

ARCHITECTS OF INVESTMENT SOLUTIONS





State of North Carolina

NOVEMBER 14, 2018

STATE OF NORTH CAROLINA TABLE OF CONTENTS

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SECTION I

GALLIARD CAPITAL MANAGEMENT WHO WE ARE

\$90.0 B

TOTAL AUM

\$77.2 B Total stable value aum

115+ STABLE VALUE SEPARATE ACCOUNTS

109 Employees on staff

SENIOR PROFESSIONALS AVERAGE YEARS OF EXPERIENCE:

Stable value portfolio management team – ${\bf 25}$

Fixed income team - 21

Contract management & negotiation team - 24

Offer **separate account** and **collective fund** solutions for clients

230+

INSTITUTIONAL CLIENTS

CLIENT RELATIONSHIP TENURE



~75% of our clients have worked with Galliard for greater than 5 years

29 of those relationships exceed 15 years with Galliard

CLIENT TYPES

- Corporate
 Public Entities
- Taft-Hartley Operating Funds •
- Healthcare
 Insurance Reserves
 - Foundations/ Endowments

FORTUNE 100 / 500

21 Fortune 100 clients; 57 Fortune 500 clients

G A L L I A R D H I G H L I G H T S

Galliard is the **largest** stable value separate account manager¹ and advises the **largest** stable value collective fund² in the nation

¹eVestment, Stable Value Fixed Income universe, as of December 31, 2017, Galliard ranked highest separate/segregated assets under management

²As ranked by the Hueler Analytics, Inc. © stable value universe; January 2018 monthly fund data

Galliard has been a signatory to the United Nations-supported **Principles for Responsible Investment** since 2017

2018 NEW BUSINESS YTD 5 new clients; \$420 M new assets

Data as of 9/30/18



SECTION II

Third Quarter 2018



| E | Book Value Performance | 1 Mo. | 3 Mo. | YTD | 1 Yr. | 3 Yr. | 5 Yr. | Since Inception ⁵ |
|---|--|--------|--------|--------|--------|-------|-------|---------------------------------|
| P | Portfolio (net of all fees - NAV level) ^{2,3} | 0.17 | 0.58 | 1.67 | 2.20 | 2.03 | 1.95 | 2.27 |
| 3 | Year Constant Maturity Treasury | 0.23 | 0.68 | 1.91 | 2.37 | 1.59 | 1.31 | 1.04 |
| В | Benchmark ⁴ | 0.28 | 0.87 | 2.45 | 3.12 | 2.36 | 2.03 | 1.88 |
| ٧ | /alue Added (net of all fees - NAV level)6 | (0.06) | (0.10) | (0.24) | (0.17) | 0.44 | 0.64 | 1.23 |

1: Returns for periods of less than one year are not annualized.

2: Returns are net of all fees, including book value contract fees, Galliard investment management fees, and, if applicable, external manager fees, Wells Fargo collective fund administrative fees, and plan administrative reimbursement. 3: Galliard assumed management of this portfolio on December 1, 2010. Performance for periods referenced prior to this date include historical performance of another investment advisor.

4: ICE BofAML US 3-Month Ts Bill Index+150 bps

5: Galliard assumed management of this portfolio on Dec 01, 2010. Performance for periods referenced prior to this date include historical performance of another investment advisor.

6: May not add due to rounding.

Third Quarter 2018

STATE OF NORTH CAROLINA STABLE VALUE FUND

ACCOUNT SUMMARY

| Benchmark | ICE BofAML US 3-Month Tsy Bill Index+150 bps, 3 Year Constant Maturity Treasury |
|-------------------------|--|
| Galliard Inception Date | December 1, 2010 |
| Net Asset Value | \$2,050,583,989 |

HISTORICAL FUND ASSETS



PORTFOLIO CHARACTERISTICS

| | Portfolio 6/30/18 | Portfolio 9/30/18 |
|---|-----------------------------|-----------------------------|
| Average Quality - Book Value ¹ | A+ | A+ |
| Average Quality - Market Value ² | AA | AA |
| Number of Contract Issuers | 5 | 5 |
| Blended Yield (after all fees) ³ | 2.37% | 2.34% |
| Yield to Maturity | 3.07% | 3.30% |
| Effective Duration | 3.33 years | 3.32 years |
| Market/Book Value Ratio | 98.46% | 98.17% |

PORTFOLIO DISTRIBUTION

| | % Portfolio 6/30/18 | % Portfolio 9/30/18 |
|---|----------------------------|------------------------|
| Liquidity Buffer: Cash & Equivalents ⁴ | 1.7 | 1.5 |
| Short Portfolio | 33.0 | 33.1 |
| Intermediate Portfolio | 65.3 | 65.3 |
| Total | 100.0% ⁵ | 100.0%5 |

1: Average holdings quality of the contracts and other book value assets in the portfolio. The Weighted Average Quality of the portfolio has NOT been assessed by a nationally recognized statistical rating organization. The Weighted Average Quality shown represents an average quality of the individual holdings' Composite Ratings, as rated by S&P, Moody's and Fitch.

2: Average holdings quality of the underlying assets of the portfolio. The Weighted Average Quality of the portfolio has NOT been assessed by a nationally recognized statistical rating organization. The Weighted Average Quality shown represents an average quality of the individual holdings' Composite Ratings, as rated by S&P, Moody's and Fitch.

3: Blended Yield is net of all fees, including book value contract fees, Galliard investment management fees, and, if applicable, external manager fees, Wells Fargo collective fund administrative fees, and plan administrative reimbursement.

4: Includes Receivables and Payables.

5: Total % of portfolio may not add to 100% due to rounding.

