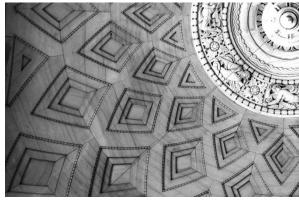


ARCHITECTS OF INVESTMENT SOLUTIONS





# STATE OF NORTH CAROLINA

TABLE OF CONTENTS

**SECTION I:** Galliard Capital Management Firm Update

**SECTION II:** State of North Carolina Stable Value Fund Review

**SECTION III:** Investment Manager Performance and Positioning

# SECTION I

## GALLIARD CAPITAL MANAGEMENT

WHO WE ARE

\$90.4 B

TOTAL AUM

\$77.6 B

TOTAL STABLE VALUE AUM

115 +

STABLE VALUE SEPARATE ACCOUNTS

110

EMPLOYEES ON STAFF

SENIOR PROFESSIONALS AVERAGE YEARS OF EXPERIENCE:

Stable value portfolio management team – 24

Fixed income team - 20

Contract management & negotiation team - 23

Offer **separate account** and **collective fund** solutions for clients

230+

INSTITUTIONAL CLIENTS

CLIENT RELATIONSHIP TENURE



~75% of our clients have worked with Galliard for greater than 5 years

29 of those relationships exceed 15 years with Galliard

#### **CLIENT TYPES**

- CorporatePublic Entities
- Taft-HartleyOperating Funds
- Healthcare
   Insurance Reserves
  - Foundations/ Endowments

FORTUNE 100 / 500

21 Fortune 100 clients; 57 Fortune 500 clients

GALLIARD

## HIGHLIGHTS

Galliard is the **largest** stable value separate account manager<sup>1</sup> and advises the **largest** stable value collective fund<sup>2</sup> in the nation

¹eVestment, Stable Value Fixed Income universe, as of December 31, 2017, Galliard ranked highest separate/segregated assets under management

<sup>2</sup>As ranked by the Hueler Analytics, Inc. © stable value universe; January 2018 monthly fund data

Galliard has been a signatory to the United Nations-supported **Principles for Responsible Investment** since 2017

2018 NEW BUSINESS YTD

5 new clients; \$1.4 B new assets

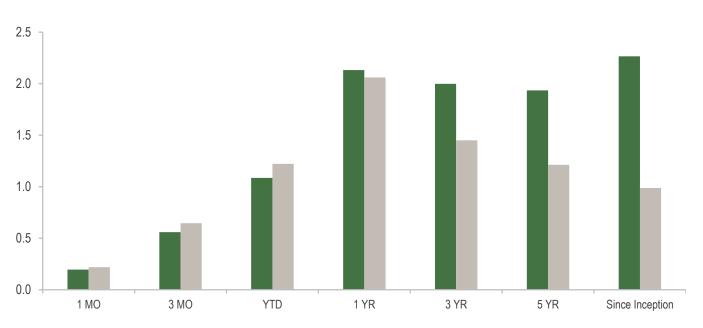
Data as of 6/30/18



# SECTION II

### Second Quarter 2018

#### ANNUALIZED INVESTMENT PERFORMANCE AS OF 6/30/181



Book Value Performance	1 Mo.	3 Mo.	YTD	1 Yr.	3 Yr.	5 Yr.	Since Inception <sup>5</sup>
Portfolio (net of all fees - NAV level) <sup>2,3</sup>	0.20	0.56	1.09	2.13	2.00	1.94	2.27
3 Year Constant Maturity Treasury	0.22	0.65	1.22	2.06	1.45	1.21	0.99
Benchmark <sup>4</sup>	0.29	0.83	1.57	2.89	2.20	1.94	1.83
Value Added (net of all fees - NAV level) <sup>6</sup>	(0.02)	(0.09)	(0.14)	0.07	0.55	0.72	1.28

<sup>1:</sup> Returns for periods of less than one year are not annualized.

<sup>2:</sup> Returns are net of all fees, including book value contract fees, Galliard investment management fees, and, if applicable, external manager fees, Wells Fargo collective fund administrative fees, and plan administrative reimbursement.

<sup>3:</sup> Galliard assumed management of this portfolio on December 1, 2010. Performance for periods referenced prior to this date include historical performance of another investment advisor.

<sup>4:</sup> The BofA Merrill Lynch US 3-Month Treasury Bill Index+150 Basis Points

<sup>5:</sup> Galliard assumed management of this portfolio on Dec 01, 2010. Performance for periods referenced prior to this date include historical performance of another investment advisor.

