

## **Active Employees**

800.421.3142 (toll free) www.pierceins.com

#### **North Carolina Retirees**

855.627.3847 (toll free) www.ncretiree.com

PO Box 727 3747 S. Main Street Farmville, NC 27828 info@pierceins.com 252.753.3582 (direct) 252.753.3941 (fax)

# PIA Values: www.pierceins.com

## 1. Our Experience

- a. Pierce Insurance has been serving employees and retirees since 1955
- Our first customer: John Umstead Hospital is still a customer today
- c. Negotiating Power
  - i. Most innovative products
  - ii. Buying power due to large customer base. Customer base exceeds 330,000
  - iii. Customize products to fit the customer needs

## 2. One Number. One Call. One Solution 855-627-3847

- a. Benefit Counselors with over 400 years of combined experience
- b. Dedicated Toll free number for NC retirees
- c. Customized communication materials consisting of
  - i. Enrollment booklet
  - ii. Dedicated website: www.ncretiree.com
  - iii. Monthly: postal mailing and email campaign to new retirees
  - iv. Annual Open Enrollment: postal mailing to 225,000 retirees and email campaign to 80K
- d. On site record keeping for streamlined service

## 3. Enrollment capabilities

- a. Phone enrollment
- b. Paper enrollment
- c. Online enrollment capabilities