Third Quarter 2018



| | 2014 | 2015 | 2016 | 2017 | 1Q'18 | 2Q'18 | 3Q'18 | 2018 YTD |
|---------------------------------|-----------|-----------|---------------------|-----------|-----------|---------------------|-----------|--------------------|
| Beginning Assets | \$1,870.9 | \$1,904.2 | \$1,948.6 | \$2,472.8 | \$2,535.1 | \$2,554.9 | \$2,040.2 | \$2,535.1 |
| Net Cash Flow (\$) ¹ | -\$0.3 | \$8.8 | \$81.5 ⁴ | \$12.2 | \$6.4 | -\$4.7 ³ | -\$1.5 | \$0.3 ³ |
| Net Cash Flow (%) | -0.02% | 0.46% | 4.18% | 0.49% | 0.25% | -0.18% | -0.06% | 0.01% |
| Estimated Investment Earnings | \$33.6 | \$35.7 | \$46.9 | \$50.1 | \$13.4 | \$13.7 | \$11.9 | \$39.0 |
| Ending Assets ² | \$1,904.2 | \$1,948.6 | \$2,472.8 | \$2,535.1 | \$2,554.9 | \$2,040.2 | \$2,050.6 | \$2,050.6 |

1: Contributions, Withdrawals and Investment Transfers

2: Cashflows may not net to final assets due to rounding.

3: Excludes Prudential GoalMaker withdrawl of approximately \$523.8 M on 6/18/18 for illustrative purposes.

4: Approximately \$395.8 M of new inflow and transfer activity related to the 1/4/16 merger of North Carolina 457 plan assets have been removed for illustrative purposes.

Third Quarter 2018

HISTORICAL DURATION



HISTORICAL MARKET VALUE TO BOOK VALUE RATIO



HISTORICAL UNDERLYING YIELD TO MATURITY



1: Blended Yield is net of all fees, including book value contract fees, Galliard investment management fees, and, if applicable, external manager fees, Wells Fargo collective fund administrative fees, and plan administrative reimbursement.

SCENARIO ANALYSIS AS OF 9/30/18

Market-to-Book Value Ratio

- Our base scenarios assume underlying interest rates continue to rise gradually over the next year at a rate of +50 bps to +100 bps per year
- Given the Fund's historical cash flows, we've included a base assumption of flat cash flows



• Should these assumptions hold, we anticipate a marginally higher crediting rate with a subsequently lower market-to-book value ratio as the fund's crediting rate adjust s to prevailing interest rates

This analysis presents a range of potential impacts to the stable value fund's crediting rate and market-to-book ratio based on variations in participant cash flows and movements in the U.S. Treasury yield curve. Analysis is based on the stable value fund's actual crediting rate, market-to-book ratio, and underlying portfolio of fixed income securities as of 6/30/18. Analysis assumes the following: interest rate changes and participant flows occur evenly throughout the year, the impact of interest rate changes results in a parallel shift to the U.S. Treasury yield curve (i.e. the relationship between shorter and longer term rates remains constant), the duration and sector exposures of the underlying portfolio(s) of fixed income securities remain unchanged, and crediting rates reset quarterly. This analysis is presented based on information available as of 6/30/18 and is not a guarantee of future outcomes or stable value fund performance.



Crediting Rate

SCENARIO ANALYSIS AS OF 9/30/18

- For purposes of additional stress, we run the same exercise over a wider array of interest rate movement and participant behavior
- The below tables illustrate the portfolio's crediting rate and market-to-book value ratio after the corresponding shocks have been applied over a 12month horizon

Crediting Rate - 12 Months Forward

Gradual Interest Rate Trajectory

| | | -100 bps | -50 bps | +0 bps | +50 bps | +100 bps | +150 bps |
|----------|------|----------|---------|--------|---------|----------|----------|
| Flow | 5% | 2.49% | 2.57% | 2.64% | 2.71% | 2.73% | 2.47% |
| Cash Fl | 0% | 2.49% | 2.56% | 2.62% | 2.68% | 2.59% | 2.41% |
| int Ca | -5% | 2.49% | 2.55% | 2.60% | 2.65% | 2.55% | 2.23% |
| ticipant | -10% | 2.49% | 2.54% | 2.58% | 2.62% | 2.33% | 2.17% |
| Parti | -15% | 2.49% | 2.52% | 2.56% | 2.59% | 2.28% | 2.10% |

Market-to-Book Value Ratio – 12 Months Forward

| | | | Gradu | al Interest | Rate Traj | ectory | |
|-----------------------|------|----------|---------|-------------|-----------|----------|----------|
| | | -100 bps | -50 bps | +0 bps | +50 bps | +100 bps | +150 bps |
| MO | 5% | 101.7% | 100.2% | 98.8% | 97.4% | 96.1% | 94.8% |
| Participant Cash Flow | 0% | 101.7% | 100.2% | 98.8% | 97.3% | 96.0% | 94.7% |
| int Ca | -5% | 101.7% | 100.2% | 98.7% | 97.2% | 95.8% | 94.5% |
| ticipa | -10% | 101.7% | 100.2% | 98.6% | 97.1% | 95.7% | 94.4% |
| Раг | -15% | 101.7% | 100.1% | 98.6% | 97.0% | 95.5% | 94.2% |

• Crediting rate and market-to-book behavior is in-line with other Galliard-managed portfolios across this range of shocks

This analysis presents a range of potential impacts to the stable value fund's crediting rate and market-to-book ratio based on variations in participant cash flows and movements in the U.S. Treasury yield curve. Analysis is based on the stable value fund's actual crediting rate, market-to-book ratio, and underlying portfolio of fixed income securities as of 6/30/18. Analysis assumes the following: interest rate changes and participant flows occur evenly throughout the year, the impact of interest rate changes results in a parallel shift to the U.S. Treasury yield curve (i.e. the relationship between shorter and longer term rates remains constant), the duration and sector exposures of the underlying portfolio(s) of fixed income securities remain unchanged, and crediting rates reset quarterly. This analysis is presented based on information available as of 6/30/18 and is not a guarantee of future outcomes or stable value fund performance.



