beach
Town of Weaverville

Other

Guilford Fire District 13
Metropolitan Sewer District of Buncombe County
Raleigh Housing Authority
Summerfield Fire District



Notes



North Carolina
Total Retirement Plans
401k|457|403b



Dale R. Folwell, CPA
DALE R. FOLWELL, CPA
YOUR TRUSTED ADVISOR FOR NORTH CAROLINA

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Communication Accomplishments 4Q 2017



North Carolina
Total Retirement Plans
401k|457|403b



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NC 401(k) & NC 457 Communication Accomplishments 4Q' 17

- ABS Follow Up Enrollment Campaign Continues
 - October – National Retirement Security Week edition
 - November
 - December
- Targeted Emails to Nearing Retirees
 - October
 - November
 - December
- Joint DST Presentation



NC 401(k) & NC 457 Communication Accomplishments 4Q '17

- Logo Update
 - Marketing pieces (ongoing)
 - Administrative pieces (ongoing)
 - Website
- Investment Line Up Changes Updates
 - 401(k) & 457 Highlights
 - GoalMaker Brochure
 - Website Investment page
- Retirement Education Counselor Survey
- myNCRetirement Statement Template Updates

NC 401(k) & NC 457 Communication Accomplishments 4Q '17

- Quarterly Signature Newsletter
 - 261,328 total participant statements
 - 132,085 direct mail
- Quarterly Statement Message
 - 261,328 statements
- Quarterly Updates
 - Q3 403(b) Performance & Fee Flyer
 - Q3 401(k)/457 Plans' Performance & Fee Flyer



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Signature Newsletter

4Q 2017



North Carolina
Total Retirement Plans
401k|457|403b



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Signature

NEWSLETTER

4TH QUARTER 2017

Information is power!

That's why we packed this newsletter with valuable information about the benefits and features of the award-winning NC 401(k) and NC 457 Plans and the NC 403(b) Program. The more you know about the Plans and retirement planning, the easier it could be for you to achieve a secure retirement.

In this issue...

Staying Connected:
Busting Four Myths

Fund Facts:
Market Changes Can Make People Anxious: Be Careful About How They Influence Your Long-term Retirement Planning

Making Cents:
Why the Plans Make So Much Sense for Your Financial Future



A Message from North Carolina's State Treasurer

Like many of you, I have always raised my hand for the toughest jobs, so I understand that one of your greatest challenges is saving for retirement. Thankfully, as a participant in the high-quality North Carolina Total Retirement Plans (Plans)—NC 401(k), NC 457 or NC 403(b)—you are leveraging the powerful oversight of the Supplemental Retirement Board of Trustees to keep a continual watch on your supplemental savings investment options and fund managers, as well as ensuring the **lowest fees possible**. And, as an active or retired public employee, you have access to the NC pension plan, one of the strongest pension plans in the country.

Even though you may be aware of the strength of your NC pension plan, there are many misconceptions about the NC 401(k), NC 457 and NC 403(b) Plans. In this edition of the Signature Newsletter, we are going to explore a few of the myths so that you may understand the benefit of putting and keeping your money with the Plans.

Shortly after I became North Carolina State Treasurer, I spoke with a person who was about to retire who lamented the fact that the state did not put anything toward her retirement. I was shocked. I was glad to share with her that, in fact, every North Carolina public employer contributes substantially to each employee's NC pension savings each month. For every one dollar you contribute to your pension account, your employer and the state's investment gains contribute at least **eight** dollars!

This year, I will keep working to strengthen and preserve the NC pension plans. Your employer will continue to contribute substantially to your NC pension account. I encourage you to keep doing your part to save on your own in the NC Total Retirement Plans—NC 401(k), NC 457 and/or NC 403(b).

Best wishes for a happy and healthy new year.

Sincerely,

Dale R. Folwell, CPA
State Treasurer of North Carolina



North Carolina
Total Retirement Plans
401k|457|403b



Dale R. Folwell, CPA
STATE TREASURER OF NORTH CAROLINA
DALE R. FOLWELL, CPA

Continued on next page

BUSTING FOUR MYTHS

Things to keep in mind...

Having the correct information about the valuable features in your NC Total Retirement Plan 401(k), 457 and/or 403(b) accounts can be key to successful retirement planning.

Whether you have five years before retirement or 25, this article dispels some common misconceptions about the NC 401(k) and NC 457 Plans and the NC 403(b) Program.

Myth #1: You must take your money out of the Plans when you change jobs, retire, or are in retirement.

The truth: You can **keep** your money in the Plans.*

The benefits for you: You **can** continue to take advantage of the features and benefits offered by the NC 401(k) and NC 457 Plans and the NC 403(b) Program. For the details about the many advantages of these Plans, refer to the article on page 4, “Stay in the Family—Why the Plans Make So Much \$en\$e for Your Financial Future.”