<sup>6:</sup> May not add due to rounding.

Second Quarter 2018

#### STATE OF NORTH CAROLINA STABLE VALUE FUND

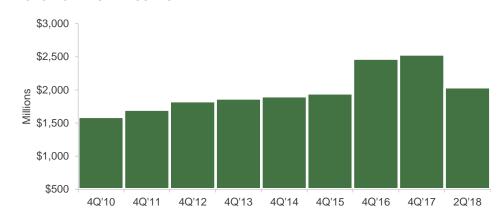
#### **ACCOUNT SUMMARY**

Benchmark	The BofA Merrill Lynch US 3-Month Treasury Bill Index +150 Basis Points, 3 Year Constant Maturity Treasury
Galliard Inception Date	December 1, 2010
Net Asset Value	\$2,040,157,758

#### PORTFOLIO CHARACTERISTICS

	<b>Portfolio</b> 3/31/18	Portfolio 6/30/18
Average Quality - Book Value <sup>1</sup>	AA-	A+
Average Quality - Market Value <sup>2</sup>	AA	AA
Number of Contract Issuers	5	5
Blended Yield (after all fees) <sup>3</sup>	2.16%	2.37%
Yield to Maturity	2.89%	3.07%
Effective Duration	3.17 years	3.33 years
Market/Book Value Ratio	99.13%	98.46%

#### HISTORICAL FUND ASSETS



#### PORTFOLIO DISTRIBUTION

	<b>% Portfolio</b> 3/31/18	<b>% Portfolio</b> 6/30/18
Liquidity Buffer: Cash & Equivalents <sup>4</sup>	2.1	1.7
Liquidity Buffer: WF Stable Return Fund	5.4	-
Short Portfolio	31.6	33.0
Intermediate Portfolio	60.8	65.3
Total	100.0%5	100.0%5

<sup>1:</sup> Average holdings quality of the contracts and other book value assets in the portfolio. The Weighted Average Quality of the portfolio has NOT been assessed by a nationally recognized statistical rating organization. The Weighted Average Quality shown represents an average quality of the individual holdings' Composite Ratings, as rated by S&P, Moody's and Fitch.

<sup>2:</sup> Average holdings quality of the underlying assets of the portfolio. The Weighted Average Quality shown represents an average quality of the individual holdings' Composite Ratings, as rated by S&P, Moody's and Fitch.

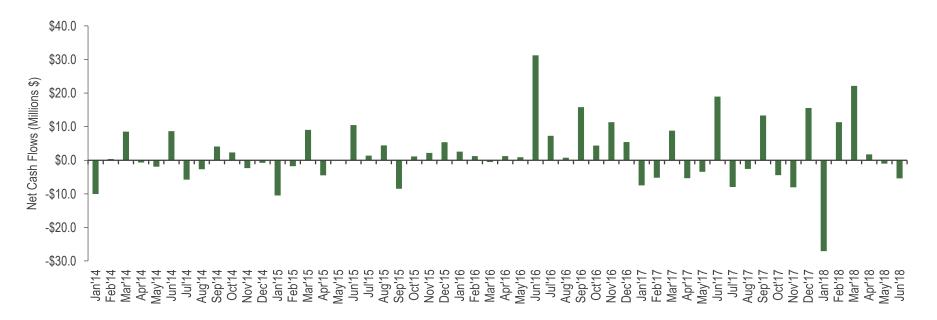
<sup>3:</sup> Blended Yield is net of all fees, including book value contract fees, Galliard investment management fees, and, if applicable, external manager fees, Wells Fargo collective fund administrative fees, and plan administrative reimbursement.

<sup>4:</sup> Includes Receivables and Payables.

<sup>5:</sup> Total % of portfolio may not add to 100% due to rounding.