Third Quarter 2018

CONTRACT ISSUER DISTRIBUTION & RATING SUMMARY¹

| | % Portfolio 6/30/18 | % Portfolio 9/30/18 | Rating 6/30/18 | Rating 9/30/18 |
|------------------------------------|------------------------|-------------------------------|--------------------------|--------------------------|
| American General Life Ins. Co. | 20.1 | 20.1 | A+ | A+ |
| Metropolitan Life Ins. Co. | 10.6 | 10.6 | AA- | AA- |
| Nationwide Life Ins. Co. | 17.9 | 17.9 | A+ | A+ |
| Prudential Ins. Co. of America | 25.2 | 25.3 | AA- | AA- |
| Transamerica Premier Life Ins. Co. | 24.5 | 24.5 | A+ | A+ |

1: The quality rating shown represents the individual holdings' Composite Ratings, as rated by S&P, Moody's and Fitch. Ratings shown as NR/NA are not rated or not available security ratings.

STATE OF NORTH CAROLINA STABLE VALUE FUND PORTFOLIO HOLDINGS

September 30, 2018

| Asset ID | Security Description | Contract ¹ Type | Manager | Contract Value (\$) | Market Value (\$) | Market/Book Value Ratio (%) | % of Portfolio | Crediting Rate (%) ² | UCA Yield (%) | | Galliard Composite Rating | Wrap Fees (bps) |
|--------------|---|-------------------------------|-----------------|------------------------|----------------------|-----------------------------------|-------------------|---------------------------------------|------------------|------|---------------------------------|-----------------------|
| LIQUIDITY BU | JFFER | | | | | | | | | | | |
| | Cash Receivable / (Payable) | | | -1,410,683 | -1,410,683 | 100.0 | -0.1 | 2.25 | 2.25 | 0.10 | AAA | |
| 9983008\$P | WF/BlackRock Short Term Investment Fund S | | | 33,053,770 | 33,053,770 | 100.0 | 1.6 | 2.25 | 2.25 | 0.10 | AAA | |
| TOTAL LIQUII | DITY BUFFER | | | 31,643,088 | 31,643,088 | 100.0 | 1.5 | 2.25 | 2.25 | 0.10 | AAA | |
| SHORT PORT | FOLIO | | | | | | | | | | | |
| 946996EE1 | American General Life Ins. Co. | SBIC | Galliard | 203,589,771 | 200,583,958 | 98.5 | 9.9 | 2.43 | 3.04 | 1.90 | A+ | 18.0 |
| 896994GW4 | Nationwide Life Ins. Co. | SBIC | Galliard | 175,008,618 | 172,029,372 | | 8.5 | 2.44 | 3.04 | 1.90 | A+ | 17.0 |
| 744999CV3 | Prudential Ins. Co. of America | SBIC | Galliard | 104,233,763 | 103,002,667 | 98.8 | 5.1 | 2.91 | 3.04 | 1.90 | AA- | 17.0 |
| 600996QF2 | Transamerica Premier Life Ins. Co. | SBIC | Galliard | 196,166,631 | 190,448,931 | 97.1 | 9.6 | 2.03 | 3.04 | 1.90 | A+ | 17.0 |
| TOTAL SHOR | T PORTFOLIO | | | 678,998,783 | 666,064,929 | 98.1 | 33.1 | 2.39 | 3.04 | 1.90 | A+ | |
| INTERMEDIA | TE PORTFOLIO | | | | | | | | | | | |
| 590994VM8 | Metropolitan Life Ins. Co. | SAGIC | Dodge & Cox | 217,535,593 | 213,159,914 | 98.0 | 10.6 | 2.76 | 3.58 | 3.86 | AA- | 19.0 |
| 946996EE1 | American General Life Ins. Co. | SBIC | Payden & Rygel | 209,098,204 | 206,011,065 | 98.5 | 10.2 | 2.43 | 3.47 | 3.94 | A+ | 18.0 |
| 896994GW4 | Nationwide Life Ins. Co. | SBIC | Galliard | 192,414,566 | 189,139,011 | 98.3 | 9.4 | 2.44 | 3.50 | 4.27 | A+ | 17.0 |
| 744999CV3 | Prudential Ins. Co. of America | SBIC | Jennison Assoc. | 207,253,538 | 204,805,685 | 98.8 | 10.1 | 2.91 | 3.18 | 3.99 | AA- | 17.0 |
| 744999CV3 | Prudential Ins. Co. of America | SBIC | Prudential | 207,504,381 | 205,053,565 | 98.8 | 10.1 | 2.91 | 3.63 | 4.43 | AA- | 17.0 |
| 600996QF2 | Transamerica Premier Life Ins. Co. | SBIC | Galliard | 96,685,070 | 93,866,975 | 97.1 | 4.7 | 2.03 | 3.50 | 4.27 | A+ | 17.0 |
| 600996QF2 | Transamerica Premier Life Ins. Co. | SBIC | TCW | 209,450,766 | 203,345,872 | 97.1 | 10.2 | 2.03 | 3.29 | 4.20 | A+ | 17.0 |
| TOTAL INTER | RMEDIATE PORTFOLIO | | | 1,339,942,118 | 1,315,382,086 | 98.2 | 65.3 | 2.54 | 3.45 | 4.12 | A+ | |
| TOTAL PORT | FOLIO | | | 2,050,583,989 | 2,013,090,102 | 98.2 | 100.0 | 2.49 | 3.30 | 3.32 | A+ | |