Myth #2: The Plan(s) don’t offer conservative investment options.

The truth: The NC 401(k) and NC 457 Plans and the NC 403(b) Program offer **a diversified selection of investment options, ranging from conservative to aggressive**—and all funds are continually monitored for performance and fees by the Supplemental Retirement Board of Trustees.

The benefits for you: Because you have a diversified selection of funds from which to choose, you can tailor your investment strategy to reflect the level of risk you are comfortable with. If you need help making your investment decisions—or if you don’t have the time to choose your own investments—the Plans offer GoalMaker®, an easy-to-use optional asset allocation program available to you at no additional charge.

For more information on your investment choices:

Visit [NCPlans.prudential.com](https://ncplans.prudential.com) and click on the “Choose Investments” tab, or call **866-NCPlans** (866-627-5267).

Myth #3: You can’t roll over money into the Plans from other retirement accounts.

The truth: Yes, **you can simplify your financial life** by rolling over other qualified retirement plan assets into your low-cost Plan account at any time. Even *after* you retire.

The benefits for you: There are many, as you can see from the chart below:

	Consolidated into NC 401(k)/NC 457/ NC 403(b)	Multiple Accounts
Money remains tax deferred	✓	✓
Convenience	✓	
Potentially lower cost	✓	
Easier to maintain proper asset allocation	✓	
Access to NC Total Retirement Plan investments	✓	

What kinds of savings can you roll in?

Any money you have in:

- a former employer’s Internal Revenue Code (IRC) 401(a), 401(k), 403(a), 403(b), or 457(b) (governmental only) plan
- an IRA established pursuant to IRC 408 (pre-tax money only)

Myth #4: Every financial professional fully understands the benefits, features and investment choices in these Plans.

The truth: Not necessarily. And that’s why some may encourage you to move your retirement savings from the Plans to another retirement plan. But that may **not** be in your financial best interest.

The benefits for you: The NC 401(k) and NC 457 Plans and the NC 403(b) Program can serve you well when you are an active employee **and** throughout your retirement years. And each Plan offers flexible options for withdrawing your money. But keep one thing in mind: If you take your entire balance out and are no longer an active public employee, you **can’t** put it back in.

Your financial security in retirement is important. Now that you understand some common misconceptions about the Plans, you can make the choices that are right for you.

*While the IRS may require you to withdraw a small amount of money each year once you reach a certain age, any remaining funds you have in your account(s) can stay put—and continue to work for your financial future.

MARKET CHANGES CAN MAKE PEOPLE ANXIOUS—BE CAREFUL ABOUT HOW THEY INFLUENCE YOUR LONG-TERM RETIREMENT PLANNING

Investing and saving for retirement causes some people to be a bit nervous. Add to that the fact that major worldwide events can—and do, from time to time—have a significant impact on the markets.

While such major events can impact market performance, there's one reason to be cautious about their influence on how you're invested for retirement: They are *usually* short term in nature. The chart below is good “food for thought” because it outlines how several major world events have impacted the U.S. stock market—and how long stock prices took in each case to rise higher.

Don't Panic! Keep the Long View in Mind

It's normal to have a moment of panic when major events rock the markets. But if you keep in mind that, when it comes to the NC 401(k) and NC 457 Plans and the NC 403(b) Program, these are usually *short-term* impacts—and since *you're in it for the long term*, that can make it easier to stay on course. Remember, you can meet with your retirement education counselor to get personal, confidential assistance.

Event	Reaction dates	Percent of gain/loss during event	S&P 500 percentage of gain/loss			
			1 month since last reaction date	1 year since last reaction date	5 years since last reaction date	10 years since last reaction date
Attack on Pearl Harbor	12/06/41 – 12/10/41	-6.87	1.96	7.95	12.04	10.44
Kennedy assassination	11/21/63 – 11/22/63	-4.07	6.71	23.95	8.83	3.66
Nixon resigns	8/09/74 – 8/29/74	-14.20	-7.22	24.13	9.27	9.09
1987 stock market crash	10/02/87 – 10/19/87	-31.31	6.76	23.19	13.03	15.43
Gulf War ultimatum	12/24/90 – 1/16/91	-4.49	17.17	36.59	17.32	18.02
September 11 terrorist attacks	9/10/01 – 9/21/01	-11.01	11.27	-11.14	8.30	3.91
U.S. invades Iraq	3/18/03 – 3/31/03	-1.66	8.18	35.12	11.32	8.53
Collapse of Lehman Brothers	9/05/08 – 11/20/08	-38.82	18.27	48.80	21.46	—

Source: Morningstar. Calculated by Prudential Investments LLC using data from Morningstar. Indexes are unmanaged and do not take into account fees and expenses. You cannot invest directly in an index.