Second Quarter 2018

#### HISTORICAL CASHFLOWS



	2014	2015	2016	2017	1Q'18	2Q'18	2018 YTD
Beginning Assets	\$1,870.9	\$1,904.2	\$1,948.6	\$2,472.8	\$2,535.1	\$2,554.9	\$2,535.1
Net Cash Flow (\$)1	-\$0.3	\$8.8	\$81.54	\$12.2	\$6.4	-\$4.73	\$1.7
Net Cash Flow (%)	-0.02%	0.46%	4.18%	0.49%	0.25%	-0.18%	0.07%
Estimated Investment Earnings	\$33.6	\$35.7	\$46.9	\$50.1	\$13.4	\$13.7	\$27.1
Ending Assets <sup>2</sup>	\$1,904.2	\$1,948.6	\$2,472.8	\$2,535.1	\$2,554.9	\$2,040.2	\$2,040.2

<sup>1:</sup> Contributions, Withdrawals and Investment Transfers

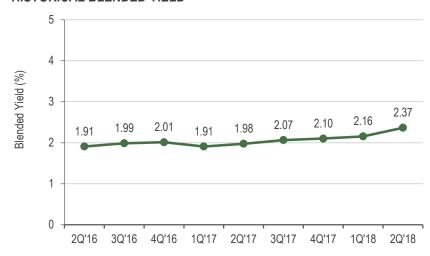
<sup>2:</sup> Cashflows may not net to final assets due to rounding.

<sup>3:</sup> Excludes Prudential GoalMaker withdrawal of approximately \$523.8 M on 6/8/18 for illustrative purposes.

<sup>4:</sup> Approximately \$395.8 M of new inflow and transfer activity related to the 1/4/16 merger of North Carolina 457 plan assets have been removed for illustrative purposes.

Second Quarter 2018

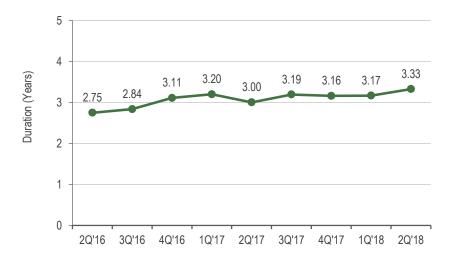
#### HISTORICAL BLENDED YIELD<sup>1</sup>



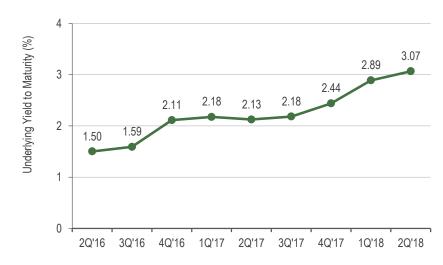
#### HISTORICAL MARKET VALUE TO BOOK VALUE RATIO



#### HISTORICAL DURATION



#### HISTORICAL UNDERLYING YIELD TO MATURITY

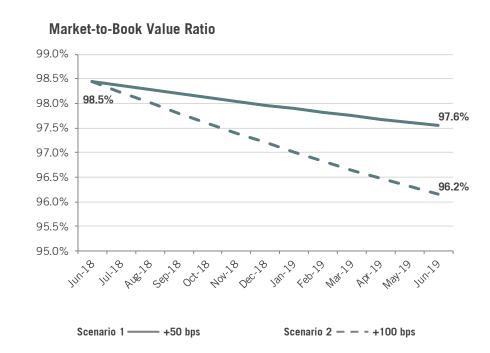


1: Blended Yield is net of all fees, including book value contract fees, Galliard investment management fees, and, if applicable, external manager fees, Wells Fargo collective fund administrative fees, and plan administrative reimbursement.

#### SCENARIO ANALYSIS AS OF 6/30/18

- Our base scenarios assume underlying interest rates continue to rise gradually over the next year at a rate of +50 bps to +100 bps per year
- We include a base assumption of flat cashflows to capture the interaction between interest rates and participant behavior on the portfolio

## **Crediting Rate** 4.5% 4.06% 4.0% 3.57% 3.5% 3.07% 3.0% 2.68% 2.5% 2.66% 2.52% **Crediting Rate** 2.0% 1.5% 1.0% Scenario 2 - - - +100 bps Scenario 1 ---- +50 bps



• Should these assumptions hold, we anticipate a marginally higher crediting rate with a subsequently lower market-to-book value ratio as the fund's crediting rate adjust s to prevailing interest rates

This analysis presents a range of potential impacts to the stable value fund's crediting rate and market-to-book ratio based on variations in participant cash flows and movements in the U.S. Treasury yield curve. Analysis is based on the stable value fund's actual crediting rate, market-to-book ratio, and underlying portfolio of fixed income securities as of 6/30/18. Analysis assumes the following: interest rate changes and participant flows occur evenly throughout the year, the impact of interest rate changes results in a parallel shift to the U.S. Treasury yield curve (i.e. the relationship between shorter and longer term rates remains constant), the duration and sector exposures of the underlying portfolio(s) of fixed income securities remain unchanged, and crediting rates reset quarterly. This analysis is presented based on information available as of 6/30/18 and is not a guarantee of future outcomes or stable value fund performance.