APPENDIX - STATE OF NORTH CAROLINA STABLE VALUE FUND

Third Quarter 2018

TOTAL ANNUAL FUND OPERATING EXPENSES

Total Annual Operating Expenses are deducted directly from the Fund's net asset value and reduce the investment option's rate of return.

| Expense | Expense Ratio 9/30/18 | Per \$1000 | Est. Annual Revenue |
|--|-----------------------------|------------|------------------------|
| Investment Management Fees paid to Galliard | 0.074% | \$0.74 | \$1,517,637 |
| Investment Management Fees paid to Non- Affiliated Investment Advisors | 0.059% | \$0.59 | \$1,202,459 |
| Investment Contract Fees 1 | 0.172% | \$1.72 | \$3,516,975 |
| Acquired Fund Fees ² | 0.001% | \$0.01 | \$26,443 |
| - Investment Contract Fees | None | None | None |
| - Other Acquired Fund Fees and Non- Affiliated Investment Management Fees paid to Non-Affiliated Investment Advisors ³ | 0.001% | \$0.01 | \$26,443 |
| 12b-1 Distribution Fee | None | None | None |
| Other Expenses | 0.027% | \$0.27 | \$554,830 |
| Total Annual Fund Operating Expense 4 | 0.333% | \$3.33 | \$6,818,345 |

1: These are fees paid to create and maintain the investments used by a stable value fund.

2: These are fees borne indirectly by the Fund when it acquires an interest in another fund which pays its own separate fees.

3: Includes audit fees for the cost of producing a report by a qualified auditor.

4: Total Annual Fund Operating Expenses are reflected daily in the Fund's net asset value (NAV).

Excluding STIF or money market allocations, non-affiliated investment advisors include Dodge & Cox , Jennison Assoc., Payden & Rygel, Prudential, TCW.

SECTION III

STATE OF NORTH CAROLINA STABLE VALUE FUND MANAGER STYLES

| | Investment Approach | Sector Rotation | Active Duration/ Yield Curve Mgmt. | Issue Selection | S E C T O R E M P H A S I S |
|---------------------|------------------------|--------------------|---------------------------------------|------------------------|---|
| G A L L I A R D | Bottom Top Up Down | Low High | Low High | Less More Important | Diversified high quality spread sector emphasis, multi-sector relative value |
| DODGE & COX | Bottom Top Up Down | Low High | Low High | Less More Important | Corporate credit, Agency MBS, duration positioning |
| T C W | Bottom Top Up Down | Low High | Low High | Less More Important | Multi-sector relative value, duration, structured credit |
| J E N N I S O N | Bottom Top Up Down | Low High | Low High | Less More Important | Credit, yield-curve positioning |
| PAYDEN & RYGEL | Bottom Top Up Down | Low High | Low High | Less More Important | Corporate credit, structured credit, multi-sector relative value |
| P R U D E N T I A L | Bottom Top Up Down | Low High | Low High | Less More Important | Multi-sector relative value, Agency MBS, global focus |



PORTFOLIO AS OF 9/30/18

UNDERLYING FIXED INCOME

SECTOR ALLOCATION

MANAGER ALLOCATION



| TOTAL PORTFOLIO | 100% |
|--------------------|-------|
| TOTAL EXT. MANAGER | 51.2% |
| Prudential | 10.1% |
| Payden & Rygel | 10.2% |
| Jennison | 10.1% |
| TCW | 10.2% |
| Dodge & Cox | 10.6% |
| Galliard | 47.2% |
| STIF | 1.5% |
| | |

GALLIARD Capital Management, Inc.

Tax Sov/ Cash/ Muni Supra Equiv. U.S. Tsy/Agy Other U.S. Gov't

CMBS Non-Agy

MBS

| U.S. Tsy/Agy | 31.3% |
|------------------------|-------|
| Other U.S. Gov't | 3.7% |
| Agy MBS | 16.7% |
| Non-Agy MBS | 0.9% |
| CMBS | 2.0% |
| BS | 11.7% |
| Corporates | 30.5% |
| ax Muni/Not-for-Profit | 1.4% |
| Sov/Supra | 0.6% |
| ash/Equiv. | 1.1% |

Agy MBS

UNDERLYING DURATION DISTRIBUTION



| 0-1 Yrs | 17.0% |
|---------|-------|
| 1-3 Yrs | 30.8% |
| 3-5 Yrs | 30.6% |
| 5+ Yrs | 21.6% |