Historical references do not assume that any prior market behavior will be duplicated. Past performance does not indicate future results.

The S&P 500 Index is an unmanaged index of common stock performance. You cannot invest directly in an index. Indexes are unmanaged and used as a broad measure of market performance.

S&P 500 Price Return data is used for the events from 1941 to 1987. S&P 500 Total Return data is used for 1990 to date.

GoalMaker can help keep your account on track

If you're concerned about how current events can affect your account, GoalMaker has two features that can help keep your portfolio on track:

- **Automatic Quarterly Rebalancing:** Rebalancing is the process by which money is moved among the funds in your retirement portfolio. Your money will be “rebalanced” to help your asset allocation stay in line with your selected GoalMaker portfolio.
- **Optional Age Adjustment:** If you elect this feature, your investment mix will automatically adjust to more conservative funds as you approach retirement.

GET A SHARPER FOCUS ON YOUR POTENTIAL RETIREMENT INCOME

Deadline approaching to enter your ‘outside’ retirement income for *myNCRetirement* Statement purposes

Did you know that you can have your *myNCRetirement* Statement (formerly the Annual Benefits Statement) include other monthly income you expect to receive in retirement—such as an annuity, rental income, or income you might receive from a structured settlement—as well as money you have in outside retirement saving accounts? But for that to happen, you must add that information into Prudential's Retirement Income Calculator (RIC) by January 15, 2018.



STAY IN THE FAMILY—WHY THE PLANS MAKE SO MUCH \$EN\$ FOR YOUR FINANCIAL FUTURE

Someday, you will no longer be working—and it's good that you are planning for that day now by saving on your own.

The NC 401(k) and NC 457 Plans and the NC 403(b) Program offer many features and benefits designed to help you achieve a secure retirement. You can stay in the Plans, even if you leave employment with the state and even after you retire!

Our Plan Benefits Can Make a BIG Difference in Your Savings	
FEATURE:	WHAT THIS MEANS FOR YOU:
Customized, low-cost investments	Many of the investments offered cannot be bought outside the Plans and they provide institutional pricing, the lowest-cost type of investment available anywhere.
A simplified investment lineup provides choice without complexity	The Plans' fund lineup can help you build a well-diversified portfolio that can meet your needs and risk tolerance.
Investing made easy	GoalMaker, a no-extra-cost asset allocation program, helps you choose your investment mix by answering a few simple questions.
Strong oversight of fees and investments	A third-party investment adviser and the Supplemental Retirement Board of Trustees continually monitor fund managers, fund performance and fees.
An optional guaranteed income stream	You can elect to receive an additional income stream by transferring some or all of your NC 401(k) or NC 457 Plan pre-tax balance into the TSERS ¹ or LGERS. ²
Personalized help	<ul style="list-style-type: none"> Retirement Education Counselors are available to give you personalized, confidential, no-cost assistance—and they do not work on commission. Participant Service Representatives (866-NCPlans [866-627-5267]) are available to assist with your transactions or to help you find the information you need.
NCPlans.prudential.com	An educational website that puts retirement planning information and resources, such as the Retirement Income Calculator, at your fingertips, 24/7—and gives you access to your online Plan account.

¹Teachers' and State Employees' Retirement System

²Local Governmental Employees' Retirement System

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PRUDENTIAL RETIREMENT®

Prudential Retirement provides the communications and recordkeeping services for the NC 401(k) and NC 457 Plans and the NC 403(b) Program. Investments offered to you within the NC 401(k) and NC 457 Plans are not offered by or affiliated with Prudential Financial or any of its companies or businesses. Prudential Retirement is a Prudential Financial business.

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Go to NCPlans.prudential.com for information on NC Total Retirement Plans or to access your account. You may also call 866-NCPlans (866-627-5267). Participant Service representatives are available Monday through Friday between 8 a.m. and 9 p.m. ET.

GoalMaker is an optional tool and available at no additional cost. GoalMaker's model allocations are based on generally accepted financial theories that take into account the historic returns of different asset classes. Past performance of any investment does not guarantee future results. Prudential Financial encourages participants to consider their other assets, income and investments when enrolling in the GoalMaker program. We also recommend participants periodically reassess their GoalMaker investments to make sure their model portfolio continues to correspond to their investment objectives, risk tolerance and retirement time horizon.

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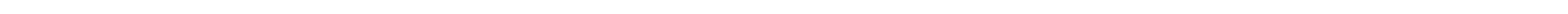
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North Carolina Total Retirement Plans

Thank you



Prudential

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Dale R. Folwell, CPA
YOUR FIDELITY OF NORTH CAROLINA
DALE R. FOLWELL, CPA

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