## SCENARIO ANALYSIS AS OF 6/30/18

- For purposes of additional stress, we run the same exercise over a wider array of interest rate movement and participant behavior
- The below tables illustrate the portfolio's crediting rate and market-to-book value ratio after the corresponding shocks have been applied over a 12month horizon

#### **Crediting Rate – 12 Months Forward**

#### **Gradual Interest Rate Trajectory** -100 bps -50 bps +0 bps +50 bps +100 bps +150 bps Participant Cash Flow **5%** 2.47% 2.55% 2.62% 2.69% 2.71% 2.46% **0%** 2.47% 2.54% 2.60% 2.66% 2.68% 2.41% 2.53% 2.59% 2.64% 2.64% **-5%** 2.47% 2.35%

2.57%

2.55%

2.61%

2.58%

#### Market-to-Book Value Ratio – 12 Months Forward

			Gradu	al Interest	Rate Traj	ectory	
		-100 bps	-50 bps	+0 bps	+50 bps	+100 bps	+150 bps
MO.	5%	101.9%	100.4%	99.0%	97.6%	96.3%	95.0%
cash Flow	0%	101.9%	100.4%	99.0%	97.5%	96.2%	94.9%
	-5%	101.9%	100.4%	98.9%	97.5%	96.0%	94.7%
Participant	-10%	101.9%	100.4%	98.9%	97.4%	95.9%	94.5%
_	-15%	102.0%	100.4%	98.8%	97.2%	95.7%	94.4%

Crediting rate and market-to-book behavior is in-line with other Galliard-managed portfolios across this range of shocks

2.60%

2.38%

2.30%

2.11%

This analysis presents a range of potential impacts to the stable value fund's crediting rate and market-to-book ratio based on variations in participant cash flows and movements in the U.S. Treasury yield curve. Analysis is based on the stable value fund's actual crediting rate, market-to-book ratio, and underlying portfolio of fixed income securities as of 6/30/18. Analysis assumes the following: interest rate changes and participant flows occur evenly throughout the year, the impact of interest rate changes results in a parallel shift to the U.S. Treasury yield curve (i.e. the relationship between shorter and longer term rates remains constant), the duration and sector exposures of the underlying portfolio(s) of fixed income securities remain unchanged, and crediting rates reset quarterly. This analysis is presented based on information available as of 6/30/18 and is not a guarantee of future outcomes or stable value fund performance.



-10%

-15%

2.48%

2.48%

2.52%

2.52%

Second Quarter 2018

#### STRATEGY DISTRIBUTION1

	Portfolio 3/31/18	Portfolio 6/30/18
Liquidity Buffer <sup>2</sup>	7.6	1.7
Short	31.6	33.0
Intermediate	60.8	65.3

#### **CONTRACT ISSUER DISTRIBUTION & RATING SUMMARY<sup>3</sup>**

	<b>% Portfolio</b> 3/31/18	<b>% Portfolio</b> 6/30/18	<b>Rating</b> 3/31/18	<b>Rating</b> 6/30/18
American General Life Ins. Co.	14.8	20.1	A+	A+
Great-West Life & Annuity Ins. Co.	20.1	-	AA	-
Metropolitan Life Ins. Co.	12.9	10.6	AA-	AA-
Nationwide Life Ins. Co.	16.8	17.9	A+	A+
Prudential Ins. Co. of America	27.8	25.2	AA-	AA-
Transamerica Premier Life Ins. Co.	-	24.5	-	A+

<sup>1:</sup> Book Value.

<sup>2:</sup> Includes Receivables and Payables.

<sup>3:</sup> The quality rating shown represents the individual holdings' Composite Ratings, as rated by S&P, Moody's and Fitch. Ratings shown as NR/NA are not rated or not available security ratings.