MARKET VALUE PERFORMANCE SUMMARY AS OF 9/30/18

| Bloomberg Barclays U.S. 1-3 Yr. Government/Credit -0.07% 0.09% 0.33% 0.17% 0.20% 0.54% 0.73% 0.49% - 0.35% 0.24% INTERMEDIATE DURATION Manager 1 Month 3 Months 1 Year 3 Years 5 Years Since Inception Inception Dodge & Cox -0.16% 0.51% -0.32% 1.85% - 1.50% 3/1/20 Bloomberg Barclays U.S. Intermediate Aggregate -0.47% 0.11% -0.93% 0.95% - 1.03% Bloomberg Barclays U.S. Intermediate Aggregate -0.47% 0.11% - - 0.22% 6/1/20 Bloomberg Barclays U.S. Intermediate Aggregate -0.47% 0.11% - - 0.08% Bloomberg Barclays U.S. Intermediate Govt/Credit -0.46% 0.21% - - 0.14% Bloomberg Barclays U.S. Intermediate Aggregate*** -0.39% 0.21% -0.96% 0.91% 1.52% 0.75% Bloomberg Barclays U.S. Intermediate Aggregate*** -0.34% 0.28% 0.44% 1.07% 1.99% 1.83% 7/1/20 | Manager | 1 Month | 3 Months | 1 Year | 3 Years | 5 Years | Since Inception | Inception |
|---|---|---------------|----------|--------|--------------|---------|-----------------|-----------|
| 0.09% 0.17% 0.54% 0.49% - 0.24% INTERMEDIATE DURATION Manager 1 Month 3 Months 1 Year 3 Years 5 Years Since Inception Inception Dodge & Cox -0.16% 0.51% -0.32% 1.85% - 1.03% 3//20 Bloomberg Barclays U.S. Intermediate Aggregate -0.47% 0.11% -0.93% 0.95% - 1.03% 3//20 Galliard -0.44% 0.23% - - - 0.22% 6//1/20 Bloomberg Barclays U.S. Intermediate Aggregate -0.47% 0.11% - - - 0.22% 6//1/20 Bloomberg Barclays U.S. Intermediate Govt/Credit -0.47% 0.11% - - 0.08% 0.75% 0.14% Douge & Rygel 0.02% 0.02% 0.06% 0.91% 1.52% 0.75% 0.75% Bloomberg Barclays U.S. Intermediate Aggregate*** -0.47% 0.11% -0.06% 0.64% 0.77% 1.27% Diametrial 0.03% | Galliard* | 0.02% | 0.50% | 0.75% | 1.22% | - | 0.59% | 6/1/2018 |
| INTERMEDIATE DURATION Manager 1 Month 3 Months 1 Year 3 Years 5 Years Since Inception Inception Dodge & Cox -0.16% 0.51% -0.32% 1.85% - 1.50% 3//20 Bloomberg Barclays U.S. Intermediate Aggregate -0.47% 0.11% -0.93% 0.95% - 1.03% 0.47% Galliard -0.44% 0.23% - - - 0.22% 6/1/20 Bloomberg Barclays U.S. Intermediate Aggregate -0.47% 0.11% - - - 0.08% Bloomberg Barclays U.S. Intermediate Aggregate -0.47% 0.11% - - - 0.08% 5/1/20 Bloomberg Barclays U.S. Intermediate Govt/Credit -0.40% 0.21% -0.96% 0.91% 1.52% 0.75% 0.08% Bloomberg Barclays U.S. Intermediate Aggregate*** -0.44% 0.28% 0.44% 1.07% 1.09% 1.83% 7/1/20 Bloomberg Barclays U.S. Intermediate Aggregate*** -0.44% 0.28% 0.44% 0.77% | Bloomberg Barclays U.S. 1-3 Yr. Government/Credit | -0.07% | 0.33% | 0.20% | 0.73% | - | 0.35% | |
| Manager I Month 3 Months I Year 3 Years 5 Years Since Inception Inception Dodge & Cox -0.16% 0.51% -0.32% 1.85% - 1.50% 3/1/20 Bloomberg Barclays U.S. Intermediate Aggregate -0.47% 0.11% -0.93% 0.95% - 1.03% Galliard -0.44% 0.23% - - - 0.47% Bloomberg Barclays U.S. Intermediate Aggregate -0.44% 0.23% - - - 0.47% Bloomberg Barclays U.S. Intermediate Aggregate -0.44% 0.23% - - - 0.08% Jennison** -0.39% 0.27% -0.46% 1.32% 1.95% 0.83% 5/1/20 Bloomberg Barclays U.S. Intermediate Govt/Credit -0.40% 0.21% -0.96% 0.91% 1.52% 0.75% 0.14% Bloomberg Barclays U.S. Intermediate Aggregate*** -0.47% 0.11% -0.06% 0.41% 0.43% 0.08% Prudential -0.34% 0.28% 0.44% | | 0.09% | 0.17% | 0.54% | 0.49% | - | 0.24% | |
| Dodge & Cox -0.16% 0.51% -0.32% 1.85% - 1.50% 3/1/20 Bloomberg Barclays U.S. Intermediate Aggregate -0.47% 0.11% -0.93% 0.95% - 1.03% Galliard -0.44% 0.23% - - - 0.22% 6/1/20 Bloomberg Barclays U.S. Intermediate Aggregate -0.47% 0.11% - - 0.08% 0.14% Bloomberg Barclays U.S. Intermediate Aggregate -0.47% 0.11% - - 0.08% 0.14% Jennison** -0.39% 0.27% -0.46% 1.32% 1.95% 0.83% 5/1/20 Bloomberg Barclays U.S. Intermediate Govt/Credit -0.40% 0.21% -0.96% 0.91% 1.52% 0.75% 0.08% Bloomberg Barclays U.S. Intermediate Aggregate*** -0.44% 0.28% 0.44% 1.07% 1.09% 1.83% 7/1/20 Bloomberg Barclays U.S. Intermediate Aggregate*** -0.47% 0.11% -0.06% 0.64% 0.77% 1.27% 0.47% 0.11% 0.06% | INTERMEDIATE DURATION | | | | | | | |