## STATE OF NORTH CAROLINA STABLE VALUE FUND PORTFOLIO HOLDINGS

June 30, 2018

Asset ID	Security Description	Contract <sup>1</sup> Type	Manager	Contract Value (\$)	Market Value (\$)	Market/Book Value Ratio (%)	% of Portfolio	Crediting Rate (%) <sup>2</sup>	UCA	) Maturity <sup>3</sup>	Effective Duration (yrs)	Galliard Composite Rating	Wrap Fees (bps)
LIQUIDITY BU	JFFER												
	Cash Receivable / (Payable)			-1,320,118	-1,320,118	100.0	-0.1	2.14	2.14		0.10	AAA	
9983008\$P	WF/BlackRock Short Term Investment Fund S			35,635,882	35,635,882	100.0	1.7	2.14	2.14		0.10	AAA	
TOTAL LIQUII	DITY BUFFER			34,315,763	34,315,763	100.0	1.7	2.14	2.14		0.10	AAA	
SHORT PORT	FOLIO												
946996EE1	American General Life Ins. Co.	SBIC	Galliard	202,055,338	199,583,033	98.8	9.9	2.63	2.71	N.S.M.	1.89	A+	18.0
896994GW4	Nationwide Life Ins. Co.	SBIC	Galliard	173,640,073	171,170,935	98.6	8.5	2.52	2.71	N.S.M.	1.89	A+	17.0
744999CV3	Prudential Ins. Co. of America	SBIC	Galliard	103,289,033	102,488,678	99.2	5.1	2.82	2.71	N.S.M.	1.89	AA-	17.0
600996QF2	Transamerica Premier Life Ins. Co.	SBIC	Galliard	194,760,459	189,498,580	97.3	9.5	2.04	2.71	N.S.M.	1.89	A+	17.0
TOTAL SHOR	T PORTFOLIO			673,744,902	662,741,225	98.4	33.0	2.46	2.71		1.89	A+	
INTERMEDIA	TE PORTFOLIO												
590994VM8	Metropolitan Life Ins. Co.	SAGIC	Dodge & Cox	216,063,994	212,234,067	98.2	10.6	2.73	3.47	N.S.M.	3.98	AA-	19.0
946996EE1	American General Life Ins. Co.	SBIC	Payden & Rygel	207,990,169	205,445,247	98.8	10.2	2.63	3.36	N.S.M.	4.08	A+	18.0
896994GW4	Nationwide Life Ins. Co.	SBIC	Galliard	191,430,475	188,708,359	98.6	9.4	2.52	3.23	N.S.M.	4.21	A+	17.0
744999CV3	Prudential Ins. Co. of America	SBIC	Jennison Assoc.	205,859,322	204,264,182	99.2	10.1	2.82	3.02	N.S.M.	4.07	AA-	17.0
744999CV3	Prudential Ins. Co. of America	SBIC	Prudential	205,932,988	204,337,277	99.2	10.1	2.82	3.44	N.S.M.	4.24	AA-	17.0
600996QF2	Transamerica Premier Life Ins. Co.	SBIC	Galliard	96,253,754	93,653,248	97.3	4.7	2.04	3.23	N.S.M.	4.21	A+	17.0
600996QF2	Transamerica Premier Life Ins. Co.	SBIC	TCW	208,566,391	202,931,514	97.3	10.2	2.04	3.11	N.S.M.	4.23	A+	17.0
TOTAL INTER	RMEDIATE PORTFOLIO			1,332,097,092	1,311,573,894	98.5	65.3	2.55	3.27		4.14	A+	
TOTAL PORT	FOLIO			2,040,157,758	2,008,630,883	98.5	100.0	2.52	3.07		3.33	A+	

<sup>1:</sup> SAGIC = Separate Account GIC. SBIC = Security Backed Investment Contract.

<sup>2:</sup> Crediting rates are net of wrap fees and any other fees being netted out of the rates.
3: N.S.M. = No Stated Maturity

## STATE OF NORTH CAROLINA

**EXPENSE DISCLOSURE** 

#### TOTAL ANNUAL OPERATING EXPENSES

Total Annual Operating Expenses are deducted directly from the Fund's net asset value and reduce the investment option's rate of return.

Expense	Expense Ratio (as of 3/31/18)	Expense Ratio (as of 6/30/18)	Per \$1000	Est. Annual Revenue
Investment Management Fees paid to Galliard	0.066%	0.074%	\$0.74	\$1,514,001
Investment Management Fees paid to Non-Affiliated Investment Advisors	0.062%	0.059%	\$0.59	\$1,194,698
Investment Contract Fees <sup>1</sup>	0.160%	0.171%	\$1.71	\$3,494,149
Acquired Fund Fees <sup>2</sup>	0.028%	0.001%	\$0.01	\$28,509
-Investment Contract Fees	0.010%	None	None	None
-Other Acquired Fund Fees and Non-Affiliated Investment Management Fees paid to Non- Affiliated Investment Advisors <sup>3</sup>	0.018%	0.001%	\$0.01	\$28,509
12b-1 Distribution Fee	None	None	None	None
Other Fees	0.027%	0.027%	\$0.27	\$552,224
Total Annual Fund Operating Expense <sup>4</sup>	0.343%	0.333%	\$3.33	\$6,783,580

<sup>&</sup>lt;sup>4</sup>Total Annual Fund Operating Expenses are reflected daily in the Fund's net asset value (NAV)



<sup>&</sup>lt;sup>1</sup>These are fees paid to create and maintain the investments used by a stable value fund

<sup>&</sup>lt;sup>2</sup>These are fees borne indirectly by the Fund when it acquires an interest in another fund which pays its own separate fees

<sup>&</sup>lt;sup>3</sup>Includes audit fees for the cost of producing a report by a qualified auditor

# SECTION III

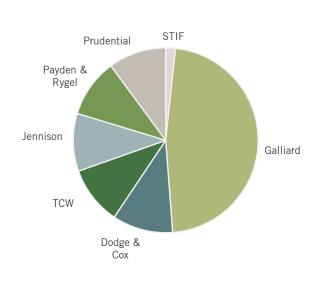
## MANAGER STYLES

	Investment Approach	Sector Rotation	Active Duration/ Yield Curve Mgmt.	Issue Selection	S E C T O R E M P H A S I S
GALLIARD	Bottom Top Up Down	Low High	Low High	Less More Important	Diversified high quality spread sector emphasis, multi-sector relative value
DODGE & COX	Bottom Top Up Down	Low High	Low High	Less More Important	Corporate credit, Agency MBS
T C W	Bottom Top Up Down	Low High	Low High	Less More Important	Duration, structured credit, multi-sector relative value
J E N N I S O N	Bottom Top Up Down	Low Hig	th Low High	Less More Important	Credit, yield-curve positioning
PAYDEN & RYGEL	Bottom Top Up Down	Low High	n Low High	Less More Important	Corporate credit, structured credit, multi-sector relative value
PRUDENTIAL	Bottom Top Up Down	Low High	Low Hig	Less More Important	Multi-sector relative value, agency MBS, global focus



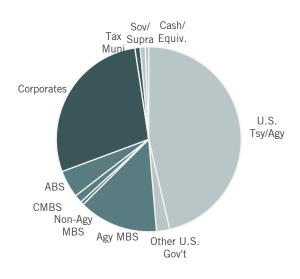
PORTFOLIO AS OF 6/30/18

#### MANAGER ALLOCATION



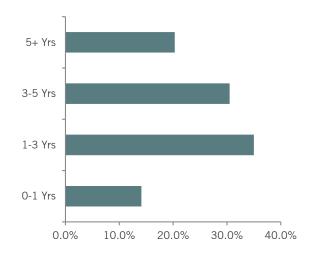
TOTAL PORT	100%
TOTAL EM	51.2%
Prudential	10.1
Payden & Rygel	10.2
Jennison	10.1
TCW	10.2%
Dodge & Cox	10.6%
Galliard	47.1%
STIF	1.7%

# UNDERLYING FIXED INCOME SECTOR ALLOCATION



U.S. Tsy/Agy	46.4%
Other U.S. Gov't	2.3%
Agy MBS	13.8%
Non-Agy MBS	0.6%
CMBS	1.4%
ABS	4.8%
Corporates	28.3%
Tax Muni/Not-for-Profit	0.9%
Sov/Supra	0.9%
Cash/Equiv.	0.6%

# UNDERLYING DURATION DISTRIBUTION



0-1 Yrs	14.1%
1-3 Yrs	35.0%
3-5 Yrs	30.5%
5+ Yrs	20.3%



## MARKET VALUE PERFORMANCE SUMMARY

#### SHORT DURATION

Manager	1 Month	3 Months	1 Year	3 Years	5 Years	Since Inception	Inception
Galliard*	0.09%	0.41%	0.73%	1.21%	-	0.09%	6/1/2018
Bloomberg Barclays U.S. 1-3 Yr. Government/Credit	0.01%	0.21%	0.03%	0.42%	-	0.01%	
	0.08%	0.20%	0.70%	0.79%	-	0.08%	