| Biomberg Barclays U.S. Intermediate Aggregate -0.47% 0.11% -0.93% 0.95% - 1.03% Galliard -0.44% 0.23% - - 0.22% 6/1/20 Bloomberg Barclays U.S. Intermediate Aggregate -0.47% 0.11% - - 0.22% 6/1/20 Bloomberg Barclays U.S. Intermediate Aggregate -0.47% 0.11% - - - 0.08% 0/14% Jennison** -0.39% 0.27% -0.46% 1.32% 1.95% 0.83% 5/1/20 Bloomberg Barclays U.S. Intermediate Govt/Credit -0.40% 0.21% -0.96% 0.91% 1.52% 0.75% Bloomberg Barclays U.S. Intermediate Aggregate*** -0.34% 0.28% 0.44% 1.07% 1.09% 1.83% 7/1/20 Bloomberg Barclays U.S. Intermediate Aggregate*** -0.47% 0.11% -0.06% 0.64% 0.77% 1.27% Oldman Edge Egate -0.47% 0.11% -0.06% 0.64% 0.77% 1.27% Bloomberg Barclays U.S. Intermediate Aggregate -0.47% 0.11% -0.93% - - 0.79% 2/1/20 < | Manager | 1 Month | 3 Months | 1 Year | 3 Years | 5 Years | Since Inception | Inception |
| Galliard 0.31% 0.40% 0.61% 0.90% - 0.47% Galliard -0.44% 0.23% - - - 0.22% 6/1/20 Bloomberg Barclays U.S. Intermediate Aggregate -0.47% 0.11% - - 0.08% 0.01% Jennison** -0.39% 0.27% -0.46% 1.32% 1.95% 0.83% 5/1/20 Bloomberg Barclays U.S. Intermediate Govt/Credit -0.40% 0.21% -0.96% 0.91% 1.52% 0.75% Bloomberg Barclays U.S. Intermediate Aggregate -0.34% 0.28% 0.44% 1.07% 1.09% 1.83% 7/1/20 Bloomberg Barclays U.S. Intermediate Aggregate*** -0.47% 0.11% -0.06% 0.64% 0.77% 1.27% Bloomberg Barclays U.S. Intermediate Aggregate -0.36% 0.35% -0.51% - - 1.51% 2/1/20 Bloomberg Barclays U.S. Intermediate Aggregate -0.47% 0.11% -0.93% - 0.79% 0.11% -0.24% 0.21% - - 0.79% Bloomberg Barclays U.S. Intermediate Aggregate -0.47% | Dodge & Cox | -0.16% | 0.51% | -0.32% | 1.85% | - | 1.50% | 3/1/2015 |
| Galliard -0.44% 0.23% - - 0.22% 6/1/20 Bloomberg Barclays U.S. Intermediate Aggregate -0.47% 0.11% - - 0.08% 0.14% Jennison** -0.39% 0.27% -0.46% 1.32% 1.95% 0.83% 5/1/20 Bloomberg Barclays U.S. Intermediate Govt/Credit -0.40% 0.21% -0.96% 0.91% 1.52% 0.75% 0.75% Payden & Rygel -0.34% 0.28% 0.44% 1.07% 1.09% 1.83% 7/1/20 Bloomberg Barclays U.S. Intermediate Aggregate*** -0.47% 0.11% -0.06% 0.64% 0.77% 1.27% Pudential -0.36% 0.35% -0.51% - - 1.51% 2/1/20 Bloomberg Barclays U.S. Intermediate Aggregate -0.47% 0.11% -0.93% - - 0.79% Bloomberg Barclays U.S. Intermediate Aggregate -0.47% 0.11% -0.93% - - 0.79% 0.11% 0.24% 0.42% - - 0.79% - - 0.79% - Bloomberg Barclays | Bloomberg Barclays U.S. Intermediate Aggregate | -0.47% | 0.11% | -0.93% | <u>0.95%</u> | - | 1.03% | |
| Bloomberg Barclays U.S. Intermediate Aggregate -0.47% 0.11% - - - 0.08% Jennison** -0.39% 0.27% -0.46% 1.32% 1.95% 0.83% 5/1/20 Bloomberg Barclays U.S. Intermediate Govt/Credit -0.40% 0.21% -0.96% 0.91% 1.52% 0.75% Payden & Rygel -0.34% 0.28% 0.44% 1.07% 1.09% 1.83% 7/1/200 Bloomberg Barclays U.S. Intermediate Aggregate*** -0.47% 0.11% -0.06% 0.64% 0.77% 1.27% Payden & Rygel -0.34% 0.28% 0.44% 1.07% 1.09% 1.83% 7/1/200 Bloomberg Barclays U.S. Intermediate Aggregate*** -0.47% 0.11% -0.06% 0.64% 0.77% 1.27% Bloomberg Barclays U.S. Intermediate Aggregate -0.47% 0.11% -0.93% - - 1.51% 2/1/20 Bloomberg Barclays U.S. Intermediate Aggregate -0.47% 0.11% -0.93% - - 0.79% Bloomberg Barclays U.S. Intermediate Aggregate -0.47% 0.11% -0.93% - - 0.79%< | | 0.31% | 0.40% | 0.61% | 0.90% | - | 0.47% | |
| Image: Constraint of the constraint | Galliard | -0.44% | 0.23% | - | - | - | 0.22% | 6/1/2018 |
| Jennison** -0.39% 0.27% -0.46% 1.32% 1.95% 0.83% 5/1/20 Bloomberg Barclays U.S. Intermediate Govt/Credit -0.40% 0.21% -0.96% 0.91% 1.52% 0.75% 0.75% Payden & Rygel -0.34% 0.02% 0.06% 0.50% 0.41% 0.43% 0.08% 7/1/20 Bloomberg Barclays U.S. Intermediate Aggregate*** -0.47% 0.11% -0.06% 0.64% 0.77% 1.27% 0.12% 0.13% 0.50% 0.43% 0.31% 0.56% 0.56% 0.13% 0.16% 0.50% 0.43% 0.31% 0.56% 2/1/20 0.13% 0.16% 0.29% 0.43% 0.31% 0.56% 2/1/20 0.13% 0.16% 0.50% 0.43% 0.31% 0.56% 2/1/20 0.11% 0.24% 0.42% - - 0.79% 0.17% 0.11% 0.24% 0.42% - - 0.37% 6/1/20 Bloomberg Barclays U.S. Intermediate Govt/Credit -0.44% 0.21% - - - 0.37% 6/1/20 Bloomberg Barclays U.S. Intermediate Govt/Credit -0. | Bloomberg Barclays U.S. Intermediate Aggregate | <u>-0.47%</u> | 0.11% | - | - | - | 0.08% | |
| Bloomberg Barclays U.S. Intermediate Govt/Credit -0.40% 0.21% -0.96% 0.91% 1.52% 0.75% Payden & Rygel -0.34% 0.28% 0.44% 1.07% 1.09% 1.83% 7/1/200 Bloomberg Barclays U.S. Intermediate Aggregate*** -0.47% 0.11% -0.06% 0.64% 0.77% 1.27% Prudential -0.47% 0.11% -0.06% 0.64% 0.77% 1.27% Bloomberg Barclays U.S. Intermediate Aggregate -0.47% 0.11% -0.06% 0.64% 0.77% 1.27% Prudential -0.47% 0.11% -0.06% 0.64% 0.77% 1.27% Bloomberg Barclays U.S. Intermediate Aggregate -0.47% 0.11% -0.93% - - 1.51% 2/1/20 Bloomberg Barclays U.S. Intermediate Aggregate -0.47% 0.11% -0.93% - - 0.73% TCW -0.44% 0.21% - - 0.37% 6/1/20 0.15% Bloomberg Barclays U.S. Intermediate Govt/Credit -0.40% 0.21% - - - 0.37% 6/1/20 | | 0.03% | 0.12% | - | - | - | 0.14% | |
| D.02% D.06% D.50% D.41% D.43% D.08% Payden & Rygel -0.34% D.28% D.44% 1.07% 1.09% 1.83% 7/1/200 Bloomberg Barclays U.S. Intermediate Aggregate*** -0.47% D.11% -0.06% D.64% D.77% 1.27% Prudential -0.36% D.35% -0.51% - - 1.51% 2/1/20 Bloomberg Barclays U.S. Intermediate Aggregate -0.47% D.11% -0.93% - - 0.79% Ptudential -0.47% D.11% -0.93% - - 0.79% Bloomberg Barclays U.S. Intermediate Aggregate -0.47% D.11% -0.93% - - 0.79% TCW -0.44% D.21% - - - 0.37% 6/1/20 Bloomberg Barclays U.S. Intermediate Govt/Credit -0.40% D.21% - - 0.37% 6/1/20 | Jennison** | -0.39% | 0.27% | -0.46% | 1.32% | 1.95% | 0.83% | 5/1/2018 |
| Payden & Rygel -0.34% 0.28% 0.44% 1.07% 1.09% 1.83% 7/1/200 Bloomberg Barclays U.S. Intermediate Aggregate*** -0.47% 0.11% -0.06% 0.64% 0.77% 1.27% Prudential -0.36% 0.16% 0.50% 0.43% 0.31% 0.56% Prudential -0.36% 0.35% -0.51% - - 1.51% 2/1/20 Bloomberg Barclays U.S. Intermediate Aggregate -0.47% 0.11% -0.93% - - 0.79% Bloomberg Barclays U.S. Intermediate Aggregate -0.47% 0.11% -0.93% - - 0.73% TCW -0.44% 0.21% - - - 0.37% 6/1/20 Bloomberg Barclays U.S. Intermediate Govt/Credit -0.40% 0.21% - - 0.37% 6/1/20 | Bloomberg Barclays U.S. Intermediate Govt/Credit | -0.40% | 0.21% | -0.96% | 0.91% | 1.52% | 0.75% | |
| Bloomberg Barclays U.S. Intermediate Aggregate*** -0.47% 0.11% -0.06% 0.64% 0.77% 1.27% 0.13% 0.16% 0.50% 0.43% 0.31% 0.56% Prudential -0.36% 0.35% -0.51% - - 1.51% 2/1/20 Bloomberg Barclays U.S. Intermediate Aggregate -0.47% 0.11% -0.93% - - 0.79% TCW -0.44% 0.21% - - 0.37% 6/1/20 Bloomberg Barclays U.S. Intermediate Govt/Credit -0.40% 0.21% - - 0.37% 6/1/20 | | 0.02% | 0.06% | 0.50% | 0.41% | 0.43% | 0.08% | |
| D.13% D.16% D.50% D.43% D.31% D.56% Prudential Bloomberg Barclays U.S. Intermediate Aggregate -0.36% D.35% -0.51% - - 1.51% 2/1/20 0.11% 0.24% 0.42% - - 0.79% - - 0.79% TCW -0.44% 0.21% - - 0.37% 6/1/20 Bloomberg Barclays U.S. Intermediate Govt/Credit -0.40% 0.21% - - 0.37% 6/1/20 | Payden & Rygel | -0.34% | 0.28% | 0.44% | 1.07% | 1.09% | 1.83% | 7/1/2009 |
| Prudential -0.36% 0.35% -0.51% - - 1.51% 2/1/20 Bloomberg Barclays U.S. Intermediate Aggregate -0.47% 0.11% -0.93% - - 0.79% 0.11% 0.24% 0.42% - - 0.73% TCW -0.44% 0.21% - - 0.37% 6/1/20 Bloomberg Barclays U.S. Intermediate Govt/Credit -0.40% 0.21% - - 0.15% | Bloomberg Barclays U.S. Intermediate Aggregate*** | -0.47% | 0.11% | -0.06% | 0.64% | 0.77% | <u>1.27%</u> | |
| Bloomberg Barclays U.S. Intermediate Aggregate -0.47% 0.11% -0.93% - - 0.79% 0.11% 0.24% 0.42% - - 0.73% TCW -0.44% 0.21% - - 0.37% 6/1/20 Bloomberg Barclays U.S. Intermediate Govt/Credit -0.40% 0.21% - - 0.15% | | 0.13% | 0.16% | 0.50% | 0.43% | 0.31% | 0.56% | |
| 0.11% 0.24% 0.42% - - 0.73% TCW -0.44% 0.21% - - 0.37% 6/1/20 Bloomberg Barclays U.S. Intermediate Govt/Credit -0.40% 0.21% - - 0.15% | Prudential | -0.36% | 0.35% | -0.51% | - | - | 1.51% | 2/1/2016 |
| TCW -0.44% 0.21% - - 0.37% 6/1/20 Bloomberg Barclays U.S. Intermediate Govt/Credit -0.40% 0.21% - - 0.15% | Bloomberg Barclays U.S. Intermediate Aggregate | -0.47% | 0.11% | -0.93% | - | - | 0.79% | |
| Bloomberg Barclays U.S. Intermediate Govt/Credit -0.40% 0.21% 0.15% | | 0.11% | 0.24% | 0.42% | - | - | 0.73% | |
| Bloomberg Barclays U.S. Intermediate Govt/Credit -0.40% 0.21% 0.15% | TCW | -0.44% | 0.21% | - | - | - | 0.37% | 6/1/2018 |
| | | | | - | - | - | | |
| | | -0.04% | 0.00% | - | - | _ | 0.22% | |