#### INTERMEDIATE DURATION

THE LIMIT DOTATION							
Manager	1 Month	3 Months	1 Year	3 Years	5 Years	Since Inception	Inception
Dodge & Cox	0.02%	0.03%	0.13%	1.89%	-	1.46%	3/1/2015
Bloomberg Barclays U.S. Intermediate Aggregate	<u>-0.03%</u>	0.09%	<u>-0.32%</u>	1.27%	-	<u>1.08%</u>	
	0.05%	-0.06%	0.45%	0.62%	-	0.38%	
Galliard	0.00%	_	_		-	0.00%	6/1/2018
Bloomberg Barclays U.S. Intermediate Aggregate	<u>-0.03%</u>	_	_		_	<u>-0.03%</u>	0/1/2010
bloomberg barelays 0.5. Intermediate Aggregate	0.03%	_	_	_	_	0.03%	
	0.0576					0.0376	
Jennison*	-0.07%	0.07%	-0.09%	1.54%	1.91%	0.56%	5/1/2018
Bloomberg Barclays U.S. Intermediate Govt/Credit	<u>-0.07%</u>	0.01%	<u>-0.58%</u>	1.16%	<u>1.60%</u>	0.53%	
	0.00%	0.06%	0.49%	0.38%	0.31%	0.03%	
Payden & Rygel	0.06%	0.35%	0.60%	1.00%	1.14%	1.85%	7/1/2009
Bloomberg Barclays U.S. Intermediate Aggregate**	-0.03%	0.24%	0.17%	0.70%	0.83%	1.30%	
	0.09%	0.11%	0.43%	0.30%	0.31%	0.55%	
Prudential	-0.07%	0.13%	0.01%			1.53%	2/1/2016
Bloomberg Barclays U.S. Intermediate Aggregate	<u>-0.03%</u>	0.09%	-0.32%	-	-	0.82%	
	-0.04%	0.04%	0.33%	-	-	0.71%	
TCW	0.16%	-			-	0.16%	6/1/2018
Bloomberg Barclays U.S. Intermediate Govt/Credit	<u>-0.07%</u>	-	-	-	-	<u>-0.07%</u>	
	0.23%	-	-	-	-	0.23%	

<sup>\*\*\*</sup>Linked Benchmark: Bloomberg Barclays U.S. Intermediate Aggregate Bond Index. Prior to Jun 1, 2018 benchmark was Bloomberg Barclays U.S. 1-3 Year Government/Credit Bond Index."



<sup>\*</sup>Performance inception: June 1, 2018. Prior to June 1, 2018 returns are linked to Wells Fargo Fixed Income Fund F (Galliard)

<sup>\*\*</sup>Performance inception: May 1, 2018. Prior to May 1, 2018 returns are linked to Wells Fargo Fixed Income Fund N (Jennison)

#### PERFORMANCE COMMENTARY - EXCESS RETURN

#### GALLIARD SHORT (+20 Q2 2018)

- · Overweight to 3-5 year maturities helped, as the belly of the curve outperformed shorter issues
- Security selection in corporates hurt, as the issuers added since the portfolio inception underperformed their peers on the quarter

#### **PAYDEN & RYGEL** (+11 Q2 2018)

- The overweight to Corporates detracted slightly from performance
- The allocation to securitized sectors contributed positively to performance

#### GALLIARD INTERMEDIATE (+3 JUNE 2018 ONLY)

- · Overweight to intermediate maturities helped, as the belly of the curve outperformed shorter issues
- Overweight to corporate sector and allocations to SBA securitizations hurt, as they underperformed US Treasuries with similar maturities

#### **DODGE & COX** (-6 Q2 2018)

- The overweight to Corporate credit detracted from performance
- Shorter duration positioning was positive

#### TCW (+23 JUNE 2018 ONLY)

· Outperformance was driven by security selection

### **JENNISON** (+6 Q2 2018)

- Outperformance was driven by a yield curve flattening position on the front and long-end of the curve
- A smaller 7 to 10-year steepening position detracted slightly

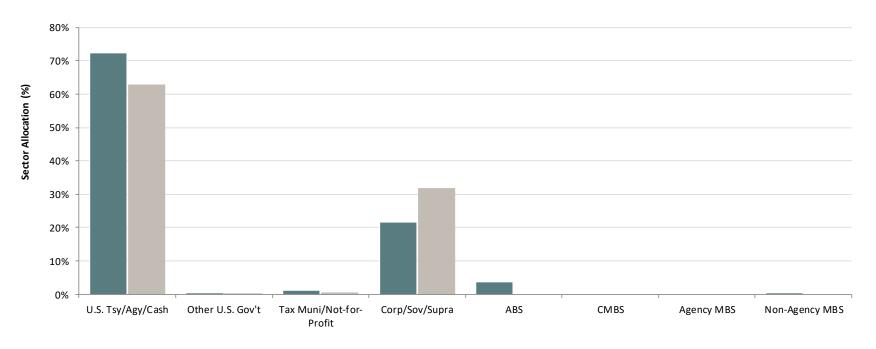
#### **PRUDENTIAL** (+4 Q2 2018)

- · Slightly shorter duration positioning contributed positively to performance
- Sector allocation contributed positively to performance



SHORT DURATION PORTFOLIO AS OF 6/30/18

### BARCLAYS U.S. 1-3 YR GOV'T/CREDIT



■ Galliard Short (6/30/18)

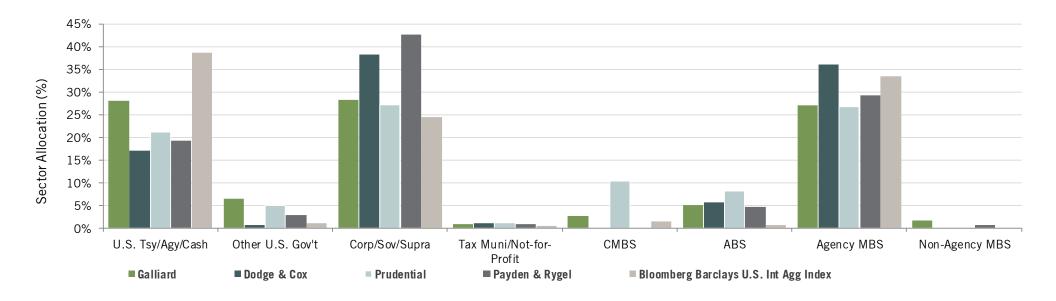
■ Bloomberg Barclays U.S. 1-3 Yr Gov't/Credit Bond Index

Characteristic	Galliard	Bloomberg Barclays U.S. 1-3 Yr Gov't/Credit Bond Index
Weighted Average Quality	AA+	AA
Yield to Maturity	2.71%	2.70%
Effective Duration	1.89 Yrs	1.85 Yrs



INTERMEDIATE DURATION PORTFOLIOS AS OF 6/30/18

#### BARCLAYS U.S. INTERMEDIATE AGGREGATE

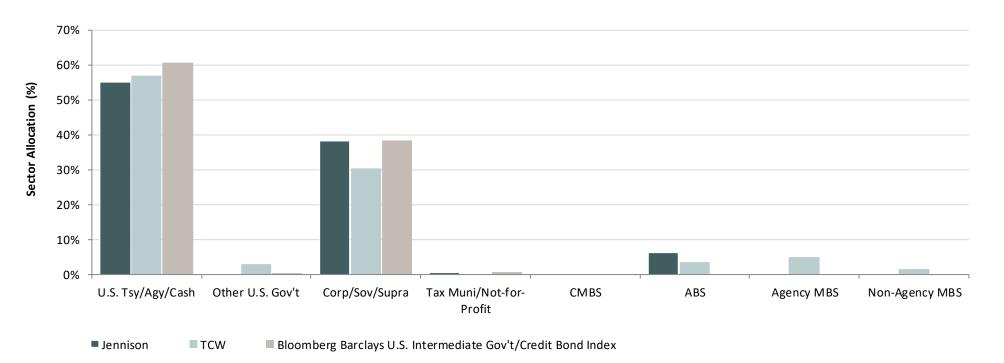


Characteristic	Galliard	Dodge & Cox	Prudential	Payden & Rygel	Bloomberg Barclays U.S. Int Agg Bond Index
Weighted Average Quality	AA	AA-	AA-	AA-	AA+
Effective Duration	4.21 Yrs	3.98 Yrs	4.24 Yrs	4.08 Yrs	4.27 Yrs
Yield to Maturity	3.23%	3.47%	3.44%	3.36%	3.16%



## INTERMEDIATE DURATION PORTFOLIOS AS OF 6/30/18

#### BARCLAYS U.S. INTERMEDIATE GOV'T/CREDIT



Characteristic	Jennison	TCW	Bloomberg Barclays U.S. Int Gov't/Credit Bond Index
Weighted Average Quality	AA	AA	AA
Yield to Maturity	3.02%	3.11%	3.02%
Effective Duration	4.72 Yrs	4.23 Yrs	4.26 Yrs
Weighted Average Maturity	4.07 Yrs	5.08 Yrs	3.87 Yrs