*Performance inception: June 1, 2018. Prior to June 1, 2018 returns are linked to Wells Fargo Fixed Income Fund F (Galliard)

**Performance inception: May 1, 2018. Prior to May 1, 2018 returns are linked to Wells Fargo Fixed Income Fund N (Jennison)

***Linked Benchmark: Bloomberg Barclays U.S. Intermediate Aggregate Bond Index. Prior to Jun 1, 2018 benchmark was Bloomberg Barclays U.S. 1-3 Year Government/Credit Bond Index.



PERFORMANCE COMMENTARY – EXCESS RETURN

GALLIARD SHORT +17 Q3 2018

- Security selection in Corporates helped overall performance, as did allocations to AAA-rated consumer Asset Backed Securities
- Overweight to 3-5 year maturities hurt returns, as the belly of the curve underperformed shorter issues

PAYDEN & RYGEL +16 Q3 2018

- Short duration positioning benefited performance
- The overweight to corporate credit also contributed positively to performance
- The portfolio's positioning in Mortgage Backed Securities detracted marginally

GALLIARD INTERMEDIATE +12 Q3 2018

- Overweight to the spread sectors, including Corporates, Asset Backed Securitizations, and U.S. Government securitizations, helped performance as they generally outperformed U.S. Treasuries with similar maturities
- Overweight to the belly of the yield curve added modestly to returns, as the belly of the curve outperformed longer term issues on the quarter

DODGE & COX +40 Q3 2018

- The bias to corporate credit in place of U.S. Treasuries was the primary driver of performance
- · Short duration positioning also added to relative performance
- Security selection within Agency MBS detracted slightly

TCW +0 Q3 2018

- Allocation favoring out-of-index securitized sectors contributed positively to performance
- · Long duration positioning offset the benefits of sector allocation and yield curve positioning

JENNISON +6 Q3 2018

- · Security selection within corporate credit was the primary driver of performance
- Longer duration positioning detracted from performance as rates rose across the curve, offsetting the relative contribution from yield curve positioning

PRUDENTIAL +24 Q3 2018

- Positioning favoring spread product over Treasuries was the primary driver of performance for the quarter
- · While security selection in general benefited the portfolio, security selection within CMBS and ABS detracted from performance

SHORT DURATION PORTFOLIO AS OF 9/30/18



BLOOMBERG BARCLAYS U.S. 1-3 YEAR GOVERNMENT/CREDIT BOND INDEX

■ Galliard Short

Bloomberg Barclays U.S. 1-3 Yr Gov't/Credit Bond Index

| Characteristic | Galliard Short | Bloomberg Barclays U.S. 1-3 Yr Gov't/ Credit Bond Index |
|--------------------------|----------------|---|
| Weighted Average Quality | AA | AA |
| Effective Duration | 1.90 Yrs | 1.84 Yrs |
| Yield to Maturity | 3.04% | 2.93% |



INTERMEDIATE DURATION PORTFOLIOS AS OF 9/30/18



BLOOMBERG BARCLAYS U.S. INTERMEDIATE AGGREGATE BOND INDEX

| Characteristic | Galliard Intermediate | Dodge & Cox | Payden & Rygel | Prudential | Bloomberg Barclays U.S. Int Agg Bond Index |
|--------------------------|--------------------------|-------------|----------------|------------|--|
| Weighted Average Quality | AA | AA- | AA- | AA | AA+ |
| Effective Duration | 4.27 Yrs | 3.86 Yrs | 3.94 Yrs | 4.43 Yrs | 4.31 Yrs |
| Yield to Maturity | 3.50% | 3.58% | 3.47% | 3.63% | 3.34% |



INTERMEDIATE DURATION PORTFOLIOS AS OF 9/30/18



BLOOMBERG BARCLAYS U.S. INTERMEDIATE GOVERNMENT/CREDIT BOND INDEX

Bloomberg Barclays U.S. Int. Govt/Credit Bond Index TCW

| Characteristic | Jennison | TCW | Bloomberg Barclays U.S. Int Gov't/Credit Bond Index |
|--------------------------|----------|----------|---|
| Weighted Average Quality | AA+ | AA | AA |
| Effective Duration | 3.99 Yrs | 4.20 Yrs | 3.83 Yrs |
| Yield to Maturity | 3.18% | 3.29% | 3.20% |

